New Tools to Increase Sales



And to Enhance The User Experience





Advertising

- Popular and Featured Products
- Daily Special Popup
- RemoteNet Blog Link
- Suggested Items logic based upon Current Sales

Tools to Enhance End-User Experience

- Order Upload from Excel
- Combine/Resume Orders
- Printing Barcodes
- In-stock Alert Email
- Master Template ID
- Search / Results Enhancements
- Show Alternate Units of Measure
- Contact Us by Email

Administrative Enhancements

- Ship To Change Audit Report
- Account Receivable Inquiry
- Order Quantity Limit
- Web Order Confirmation





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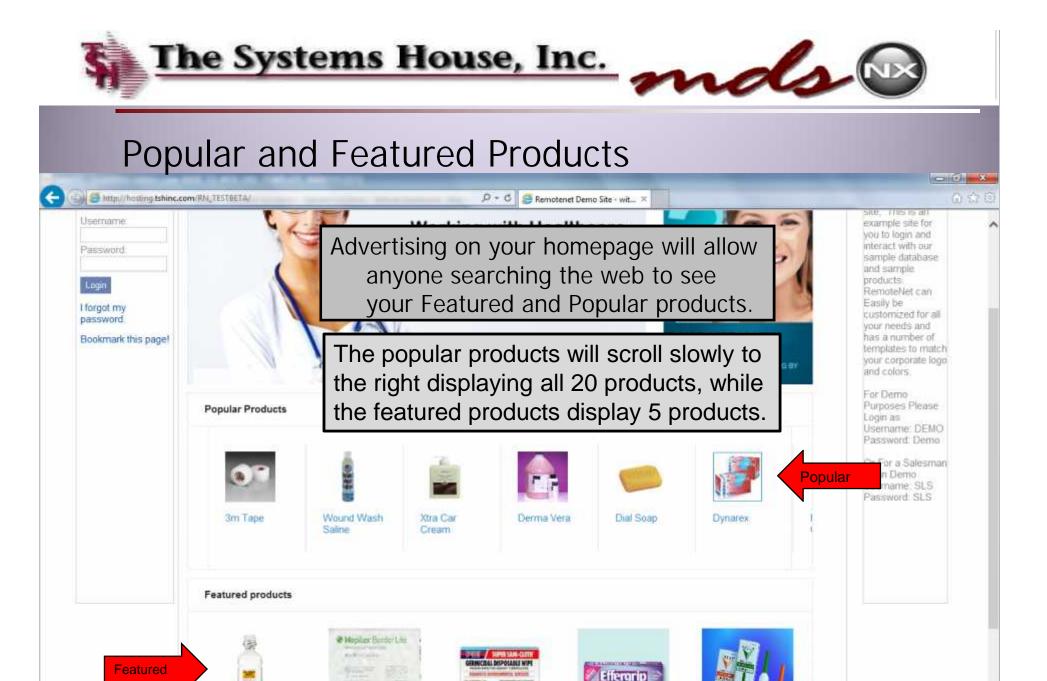


Advertising to Increase Sales









Effergrip Adhesive

Triad Enema

Soduim Chloride

Mepilex Border Lite

Gemicidal



Popular and Featured Products

3M MATERIAL SAFETY DATA SHEET 3M(TM) Transpore(TM) Surgical Tape Cat. # 1527 series, 1527S-1, 1527S-2 04/07/2006



File Edit View Window Help

Clicking on the product can bring up Data sheets or product information.

Material Safety Data Sheet

A 1 / 6 - + 1475 - H R 9 9 7
 A

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This material safety data sheet (MSDS) is provided as a courtesy in response to a customer request. This product is not regulated under, and a MSDS is not required for this product by the OSHA Hazard Communication Standard (29 CFR 1910.1200) because, when used as recommended or under ordinary conditions, it should not present a health and safety hazard. However, use or processing of the product not in accordance with the product's recommendations or not under ordinary conditions may affect the performance of the product and may present potential health and safety hazards.

SECTION 1: PRODUCT AND COMPANY IDENTIFICATION

PRODUCT NAME: 3M(TM) Transpore(TM) Surgical Tape Cat. # 1527 series, 1527S-1, 1527S-2 MANUFACTURER: 3M DIVISION: Medical Division

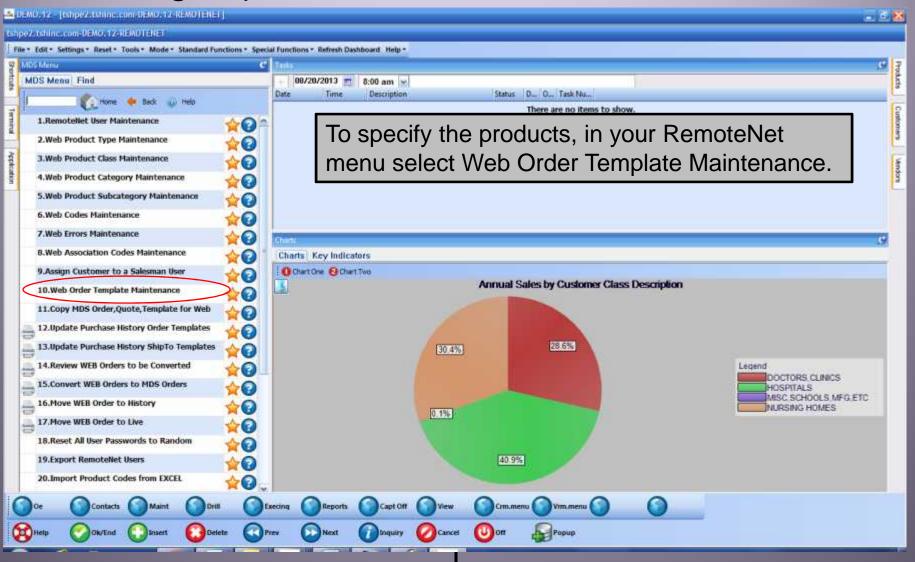


Comment

Share



Building Popular and Featured Products





Building Popular and Featured Products

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| | | | | RemoteNet | Order | Template | Maintenance | | | | |
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Building Popular Products Method 1

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| | Customer # | | | i ast lip | | 03/20 | | |
| | lemplate ID | WER*POPULAR | | | limə | 04:40 | 1:00pm | |
| Desc | a iption | Copied from MDS Template | 01POPULAR | | | Ĵ | | |
| Prod | luct # | | Product Description | | M/C | Temp Qty | t | UM |
| 1 | 3M1527 | | 3M TAPE | | 1 11 1 | 1 | 1 | F |
| 2 | BLAB8662 | | WOUND WASH SALINE | | i Ö | | 1 | E |
| 3 | COL0406 | | XTRA CAR CREAM | | 10 | | 1 | E |
| 4 | DER0016 | | | | | | 1 | E |
| è : | BEOCOVICI 1000038 | YOU | a must specify 2 | 20 popular pr | oduci | ts and | 1 | E |
| q | NYN2514 | nar | ne the template | WEB*POP | ULAF | ۲". | 1 | ſ |
| 1 | GUJ678-04 | | • | | | | 1 | E |
| 8 | HOL7715 | | e quantity and u | | | ΠΟΙ | 1 | E |
| 9 | HO 56133-03 | USE | ed with the featu | ure and can b | be | | 1 | E. |
| 10 | MOL281300 | daf | aulted to 1 and | FΔ | | | 1 | E |
| 11 | PDI1104082 | uer | | | | | 1 | D |
| 12 | TRI10 2113 | | TRIAD ENEMA | | | | 1 | E |
| 13 | PF160965 | | EFFERGRIP ADHESIVE | | | | 1 | E |
| 14 | <mark>58000</mark> | | VAG SPEC SMALL DSP 25/BOX | | | | 1 | B |
| | 11/3 | | IELEA Max Drosaing | | 1 17 | [| 1 | E |

