

# Inquiries



Enterprise-wide  
solutions  
covering every  
phase of  
Distribution  
Management

# Order Inquiries

- Where is my order?
- When will my backorder ship?
- Received my order, but it's not what I ordered?



# Question

- Where is my order?



# Customer Order Summary Inquiry

## Customer Lookup

DEMO.12 - 1shpe2:15717c.com-DEMO.12-CU3-0001261

File Edit Settings Reset Tools SQL Standard Functions Special Functions Help

### Customer Open Order Inquiry

XXXXXXXXXXXXXXXXXXXX

Customer: [Field]  
 Company: [Field]  
 Name: [Field]  
 Address 1: [Field]  
 Address 2: [Field]  
 City: [Field]  
 Start Date: [Field]

Phone: [Field]  
 Contact: [Field]  
 Salesman: [Field]  
 Credit Limit: [Field]  
 Credit Hold: [Field]  
 ALC Priority: [Field]  
 End Date: [Field]

Line#	Order#	City	Ord	Req	Shp	Whs	ST	F	DS	OP	Order#
1											
2											
3											
4											
5											
6											
7											
8											
9											
10											

Customer# 0001

Name:

State:

City:

Zip Code:

Telephone:

Address:

OK Cancel

HELP OK/END INSERT LDELETE PREV PG NEXT PG INQUIRY CANCEL OFF Popup

# Customer Order Summary Inquiry

Customer Open Order Inquiry

Customer	UMC			Phone	212-777-1111		
Company	01 TSH Medical Company			Contact	SY FERTIG		
Name	UNIVERSITY MEDICAL CENTER			Salesman	001 SY FERTIG		
Address 1	ACCOUNTS PAYABLE TRAVEL			Credit Limit	50000		
Address 2	400 BROADWAY AVT			Credit Hold	N		
City	NEW YORK CITY	NY	10016-1460	A/C Priority			
Start Date	05/10/10			End Date	05/10/11		

Lines	Orders	Rel	Cust Ref	Dept	Ord	Req	Shp	Whs	ST	F	DS	OP	OrderS
1	01141760	001	34444		05/04	05/04	05/04	001	OP	N	ND	SY	380
2	01141758	001	01		05/03	05/03	05/04	001	CH	N	ND	SY	260
3	01141750	002	102109		03/15	03/15	03/15	001	BO	N	ND	SY	678
4	01141749	003	123		03/15	03/15	03/16	001	BO	N	DS	SY	194
5	01141555	002	40002		12/16	12/16	03/16	001	BO	N		SY	1455
6	01141515	001	40000/2825		12/14	12/14	12/14	001	OP	N		RJ	429
7	01141462	001	400086949		12/13	12/13		001	OP	N		RJ	80
8	01141303	001	400072825		12/08	12/08		001	OP	N		RJ	71
9	01140567	002	400086947		11/18	11/18	11/24	001	BO	N		RJ	468
10	01140223	001	400006946		11/10	11/10		001	OP	N		RJ	11465

Enter Lines for Detail, Lines-R (NN-R) for Releases or END

XXXXXXXX

HELP	DIRCMD	INSERT	DELETE	PREV PG	NEXT PG	INQUIRY	CANCEL	OFF	Popup
------	--------	--------	--------	---------	---------	---------	--------	-----	-------

# Resorting by Column Title

JEM/0.12 - 1sbpe2:tsinc.com-LEMO.12-CJST.00.128

File Edit Settings Report Tools GUI Standard Functions Special Functions Help

Customer Open Order Inquiry

Customer: UMC  
Company: 01 TSH Medical Company  
Name: UNIVERSITY MEDICAL CENTER  
Address 1: ACCOUNTS PAYABLE/TRAVEL  
Address 2: 100 BROADWAY AVE  
City: NEW YORK CITY NY 10016-1160  
Start Date: 05/16/10

Phone: 212 777 1111  
Contact: SY FERTIG  
Salesman: 001 SY FERTIG  
Credit Limit: 50000  
Credit Hold: N  
ALC Priority:  
End Date: 05/16/11

Line#	Order#	Rel	Cust Ref	Del	Ord	Req	Shp	Whs	ST	F	DS	OP	Order#
1	01141749	003	123		03/15	03/15	03/16	001	BO	N	DS	SY	194
2	01141750	002	102109		03/15	03/15	03/15	001	BO	N	NU	SY	678
3	01141758	001	01		05/03	05/03	05/04	001	OP	N	NU	SY	260
4	01141760	001	34444		05/04	05/04	05/04	001	OP	N	NU	SY	380
5	01140223		4000086946		11/10	11/10		001	OP	N		RJ	11465
6	01140567	002	400086947		11/18	11/18	11/24	001	BO	N		RJ	468
7	01141303		400072825		12/08	12/08		001	OP	N		RJ	21
8	01141462		400086949		12/13	12/13		001	OP	N		RJ	80
9	01141515	001	4000072825		12/14	12/14	12/14	001	OP	N		RJ	429
10	01141555	002	10002		12/16	12/16	03/16	001	PO	N		SY	1455

Enter Line# for Detail, Line#-R (NN-R) for Releases or END

XXXXXXXX

HELP OK/END INSERT LDELETE PREV PG NEXT PG INQUIRY CANCEL OFF Popup

# Detail Order Inquiry

DEMO: 2 - [tskoe21@inc.com-DEMO: 12-DET.002-1\$]

File Edit Settings Press: Tools GUT Standard Functions Special Functions Help

**Detail Order Inquiry (Line Items)**

**Orders** 01141765    **Ord Date** 05/16/11    **Due Date** 05/16/11    **Customer#** UMC    **Ship To** UNIVERSITY MEDICAL CENTER  
 UNIVERSITY MEDICAL CENTER  
 ACCOUNTS PAYABLE/TRAVEL  
 400 BROADWAY AVE  
 NEW YORK CITY NY  
 10016-1460

**Rate** 002    **Ln#** 3    **ST** BU    **Int** N    **DS** ND    **OS** 01

**PO#** 900771    **Terms** NET 30    **Sta** 001 SY FERTIG

Ln#	Item Number	Description	Ordered	Shipped	Bkord	Inpick	Price	Value
				Whs			Orig Ord#	
1	NIPFT104	61 DVFS NITRIE P.F.I LARGF	3 / BX	3 / BX			11.950 / BX	35.85
2	95033	SIDEKICK WALKER SMALL	4 / EA	4 / EA		4	49.950 / EA	199.80
3	660151	COLOSCREEN SINGLE 100 BX	25 / BX	14 / BX		11	74.950 / BX	1873.75
4								
<b>TOTAL</b>								2109.40

Enter END to exit, NEXT PG or PREV PG : [XXXXXXXX]

HEADER	LINE ITEMS	INV INQ	NEXT ORD	PREV ORD	SPEC INST	AUDIT LST	SERIALS	UI	Popup
HEI 1*	ORZ-ND	INSPRT	LEH-FIF	PREV PG	NEXT PG	INQUIRY	CANCH	UI	Popup

PAGE 1 OF 2

# Why do I have added cost?

DTMC 12 [http://rahinc.com/DTMC12/DTMC001142]

File Edit Settings Book Tools SQL Standard Functions Special Functions Help

### Detail Open Orders

<b>Order#</b>	01111765	<b>Ship To</b>	
<b>Bill To</b>	UIMC UNIVERSITY MEDICAL CENTER ACCOUNTS PAYABLE/TRAFFIC 400 BROADWAY AVT NEW YORK CITY NY 10016 1160		UNIVERSITY MEDICAL CENTER ACCOUNTS PAYABLE/TRAFFIC 400 BROADWAY AVT NEW YORK CITY NY 10016 1160
<b>Order Dt</b>	05/16/11	<b>Complete</b>	N
<b>Due Dt</b>	05/16/11	<b>No. Rel's</b>	001
<b>Sell Whse</b>	001 NEW YORK, NY	<b>No. Lines</b>	3
<b>Ship Whse</b>	001 NEW YORK, NY	<b>Future</b>	N
<b>Spec line</b>	Office hours 9AM to 12PM	<b>Oper</b>	SY
<b>Ship Via</b>	01 UPS	<b>Backord\$</b>	1,024.25
<b>Salesman</b>	001 SYLBERG	<b>Discount\$</b>	0.00
<b>Terms</b>	01 NET 30	<b>Misc\$</b>	75.00
<b>Dept</b>		<b>Fraght\$</b>	0.00
<b>Tax Jur</b>	NY NY STATE	<b>Tax\$</b>	0.00
<b>Tax%</b>	0.000	<b>Total\$</b>	2,184.10
<b>Cust P/O#</b>	9887/1	<b>Cred Card</b>	
<b>Caller</b>	Scott B		
		<b>Drop Ship</b>	NO
		<b>Cred Hold</b>	
		<b>History</b>	
		<b>Ord Src</b>	01

Enter FND to exit or PREV PG : XXXXXX

PAGE 2 OF 2

HEADER	LINE ITEMS	INV INQ	NEXT ORD	PREV ORD	SPEC INST	AUDI LIST	SERIALS			
HELP	OK/END	INSERT	LDELETE	PREV PG	NEXT PG	INQUIRY	CANCEL	ORT		Popup



# Charge Detail

DEMO T2 - [tsh3e2.tshin3.com-DEMO T2-DET (REL.MISC.C-CUT15)]

File Edit Settings Names Tools CUT Standard Functions Special Functions Help

### Detail Open Orders

Order# 01141/65

Bill To UMC  
UNIVERSITY MEDICAL CENTER  
ACCOUNTS PAYABLE/TRAVEL  
100 BROADWAY AVT  
NEW YORK CITY NY

Ship To UNIVERSITY MEDICAL CENTER  
ACCOUNTS PAYABLE/TRAVEL  
100 BROADWAY AVT  
NEW YORK CITY NY

Order Dt 05/16/11  
Due Dt 05/16/11  
Sell Whse 001 NEW YORK, NY  
Ship Whse 001 NEW YORK, NY  
Spec Ins Office hours 9AM to 12PM  
Ship Via 01 UPS  
Salesman 001 SYLERHIG  
Terms 01 NET 30  
Dept  
Tax Jur NY NY STATE  
Tax% 0.000  
Cust P/O# 800771  
Caller Scott R

#### Miscellaneous Charges

Code	Description	Amount
010	FUEL SURCHARGE	75.00
009	Rush Order	50.00

Hit Enter to exit XXXXXX

Total\$ 2,104.40  
Credit Card

PAGE 2 OF 2

HELP OK/END INSERT LDCLETE PREV PG NEXT PG INQUIRY CANCEL OFF Popup

# Viewing Multi-Releases

The screenshot displays a software interface for viewing order details. The main window is titled "Detail Order Inquiry (Line Items)" and shows the following information:

- Order#:** 01141765
- Ord Date:** 05/16/11
- Due Date:** 05/16/11
- Customer#:** UNIVERSITY MEDICAL CENTER
- UMC:** ACCOUNTS PAYABLE/TRAVEL
- Ship To:** UNIVERSITY MEDICAL CENTER, ACCOUNTS PAYABLE/TRAVEL, ... AVE

The main window also contains a table of line items:

Rel#	Ln#	ST	Qty	DS	01
002	3	PO	N	ND	01

Below this is a list of items with their descriptions:

Ln#	Item Number	Description
1	NIPFT104	GLOVES NITRILE P-F LARGE
2	99033	SIDERICK WALKER SMALL
3	600151	COLOSCRIPTN SINGLE 100/DX
4		

An "Inquiry List" dialog box is overlaid on the main window, titled "Select Release for Detail Inquiry". It contains a table with the following data:

Rel#	Transaction#	ST	DateShip
001	519280	IV	05/16/11
002		IE	05/16/11

The dialog box has "Add", "OK", and "Cancel" buttons. At the bottom of the main window, there is a navigation bar with buttons: HELP, OKEND, INSERT, LDELETE, PREV PG, NEXT PG, INQUIRY, CANCEL, OFF, and Popup.



