MDS Quick Guide – Remotenet Rebate Tracker

V1.1 Updated 10/14/20 DJF – Added Option to Skip creating credits and just create csv report

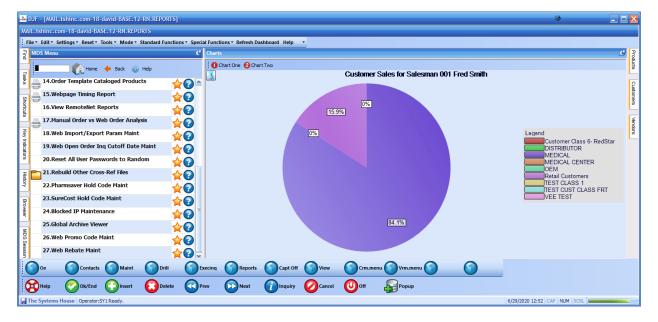
V1.2 Updated 10/23/20 DJF - Added Customer Eligibility Option

The Remotenet Rebate tracker is designed to give customers a visual goal to generate a rebate/credit back to them after a certain period (monthly or annually) based on total overall sales. Customer Sales Net of any Returns are used to calculate the customer sales dollars and options exist for a sliding scale to allow them to have tiers for different rebate percentages. If you want to have one overall goal you simply enter a single goal and leave the percentage back blank. The rebate amount and calculation are based on a sliding scale and a percentage in the Web Rebate Maint Menu Item / Remotenet Rebate Tracker program.

At the end of any period – you can create a credit memo (optionally) to allow the customer to use the credit due to them at that period. And if so desired and customer can be excluded by using the web rebate eligibility maintenance.

To Setup:

Navigate to the Remotenet Menus and choose the Web Rebate Maint menu option



Then Setup the Dollar Spend, Descriptions and Percentage back for each level. And Decide if you want to have the goal be based on Annual Spend or Monthly Spend. Both come from the Customer Detail file and are calculated/cleared in the End of Month Procedure.

Once a customer hits the spending level it will automatically move them to the next tier. In our example Silver, Gold, Platinum and Diamond.

In our example depending on how much they spend they will see the target and goals.

By default, the Rebate Tracker will break the goal in the 4 parts to make it simple to see on a thermometer display. However, the display is customizable as well.

The following fields are available for display in the rebate tracker.

'[CURR.SPEND]' - Current Spend - (Customer Detail Sales less returns annual vs monthly from flag)

'[CURR.REBATE] - Current Rebate Calculated - (current spend * percentage / 100)

'[AMT.LEFT]' - Goal amount - current spend

'[GOAL]' - Goal from Rebate Parameters – set above – once spend is over goal is will move to next tier

'[LVL1]' - Goal / 4 * 1 – (first milestone or 25% of goal)

'[LVL2]'- Goal / 4 * 2 – (milestone or 50% of goal)

'[LVL3]'- Goal / 4 * 3 – (milestone or 75% of goal)

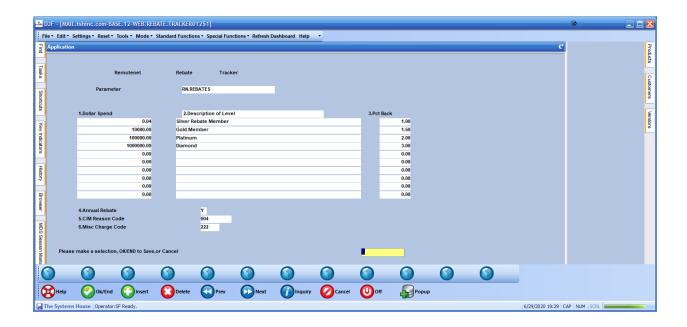
'[LVL4]'- Goal / 4 * 4 – (milestone or 100% of goal)

'[PCT]' – Percentage to calculate on rebate

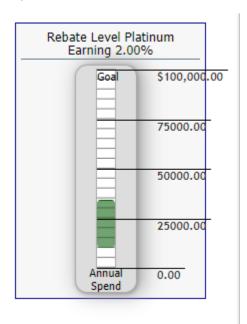
'[PCT.COMPLETE]' – what percentage you are towards your goal (if not using milestones)

'[SPEND.MSG]' – Spend message "Annual Spend" VS "Monthly Spend"

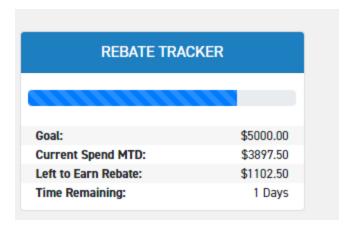
'[REBATE.DESC]' – Rebate Description from Parameter / maintenance above