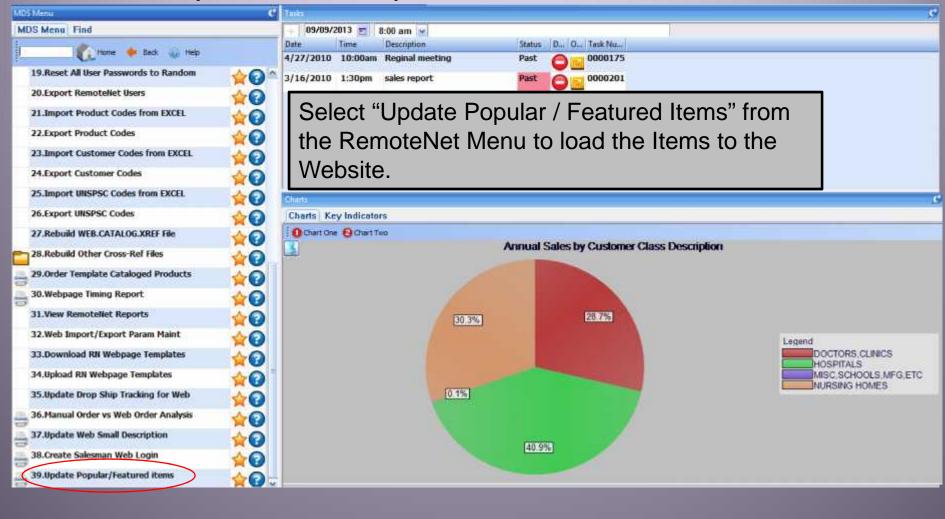


Building Featured Products

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|----------|---------------------------|------------------------|---------------------------|-------------------------|---------------|------------------------|-----|
| | Customer 7 Template ID | RemoteNet | Order Template | Maintenance Last Upd | lated Time | 08/20/13 04:33:17pm | • |
| 1. Des | cription | Copied from MDS Temple | de O1FFATURFD | | | | |
| 2. Proc | duct≠ | | Product Description | | M/C | Temp Qty | u/M |
| 1 | 110 56108-00 | | SODUIM CITLORIDE | | | 1 | EA |
| 2 | MOL201300 | | MEPILEX BORDER LITE | | | 3 | EA |
| 3 | PD(H04082 | | GEMICIDAL DISPOSIBLE WIPE | | Ī | 9 | EA |
| 4 | PFI60065 | | EFFERCRIP ADHESIVE | | | 4 | EA |
| 5 | TRI10-2113 | | TRIAD ENEMA | | | 1 | EA |
| 6 | | | | | | | |
| 7 | | | tura tamplata a | | | | |
| 8 | | | - | hould only have | | | |
| 9 | | 5 items a | and the Templa | te ID should be | | | |
| 10 | | WEB*FE | • | | | | |
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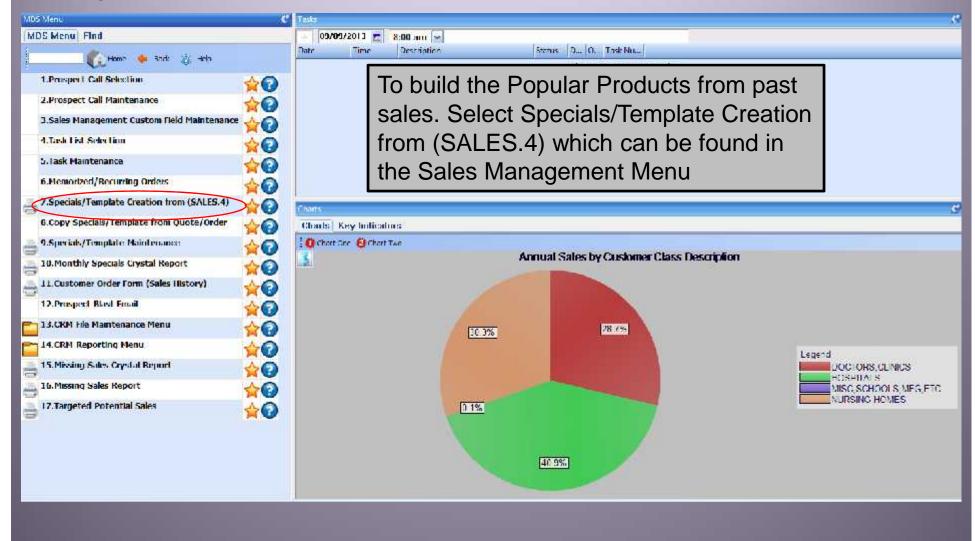


Load Updated Templates to Web Site



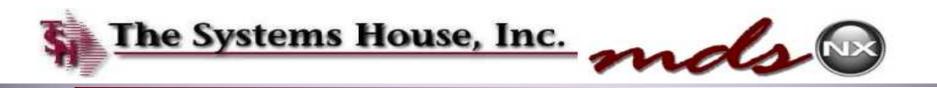


Using Past Sales to Select Popular Products Method 2





| Application | | | | |
|--------------------------------|--------------------------------|--|----------------------|------------|
| | | Order Template Creation from (SALE 5.4) | | CaptureiCn |
| 1. Company | 61 | | T SH Medical Company | |
| 2. Cust Class | 64 | | | |
| 3. Number of items (Maximum | of 150) | | | 20 |
| 4. Descending Year to Date (1) | Zaicaš (2) Quantity | | | |
| 6, (1) This Year (2) Last Year | | | | • |
| 6. Template# | | | | POPULAR |
| | | vs you to build an Ord or a customer class. | ler Templa | ate |
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| | | | | |
| Press «RETURN» to Process | Report, Line# to Change, or AB | DRT | | DOCKODCH |



| Application | | | | |
|----------------------------------|-------------------------------|-------------------------------------|---------------------|-------------|
| | | Order Template Creation from | (SALES.4) | Capture(Cn |
| 1. Company | 01 | | TSH Medical Company | - 1 - 17 |
| 2. Clust Class | 61 | | HOSPITAL S | |
| 3. Number of items (Maximum o | of 150) | | | 20 |
| 4. Descending Year to Date (1) 7 | alca\$ (2) Quantity | | | • |
| 6, (1) This Year (2) Last Year | | | | 1 |
| 6. Template4 | | | | POPULAR |
| | | ws you to build a for a customer cl | | ate |
| | | | | |
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| Press «RETURIX» to Process P | Report, Line¥ to Change, or A | BORT | | bockapck |



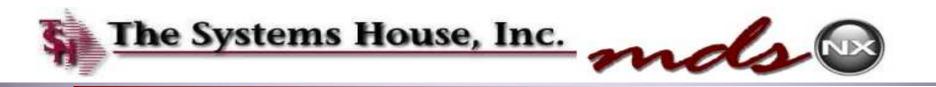
| Application | | | |
|---|--|---------------------|------------|
| | Order Template Creation fr | om (SALE 5.4) | Capture/Cn |
| 1. Сопциану | D1 | TSH Medical Company | |
| 2. Cirst Class | D1 | | |
| 5. Number of items (Maximum of 150) | | | 20 |
| 4. Ucaconding Year to Vate (1) Saleas (| 2) Quantity | | 1 |
| 5, (1) This Year (2) Last Year | | | 1 |
| 8. Template4 | | | POPULAR |
| | reen allows you to build ast sales for a customer o | | e |
| | | | |
| Press «RETURID- to Process Report, | Line# to Change, or ABORT | | botxootx |



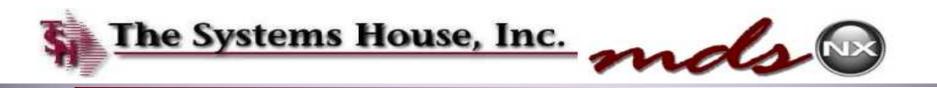
| Application | | | | | | |
|------------------------------------|-------------------------------|---|------------------|---------------|------------|---|
| | | Order Template Creation from (SALE 5.4) | | | CaptureiCn | |
| 1. Company | 01 | | T SH M= | dical Company | | |
| 2. Cirst Class | P4 40 | | HOSPITA | AI S | | _ |
| 3. Number of items (Maximum o | if 150) | | <u>,</u> 11 | 3 | 20 | |
| 4. Deacending Year to Date (1) % | alca\$ (2) Quantity | | | | 1 | |
| 6. (1) This Year (2) Last Year | | | | | 1 | |
| 6. Template4 | | | | | POPULAR | |
| | | ws you to build an Ore for a customer class. | der ⁻ | Template | | |
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| Press «RETURN» to Process R | leport, Line¥ to Change, or A | BORT | | | pociciox | |



| Application | | | e |
|--|---|---------------------|---|
| | Order Template Creation from (SALE 5.4) | CaptureiOn | |
| 1. Company | D1 | TSH Medical Company | |
| 2. Cust Class | D1 | IIOSPITAL S | _ |
| 3. Number of items (Maximum of 150) | | 20 | |
| 4. Descending Year to Date (1) Saless (2 | 2) Quantity | 1 | |
| 6. (1) This Year (2) Last Year | | ٦ | |
| 6. Template4 | | POPULAR | |
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| Press (RETURN> to Process Report, | Line# to Change, or ABORT | BOCKBOCK | |



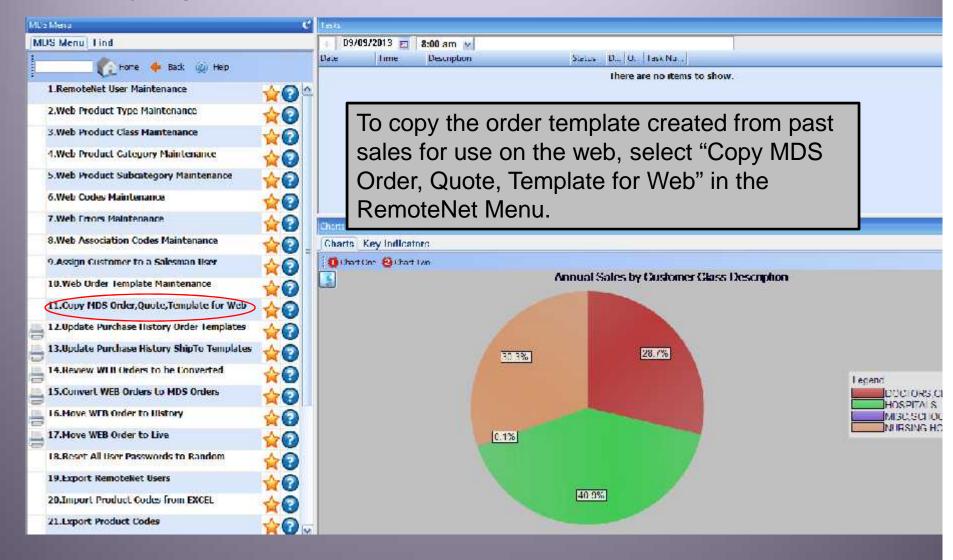
| Application | | | |
|--------------------------------|--|----------------------|------------|
| | Order Template Creation from (SALE | 5-1) | CaptureiCn |
| 1. Company | 01 | T SH Medical Company | |
| 2. Clust Class | P1 (1) | | |
| 3. Number of items (Maximum | at 150) | | 20 |
| 4. Descending Year to Date (1) | Salca\$ (2) Quantity | | • |
| 6. (1) This Year (2) Last Year | | | 1 |
| 6. Template4 | | | POPULAR |
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| Application | | | | | | e |
|--------------------------------------|----------------------------|--|--------|----------------|------------|---|
| | | Order Template Creation from (SALE 5.4) | | | Capture/On | |
| 1. Company | 01 | | T SH M | edical Company | | |
| 2. Clust Class | 01 | | IIOSPI | AI S | | |
| 3. Number of items (Maximum of 19 | 50) | | | | 20 | |
| 4. Deacondina Year to Date (1) Sales | s\$ (2) Quantity | | | | 1 | |
| 5. (1) This Year (2) Last Year | | | | | • | |
| 6. Template4 | | | | | POPULAR | |
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Copying the POPULAR Template (Method 2)