# Shipping Data

LEWIS, J - [http://ishinc.com-Demo/12-Demo/ (BEL BIZ AUTO)]

File Edit Settings Reset Tools GUI Standard Functions Special Functions Help

Release# 01-141765-001

Inv# 519280

Ord Dt: 05/16/11

Inv Dt: 05/16/11

SI OS OP Whs

IV 01 SY 001

Ins: 2 Cust Ref: 968774

Ln# 1

Item Number

Ordered

Shipped

Bkord

Invoice

Price

Value

Whs

GP%

1.85 001

2.30 001

71

0.00

0.00

0.15

ShipDate 05/16/11

HIT <RETURN> TO CONTINUE: XXXXXX

HELP OKEND INSERT LDELETE PREV PG NEXT PG INQUIRY CANCEL OFF Popup

Detail Invoices (Line Items)

Sold To: UMC  
UNIVERSITY MEDICAL CENTER  
ACCOUNTS PAYABLE/TRAVEL  
100 BROADWAY AVE  
NEW YORK CITY NY 10016 1160

Ship To: UNIVERSITY MEDICAL CENTER  
ACCOUNTS PAYABLE/TRAVEL  
100 BROADWAY AVE  
NEW YORK CITY NY 10016 1160

Terms: NET 30

Salesman: 001 SY FERTIG

Box Freight Details

Box Weight	Box Charge	Tracking Number	Box Date
1. 1.00	0.00	120673060010010303	05/16/11
2. 0.00	0.00		
3. 0.00	0.00		
4. 0.00	0.00		

# Tracking

**Tracking Detail** [Print](#) [Help](#) [A](#) [A](#) [A](#)

**1Z0713W80302542808** Updated: 05/17/2011 3:25 P.M. Eastern Time

**Delivered** 

**Shipping Information**  
To: CLIFTON, NJ, US

**Shipped By**  
**UPS Ground**

**Delivered On:** Tuesday, 05/17/2011 at 1:16 P.M.  
**Left At:** Front Desk  
**Signed By:** SCOTT  
[View of Delivery](#) 

**Additional Information**

<b>Shipped/Billed On:</b>	05/13/2011
<b>Type:</b>	Package
<b>Weight:</b>	4.90 lbs

**Shipment Progress**

**Experts debunk 5 export myths**   
[Find out how >](#)

# Question

- When will my backorder ship?

# Inventory Inquiry of Backordered Item -- Shows Purchase Orders/Due Dates

DEMO.12 - [tshpe2:tsinc.ccm-DEMO.12-INV.I\Q1251]

File Edit Settings Reset Tools GUI Standard Functions Special Functions Help

Inventory										
Item Number	Whse	All	SI	Sk	On Hand	On P/O	In Pick	On D/O	Avail	Future
660151										
COLOSCREEN SINGLE 100/BX			BX	BX	0	40		11	11	0
Substitutes										

Ln#	Order#	Ord Date	Open Qty	Due Date	Customer#	Customer PO#	Price
1	01111765	05/16/11	11	05/16/11	UMC	938771	74.950
2							
3							
4							
TOTAL			11				

Select: Orders

Ln#	P/O#	PO Date	Vendor#	Open Qty	Intr Qty	Due Date	Mfg Co	Cost	Ud	Sr
1	01131123	05/16/11	ABCO	20		06/16/11	H	21.600		ND
2	01131129	05/20/11	HAUSMANN	20		06/13/11	H	21.600		ND
3										
4										
TOTAL				40	0					

Select: POs

Enter F10 to exit, Click Select:Orders or Select:POs XXX PAGE: 1 Of 2

SIR STAT	AVAIL INQ	DLI ORDER	DLI PO	Rec List	Service	Item Intr	PO Intran			
HELP	OK/END	INSERT	LDELETE	PREV PG	NEXT PG	INQUIRY	CANCEL	Off		Popup

# Drill Down to PO Detail

DEMO.12 [1chpo2.torinc.com DEMO.12 DET POC115]

File Edit Settings Resrc Tools GUT Standard Functions Special Functions Help

### Detail Purchase Orders

**P/O#** **Open** ABCO DEALERS INC **Ship To** ISH Medical Company  
 01131123 PO BOX 440257 1033 ROUTE 46  
**Vend#** ABCO NASHVILLE, TN **Whse**  
 100132 37244-0257 800.421.3040 001 CLIFTON, NJ 07013

**Ord Date** 05/16/11 **Due Date** 06/16/11 **Prom Date** **Ship Date** **DropShip** ND **Total Order\$** 432.00 **Total Open\$** 432.00 **Curr** US  
**Agent** **Req#** **Ship Inst**  
**Confirm#**

Ln#	Product Number Description	St Fo	Ordered	Open	Received	InTrans Due Date	Cost
1	660151 COLOSCREEN SINGLE 100/BX	BX BX	20 20	20		06/16/11	21.600
2							
3							
4							

Enter END to exit, PREV PG or NEXT PG |XXXXXXXX

INTRANSIT	PRINT	RCVR7 INQ	PO Notes	Audit Lst	Misc Chgs					
HELP	OK/END	INSERT	LDELETE	PREV PG	NEXT PG	INQUIRY	CANCEL	OFF		PopUp



# Question

- We received the wrong item?

# Detail Order Inquiry

DEMO 12 - [tshae2 tshinc.com-DEMO 12-DIET 0001 \$1]

File Edit Settings Base: Icons GUI Standard Functions Special Functions Help

**Detail Order Inquiry (Line Items)**

Order# 01141765    Ord Date 05/16/11    Due Date 05/16/11    Customer# UMC    Ship To UNIVERSITY MEDICAL CENTER

UNIVERSITY MEDICAL CENTER  
ACCOUNTS PAYABLE/TRAVEL  
100 BROADWAY AVE  
NEW YORK CITY NY  
10016 1100

Rcls 002    Lns 3    ST 00    Fut N    DS ND    OS 01

PO# 988771    Terms NET 30    Sls 001 SY FERTIG

Ln#	Item Number	Ordered	Shipped	Bkord	Inpick	Price	Value
Description		Whs		Orig Order			
1	NIPFT104 GLOVES NITRILE P F LARGE	3 / BX	3 / BX			11.950 / BX	35.85
2	95033 SIDEKICK WALKER SMALL	4 / EA	/ EA		4	49.950 / EA	199.80
3	660151 COLOSREEN SINGLL 100/BX	25 / BX	14 / BX	11		74.950 / BX	1873.75
4							
<b>TOTAL</b>							<b>2109.40</b>

PAGE 1 OF 2

Enter FND to exit, NEXT PG or PREV PG :    XXXXXX

HEADER	LINE IT AS	INV INQ	NEXT ORD	PREV ORD	SPEC INST	AUDIT LST	SERIALS			
HELP	OMFN	INSERT	DELETE	PREV PG	NEXT PG	INQUIRY	CANCEL	OFF		PopUp

# Select Invoiced Release

DEMO 2 - tsjpe2.tshinc.com-DEMO 12-DET.DOC1151

File Edit Settings Reset Tools GUI Standard Functions Special Functions Help

**Detail Order Inquiry (Line Items)**

Order# 01141765    Ord Date 05/16/11    Due Date 05/16/11    Customer# UMC    Ship To UNIVERSITY MEDICAL CENTER

UNIVERSITY MEDICAL CENTER    ACCOUNTS PAYABLE/TRAVEL

Rele Ins ST Fur DS    002    3    BO    N    ND    01

PO# 088771

Ln#	Item Number	Description	Price	Value
1	NIPFT104	GLOVES NITRILE P F LARGE	11.950 DX	35.05
2	95033	SIDEKICK WALKER SMALL	49.950 FA	199.80
3	660151	COLOSCREEN SING F 100/BX	11.950 DX	1193.75
4				
TOTAL				2109.10

PAGE 1 OF 2

**Inquiry List**

Select Release# for Detail Inquiry

Rel#	Invoice#	ST	DateShip
001	519200	IV	05/16/11
002		II	05/16/11

Add    OK    Cancel

HEADER    LINE ITEMS    INV/INQ    NEXT PG    PREV PG    INQUIRY    CANCEL    OFF

HELP    OK/END    INSERT    DELETE    Popup

# Verify Items Shipped

D:\MO\_12 - [telips2.tel.nc.com-DICMO] - [2-DIC-REL0114]

File Edit Settings Reset Tools GUI Standard Functions Special Functions Help

**Release#** 01 141765 001 **Detail Invoices (Line Items)**

**Inv#** 519280 **Sold To** UMC **Ship To**

**Ord Dt** 05/16/11 **Inv Dt** 05/16/11 **UNIVERSITY MEDICAL CENTER**

**ST** IV **OS** 01 **OP** SY **Wis** 001 **ACCOUNTS PAYABLE/TRAVEL** **UNIVERSITY MEDICAL CENTER**

**400 BROADWAY AVE** **400 BROADWAY AVE**

**NEW YORK CITY NY 10016-1460** **NEW YORK CITY NY 10016-1460**

**Ln#** 2 **Cust Ref** 900771 **Terms** NLT 30 **Salesman** 001 SY FLR11G

Ln#	Item Number	Ordered	Shipped	Bkord	Impick	Price	Value	Wis	GP%
1	NIPFT104 GLOVES NITRILE P F LARGE	3 / BX	3 / BX			11.950 / BX	35.85	001	56
2	660151 COL OSCREEN SINGL F 100/BX	25 / UX	14 / UX	11		74.950 / UX	1049.30	001	71
3		/	/			/			

**ShpDate** 05/16/11 **Shipper** UPS **PI** **PA** **Wght** 1.0 **Qty** 1 **Units** 1/ **TxJur** NY **Tax%** 0.000 **Frt** 0.00 **Tax** 0.00 **Total** 1,160.15

Enter LND to exit, NLXT PG or PRLV PG : XXXXXX **PAGL 1 OF 2**

HEADER	LINE ITEMS	NEXT REL	PREV REL	BOX FRT	SPEC INST	AUDIT LST	DELIVERY	SERIALS	INV PRINT	
HELP	OK/END	INSERT	DELETE	PREV PG	NEXT PG	INQUIRY	CANCEL	OFF		Popup

# Accounts Receivable Questions

- How much do we owe?
- I do not see my check payment on my statement. How was it applied?

# CRM Call Summary

DEMO.12 - [ts962.tsh no Dem-DEMO.12-CRM-CALL-SUMMO'25']

File Edit Settings Reset Tools Help Standard Functions Special Functions Help

Customer Relationship Management Call (Summary)

Customer Service Rep: SY Relationship: SY FERTIG Management: SY FERTIG # in list: 2

Ln#	Customer#	Action	Customer Name	City	ST	Follow-up Date	Call Time
1.	KISSLER		KISSLER RETAIL GROUP	EAST ORANGE	NJ	06/20/11	09:00
2.	MARCOW		MICHAEL MARCOWITZ MD	BROOKLYN	NY	06/22/11	13:00
3.							
4.							
5.							
6.							
7.							
8.							
9.							
10.							
11.							
12.							
13.							
14.							
15.							
16.							

