

Available KPI Fields in the MDS System

Sales/AR Related

The screenshot displays the 'Executive Inquiry - Sales Screen' in the MDS system. It provides a detailed overview of sales and accounts receivable (AR) data for a specific customer (CO# 01, Base Medical Supply) as of 11/09/18. The interface is color-coded to indicate data freshness: green for real-time data and cyan for end-of-day (EOD) data.

Customer Orders		Sales	DrillDay	11/09/18	DrillMtd	12/01-12/31	DrillYtd	1/01/17-12/31/17
In Pick	375,353	Sales	200	200	91,538	202,867		
Backord	59,424	Credits			-3,406	-29,073		
Future		Net Sls	200	200	86,532	233,594		
Direct	15,994,481	Cost of Sls	200	200	65,591	111,680		
On Hold	1,205,712	Gross Prof			22,941	121,914		
Total	17,634,971	GP Pct			25.91	52.19		

Accounts Receivable		Day	MonthToDate	YearToDate
Current		Invoiced	90,113	225,043
1-30	2,641	Cash Recd	2,032,222	14,237,887
31-60	18,576	Write Offs	27	109
61-90	27,576	Adjustments	12	4,928
91-120	11,271	A/R Change	200	-14,008,025
121-Ovr	1,066,971	Avg Dly Sales		693
Future	14,739	Days in A/R		1647
Total	1,141,774			

Enter END to exit | All Data Calculated at EOD Unless Real Time Color Displays, all Drills are Real Time | PAGE 1 OF 3

Inventory and purchasing

DJF - [MAIL:tshinc.com-BASE.12-EXEC.INQ011SZ]

File Edit Settings Reset Tools Mode Standard Functions Special Functions Refresh Dashboard Help

Application

CO# 01 Base Medical Supply Executive Inquiry - Inventory Screen

As of Date 11/09/18 Inventory Days In 30 Days 180 Days

	Value	Inventory	Turns	Dead Inventory
Current	34,395,595	45538	0.01	30,464,447
Begin - Mo	34,401,251	17786	0.02	30,444,963
Prior Mo	30,871,201	10274	0.04	30,255,320
Prior Mo-2	30,872,006	11595	0.03	30,248,615
Prior Mo-3	30,871,706	13156	0.03	30,248,615
Begin - Yr				

	Day	MonthToDate	YearToDate
POs Written		63,359	442,543
A/P Invoices		7,684	31,023
Checks Written		24,097	16,798,616

Purchase Orders		Accounts Payable	
Past Due	188,703,671,901	Past Due	11,696,336
Jan 2019	35,183	Oct 2020	90
Sep 2019	59,675		
Mar 2020	117,949		
Future	12,468	Future	
Total	188,703,897,175	Total	11,696,426

Enter END to exit

All Data Calculated at EOD Unless Real Time Color Displays, all Drills are Real Time

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Sales Purch Acctg Op Stats Sism Sum

Help Ok/End Insert Delete Prev Next Inquiry Cancel Off Popup

The Systems House Operator:EB Ready. 12/7/2018 13:30 CAP NUM SCRL

Accounting

DJF - [MAIL:tshinc.com-BASE.12-EXEC.INQ011S3]

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Application

CO# 01 Base Medical Supply Executive Inquiry - General Ledger Screen

As of Fiscal Period Ending 1708

	Opening Balance	Current Period	Ending Balance
Assets	8,432,331	17,057,425	25,489,756
Liabilities	-504,355	-9,495	-513,850
Capital	-2,044,968		-2,044,968
Profit		17,047,930	22,930,938
Revenue	3,457,081	2,237	3,459,318
Expenses	-37,449	17,046,721	17,009,273
Profit		17,048,959	20,468,591

Enter END to exit

All Data Calculated at EOD Unless Real Time Color Displays, all Drills are Real Time

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Sales Purch Acctg Op Stats Sism Sum

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Warehouse/Operator Productivity

DJF - [MAIL:tshinc.com-BASE.12-OPER.STATS01Z51]

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Application

AS OF 11/09/18 OPERATOR STATISTICS - YTD

CO#	01	# OF	#ORD	% TOT	ACTIVE	
OPERATOR	NAME	ORDERS	LINES	ORDERS	ORDERS	WINDOW
1		1	6	10.10	0.09	Orders
2	EDI GRACE	104	140	71625.57	8.93	
3	END	5	6	60166.57	0.43	
4	LLK LORI	78	113	31391.02	6.70	

PICKER

	07	JOHN SMITH	677	47	128644.13	100.00	Picks
1							
2							
3							
4							

PACKER

							Packs
1							
2							
3							
4							

Click on Active Window field to change Selection

Daily Mtd Ytd Chgcompr

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Salesman Activity and Sales

DJF - [MAIL:tshinc.com-BASE.12-EXEC.INQ.SLSM.M-Y.TOT012S1]

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Application

Executive Inquiry - Salesman Summary

As of Fiscal Period Ending 1708

Co# 01 Base Medical Supply

Salesman	Month to Date			Year to Date		
	Sales	Profit	GP%	Sales	Profit	GP%
001 Fred Smith	4910.43	4422.36	90.06	95450.20	58583.11	61.38
002 EUGENE FORREST	122.10	120.88	99.00	122.10	120.88	99.00
003 LARRY MERAN	55643.03	5494.03	9.87	66453.95	5680.25	8.55
004 ROBERT PRATT	0.00	0.00	0.00	55.00	45.00	81.82
005 GIL SINCLAIR	0.00	0.00	0.00	0.00	0.00	0.00
006 John Tomkins	0.00	0.00	0.00	0.00	0.00	0.00
007 MORRIS EKSTROM	0.00	0.00	0.00	920.00	350.00	38.04
008 NICHOLAS GRACE	0.00	0.00	0.00	44.44	4.44	9.99
009 RICHARD MARINO	0.00	0.00	0.00	0.00	0.00	0.00
010 SAM GERBER	0.00	0.00	0.00	0.00	0.00	0.00
017 Steve West	0.00	0.00	0.00	0.00	0.00	0.00
1 Bobby D	0.00	0.00	0.00	0.00	0.00	0.00
11	0.00	0.00	0.00	0.00	0.00	0.00
111 David Fertig	0.00	0.00	0.00	0.00	0.00	0.00
Totals	91413.40	25826.27	28.25	210327.12	90045.90	42.81

Enter END to Exit

Print Sum Day/month Calls

Help Ok/End Insert Delete Prev Next Inquiry Cancel Off Popup

The Systems House | Operator:EB Ready. 12/7/2018 13:31 CAP NUM SCRL