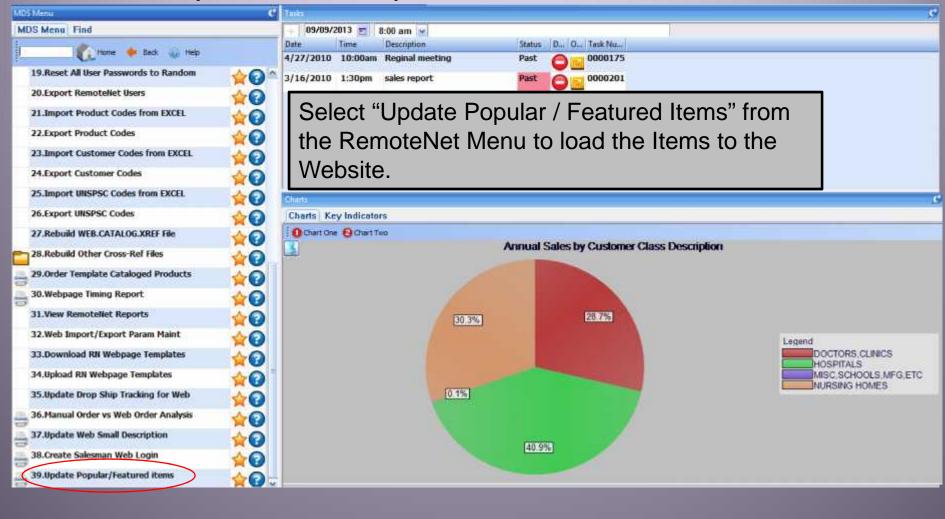
Copying the Popular Product to the Web Method 2

| | Copy MDS Template | for Remotellet Use |
|--|-------------------------------|--|
| MDS Order | Template | |
| Company≠ | 01 | Template Description |
| .Template# MDS Order# | POPULAR | |
| MDS Quoto# | | |
| | | |
| | | |
| | | |
| RemoteNet | Urder lemplate | |
| | Urder lemplate | |
| RemoteNet Cuatomor # Template Name | Urder lempiste | |
| Customer # Template Name | WEB*FOPULAR | |
| Customer# Template Name This fi | web+copular unction will m | nove the List of Popular Products into position eb. You must enter the company, Order |

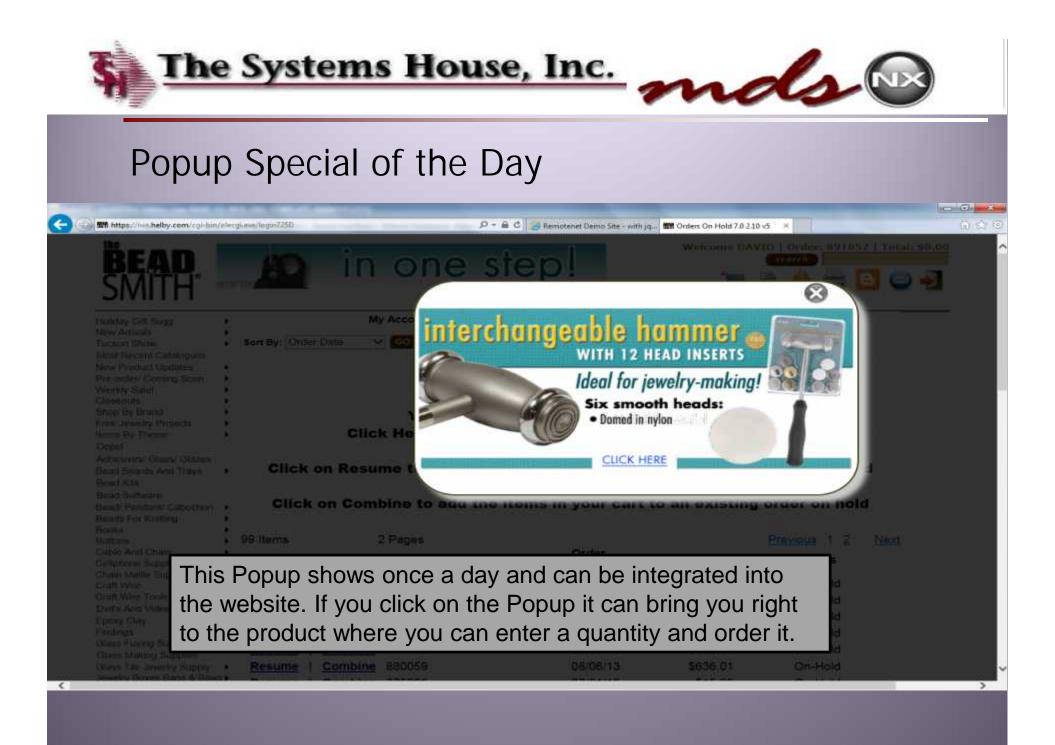
ENTER LINE # TO CHANCE, DELETE TO DELETE,0 TO ACCEPT

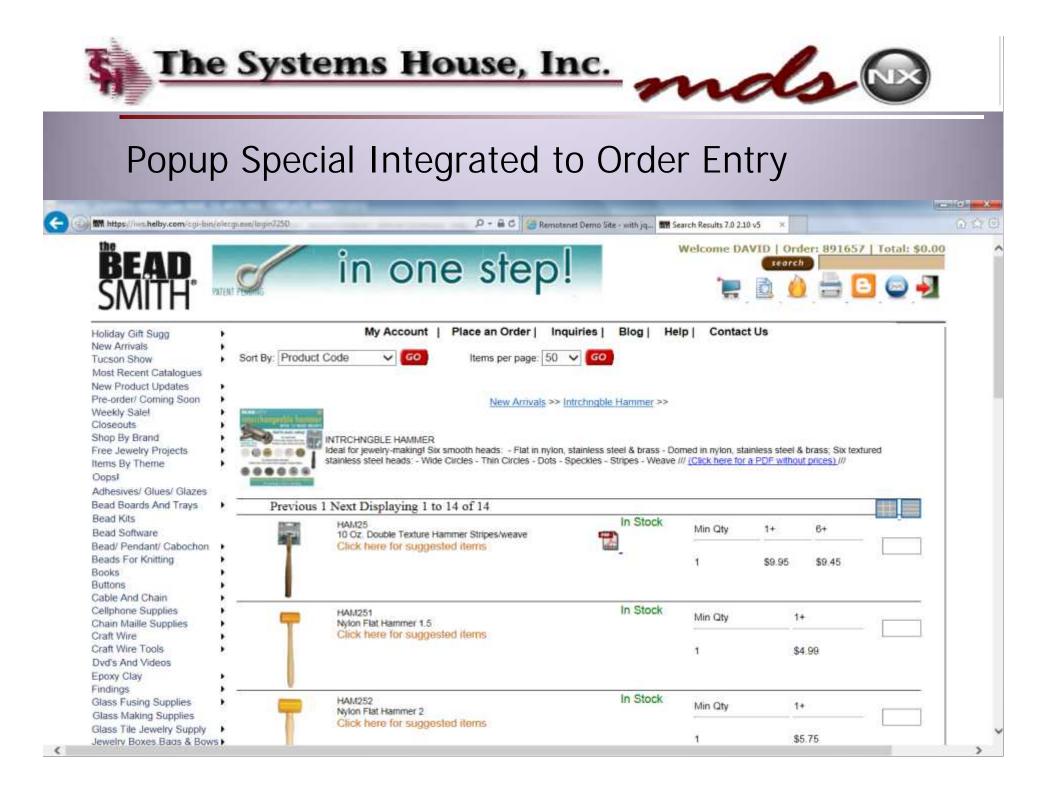


Load Updated Templates to Web Site



















Suggested Purchases

| | ZEC | | Item: RV | LOOM1 |
|---------------------|-----------------------|--|--------------|--|
| We have cross | W 2 | 1 | RV BEADIN | IG LOOM |
| and up sell | I | | | |
| reports to help | - | | | litional looms , which leave ultiple warp threads to weave |
| you choose your | s your cu Send Orc | | into your de | sign, the Ricks beading loom |
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| sales to find links | HDP029 | imension | | 13.5x6 I |
| between your | B | rand | | RV BEADING |
| • | | ype of Material ty Per Pack | | W000 L001 |
| products. | PLLOOF C | ountry of Origin | | UNITED STATE |
| Books | | ustomers Who Boi | ught This | Item Also Bought |
| | | | _ | _ |
| Buttons • | | | | |
| Cable And Chain | RV-LOO | All de Koning tomm | IOO | M |

V-319PC

VINTAJ 7

RV-L

Craft Wire Tools Dvd's And Videos Epoxy Clay

Findings

Suggested Purchases is a great way to get you customers to buy other products by listing those products that others have bought, much like Amazon's website. As you mouse over your product, it will popup other suggestions.