Enter | Ln# for Detail Screen or END: |XXXXXXXX

Cust Look	Res Hdays	Action	AR Inq	Mds Inq	Cust Ord	Cust Hbt				
HFLP	OKPND	INSFRT	LDPLRTF	PRV PG	NFRT PG	INQUIRY	CANCEL	OFF		Popup

# CRM Call Detail

DEMO12 - tshpc2.tshinc.com-DEMO12-CRM CALL DET (12311)

File Edit Settings Base: Tools SQL Standard Functions Special Functions Help

Customer	Relationship	Management	Call	(Detail)	# In list
Customer#	UMC	Internal#	100139	Position In list	
Credit Hold	N	Credit Limit	50,000	A/R Balance	4,033.57
Name	UNIVERSITY MEDICAL CENTER		Phone#	212-477-1111	Fax# 212-817-1111
Address1	ACCOUNTS PAYABLE/TRAVEL		E Mail	st@tshinc.com	
Address2	400 BROADWAY AVE		2.SIC Code	510000	LABORATORY
Address3			3.Contact1	Jim Stover	
City	NEW YORK CITY	NY 10016 1460	4.Contact2	Mike McAfee	
1.Business	Multi-Location hospital		5.Follow Up	08/29/03	13:00

Ln	Oper	Date	Time	Notes/Tax
1.	SY	08/22/03	15:00	Followed up on Pace Maker delivery Suggested alternatives & gave price quote
	John Long			
	Pace Makers		N	
Act				
2.	SY	08/15/03	23:15	Customer is concerned with inventory availabilityspeak about lead time on pace makerexplained the MFG backorder situation
	John Long			
	Pace Makers		N	
Act				

Enter Line Number to Change or '0' to Accept

Contacts	Prev Rec	Next Rec	AR Inq	Add Note	Mds Inq	Cust Ord	Cred Card	Topic			
IICLP	OKEND	INSERT	LDELETE	PREV PG	NEXT PG	INQUIRY	CANCEL	OFF			Popup

# Customer A/R

Customer Accounts Receivables

Company# A      Creation Date 05/29/01

Customer# UMC      UNIVERSITY MEDICAL CENTER

City St Zip NEW YORK CITY      NY 10016-1460      Credit Meth 07      Cred Hold N

Start Date 05/16/10      End Date      Credit Limit 50000

Salesman# 001 SY FERTIG      Terms 01      NET 30

1. Customer Comments

High Cred\$ 31023      OpenOrder\$ 17306.36      A/R Balance 3939.67      Paid to Dt 230212.36      Old Inv 11/22/10      Phone 212-777-1111

Fax 212-817-1111

	Invoice	Order	Payment	Sales\$	Return\$	Sales\$ LY
Last	519280	141765	4000.00	13203.02	76.80	88028.22
Date	05/16/11	05/16/11	03/16/11	155576.97	1500.00	

Ln#	Typ	Invoice#	Date	Re#	Original\$	Open\$	Whs	Cust Ref	Order#Ref
1	INV	01519200	05/16/11		1160.15	1160.15	001	908771	141765001
2	O/A	01128813	03/16/11	128813	-5.09		001	OVERPAYMENT	
3	O/M	01131312	03/16/11		0.65		001		111751001
4	INV	01519277	03/16/11		70.55	71.20	001	102109	141750001
5	INV	01519276	03/15/11		37.50	37.50	001	9678	141753001
6	O/A	01120012	01/04/11	120012	6.21		001	12315	
7	INV	01519222	12/14/10		182.68	182.68	001	4000074780	141758003

Enter 'END' to exit, 'CC' for cust comments, or 'TT' to change Inq Type      XXXXXX

Select	Start Prt	Det AR	Details	Aging	Print	CRM	CustSal	Paid Illst	Cons AR	
HELP	OK/END	INSERT	LDELETE	PREV PG	NEXT PG	INQUIRY	CANCEL	Off		Popup



# AR Paid History

CFMCO 12 [Temp 02 of File name CFMCO 12 AR PAID HIST INQ01161]

File Edit Print Help [Standard Functions] [Special Functions] [Help]

AR Paid History Inquiry

Company: 01 ISH Medical Company  
 Customer: UMC UNIVERSITY MEDICAL CENTER

Cur YTD Sales: 152,911.02  
 Prior YTD Sales: 88,028.22

Ln#	Check Number	Check Date	Check Amount
1	7536	10/22/09	1,000.00
2	7535	10/22/09	1,000.00
3	12345	03/31/06	6,000.00
4	C/C	03/26/02	12.05
5	00922157	03/26/02	6,302.05
6	C/C	08/23/02	63.10
7	00920808	08/22/02	2,643.00
8	C/C	08/20/02	426.35
9	00918001	08/15/02	4,005.48
10	C/C	08/15/02	153.60
11	C/C	08/11/02	199.10
12	C/C	03/09/02	129.00
13	00915313	03/08/02	2,938.20
14	C/C	03/08/02	70.75

Enter FND to exit, PREV PG or NEXT PG [XXXXXXXX]

INV DET	DCT RPT	INSR1	LINE1F	PREV PG	NEXT PG	INQBY	CANCH	OFF	Popup
HELP	OR/NL								

# Applied Payment

DLMD.12 - [tshpe2 ts hinc ccm-DLMD.12-AR.CHECK.INQ.U11\$]

File Edit Settings Reset Tools GUI Standard Functions Special Functions Help

AR Paid History Inquiry

Company 01 TSH Medical Company Curr YTD Sales 152,911.02  
 Customer UMC UNIVERSITY MEDICAL CENTER Prior YTD Sales 88,028.22

Check# 7535 Check Date 10/22/09 Check Amt 1,000.00

Ln#	Inv#	Inv Date	Typ	Orig Amt	Pay Amt	Disc Amt	Balance
1	01510190	07/02/09	INV	61.11	61.11		
2	01510121	07/06/09	INV	0/0.00	0/0.00		
3	01518446	07/07/09	INV	63.80	63.80		
4	01120013	10/22/09	O/A	5.09	5.09		5.09
5							
6							
7							
8							
9							
10							

Enter line#, FND, NEXT PG or PREV PG: XXXXXX

Discounts	OK/END	INSERT	DELETE	PREV PG	NEXT PG	INQUIRY	CANCEL	ON	Popup
-----------	--------	--------	--------	---------	---------	---------	--------	----	-------

# Statement Re-Print

DEMO.12 - [http://shim.cdm-DEMO.12:SSS-REPORT-MASTER-729]

File Edit View Document Tools Window Help

Report Adobe Reader - [CAPTI15030134220.4021400.pdf]

User Count

Pages

1. 2. 3. 4. 5. 6. 7. 8. 9. 10. 11. 12. 13. 14. 15.

Others

Enter

Size St

13867

100021

9504

153

## Statement

**TSH Import Company**  
1033 ROUTE 40  
CLIFTON, NJ 07013  
Tel: 973-777-8050  
Fax: 973-777-3063

**Please Remit To:**  
**TSH Import Company**  
1033 ROUTE 40  
CLIFTON, NJ 07013  
Tel: 973-777-8050  
Fax: 973-777-3063

UNIVERSITY MEDICAL CENTER  
ACCOUNTS PAYABLE/TRAVEL  
400 BROADWAY AVE  
NEW YORK CITY NY 10018-1460

Customer Number: UM0  
Salesman Name: ST FERDIO  
Statement Date: 02/12/11  
Last Payment: 02/12/11 44070.00  
Terms: 01 NET 30  
To ensure proper credit, please check (X) all invoices being paid and return.

| Trx   | Date     | Transaction | Reference | Original Amount | Payment/Credits | X | Balance |
|-------|----------|-------------|-----------|-----------------|-----------------|---|---------|
| O/A   | 01/04/11 | 01128812    | 7036      | -5.21           | 6.21            |   |         |
| O/A   | 03/16/11 | 01128813    | 7036      | -11.09          | 0.00            |   |         |
| O/A   | 03/16/11 | 01131342    |           | 0.00            | 0.00            |   |         |
| INV   | 11/18/10 | 01127434    | 18374     | 2,971.00        | -2,970.00       |   |         |
| INV   | 03/10/11 | 01319276    | 5678      | 37.50           | 0.00            |   | 37.50   |
| INV   | 03/16/11 | 01510277    | 102109    | 74.50           | 0.00            |   | 74.50   |
| Total |          |             |           | 3067.40         | 2950.70         |   | 100.70  |

Select Unselect Print Comm/User Copy Flat Fax EMail pdf / PR Del Range  
HELP OK/END INSERT LDELETE PREV PG NEXT PG INQUIRY CANCEL Off PopUp

# Inventory/Purchase Order Questions

- How much do I have?
- Where is the product located?
- Is a specific lot in stock?
- Who did I sell product to?
- Who did I buy this product from?
- Did I order the product?
- Was product received?

# Question

- How much product do I have available?

# Stock Status Item Lookup

Stock Status Inquiry

Item Number: XXXXXXXXXXXXXXXXXXXXXXXXXXXX

Description: \_\_\_\_\_

Warehouse: \_\_\_\_\_

Prod Class: \_\_\_\_\_

Vendor Item: \_\_\_\_\_

Sell: \_\_\_\_\_

Scroll By: PRODUCTID

Vendor: \_\_\_\_\_

Lead Time: \_\_\_\_\_

Discontinued: \_\_\_\_\_

Base Price: \_\_\_\_\_

List Price: \_\_\_\_\_

Cost: \_\_\_\_\_

Curr Cost: \_\_\_\_\_

Sell Cost: \_\_\_\_\_

Purch Cost: \_\_\_\_\_

Substitute Item: \_\_\_\_\_

Ex: \_\_\_\_\_

Ca: \_\_\_\_\_

Discount: \_\_\_\_\_

DS: \_\_\_\_\_

Future: \_\_\_\_\_

On Order: \_\_\_\_\_

In Trans: \_\_\_\_\_

Avail Future: \_\_\_\_\_

Next P/O: \_\_\_\_\_

Lot: \_\_\_\_\_

SalesMtd: \_\_\_\_\_

Man ROP: /

ROO: /

SalesYtd: \_\_\_\_\_

Demand: \_\_\_\_\_

| In | Whs | On Hand | DESCRIPTION | MANUFACTURER | PRODUCT CLASS | CUSTOMER ITEM |
|----|-----|---------|-------------|--------------|---------------|---------------|
| 1  |     |         |             |              |               |               |

SALES

Qty: \_\_\_\_\_

Dollars: \_\_\_\_\_

SALES

Qty: \_\_\_\_\_

Dollars: \_\_\_\_\_

| Select | Del Hist | Get Quota | PRICING | Inventory | ROP/ROO | Previous | Next  | Receipts |  |       |
|--------|----------|-----------|---------|-----------|---------|----------|-------|----------|--|-------|
| F11    | OK/ND    | INSR1     | F10/F12 | F14/M15   | F16/X17 | INQRY    | CANCL | GR       |  | Popup |

# Stock Status Results

JEMO 12 - [http://tehir.com-DEMO.12-51.5 A10115]

File Edit Settings Reset Tools GUI Standard Functions Special Functions Help

**Stock Status Inquiry**

Item Number: GLVE650130 Vendor: ADCO ADCO SCALERS INC  
 Description: GLOVE NS LTX SM PWDRFRFF Lead time: 0.1 Base Price: List Price:  
 100/BOX Discontinued: N

Warehouse: 001 NEW YORK, NY Show Cost: Curr Cost: Sell Cost: Purch Cost:  
 Prod Class: 006 GLOVES/NONSTERILI 3.450/BX 3.450/BX 3.450/BX 3.450/BX  
 Vendor Item: 650130 Substitue Item:

Sell: BX / 1 Stock: BX / 1 PO: CS / 10 Dlx: 1 Ck: 10 Discount: N DS: N Furna:

| Ln | Whs<br>Loc   | On Hand | In Pick<br>In Work | Backord<br>In Use | OnOrder<br>In Trans | Avail<br>Future | Next P/O | Lot<br>1000 | SalesMtd<br>SalesYtd |
|----|--------------|---------|--------------------|-------------------|---------------------|-----------------|----------|-------------|----------------------|
| 1  | 001<br>1100B | 186     | 10                 |                   |                     | 1/6             |          | N           | 264                  |
|    |              |         |                    |                   |                     |                 | 110      | 150         | 1775                 |
|    |              |         |                    |                   |                     |                 | 110      | 150         |                      |

| SALES   | JAN11 | FEB11 | MAR11 | APR11 | MAY10 | JUN10 | YTD11  |
|---------|-------|-------|-------|-------|-------|-------|--------|
| Qty     | 153   | 309   | 150   | 158   | 4     | 80    | 1775   |
| Dollars | 1058  | 2292  | 879   | 1026  | 25    | 150   | 11611  |
| SALES   | JUL10 | AUG10 | SEP10 | OCT10 | NOV10 | DEC10 | LYTD10 |
| Qty     | 157   | 100   | 168   | 171   | 333   | 84    | 1100   |
| Dollars | 093   | 602   | 1030  | 1091  | 1905  | 500   | 6630   |