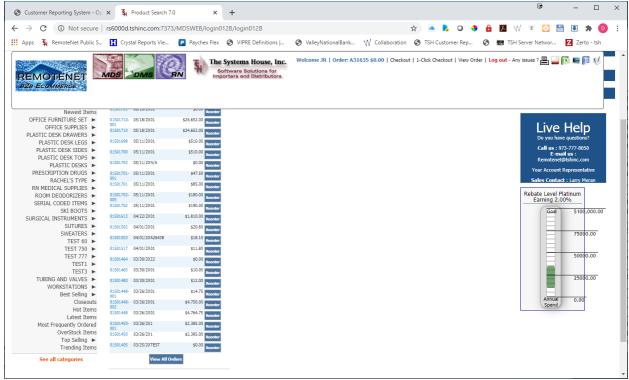


Standard Option



Alternate Option





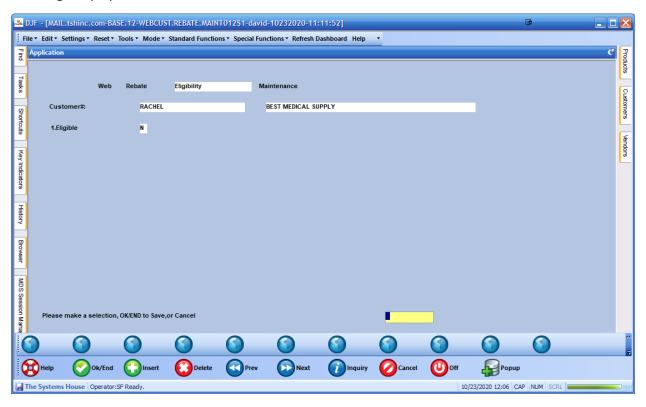
At the end of the period when you want to generate a rebate claim/credit (optional)

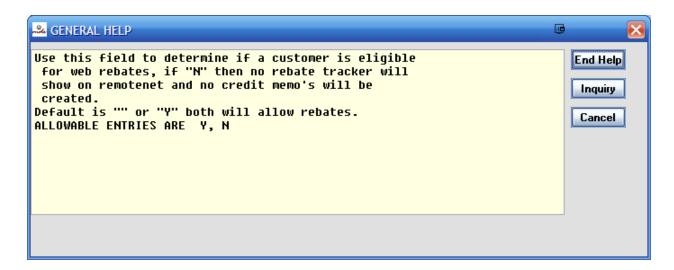
You can use the menu option to generate a credit memo back to the customer. Or Create a Report of what would be created at the time your run the report.

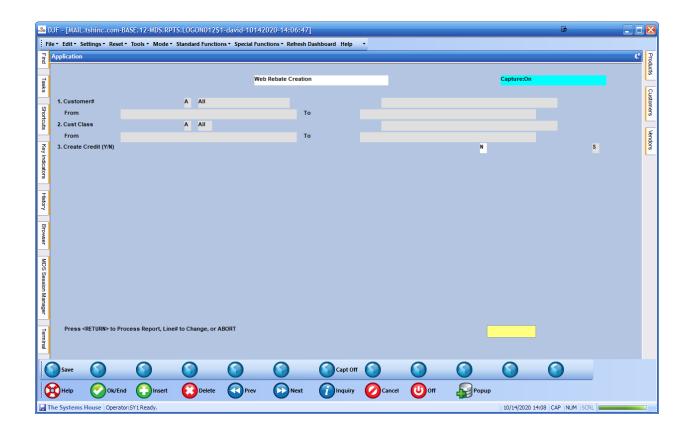
To Check a Customer, you can filter by customer or Customer Class. If you choose to not create credits a report will be generated to show you the amount and rebate levels

Note in our example the customer was on track to earn 2.0% back if they hit 100,000 in sales but did not reach that goal so only earned 1.5% as a Gold Member

Web Eligibility Option:







Example Report Output (designed to be exported as a CSV or excel report)

Web Rebate Credit Memo Creation Report

Customer Credit Memo Creation Results 10/14/20 02:53:51pm

Customer, Customer Name, CM#, Total, Message

1020,COLUMBIA*PRESBYTERIAN,None,0, Skipped Not Eligible for Credit/Rebates

NWT017205, MEDICAL RECORDS, None, 0, Skipped Not Eligible for Credit/Rebates

RACHEL, BEST MEDICAL SUPPLY, None, \$0.00, Skipped Not Eligible for Credit/Rebates

CCT033321,LAB CUSTOMER SERVICE,None,0, Skipped Not Eligible for Credit/Rebates

HHLC, HOPE LIFE CARE, None, 0, Skipped Not Eligible for Credit/Rebates

CSU, COASTAL RECOVERY, None, 0, Skipped Not Eligible for Credit/Rebates

SAT2, MASTERS/SAT2, Review Mode, 2.00, Annual Spend Rebate Credit 10/14/2020 Silver Rebate Member PCT 1.00% of \$200.00

WMP010107, WMP 107, None, 0, Skipped Not Eligible for Credit/Rebates

WDT033364,PHARMACY RESIDENCY PROG,None,0, Skipped Not Eligible for Credit/Rebat

MDS,MEDICAL STAFF,None,0, Skipped Not Eligible for Credit/Rebates