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| 11/2 And | LOOM | - AD |
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Suggested Purchases

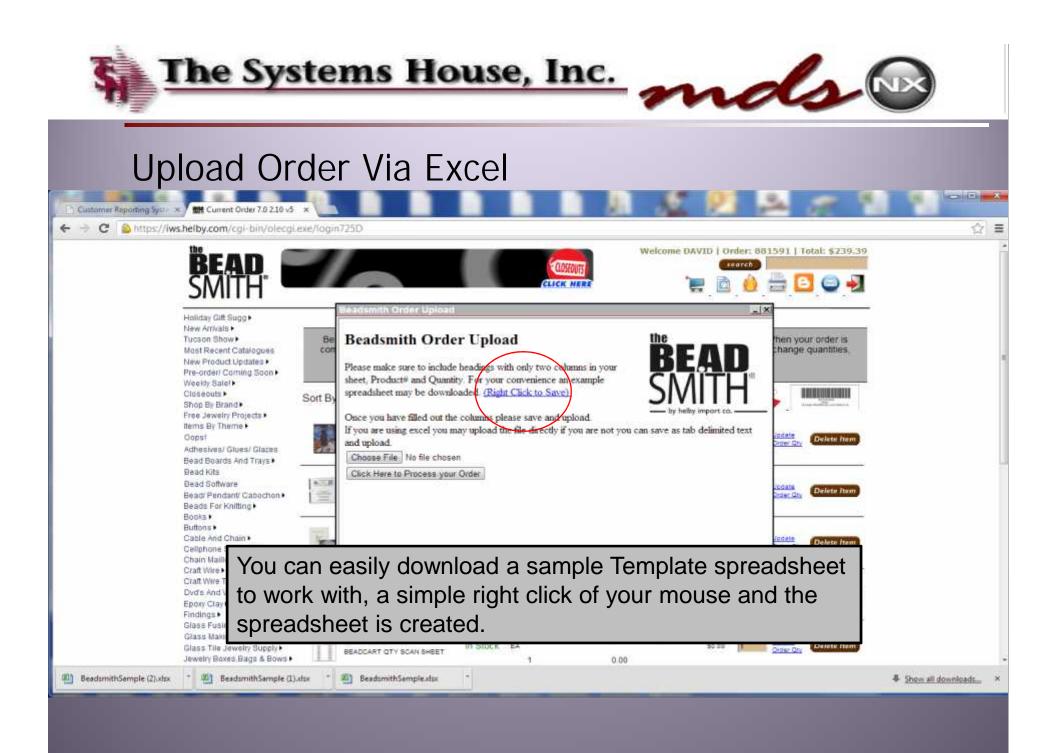
| pication | | unctions • Refresh Uashboard Help • |
|--------------|---|---|
| | Product Notes Maintena | nce |
| | | Valid Output Codes |
| Product# | RV-LOOM1 | A - All Systems (Except R) |
| | EV BEADING LOOM | P - Purchasing |
| | | C - Customer Service |
| | | R Receiving |
| | Note | D Receiver Document |
| 1.Notes | C/U Sell Product | Date Output Expires Warehouse |
| 1. | MAKE SURE TO OFFER RVLOOM BOOK | 66/04/13 A A |
| | C BK410 | RV LOOM BOOK |
| 2 | ALSO OFFER OUT ON A LOOM BY M. DEEB | 06/15/13 A ALL |
| | | |
| | C 8K1942 | OUT ON A LOOM BY MARGIE DEEB |
| 3 | C BK1942 | OUT ON A LOOM BY MARGIE DEEB |
| | | |
| A Y | ou can use Product Note | es to manually cross sell or up sell |
| A Y | ou can use Product Note | |
| * Yo 5 yo | ou can use Product Note our products. These proc | es to manually cross sell or up sell ducts are manually placed in front |
| * Yo 5 yo | ou can use Product Note | es to manually cross sell or up sell ducts are manually placed in front |
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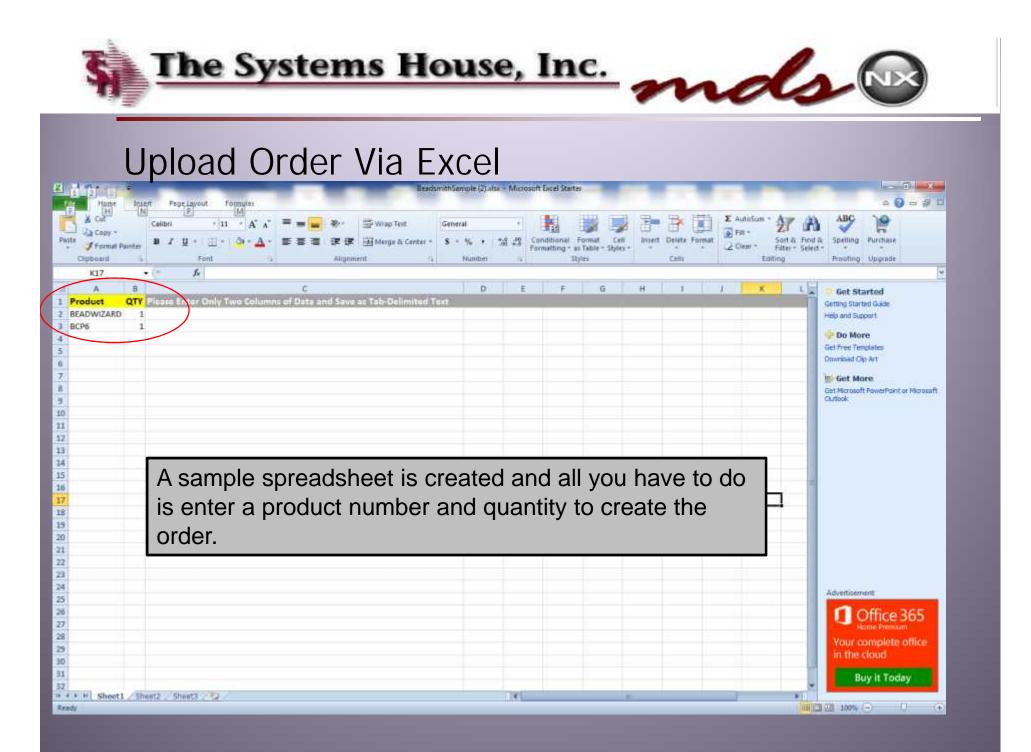
Tools to Enhance End-User Experience