Enter END to exit, P for Prev Yr, C for Cur Yr, Click Scroll to Change

XXXXXXXX

|        |          |           |          |           |         |          |        |          |  |       |
|--------|----------|-----------|----------|-----------|---------|----------|--------|----------|--|-------|
| Select | Def Hist | Est Quote | PRINTING | Inventory | ROP/ROQ | Previous | Next   | Receipts |  |       |
| HELP   | OK/END   | INSERT    | LDELETE  | PREV PG   | NDXT PG | INQUIRY  | CANCEL | OT       |  | Popup |

# Stock Status Detailed Sales History

UMLC:12 - tshpez.tshinc.com-UMLC:12-31:STAT.DL[AIC1051]

File Edit Settings Base Tools @ T Standard Functions Special Functions Help

**Stock Status Inquiry** Scroll By

Item Number: HUMALOG Vendor: LILLY

Description: HUMALOG 10 ML Lead Time: \_\_\_\_\_ Base Price: \_\_\_\_\_ List Price: \_\_\_\_\_

INSULIN Discontinued: N Base Price: 12.950 / EA List Price: 25.000 / EA

Warehouse: 001 NEW YORK, NY Show Cost: \_\_\_\_\_ Curr Cost: \_\_\_\_\_ Sell Cost: \_\_\_\_\_ Purch Cost: \_\_\_\_\_

Prod Class: 160 INSULIN 20.000 / FA 10.000 / FA 10.000 / FA 10.000 / FA

Vendor Item: VI-7510 Substitute Item: \_\_\_\_\_

Sell: EA / 1 Stock: EA / 1 PD: CS / 25 Bx: 1 Cs: 25 Discount: N DS: N Future: \_\_\_\_\_

| In | Whs<br>Loc | On Hand | In Pick<br>In Work | Backord<br>In Use | OnOrder<br>In Trans | Avail<br>Future | Next P/O | Lot<br>ROU | SalesMtd<br>SalesYtd |
|----|------------|---------|--------------------|-------------------|---------------------|-----------------|----------|------------|----------------------|
| 1  |            |         |                    |                   |                     |                 |          |            | 4                    |

**Detail History**

|    | Customer# | Release#    | Date     | Quantity | Price   | Um  |
|----|-----------|-------------|----------|----------|---------|-----|
| 1. | UMC       | 01141769001 | 05/16/11 | 1        | 14.000  | 1 A |
| 2. | UMC       | 01141770001 | 05/16/11 | -1       | -12.950 | LA  |
| 3. | UMC       | 01141769501 | 05/16/11 | 1        | 12.950  | FA  |
| 4. | UMC       | 01141753001 | 03/15/11 | 3        | 12.500  | FA  |

Hit <RETURN> to Continue

SALES

Dolla

SALES

Dolla

|      |        |        |         |         |         |         |        |     |       |
|------|--------|--------|---------|---------|---------|---------|--------|-----|-------|
| HELP | OK/END | INSERT | LDELETE | PREV PG | NEXT PG | INQUIRY | CANCEL | OUT | Popup |
|------|--------|--------|---------|---------|---------|---------|--------|-----|-------|



# Stock Status Receipt History

DEMO 12 - [tch002:\shirc\csm-DEMO 12-ST-STAT.RECP-0103]

File Edit Settings Reset Conn GDI Scanner Functions Special Functions Help

Stock Status Inquiry Scroll By: PRODUCT#

Item Number: HUMALOG Vendor: LILLY

Description: HUMALOG 10 MI Lead Time: Base Price: List Price: 25.000 EA

INSULIN Discontinued: N

Warehouse: 001 NEW YORK, NY Show Cost: Can Cost: Sell Cost: Purch Cost: 10.000 EA

Prod Class: 160 INSULIN 20.000 EA 10.000 EA

Vendor Item: VL-7510 Substitute Item:

Sell: EA / 1 Stock: EA / 1 PO: CS / 25 Bx: 1 Cs: 25 Discount: N DS: II Future:

| Ln | Whs Loc | On Hand | In Pick In Work | Backord In Use | OnOrder In Trans | Avail Future | Next P/O | Lot ROO | SalesMtd SalesYtd |
|----|---------|---------|-----------------|----------------|------------------|--------------|----------|---------|-------------------|
| 1  | A       |         |                 |                |                  |              |          |         | 4                 |
|    |         |         |                 |                |                  |              |          |         | 4                 |
|    |         |         |                 |                |                  |              |          |         | YTD11             |
|    |         |         |                 |                |                  |              |          |         | 4                 |
|    |         |         |                 |                |                  |              |          |         | 52                |
|    |         |         |                 |                |                  |              |          |         | LYTD10            |
|    |         |         |                 |                |                  |              |          |         | 0                 |

**Receipts History**

| Vendor | P/O#     | Date     | Quantity | Cost   |
|--------|----------|----------|----------|--------|
| 1 ANCO | 01131121 | 03/15/11 | 25       | 10.000 |
| 2      |          |          |          |        |
| 3      |          |          |          |        |
| 4      |          |          |          |        |

Hit <RETURN> to Continue XXXXXX

SALES 0 Dollars

SALES 0 Dollars

HELP OKEND INSERT LDELETE PREV PG NEXT PG INQUIRY CANCEL ON PopUp

# Question

- Where is the product located?

# Stock Status

## Warehouse/Location Options

LLMO.12 - [fshpe2.fshinc.com-ULMO.12-STAT1011\$1]

File Edit Settings Reset Tools SQL Standard Functions Special Functions Help

Stock Status Inquiry Scroll By PRODUCT#

Item Number HUMALOG Vendor LILLY

Description HUMALOG 10 ML Lead Time Base Price List Price  
INSULIN Discontinued N 12.950 / EA 25.000 / EA

Warehouse 001 NEW YORK, NY Show Cost Curr Cost Sell Cost Purch Cost  
Prod Class 160 INSULIN 20.000 / EA 10.000 / EA 10.000 / EA 10.000 / EA

Vendor Item VI.7510 Substitute Item

Sell EA / 1 Stock EA / 1 PO CS / 25 Bk 1 Cs 25 Discount N DS N Future

| In | Whs | On Hand | In Pick | Backord | OnOrder  | Avail  | Next P/O | Lot | SalesMtd |
|----|-----|---------|---------|---------|----------|--------|----------|-----|----------|
|    | Loc |         | In Work | In Use  | In Trans | Future | /        | ROQ | SalesYtd |
|    |     |         |         |         |          |        | Man ROP  | ROQ | Demand   |
| 1  | 001 | 171     |         | 2       |          | 169    |          | Y   | 4        |

| Location | Type | Lot#   | Serial# | Onhand | Recvd    | Exp Date |
|----------|------|--------|---------|--------|----------|----------|
| A-001    | P    | A      |         | 52     | 05/13/06 | 06/01/07 |
| A-002    | B    |        |         | 47     | 05/13/06 | 07/01/07 |
| A-003    | C    |        |         | 50     | 05/13/06 | 08/01/07 |
| MOZONE   |      | 123415 |         | 25     | 10/21/09 | 10/21/09 |

SALES

Press

Dollar

Select

HELP OK/END INSERT LDELETE PREV PG NEXT PG INQUIRY CANCEL OFF Popup

# Question

- Is this lot in stock?

# Lot Availability

Lot/Serial Number Transaction Inquiry

Product#  Lot Number or ALL   
 ROSS COMPANION ENTERAI Serial Number or ALL   
 Pedigree ID or ALL   
 Warehouse or ALL

| Ln# | Lot No. | Whs Inc Pedigree | Quantity | Lot Exp Date | Inv Whs | Release// P/O#/Re# | Price Cost | Cust/Vend No. Cust/Vend Name | DS |
|-----|---------|------------------|----------|--------------|---------|--------------------|------------|------------------------------|----|
| 1   | 104     | 0100A            |          | 107/02/06    | INV     | 01141771001        | 40.000     | UMC                          |    |
|     | 104     |                  |          | 05/18/11     |         | 001 10991          | 30.000     | UNIVERSITY MEDICAL CENTE     |    |
| 2   | 104     | 0100A            |          | 105/18/11    | POR     |                    |            | ABCO                         | ND |
|     | 1011    |                  |          | 05/18/11     |         | 001 01131126       | 30.000     | ABCO DEALERS INC             |    |
| 3   | 104     | 0100A            |          | 105/18/13    | POR     |                    |            | ABCO                         | ND |
|     | 110     |                  |          | 05/18/11     |         | 001 01131126       | 30.000     | ABCO DEALERS INC             |    |
| 4   | 104     | 0100A            |          | 105/18/13    | POR     |                    |            | ABCO                         | ND |
|     | 109     |                  |          | 05/18/11     |         | 001 01131126       | 30.000     | ABCO DEALERS INC             |    |
| 5   | 104     | 0100A            |          | 105/18/13    | POR     |                    |            | ABCO                         | ND |
|     | 100     |                  |          | 05/18/11     |         | 001 01131126       | 30.000     | ABCO DEALERS INC             |    |
| 6   | 101     | 0100A            |          | 105/18/11    | POR     |                    |            | ABCO                         | ND |
|     | 1008    |                  |          | 05/18/11     |         | 001 01131126       | 30.000     | ABCO DEALERS INC             |    |
| 7   | 104     | 0100A            |          | 105/18/11    | POR     |                    |            | ABCO                         | ND |
|     | 1009    |                  |          | 05/18/11     |         | 001 01131126       | 30.000     | ABCO DEALERS INC             |    |

Enter 'END' to EXIT, 'NEXT PG' or 'PREV PG'

XXXXXXXX

|      |       |        |        |         |         |         |        |      |       |
|------|-------|--------|--------|---------|---------|---------|--------|------|-------|
| HR D | OKFND | INSERT | DELETE | PREV PG | NEXT PG | INQUIRY | CANCEL | QUIT | Popup |
|------|-------|--------|--------|---------|---------|---------|--------|------|-------|

# Question

- How do I track a specific lot of an item?

# Serial/Lot Transaction Inquiry Sales History

DEMO 12 - I:\p02\lab\exam\DEMO 12\RPPL\PROD\N01281

File Edit Settings Reset Tools GUT Standard Functions Special Functions Help

**Lot/Serial Number Transaction Inquiry**

Product#  Lot Number or ALL   
 Serial Number or ALL   
 Pedigree ID or ALL   
 Warehouse or ALL

| Ln#        | Lot No.  | Whs Loc | Quantity | Lot Exp    | Tnx       | Release#    | Price                    | Cust/Vend No. | DS |
|------------|----------|---------|----------|------------|-----------|-------------|--------------------------|---------------|----|
| Serial No. | Pedigree | Date    | Date     | Whs        | P/O# Ref# | Cost        | Cust/Vend Name           |               |    |
| 1          | 101      | D100A   |          | -107/02/06 | INV       | D1141772001 | 46.154                   | KESSLER       |    |
| 101        |          |         | 05/18/11 |            | 001 14555 | 30.000      | KESSLER REHAB GROUP      |               |    |
| 2          | RS112233 | NONE    |          | -112/28/06 | INV       | D1141772001 | 46.154                   | KESSLER       |    |
| RS110002   |          |         | 05/18/11 |            | 001 14555 | 30.000      | KESSLER REHAB GROUP      |               |    |
| 3          | RS112234 | NONE    |          | -112/28/06 | INV       | D1141772001 | 46.154                   | KESSLER       |    |
| RS110003   |          |         | 05/18/11 |            | 001 14555 | 30.000      | KESSLER REHAB GROUP      |               |    |
| 4          | 101      | D100A   |          | -107/02/06 | INV       | D1141771001 | 40.000                   | UMC           |    |
| 101        |          |         | 05/18/11 |            | 001 10991 | 30.000      | UNIVERSITY MEDICAL CENTE |               |    |
| 5          | 103      | D100A   |          | -107/02/06 | INV       | D1141771001 | 40.000                   | UMC           |    |
| 103        |          |         | 05/18/11 |            | 001 10991 | 30.000      | UNIVERSITY MEDICAL CENTE |               |    |
| 6          | 104      | D100A   |          | -107/02/06 | INV       | D1141771001 | 40.000                   | UMC           |    |
| 104        |          |         | 05/18/11 |            | 001 10991 | 30.000      | UNIVERSITY MEDICAL CENTE |               |    |
| 7          | 105      | D100A   |          | -107/02/06 | INV       | D1141771001 | 40.000                   | UMC           |    |
| 105        |          |         | 05/18/11 |            | 001 10991 | 30.000      | UNIVERSITY MEDICAL CENTE |               |    |

Enter 'END' to EXIT, 'NEXT PG' or 'PREV PG'

|      |        |        |        |         |         |         |        |     |       |
|------|--------|--------|--------|---------|---------|---------|--------|-----|-------|
| HELP | OK/FND | INSERT | DELETE | PREV PG | NEXT PG | INQUIRY | CANCEL | OFF | Popup |
|------|--------|--------|--------|---------|---------|---------|--------|-----|-------|

# Question

- Who did I sell product to?



# Drill Inquiries

DEMO.12 [ 1:21:10 PM ] [ DEMO.12 MAIN MENU ]

1:21:10 PM

May 2011

| Sun | Mon | Tue | Wed | Thu | Fri | Sat |
|-----|-----|-----|-----|-----|-----|-----|
| 1   | 2   | 3   | 4   | 5   | 6   | 7   |
| 8   | 9   | 10  | 11  | 12  | 13  | 14  |
| 15  | 16  | 17  | 18  | 19  | 20  | 21  |
| 22  | 23  | 24  | 25  | 26  | 27  | 28  |
| 29  | 30  | 31  | 1   | 2   | 3   | 4   |
| 5   | 6   | 7   | 8   | 9   | 10  | 11  |

Shortcuts

- Inventory/Warehouse Procedures
- Sales History (this year - last year)
- Create Orders from Open Work Orders
- Work Order Maintenance
- Open Work Order Report

MAIN MENU on DEMO.12

- Customer Service
- Purchasing
- Warehouse Management & Inventory
- Sales Analysis
- Sales Management Menu
- Accounting Menu
- File Maintenance
- End of Period Processing
- Utility Menu
- Customer Special Programs
- Optional Systems

Tasks

| Date      | Time    | Description                           | Status |
|-----------|---------|---------------------------------------|--------|
| 3/16/2011 | 1:00pm  | Call Customer Mico01 on for new Order | Past   |
| 3/20/2011 | 12:00am | Weekly Product Meeting                | Past   |
| 3/30/2011 | 1:30am  | Call Supplier AMRO to Expedite        | Past   |
| 5/20/2011 | 8:00am  | TEST                                  |        |

Key Indicators

| Indicator                     | Daily      | Monthly | This Year | Last Year |
|-------------------------------|------------|---------|-----------|-----------|
| Credit Dollars                | \$0        |         | \$14,906  |           |
| Inventory Value               | 47,031,027 |         |           |           |
| Sales Dollars                 | (\$144)    | \$14    | \$98,775  |           |
| Dead Items - Cur. Value       |            |         |           |           |
| Orders - In Pack              |            |         |           |           |
| Orders - On Fu                |            |         |           |           |
| Parameters For Dead Inv Month |            |         |           |           |
| Bank Cash Balance             |            |         |           |           |

Annual Sales by Customer Class

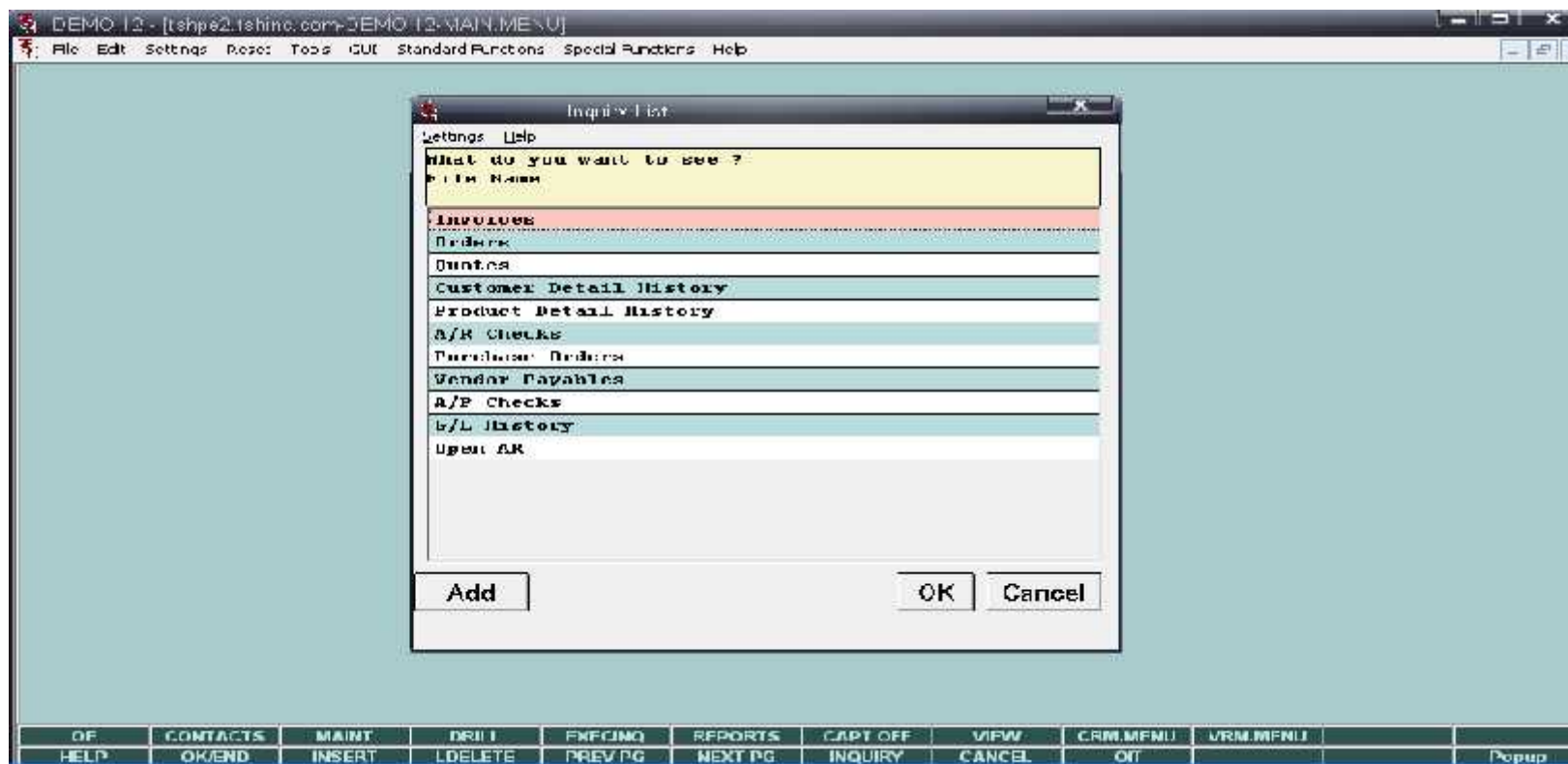
Legend

- C1

DEMO.12 [ 1:21:10 PM ] [ DEMO.12 MAIN MENU ]

| OE   | CONTACTS | MAINT  | DRILL   | EXECING | REPORTS | CAPT OFF | VIEW   | CRM.MENU | VRM.MENU | PopUp |
|------|----------|--------|---------|---------|---------|----------|--------|----------|----------|-------|
| HELP | OK.END   | REPORT | LDELETE | PREV PG | NEXT PG | INQUIRY  | CANCEL | OFF      |          |       |

# Drill Options





# Question

- What did I sell to this Customer?

# List of Products: select one, a range or all products

DEMO 12 - [mpeztsh n3.com DEMO 12-MDS.CUST.DET.HIST.DI(LU1151)]

File Edit Settings Reset Tools GUI Standard Functions Special Functions Help

MDS Customer History Lookup

Company Range 01 To 01 Found

Customer UMC To UNIVERSITY MEDICAL CENTER

Product Class Range

Product Range:

| CLASS# | DESCRIPTION                |
|--------|----------------------------|
| 030    | ORTHO SOFT ARM TO SHOULDR  |
| 040    | ORTHO SOFT FTNGR DMV       |
| 041    | ORTHO SOFT FOOT/ANKLE      |
| 042    | ORTHO SOFT WRIST/FOREARM   |
| 044    | ORTHO SOFT RTI KNEE        |
| 044    | ORTHO SOFT BACK/KID/AUS    |
| 045    | BATTERIES                  |
| 046    | CREAMS, OINTMENTS, GEL     |
| 047    | INSTRUMENTS SURGICAL       |
| 048    | EXAM ROOM EQUIPMENT        |
| 049    | DIAG INST, EQ, SUPPLIES    |
| 050    | VAG PRODUCTS DISPOSABLE    |
| 051    | BIOLOGICAL PRODUCTS        |
| 052    | RUBS, PENICILIN, CATHETERS |
| 053    | PATIENT AIDS RETAIL        |
| 054    | X RAY/X RAY SUPPLIES       |
| 055    | OFFICE SUPPLIES            |
| 056    | LAB SUPPLIES MISC          |
| 057    | IAR EQUIPMENT              |
| 058    | PAPER MED SPECIALTY        |
| 059    | PAPER GENERAL              |
| 060    | NTSC SIMDRTES              |
| 061    | INJECTABLES                |
| 062    | LAD DIAG/MEDIA/TESTS       |
| 063    | SHARPS CONTAINERS          |
| 064    | APPAREL & GARMENTS         |
| 065    | DRUGS & MEDICATIONS        |
| 066    | MASTECTOMY PEDDS           |
| 067    | INCUBI PRODS               |
| 068    | SOAPS/CLNRS/GERMICIDES     |
| 069    | REPAIR PARTS AND NTSC      |
| 070    | ENTERAL PUMPS              |
| 080    | CRUTCHES                   |
| 091    | Wheelchairs                |
| 100    | BATH ACCESSORIES           |
| 101    | AIR FRESHENERS             |
| 102    | PLASTIC DESK DRAWERS       |
| 103    | PLASTIC DESK LEGS          |

| Units | Sales\$ | LY10 | Y10 | LY10 |
|-------|---------|------|-----|------|
| 0     | 0       | 0    | 0   | 0    |
| 0     | 0       | 0    | 0   | 0    |
| 0     | 0       | 0    | 0   | 0    |
| 0     | 0       | 0    | 0   | 0    |
| 0     | 0       | 0    | 0   | 0    |

Line Product Descr

1.

2.

3.

4.

5.