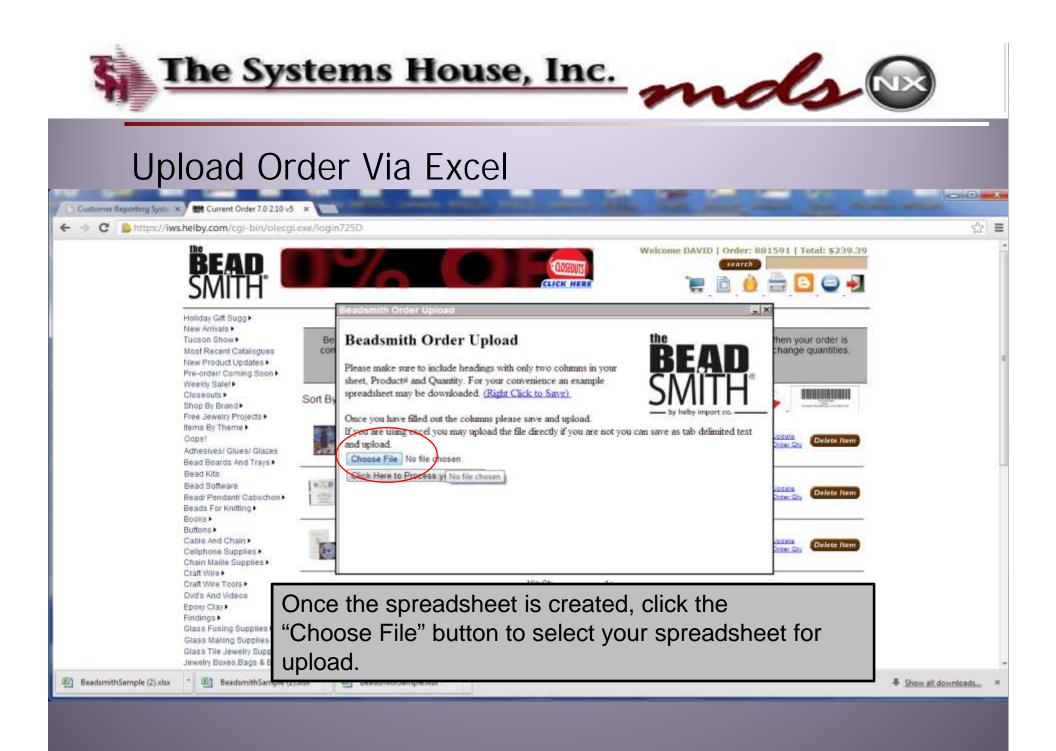


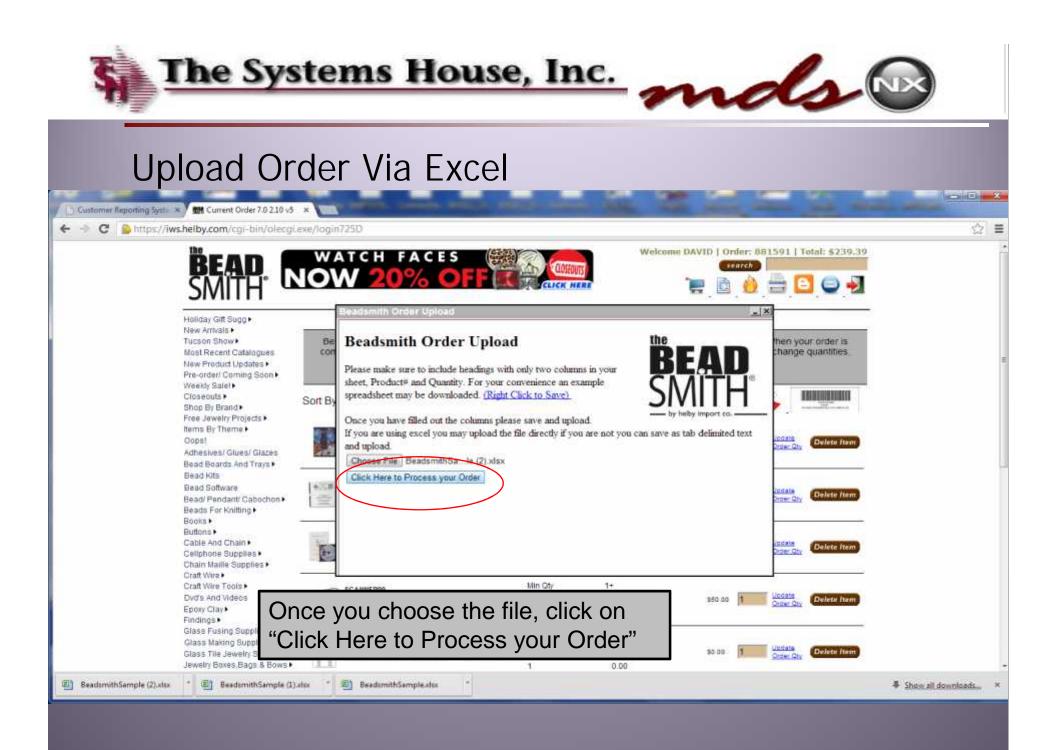










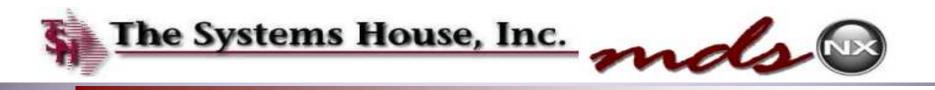






Building Excel Spreadsheet using Purchasing History

| BEAD. | President login 725D Preside and the model and the south ig Current Order 7.0.2.10 v5 X WEEKLY FOCUS Image: Current Demo Site - with ig Image: Current Order 7.0.2.10 v5 X |
|--|--|
| Holiday Gift Sugg | My Account Place an Order Inquiries Blog Help Contact Us Below is your current order information. Click the DELETE click "Send Order Now", or click "Hold Order" to save this QTY value in the b Order Inquiry e item from your order. When your order is complete, a later date. To change quantities, change the ORD pdate Order". Sort By: Product Code Image: 50 million formation Blog is the same page: 50 million formation |
| ree Jewelry Projects ems By Theme Dopsl whesives/ Glues/ Glazes ead Boards And Trays ead Kits lead Kits lead Software ead/ Pendant/ Cabochon eads For Knitting ooks | 0 Item 0 Page PreviousNest Order Comments Send Order |
| able And Chain eliphone Supplies hain Malife Supplies raft Wire Tools raft Wire Tools vod's And Videos poxy Clay indings ilass Fusing Supplies ilass Making Supplies ilass Tile Jewelry Supply ewelry Boxes Baos & Bows | Choose a template IND-TOOL Control Default Continue Shopping Hold Order Product History Quick Order Delete Order Sove Order as Template The customers can build their spreadsheets from their past purchasing history by going into the Purchasing History Inquiry. |



Building Excel Spreadsheet from Purchase History

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| () In https://www.helby.com/col-bin/decg | ene/legin7250 P = 🖨 C 🥥 Remotenet Demo Site - with jg., 🗱 Purchasing History 7.0 2.10 × | |
|---|--|----------------------|
| BEAD SMITH | every time | 1657 Total: \$0.00 |
| Holiday Gift Sugg New Arrivals Tucson Show Most Recent Catalogues New Product Updates Pre-order/ Coming Soon Weekly Salel Closeouts Shop By Brand | My Account Place an Order Inquiries Blog Help Contact Us Click here to print customer purchasing history or export to Excel Reorder Guide Click here to print ship-to purchasing history or export to Excel Reorder Guide Your recent product usage is as follows: Click on any product description for additional product information. | • |
| Shop By Brand Free Jewelry Projects Items By Theme Oops! Adhesives/ Glues/ Glazes Bead Boards And Trays Bead Kits Bead Software Bead/ Pendant/ Cabochon | Sort By Product Code GO Items per page 50 GO Default Image Product No/Desc Tot Last Total Mar Apr May Jun Jul Aug Avg YTD Price Expend FPR049010 4MM ROUND LT GARNT PRCD PER 100 0 0 0 0 0 0 0 0 5-1.33 \$0.00 | |
| Beads For Knitting Books Buttons Cable And Chain Cellphone Supplies Chain Mailte Supplies Craft Wire Craft Wire Tools Dvd's And Videos | You can build your purchase history by customer or ship to and export it to an excel spreadsheet. | |
| Epoxy Clay Findings Glass Fusing Supplies Glass Making Supplies Glass Tile Jewelry Supply Jewelry Boxes Baos & Bows | Image: Second Bind Round Marea Fire Polished MIN-300 0 | |



Using Purchase History to Upload an Order

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Combining or Resuming On Hold Orders

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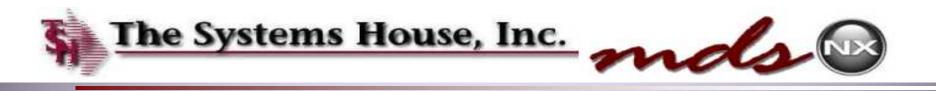
Combining or Resuming On Hold Orders

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Combining or Resuming On Hold Orders

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Combining or Resuming On Hold Orders

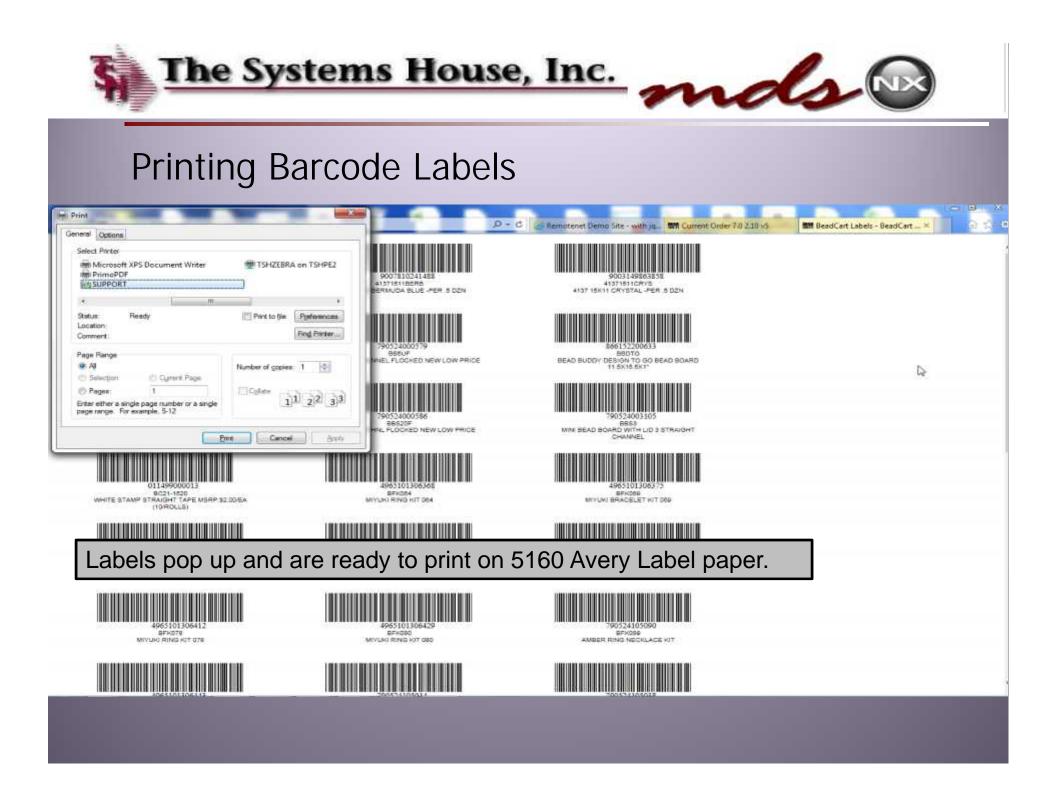
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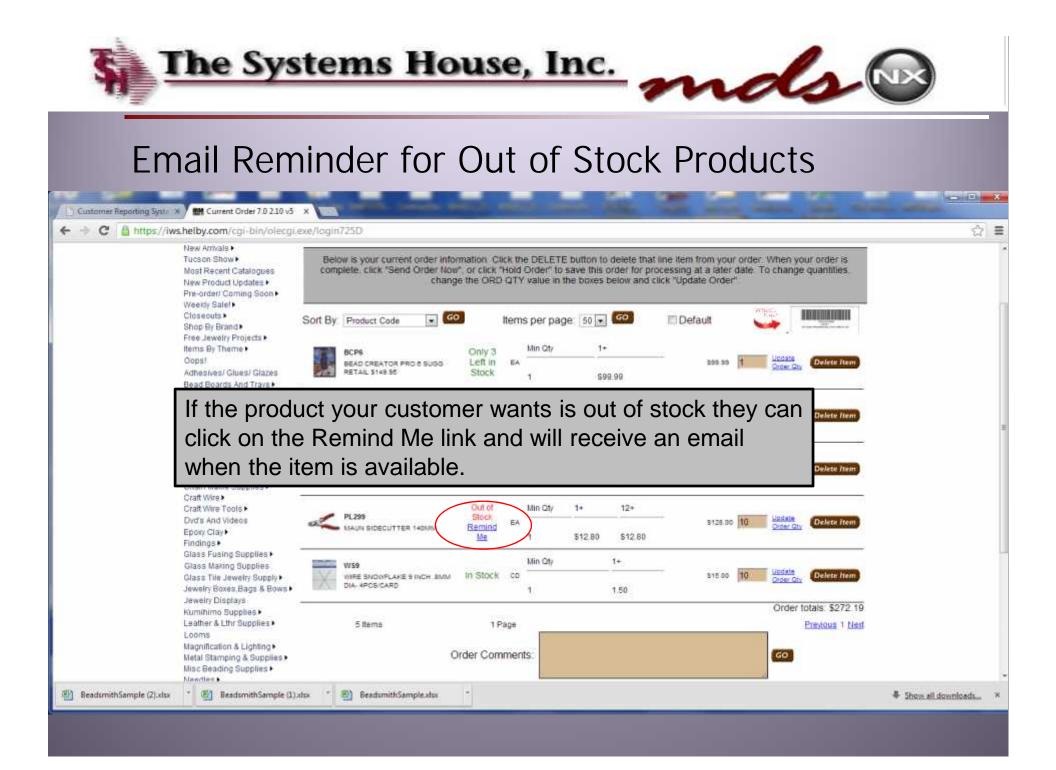