10000 00000000 00000000



# What will a Customer pay for the item?

DEMO.12 - [tshpe2 tsh.nc.com-DEMO.12-CUST.FEV.PRICE.INQ\$1]

File Edit Settings Reset Tools GUI Standard Functions Special Functions Help

| Customer/Item |                        | Price | Inquiry     |                    |
|---------------|------------------------|-------|-------------|--------------------|
| Customer      | MERCYCB                |       | Phone       | 319 378 8362       |
| Name          | MERCY CARE BLAIRSFERRY |       | Slsm        | 003 LISA FERTIG    |
| Address 1     | 1790 BLAIRSFERRY ROAD  |       | Cred. Limit | 10000              |
| Address 2     |                        |       | Cred. Hold  | N                  |
| City          | HIAWATHA IA 52233      |       | Cust Type   | 02 DOCTORS,CLINICS |

| Item Number | Description   | Vend#                            |
|-------------|---|----------------------------------|
| 309603      | SYR ONLY 5CC I/A 100/BOX<br>CAN USE W/SOME SAFETY PRD | MEDSYST<br>MEDI-SYSTEM INTER INC |

| Retail Price | Last Cost   | Special Price | Contr. Price | Contr. Cost |
|--------------|-------------|---------------|--------------|-------------|
| 22.700 / BX  | 12.000 / BX |               |              |             |

| Sell Um | StockUm | PurchUm | BoxQty | CaseQty | Discont | Sub 1 | Sub 2 |
|---------|---------|---------|--------|---------|---------|-------|-------|
| BX/ 1   | BX/ 1   | CS/ 4   | 1      | 4       | N       |       |       |

| Ln# | Whs | Location | QtyOnHnd | QtyAvail | QtyCommit | QtyOnOrd | Due Date | QtyInPck |
|-----|-----|----------|----------|----------|-----------|----------|----------|----------|
| 1   | 001 | 0100E    | 10       | 10       |           | 12       | 11/21/10 |          |
|     |     |          |          |          |           |          |          |          |
|     |     |          |          |          |           |          |          |          |
|     |     |          |          |          |           |          |          |          |

ENTER LINE # TO CHANGE,DELETE TO DELETE,0 TO ACCEPT

XXXXXX PAGE 1 OF 3

| HEADER | QTYBKS | NOTES  | AUDI    |         |         |         |        |    |  |       |
|--------|--------|--------|---------|---------|---------|---------|--------|----|--|-------|
| HELP   | OK/END | INSERT | LDELETE | PREV PG | NEXT PG | INQUIRY | CANCEL | OT |  | Popup |

# Question

- Who did we buy this product from?



# Stock Status

## Vendors We Bought From

DEMO.12 - [tshoe2 tslnr:scrm-DEMO.12-STAT.RECPTD:03]

File Edit Settings Reset Tools @I Standard Functions Special Functions Help

Stock Status Inquiry Scroll By: PRODUCT#

Item Number: RSCOMP Vendor: ROSS

Description: ROSS COMPANION ENTERAI PUMP Lead Time: Discontinued Base Price: / EA List Price: 40,000 / EA

Warehouse: 001 NEW YORK, NY Show Cost: Curr Cost: 30,000 / EA Sell Cost: 30,000 / EA Purch Cost: 30,000 / EA

Prod Class: 070 ENTERAI PUMPS

Vendor Item: Substitute Item:

Sell: EA / 1 Stock: EA / 1 PO: EA / 1 Bx: 1 Cs: 1 Discount: N DS: N Future:

| Ln | Whs Loc | On Hand | In Pick In Work | Backord In Use | On Order In Trans | Avail Future | Next P/O | Lot ROO | SalesMid SalesYtd | mand |
|----|---------|---------|-----------------|----------------|-------------------|--------------|----------|---------|-------------------|------|
| 1  |         |         |                 |                |                   |              |          |         |                   |      |

**Receipts History**

|   | Vendor | P/O#     | Date     | Quantity | Cost   |
|---|--------|----------|----------|----------|--------|
| 1 | ABCO   | 01131126 | 05/10/11 | 25       | 30,000 |
| 2 | ROSS   | 01131029 | 01/18/11 | 5        | 30,000 |
| 3 | ROSS   |          | 12/24/10 | 5        | 30,000 |
| 4 | ROSS   | 01131113 | 12/08/10 | 5        | 30,000 |

Hit <RETURN> to Continue XXXXXX

SALES Dollars

SALES Dollars

YTD11

LYTD10

HELP OK/END INSERT LDELETE PREV PG NEXT PG INQUIRY CANCEL OIT PopUp

# Drill Down to Detail Purchase Order

DFMO 12 [c:\pup2\labin\labin\DFMO 12 DET 2001161]

File Edit Options Report Links Help Screen Functions Special Functions Help

### Detail Purchase Order

P/04 **Complete** ABCO DEALERS INC. Ship To: TSII Medical Company  
 01131125 PO BOX 440257 Ship To: 1033 ROUTE 46  
 Vendor: ABCO NASHVILLE, TN Whse: 001  
 100132 37244-0257 800-421-3040 CLIFTON, NJ 07013

Ord Date: 05/18/11 Due Date: 05/18/11 Prom Date: Ship Date: Drop Ship: Total Order\$: 750.00 Total Open\$: 0.00 Curr: US  
 Agent: Req#: Ship Inst: Confirm#:

| Ln# | Product Number<br>Description    | SI<br>Po | Ordered | Open | Received | In Trans<br>Due Date | Cost   |
|-----|----------------------------------|----------|---------|------|----------|----------------------|--------|
| 1   | RSCOMP<br>ROSS COMPANION ENTERAL | EA       | 25      |      | 25       |                      | 30.000 |
| 2   |                                  | EA       | 25      |      |          | 05/18/11             |        |
| 3   |                                  |          |         |      |          |                      |        |
| 4   |                                  |          |         |      |          |                      |        |

Enter END to exit, PREV PG or NEXT PG

XXXXXXXX

|         |       |         |          |         |           |         |        |     |  |       |
|---------|-------|---------|----------|---------|-----------|---------|--------|-----|--|-------|
| INTERSE | PRINT | REVERSE | PO Notes | Add Tot | Misc Chgs |         |        |     |  |       |
| HELP    | OKEND | INSERT  | LDELETE  | PREV PG | NEXT PG   | INQUIRY | CANCEL | OFF |  | Popup |

# Stock Status Vendor Quotations

DEMO.12 [tslhp2.tshinc.com DEMO.12 ST-STAT.CST.QUOTE310\$1]

File Edit Settings Reset Tools WU Standard Functions Special Functions Help

Stock Status Inquiry Scroll By: PRODUCT#

Ln# 1 Cost Quotes

Vendor MEDSYST Name: MEDI SYSTEM INTER INC Vendor Item#

Curr Cost 12.000 Min. P.O. Qty 1

PO Cost 12.000 PO UM CS

Currency US Last Rpt Date 06/01/03

Lead Time 1.1 Comments

Last Date 05/01/03

Last Amt 12.000

Valid Until 12/31/03

|    | Quantity Received By Month |     |     |     |     |     |     |     |     |     |     |     |
|----|----------------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
|    | Jan                        | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
| IY | 5                          | 8   | 10  | 6   | 5   | 10  | 7   | 1   | 4   |     |     |     |
| LY | 2                          | 7   | 11  | 1   | 2   | 2   | 7   | 14  | 6   | 9   |     |     |

HIT <RETURN> TO CONTINUE , PREVIOUS PAGE , NEXT PAGE OR  
SHIFT F7 FOR AVAILABLE VENDORS

XXXXXXXX

|      |        |        |         |         |         |         |        |     |       |
|------|--------|--------|---------|---------|---------|---------|--------|-----|-------|
| HELP | OK/END | INSERT | LDELETE | PREV PG | NEXT PG | INQUIRY | CANCEL | OIT | Popup |
|------|--------|--------|---------|---------|---------|---------|--------|-----|-------|

# Vendor Quotations on File

The screenshot shows a software window titled 'DEM0.12 - [tshpe2.tshrc.com-DEM0.12-ST. STAT. DST. QUOTEIC41]'. The main window is 'Stock Status Inquiry' with a 'Scroll By' field set to 'PRODUCT#'. The main window displays the following data:

|             |         |             |                       |              |  |
|-------------|---------|-------------|-----------------------|--------------|--|
| Ln#         | 1       | Cost Quotes |                       |              |  |
| Vendor      | MEDSYST | Name        | MEDI-SYSTEM INTER INC | Vendor Item# |  |
| Curr Cost   |         |             |                       |              |  |
| PO Cost     |         |             |                       |              |  |
| Currency    |         |             |                       |              |  |
| Lead Time   |         |             |                       |              |  |
| Last Date   |         |             |                       |              |  |
| Last Amt    |         |             |                       |              |  |
| Valid Until |         |             |                       |              |  |
|             | Jan     | Feb         |                       |              |  |
| TY          | 5       | 8           |                       |              |  |
| LY          | 2       | 7           |                       |              |  |

An 'Inquiry List' popup window is open, displaying a table of vendor quotations for product 309603:

| Vendor# | Name                  | Quote Cost | Exp. DL  | Primary |
|---------|-----------------------|------------|----------|---------|
| MEDSYST | MEDI-SYSTEM INTER INC | 12.000     | 12/31/03 | *       |
| MFDPROD | MEDICAL PRODUCTS INC  | 12.250     | 12/01/03 |         |

The popup window has 'Add', 'OK', and 'Cancel' buttons at the bottom. The main window has a status bar at the bottom with the following options: HELP, OK/END, INSERT, DELETE, PREV PG, NEXT PG, INQUIRY, CANCEL, OFF, and PopUp.

# Receipt History

DLMO.12 - [13132731101.com-DLMO (2-ST) STAT.RECPT] [10/11]

File Edit Settings Reset Tools GUI Standard Functions Special Functions Help

Stock Status Inquiry Scroll By: PRODUCT#

Item Number: RSCOMP Vendor: ROSS

Description: ROSS COMPANION ENTERAL PUMP Lead Time: Base Price: List Price: 10,000 / EA

Warehouse: 001 NEW YORK, NY Show Cost: Curr Cost: 30,000 / EA Sell Cost: 30,000 / EA Purch Cost: 30,000 / EA

Prod Class: 070 ENTERAL PUMPS

Vendor Item: Substitute Item:

Sell: FA / 1 Stock: FA / 1 PO: FA / 1 Bx: 1 Cs: 1 Discount: N DS: N Future:

| Ln | Whs Loc | On Hand | In Pick In Work | Backord In Use | OnOrder In Trans | Avail Future | Next P/O | Lot ROO | SalesMtd SalesYtd |
|----|---------|---------|-----------------|----------------|------------------|--------------|----------|---------|-------------------|
| 1  |         |         |                 |                |                  |              |          |         |                   |

Receipts History

|   | Vendor | P/O#     | Date     | Quantity | Cost   |
|---|--------|----------|----------|----------|--------|
| 1 | ABCO   | 01131126 | 05/18/11 | 25       | 30,000 |
| 2 | ROSS   | 01131099 | 01/18/11 | 5        | 30,000 |
| 3 | ROSS   |          | 12/21/10 | 5        | 30,000 |
| 4 | ROSS   | 01131113 | 12/08/10 | 5        | 30,000 |

Hit <RETURN> to Continue

SALES Dollars

SALLS Dollars

YTD11

1 YTD10

HELP OKEND INSRV LISTIT PRMPPG NEXTPG INQUIRY CANCEL CM Popup

# Customer Sales History

DEMO 12 - [snpa2.tshirc.com-DEMO 12-ST-STAT.DETAIL01C51]

File Edit Settings Layout Tools QI Standard Functions Special Functions Help

Stock Status Inquiry

Item Number: RSCOMP Vendor: ROSS Scroll By: PRODUCT#

Description: ROSS COMPANION ENTERAL PUMP Lead Time: Discontinued N Base Price: 40,000 / LA List Price: 40,000 / LA

Warehouse: ALL Show Cost: 30,000 / EA Cur Cost: 30,000 / EA Sell Cost: 30,000 / EA Purch Cost: 30,000 / EA

Prod Class: 070 ENTERAL PUMPS

Vendor Item: Substiture Item:

Sell: EA / 1 Stock: EA / 1 PO: EA / 1 Bx: 1 Cs: 1 Discount: N DS: N Future:

| Ln | Whs Loc | On Hand | In Pick In Work | Backord In Use | On Order In Trans | Avail Future | Next P/O | Lot ROO | Sales Mtd Sales Ytd |
|----|---------|---------|-----------------|----------------|-------------------|--------------|----------|---------|---------------------|
| 1  |         |         |                 |                |                   |              |          |         | 8                   |

Detail History

|    | Customer# | Release#    | Date     | Quantity | Price  | Um |
|----|-----------|-------------|----------|----------|--------|----|
| 1. | KESSLER   | 01141772001 | 05/18/11 | 3        | 46,154 | EA |
| 2. | UMC       | 01141771001 | 05/18/11 | 5        | 40,000 | EA |
| 3. |           |             |          |          |        |    |
| 4. |           |             |          |          |        |    |

Hit <RETURN> to Continue

SALLS: 8  
Dolla: 338  
SALES: 8  
Dolla: 0

HELP ORCLND INSLRN LDLLLTL PRV PG NDCI PG INQUIRY CANCEL CRT PopUp

# Question

- Did I order the product?

# Inventory Inquiry

DEMO.12 | tohpc2.tsh.no.com DEMO.12 INV.INQ.281

File Edit Settings Window Tools GUI Standard Functions Special Functions Help

| Inventory                 |      |     |    |    |         |        |         |        |       |        |
|---------------------------|------|-----|----|----|---------|--------|---------|--------|-------|--------|
| Item Number               | Whse | All | SI | Sk | On Hand | On P/O | In Pick | On B/O | Avail | Future |
| 025300                    |      |     |    |    |         |        |         |        |       |        |
| GLOVE NS ULTRACARE SM 100 |      |     | BX | BX | 0       | 1580   |         | 5      | 5     | 0      |
| Substitutes               |      |     |    |    |         |        |         |        |       |        |
|                           |      |     |    |    |         |        |         |        |       |        |

| Ln#   | Order#   | Ord Date | Open Qty | Due Date | Customer# | Customer PO# | Price |
|-------|----------|----------|----------|----------|-----------|--------------|-------|
| 1     | 01141725 | 03/16/11 | 1        | 03/16/11 | KESSLER   | 125          | 8.077 |
| 2     | 01141724 | 03/16/11 | 1        | 03/16/11 | KFSSIFR   | 111          | 8.077 |
| 3     | 01141723 | 03/16/11 | 1        | 03/16/11 | KLSSLLR   | 123          | 8.077 |
| 4     | 01141464 | 12/13/10 | 2        | 12/13/10 | MERCYCIND | 0            | 6.750 |
| TOTAL |          |          | 5        |          |           |              |       |

Select: Orders

| Ln#   | P/O#     | PO Date  | Vendor# | Open Qty | Intr Qty | Due Date | MfgBo | Cost  | Hld | St |
|-------|----------|----------|---------|----------|----------|----------|-------|-------|-----|----|
| 1     | 01131112 | 12/08/10 | ABCO    | 20       |          | 12/06/10 | N     | 5.250 |     | ND |
| 2     | 01131114 | 03/16/11 | ABCO    | 60       |          | 03/18/11 | N     | 5.250 |     |    |
| 3     | 01131127 | 05/18/11 | ABCO    | 1200     |          | 05/18/11 | N     | 5.250 |     | NU |
| 4     | 01131128 | 05/20/11 | CIVCO   | 300      |          | 06/14/11 | N     | 5.250 |     | ND |
| TOTAL |          |          |         | 1580     | 0        |          |       |       |     |    |

Select: POs

Enter LND to exit. Click Select:Orders or Select:POs

PAGL 1 OF 2

|          |           |           |        |          |         |           |           |     |  |       |
|----------|-----------|-----------|--------|----------|---------|-----------|-----------|-----|--|-------|
| STK STAT | AVRIL INQ | DET ORDER | DET PO | Rec Hist | Service | Item Intr | PO Intran |     |  |       |
| HELP     | ORANI     | INSIRI    | EDITI  | PRVPG    | NEXTPG  | INQUIRY   | CANCEL    | OFF |  | Popup |



# PO Detail Due Date/Open Quantity

D:\M2\_12 - [ts\nc2\tshinc.com-DLMD\_12-DL1\_P\_0111\$1]

File Edit Settings Reset Tools GUI Standard Functions Special Functions Help

### Detail Purchase Orders

|          |      |                  |         |                    |
|----------|------|------------------|---------|--------------------|
| P:O#     | Open | ABC0 DEALERS INC | Ship To | TSH Import Company |
| 01131114 |      | PO BOX 440257    |         | 1033 ROUTE 46      |
| Vend#    | ABC0 | NASHVILLE, IN    | Whse    |                    |
| 100132   |      | 37244-0257       | 001     | CLIFTON, NJ 07013  |

|          |          |          |          |          |               |              |     |
|----------|----------|----------|----------|----------|---------------|--------------|-----|
| Ord Date | Due Date | PromDate | ShipDate | DropShip | Total Order\$ | Total Open\$ | Cur |
| 03/16/11 | 03/18/11 | 08/17/70 | 08/17/70 |          | 315.00        | 283.50       | US  |

|       |      |           |          |
|-------|------|-----------|----------|
| Agent | Req# | Ship Inst | Confirm# |
|       |      |           |          |

| Ln# | Product Number<br>Description       | St<br>Pu | Ordered | Open | Received | In Trans<br>Due Date | Cost  |
|-----|-------------------------------------|----------|---------|------|----------|----------------------|-------|
| 1   | 025300<br>GLOVE NS ULTRACARE SM 100 | UX<br>CS | 60<br>3 | 60   |          | 03/18/11             | 5.250 |
| 2   |                                     |          |         |      |          |                      |       |
| 3   |                                     |          |         |      |          |                      |       |
| 4   |                                     |          |         |      |          |                      |       |

Enter END to exit, PREV PG or NEXT PG

XXXXXX

|           |       |           |          |           |           |         |        |    |       |
|-----------|-------|-----------|----------|-----------|-----------|---------|--------|----|-------|
| INTRANSIT | PRINT | RCVR# INQ | PO Notes | Audit Lst | Misc Chgs |         |        |    |       |
| HELP      | OKEND | INSERT    | LDELETE  | PREV PG   | NEXT PG   | INQUIRY | CANCEL | OT | Popup |

## Question

Did we receive the product from the vendor?

# Vendor Purchase Orders

DEMO.12 - [1st page 2 of 10 DEMO.12-VEND POC11\$\*]

File Edit Settings Layout Tools Help Standard Functions Special Functions Help

### Vendor Purchase Orders

|         |             |           |            |          |
|---------|-------------|-----------|------------|----------|
| Vendor# | Vendor Name | Yrd P/O\$ | Start Date | 05/16/10 |
| ABCO    |             | 0.00      | End Date   | 05/16/11 |

| Ln#              | P/O#     | Ord Date | Ship Dat | Total Order\$        | Total Open\$     | Customer#           | Hold |
|------------------|----------|----------|----------|----------------------|------------------|---------------------|------|
|                  | St       | Due Date | From Dat | Open Lines           | DS/ND            | Cur                 |      |
| 1                | 01131123 | 05/16/11 |          | 437.00               | 437.00           | TSH Medical Company |      |
|                  | Open     | 06/16/11 |          | 1                    | ND               | US                  |      |
| 2                | 01131117 | 04/23/11 | 08/17/70 | 5250.00              | 2625.00          | TSH Medical Company |      |
|                  | Open     | 04/23/11 | 00/17/70 | 1                    | ND               | US                  |      |
| 3                | 01131116 | 03/30/11 | 08/17/70 | 221.76               | 110.88           | TSH Medical Company |      |
|                  | Open     | 03/30/11 | 00/17/70 | 1                    | ND               | US                  |      |
| 4                | 01131115 | 03/16/11 | 08/17/70 | 103.50               | 51.75            | NEW YORK, NY        |      |
|                  | Open     | 03/16/11 | 00/17/70 | 1                    | ND               | US                  |      |
| 5                | 01131114 | 03/16/11 | 08/17/70 | 283.50               | 283.50           | TSH Medical Company |      |
|                  | Open     | 03/18/11 | 08/17/70 | 1                    |                  | US                  |      |
| 6                | 01131120 | 03/15/11 | 05/24/69 | 69.00                | 34.50            | UMC                 |      |
|                  | Open     | 03/15/11 | 05/24/69 | 1                    | DS               | US                  |      |
| <b>Open PO's</b> |          |          |          | <b>Vendor Totals</b> | <b>119162.91</b> | <b>51313.49</b>     |      |

Enter END to exit, NEXT PG, PREV PG, or Line # for Detail

XXXXXXXX

|         |        |          |         |         |         |         |        |     |       |
|---------|--------|----------|---------|---------|---------|---------|--------|-----|-------|
| VRM Def | AB/Opn | Fees Inq | LDELETE | PREV PG | NEXT PG | INQUIRY | CANCEL | Off | Popup |
| HELP    | OK/END | INSERT   |         |         |         |         |        |     |       |

# All POs

DFMD - 2 - [tskna2-1@hmc.com-DFMD - 12-VENDOR PO,01161]

File Edit Settings Reset Tools GUI Standard Functions Special Functions Help

### Vendor Purchase Orders

Vendor#  Vendor Name  Ytd P/OS  Start Date  End Date

| Line#           | P/Ord<br>St Hist | Ord Date<br>Due Date | Shp Dat<br>Prom Dat  | Total Order\$<br>Open Lines | Total Open\$<br>DS/ND | Customer#<br>Curr         | Hold |
|-----------------|------------------|----------------------|----------------------|-----------------------------|-----------------------|---------------------------|------|
| 1               | 01131123<br>Open | 05/16/11<br>06/16/11 |                      | 432.00<br>1                 | 432.00<br>ND          | TSH Medical Company<br>US |      |
| 2               | 01131117<br>Open | 04/23/11<br>04/23/11 | 08/17/70<br>08/17/70 | 5250.00<br>1                | 2625.00<br>ND         | TSH Medical Company<br>US |      |
| 3               | 01131116<br>Open | 03/30/11<br>03/30/11 | 08/17/70<br>08/17/70 | 221.76<br>1                 | 110.88<br>ND          | TSH Medical Company<br>US |      |
| 4               | 01131115<br>Open | 03/16/11<br>03/16/11 | 08/17/70<br>08/17/70 | 103.50<br>1                 | 51.75<br>ND           | NFW YORK, NY<br>US        |      |
| 5               | 01131114<br>Open | 03/16/11<br>03/18/11 | 08/17/70<br>08/17/70 | 283.50<br>1                 | 283.50<br>ND          | TSH Medical Company<br>US |      |
| 6               | 01131121<br>Comp | 03/15/11<br>03/16/11 | 05/24/69<br>05/24/69 | 319.00<br>0                 | ND                    | TSH Medical Company<br>US |      |
| <b>All PO's</b> |                  |                      |                      | <b>Vendor Totals</b>        | <b>303419.20</b>      | <b>51313.49</b>           |      |

Enter END to exit, NEXT PG, PREV PG, or Line # for Detail

|          |          |          |         |         |         |         |        |      |       |
|----------|----------|----------|---------|---------|---------|---------|--------|------|-------|
| VIEW Det | All Open | Less Inv | LDELETE | PREV PG | NEXT PG | INQUIRY | CANCEL | QUIT | PopUp |
| HELP     | OKEND    | INSERT   |         |         |         |         |        |      |       |

# Detail Purchase Order

T.M. 12 - [tshpa? tshinc.com-DEMO 12-DFT PO01151]

File Edit Settings Reset Tools Print Standard Functions Special Functions Help

### Detail Purchase Orders

P/O# **Open** ABCO DEALERS INC Ship To TSH Medical Company  
 01131127 PO BOX 440257 1033 ROUTE 46  
 Vnd# ABCO NASHVILLE, IN Whse 001 CLIFTON, NJ 07013  
 100132 37244-0257 800-421-3040

Ord Date Due Date PromDate ShipDate DropShip Total Order\$ Total Open\$ Cur  
 05/18/11 05/18/11 MD 6300.00 6300.00 US