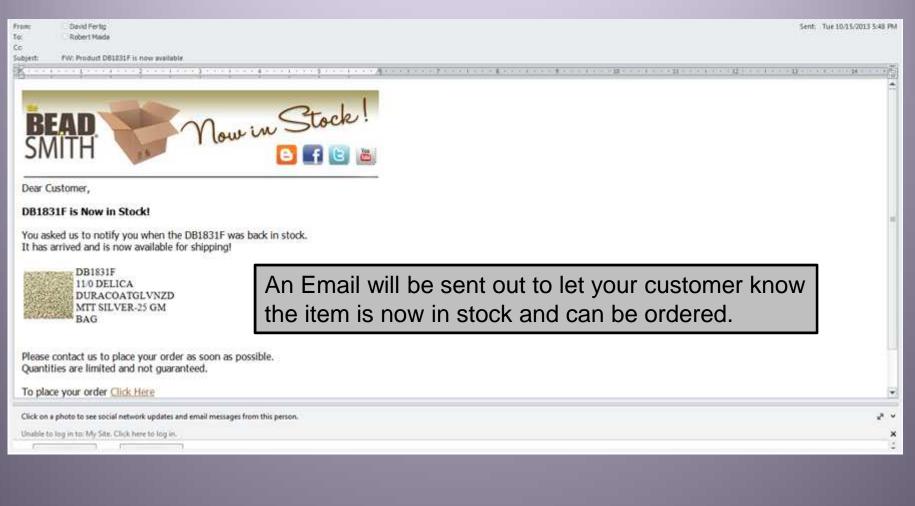








Email Reminder for Out of Stock Products





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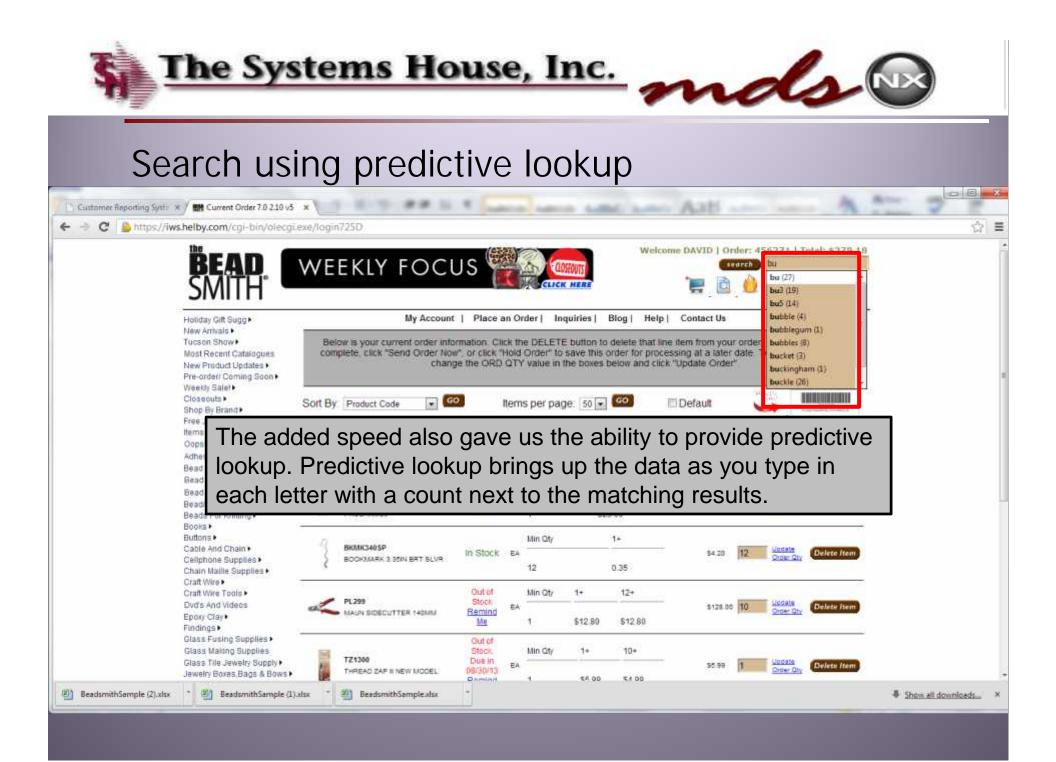
We are sorry, but we had an error while trying to do what you asked. Please let us know if you need assistance.

PRODUCT 3M2322 IS A NON-FORMULARY ITEM AND HAS BEEN SENT FOR APPROVAL.

Please Click Here To Go Back

If the users orders a product that is not on the template the above message will appear and the order will be put on hold, waiting for approval.







Change Picture and Descriptions Display

| Min Qty 1+ 2+ 3+ Min Qty 1+ 2+ 3+ Min Qts 1 \$28.98 \$25.56 \$24.14 | is ow nt Catalogues ict Updates | My Account Place an Order Inquiries Blog Heip Contact Us Sort By: Product Code GO Items per page: 50 GO |
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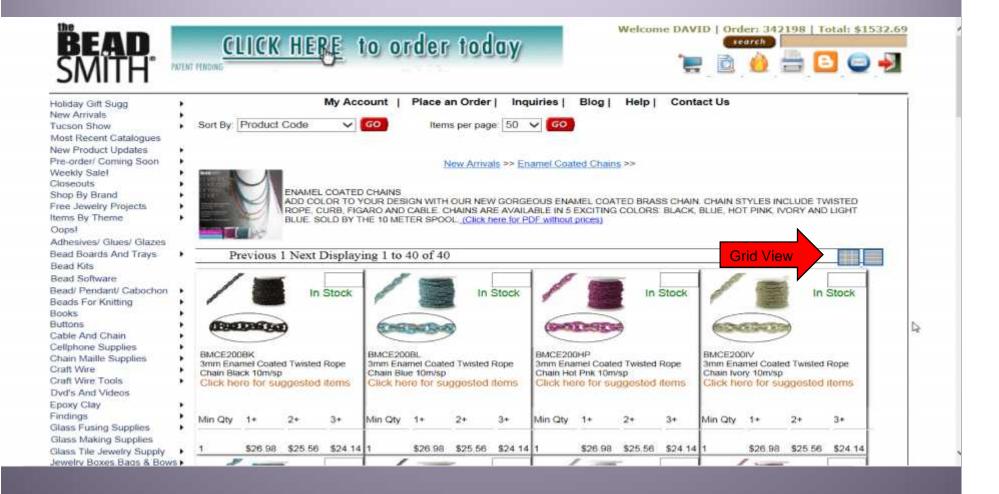


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Change Picture and Descriptions Display