Agent Req# Ship Inst Confirm#

| Ln# | Product Number<br>Description        | St<br>Po | Ordered    | Open | Received | InTrans<br>Due Date | Cost   |
|-----|--------------------------------------|----------|------------|------|----------|---------------------|--------|
| 1   | RSCOMP<br>ROSS COMPANION ENTERAL     | LA<br>EA | 3<br>3     |      | 3        | 05/18/11            | 30.000 |
| 2   | 02-5300<br>GLOVE NS ULTRACARE SM 100 | UX<br>CS | 1200<br>60 | 1200 |          | 05/18/11            | 5.250  |
| 3   |                                      |          |            |      |          |                     |        |
| 4   |                                      |          |            |      |          |                     |        |

Enter FMD to exit, PREV PG or NEXT PG

XXXXXXXX

|            |        |          |           |           |           |         |        |      |  |       |
|------------|--------|----------|-----------|-----------|-----------|---------|--------|------|--|-------|
| INITIANSII | PRINT  | RCV# INQ | PCI Notes | Auth List | Misc Chgs |         |        |      |  |       |
| HELP       | OK.END | INSERT   | LDELETE   | PREV PG   | NEXT PG   | INQUIRY | CANCEL | QUIT |  | Popup |

# Receiver Inquiry

LEMO 12 - [tahp52.tahinc.com - LEMO 12 (LE 11) (MDS RECEIVER LOOKUP) 1241]

File Edit Settings Poset Tools GUI Standard Functions Special Functions Help

MDS RECEIVER LOOKUP

RCVR#S | OR PO# 131127

| LINE# | RECEIVER# | REC DATE | TOT TOTY RCVR | TOT VALUE RECEIVER | TOT VALUE RECVD PG | TOT ADPL RECEIVER | TOT OPEN RECEIVER |
|-------|-----------|----------|---------------|--------------------|--------------------|-------------------|-------------------|
| 1.    | 141772    | 05/18/11 | 3             | 50.00              | 50.00              | 0.00              | 50.00             |
| 2.    |           |          |               |                    |                    |                   |                   |
| 3.    |           |          |               |                    |                    |                   |                   |
| 4.    |           |          |               |                    |                    |                   |                   |
| 5.    |           |          |               |                    |                    |                   |                   |
| 6.    |           |          |               |                    |                    |                   |                   |
| 7.    |           |          |               |                    |                    |                   |                   |
| 8.    |           |          |               |                    |                    |                   |                   |
| 9.    |           |          |               |                    |                    |                   |                   |
| 10.   |           |          |               |                    |                    |                   |                   |
| 11.   |           |          |               |                    |                    |                   |                   |
| 12.   |           |          |               |                    |                    |                   |                   |
| 13.   |           |          |               |                    |                    |                   |                   |
| 14.   |           |          |               |                    |                    |                   |                   |
| 15.   |           |          |               |                    |                    |                   |                   |

ENTER LINE# FOR DETAIL RECEIVER INQUIRY OR END XXXXXX

|      |        |        |           |         |         |         |        |     |       |
|------|--------|--------|-----------|---------|---------|---------|--------|-----|-------|
| HELP | OK/END | INSERT | LD/DELETE | PREV PG | NEXT PG | INQUIRY | CANCEL | ORT | Popup |
|------|--------|--------|-----------|---------|---------|---------|--------|-----|-------|

# Detail Receiver Inquiry

DEMO.12 - 12hpel.tshinc.com-DEMO:12-YOU:RCVLR(PD.INQ)1251

File Edit Settings Reset Docs GUI Standard Functions Special Functions Help

**DETAIL RECEIVER/PO INQUIRY**

Receiver#       Co/   
 Date of Receipt       Whse   
    Vendor#

| LN | PO#    | PO LNE# | ITEM NUMBER                      | QTY RCVD | QTY UM | RCVD COST | COST UM | VALUE |
|----|--------|---------|----------------------------------|----------|--------|-----------|---------|-------|
| 1  | 131127 | 001     | RSCOMP<br>ROSS COMPANION ENTERAI | 1        | EA     | 90.000    | EA      | 90.00 |
| 2  |        |         |                                  |          |        |           |         |       |
| 3  |        |         |                                  |          |        |           |         |       |
| 4  |        |         |                                  |          |        |           |         |       |
| 5  |        |         |                                  |          |        |           |         |       |
| 6  |        |         |                                  |          |        |           |         |       |
| 7  |        |         |                                  |          |        |           |         |       |

ENTER END TO EXIT     

|      |        |        |           |        |         |         |        |     |  |       |
|------|--------|--------|-----------|--------|---------|---------|--------|-----|--|-------|
| HELP | OK/FND | INSERT | F DEL/TFE | PRV PG | NEXT PG | INQUIRY | CANCEL | OFF |  | Popup |
|------|--------|--------|-----------|--------|---------|---------|--------|-----|--|-------|

# Executive Inquiry Capabilities

- Sales
- Inventory
- Warehouse
- Salesman



# Executive Inquiry

JEMC.12 [of pos.Lahire.com DEMU.12 EXECINQ01191]  
 File Edit Settings Order Query G.T. Standard Functions Special Functions Help

CO# 01 TSI Medical Company EXECUTIVE INQUIRY SALES SCREEN  
 As of Date: 05/11/11

| Customer     | Orders         | Sales       | Day   | M-T-D | Y-T-D     |
|--------------|----------------|-------------|-------|-------|-----------|
| In-tek       | 3,827          | Sales       | 1,668 | 1,668 | 991,443   |
| Backord      | 123,928        | Credits     |       |       | -14,906   |
| Future       |                | Net Sls     | 1,668 | 1,668 | 1,617,480 |
| Direct       | 750            | Cost of Sls | 714   | 723   | 1,030,019 |
| On Hold      | 2,856          |             |       |       |           |
| <b>Total</b> | <b>131,361</b> | Gross Prof  | 954   | 959   | 587,461   |
|              |                | GP Pct      | 57.20 | 57.01 | 36.32     |

| Accounts     | Receivable    | Invoiced      | Day     | M-T-D     | Y-T-D   |
|--------------|---------------|---------------|---------|-----------|---------|
| Current      | 470           | 1,755         | 1,770   | 976,624   |         |
| 31-60        | 198           | Cash Recd     | 227,140 | 1,761,033 |         |
| 61-90        |               | Write Offs    | 8       | 2,002     |         |
| 91-120       |               | Adjustments   |         | 1,156     |         |
| 121-150      | 6,116         | A/R Change    | 1,755   | 225,370   | 707,560 |
| 151 Ovr      | 59,053        |               |         |           |         |
| Future       |               | Avg Dly Sales |         |           | 16,063  |
| <b>Total</b> | <b>66,937</b> | Days in A/R   |         |           | 1       |

Enter FND to exit: XXXXXX

PAGE 1 OF 1

|       |       |        |          |          |        |         |        |     |       |
|-------|-------|--------|----------|----------|--------|---------|--------|-----|-------|
| Sales | Purch | Acctg  | Op Stats | Stat Sum | MRKT'G | INQUIRY | CANCEL | OFF | Popup |
| HH-F  | OK-MI | INS-HI | DD-HF    | PR-MTG   | MRKT'G | INQUIRY | CANCEL | OFF | Popup |

# Sales for the Month

DEMO 12 - Fabrice Fiskier.com DEMO 12 MDS INVOICE PRINT 11/11

File Edit Settings Reset Tools 901 Standard Functions Special Functions Help

MDS Invoice Lookup

Date Range: 05/01/11 To: 05/31/11 Found: 9

Company Range: 01 To: 01 Total Value: 2144.45

Customer Range: To: Inv Amt Range: 0.00 To: 0.00 Search Pattern:

|     | Invoice# | Date     | TNX | Inv Amount | Open Amt | GP% | Customer | Name                  |
|-----|----------|----------|-----|------------|----------|-----|----------|-----------------------|
| 1.  | 01519281 | 05/16/11 | INV | 102.85     |          | 27  | UMC      | UNIVERSITY MEDICAL CE |
| 2.  | 01519270 | 05/06/11 | INV | 374.76     | 374.76   | 41  | FS       | Phil's Rug Store      |
| 3.  | 01519270 | 05/11/11 | INV | 14.22      | 14.22    | 35  | KESSI FR | KESSI FR RFIAD GROUP  |
| 4.  | 01519279 | 05/16/11 | INV | 150.96     | 150.96   | 35  | KESSI FR | KESSI FR RFIAD GROUP  |
| 5.  | 01519280 | 05/16/11 | INV | 1160.15    | 1160.15  | 71  | UMC      | UNIVERSITY MEDICAL CE |
| 6.  | 01519281 | 05/16/11 | INV | 102.85     |          | 27  | UMC      | UNIVERSITY MEDICAL CE |
| 7.  | 01519282 | 05/16/11 | INV | 93.90      | 93.90    | 38  | UMC      | UNIVERSITY MEDICAL CE |
| 8.  | 01519283 | 05/18/11 | INV | 200.00     | 200.00   | 25  | UMC      | UNIVERSITY MEDICAL CE |
| 9.  | 01519284 | 05/10/11 | INV | 150.46     | 150.46   | 35  | KESSI FR | KESSI FR RFIAD GROUP  |
| 10. |          |          |     |            |          |     |          |                       |
| 11. |          |          |     |            |          |     |          |                       |
| 12. |          |          |     |            |          |     |          |                       |
| 13. |          |          |     |            |          |     |          |                       |

Enter Line# for Detail or EDIT to Change Search Criteria: XXXXXX

|         |         |        |         |         |         |         |        |     |       |
|---------|---------|--------|---------|---------|---------|---------|--------|-----|-------|
| Del Ref | Cust AR | Del AR | EDIT    | PREV PG | NEXT PG | INQUIRY | CANCEL | OFF | Popup |
| F11     | OK=NI   | INS=RI | F12=F11 |         |         |         |        |     |       |

# Inventory

D:\M0.12 - Itshpa2.tsh no. com-DEMO - 2-EXEC.INC01192

File Edit Settings Reset Tools GUI Standard Functions Special Functions Help

CO# 01 ISH Medical Company EXECUTIVE INQUIRY INVENTORY SCREEN

As of Date 05/11/11 Inventory Days in 22 Days 100 Days

|            | Value      | Inventory | Turns | Dead Inv  |
|------------|------------|-----------|-------|-----------|
| Current    | 73,570,974 | 4341      | 0.06  | 1,775,410 |
| Begin Mo   | 105,004    | 10        | 26.44 | 4,449     |
| Prior Mo   | 98,143     | 9         | 27.88 | 4,311     |
| Prior Mo 2 | 92,530     | 9         | 29.23 | 5,798     |
| Prior Mo 3 | 91,492     | 9         | 29.10 | 6,832     |
| Days Yr    |            |           |       |           |

|                | Day   | M-T-D   | Y-T-D   |
|----------------|-------|---------|---------|
| P/Os Written   |       | 194,196 | 718,111 |
| A/P Invoices   | 1,237 | 151,807 | 934,679 |
| Checks Written | 1,090 | 13,875  | 412,531 |

| Purchase | Orders | Accounts | Payable |
|----------|--------|----------|---------|
| Past Due | 87,184 | Past Due | 132,086 |
|          |        | May 2011 | 100     |
|          |        |          |         |
| Future   |        | Future   |         |
|          |        |          |         |
| Total    | 87,184 | Total    | 132,086 |

Enter END to exit XXXXXX PAGE 2 OF 3

|       |       |        |          |          |         |         |        |     |       |
|-------|-------|--------|----------|----------|---------|---------|--------|-----|-------|
| Sales | Purch | Accep  | Op Stats | Miss Num | NEXT PG | INQUIRY | CANCEL | OFF | Popup |
| HELP  | OKEND | INSERT | LDELETE  | PREV PG  |         |         |        |     |       |





Thank You

*Questions and Answers?*