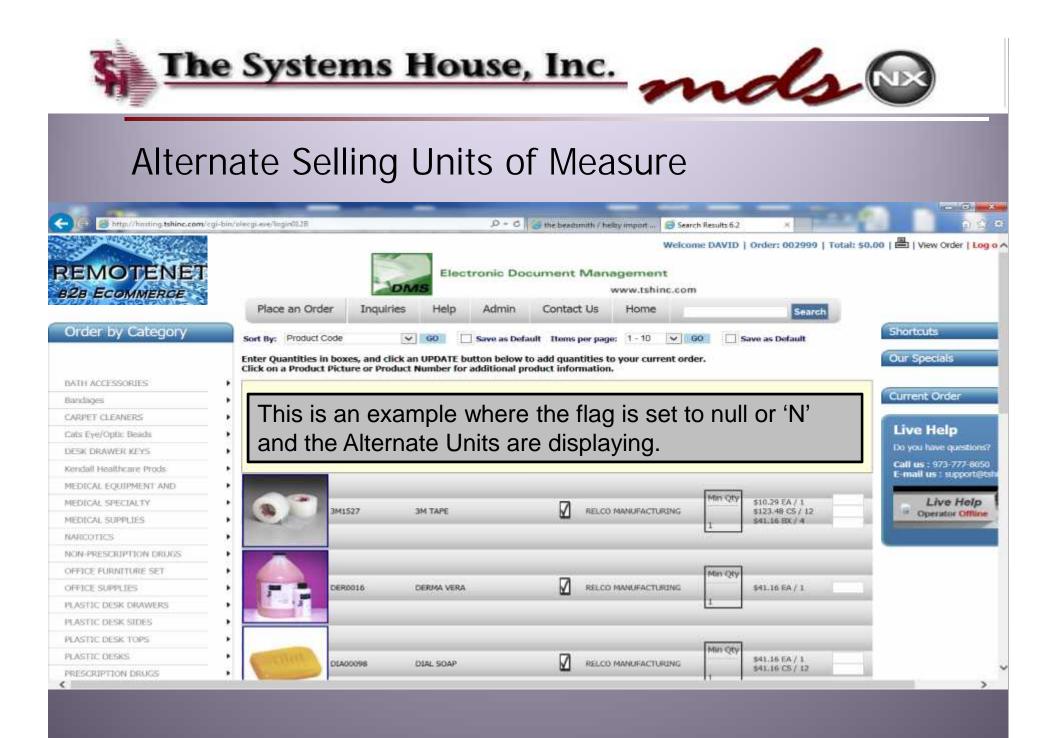


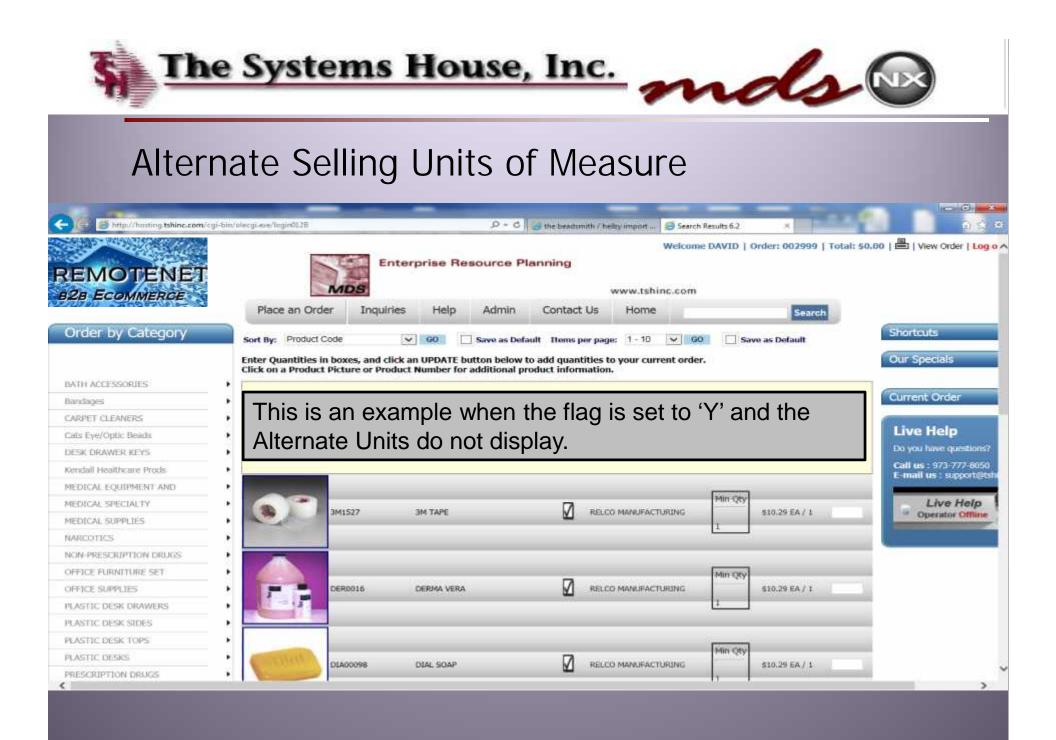
Alternate Selling Units of Measure

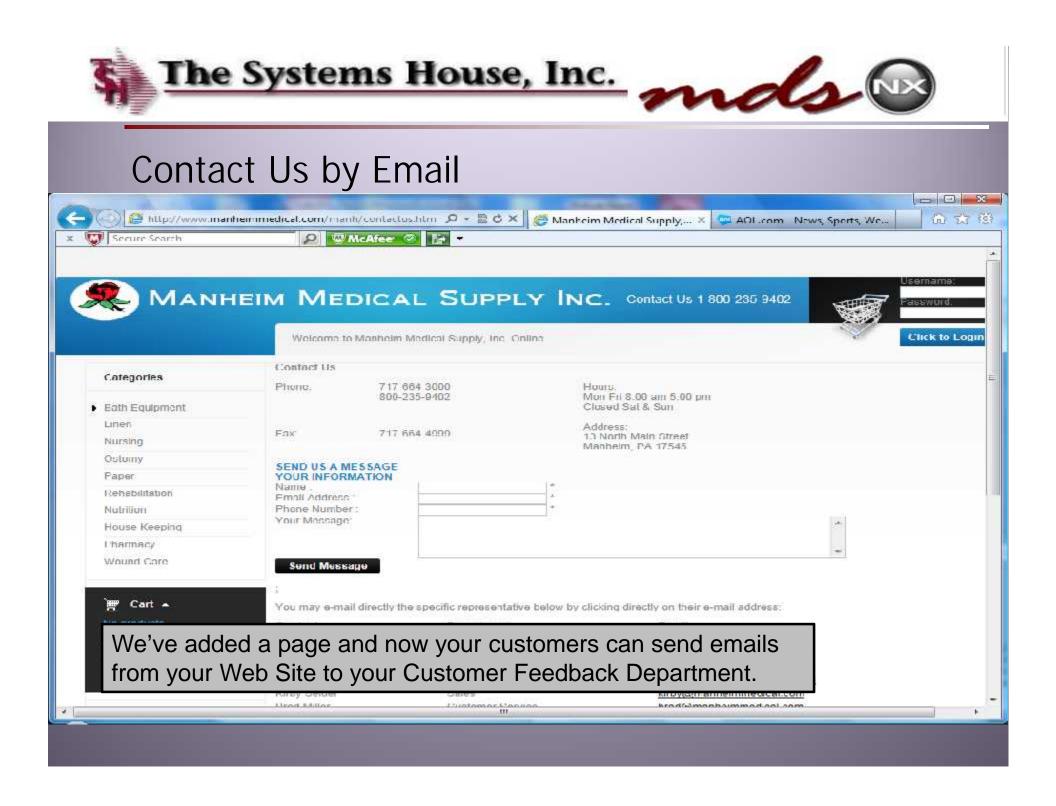
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| and the second s | 1.DESC 2.SALES C/L# 3.COST OF GOODS G/L# 1.SALES RTN GLV 6.Display UMs on Web | HCSPITAL | Vendas |
| | | GENERAL HELP | |
| | | Display alt unit of measure on website in order entry. Default is V. V - Display all units of measure N - Do nut display alt units of measure ALLOWABLE LNINILS ARE Y. H | |

A flag was added to the Customer Type maintenance Entry that will restrict the alternate unit of measure from displaying. This allows you to simplify entry for certain customer types. An example would be of wholesalers would see all Units of Measure and retailers would just want to see one.





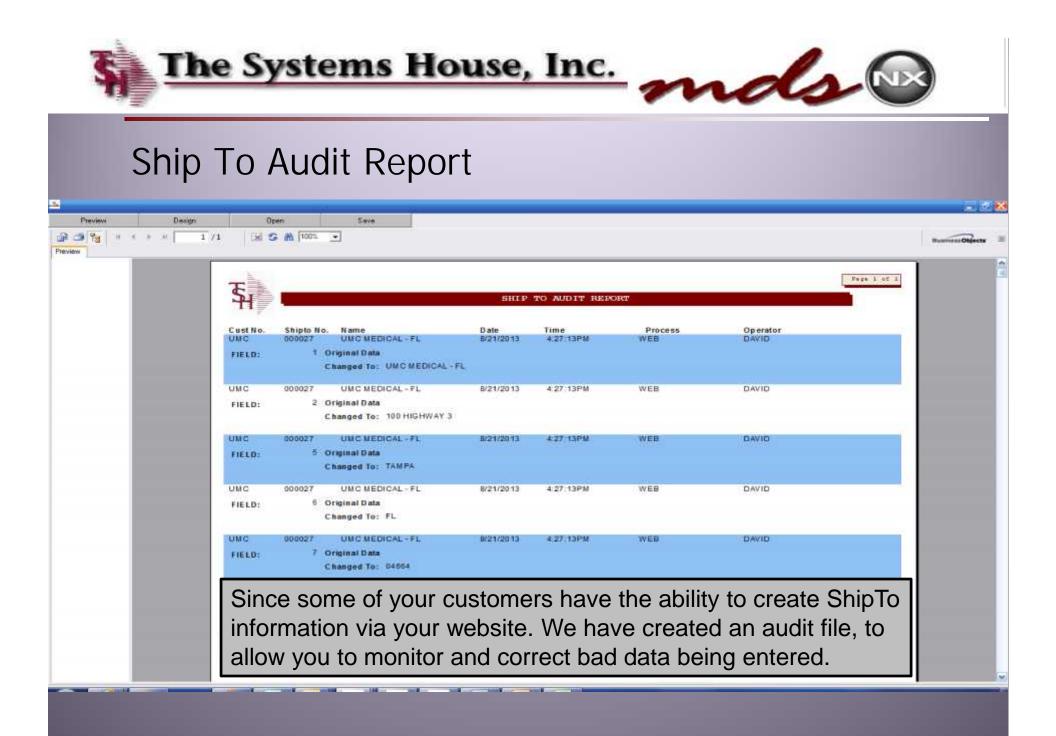




Administrative Enhancements











Ship To Name in AR Inquiry

| 01261624 01261623 01261549 01261548 01261329 | 09/12/13 09/12/13 09/12/13 09/12/13 09/11/13 | 029167/JOSEPH CAMP 029167/KAYLA MILLER 009174/GLADYS PATTERSON 009174/JOE MEEK 990159/LOUISE | 01159715-001 01159707-001 01159256-001 01159255-001 01159261-001 | \$73.87 \$99.43 \$154.65 \$199.21 \$161.42 | \$154.65 \$199.21 |
|--|--|---|---|--|---|
| 01261549 01261548 | 09/12/13 09/12/13 | 009174/GLADYS PATTERSON 009174/JOE MEEK | 01159256-001 01159255-001 | \$154.65 \$199.21 | \$99.43 \$154.65 \$199.21 \$161.42 |
| 01261548 | 09/12/13 | PATTERSON 009174/JOE MEEK | 01159255-001 | \$199.21 | \$199.21 |
| | | | | percent web web and | -040410-0 |
| 01261329 | 09/11/13 | 990159/LOUISE | 01 59261-001 | \$161.42 | \$161.47 |
| | | REGISTER | and an | | |
| 01261315 | 09/11/13 | 723197/MICHAEL ROBERTSON | 01/59260-001 | \$94.20 | 5 94.20 |
| 01261314 | 09/11/13 | 723197/JULIA ROYSTER | 01159259-001 | \$224.69 | \$224.69 |
| 01261313 | 09/11/13 | 723197/DAISY CARROLL | 01159258-001 | \$185.61 | \$185.61 |
| 01261312 | 09/11/13 | 723197/THELMA MCGEE | 01159257-001 | \$185.61 | \$185.61 |
| 01261161 | 09/11/13 | 029166/ JORDAN HINSON | 01155865-002 | \$293.07 | \$293.07 |
| | | | | | |
| | 01261314 01261313 01261312 | 01261314 09/11/13 01261313 09/11/13 01261312 09/11/13 | ROBERTSON 01261314 09/11/13 723197/JULIA ROYSTER 01261313 09/11/13 723197/DAISY CARROLL 01261312 09/11/13 723197/THELMA MCGEE | ROBERTSON 01261314 09/11/13 723197/JULIA ROYSTER 0/159259-001 01261313 09/11/13 723197/DAISY CARROLL 01159258-001 01261312 09/11/13 723197/THELMA MCGEE 01159257-001 | ROBERTSON 01261314 09/11/13 723197/JULIA ROYSTER 0/159259-001 \$224.69 01261313 09/11/13 723197/DAISY CARROLL 01159258-001 \$185.61 01261312 09/11/13 723197/THELMA MCGEE 01159257-001 \$185.61 |

In AR Inquiry we've added the shipto name to the customer reference field to aid in locating your invoices.



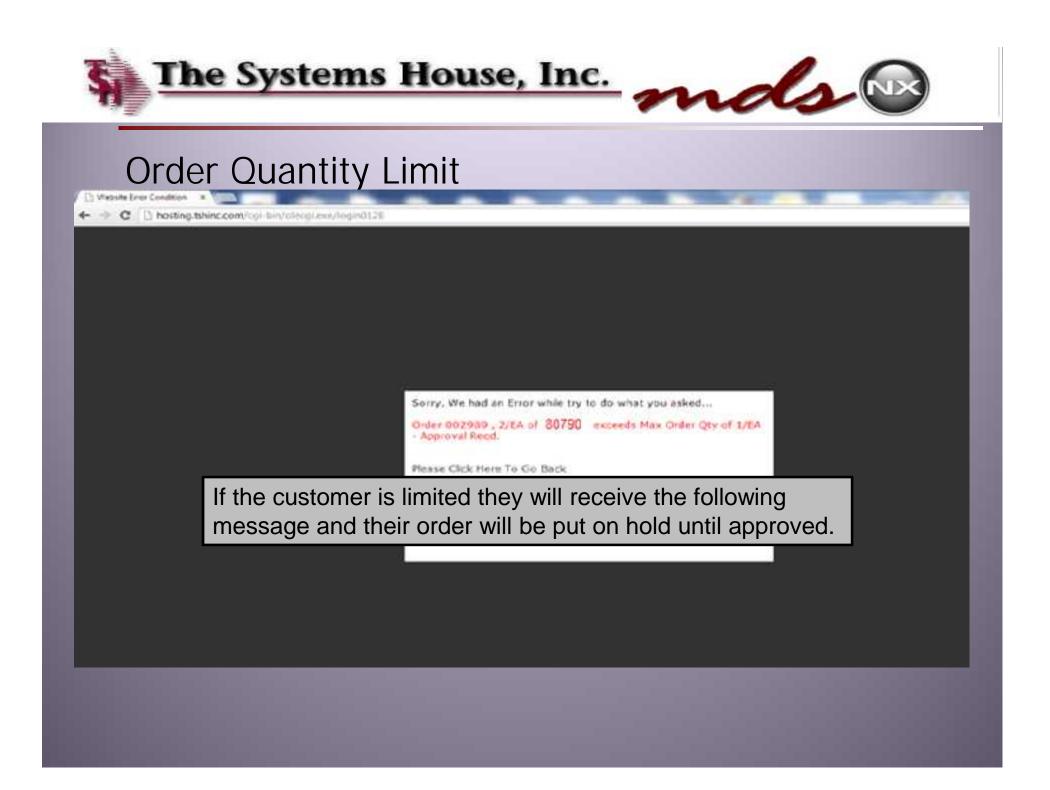
Order Quantity Limit

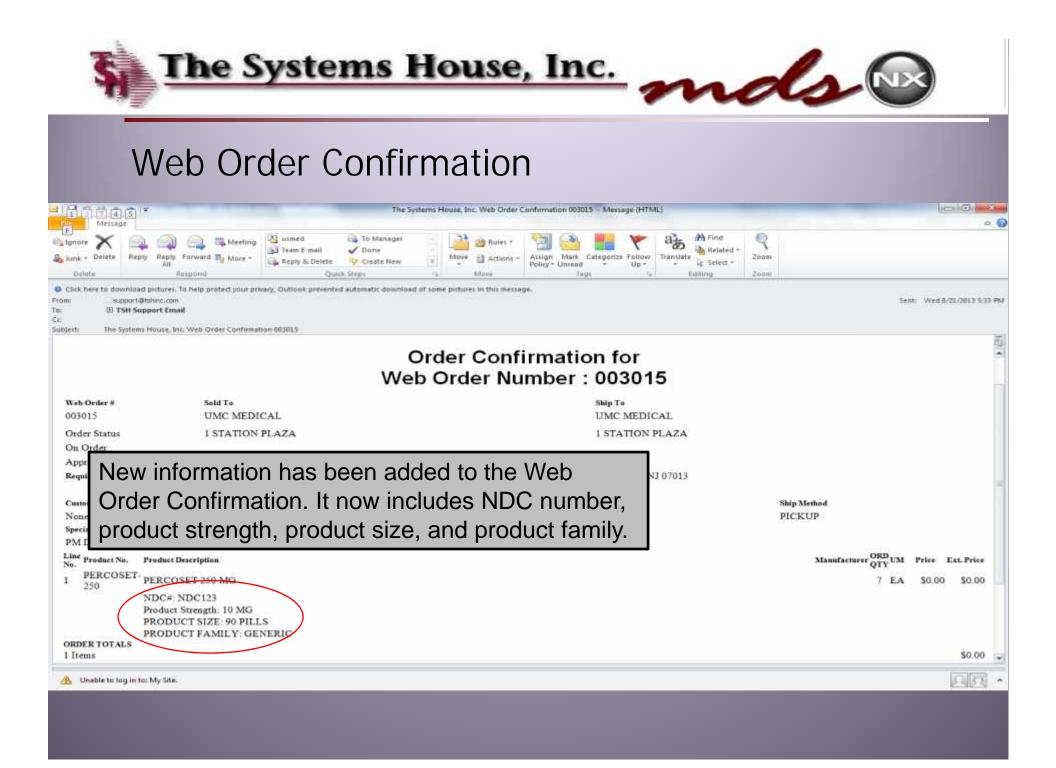
| Customer | 11110 120404 | | HACKENSACK MEDICAL CENTER | |
|-----------------------|--------------|---------|---------------------------|--------------|
| Product | | | | |
| 16.Account Cod | | | | |
| 16.Web Onley Li | | - | 2 [†] EA | <u> </u> |
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| 18.Linc 1. 2. | Qty | Pricc | 0.00 | 0.0 0.0 |

the ordering of a specific item for a specific customer. This feature would be used if a customer has a budget and only allowed to order a specific amount of a product for the budget period.

| XXXXXX |
|--------|
| |

PAGE 2 OF 2





Coming Soon

Stock Alert Reminder for Order/ Templates/ Special pages.
Orders on hold/abandoned cart Reminder Emails.
Suggested re-order Emails.
Suggested re-orders on Check Out Page.
Add another popup to the Order Now Screen.
New Items Logic, highlight new Items in stock.
Export Order in Excel, Word, or PDF.
Automated social media, daily deals like Groupon.
Ability to update Special Pricing as a salesman user on web.
Special Pricing Order Guide

Formulary Templates for any item with Special Pricing.



THANK YOU !!!