

RemoteNet 2016





Remotenet Updates

EMOTENET

B2B ECOMMERCE

Mobile Web and Tablet
 Salesman Tools
 Customer Enhancements
 Pharma and Compliance
 New Parameters and Options

Why the Mobile Web Matters?



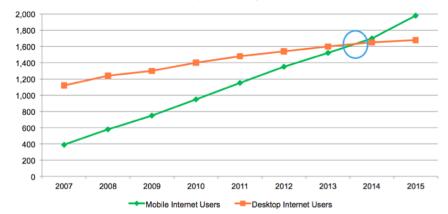
Mobile App vs Mobile Website



Why the Mobile Web Matters?

Mobile Web Usage Growing

Forward Projection: Mobile Web Browsing vs. Desktop Web Browsing (2007-2015)



Source: Mary Meeker, Morgan Stanley, "Internet Trends," April 12, 2010

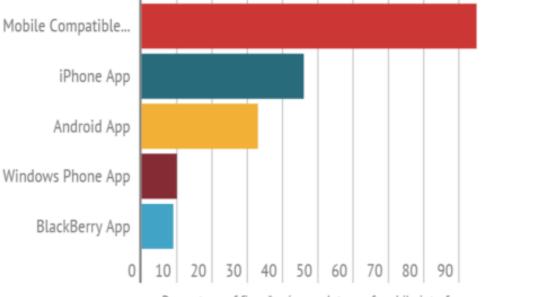
Mobile App vs Mobile Website



b Usage Growing

Mobile Websites vs. Mobile Apps

b Browsing vs. Desktop Web Browsing 2007-2015)



Percentage of firms" using each type of mobile interface

*Source: Acquity Group's "M-Commerce Audit" survey of the top 300 retailers as named from Internet Retailer.

2011 2012 2013 2014 2015 ers Desktop Internet Users Source: Mary Meeker, Morgan Stanley, "Internet Trends," April 12, 2010

Mobile App vs Mobile Website





Mobile Web

Alternate Layouts and Color Schemes designed to work with your phone, tablet and touch enabled devices.



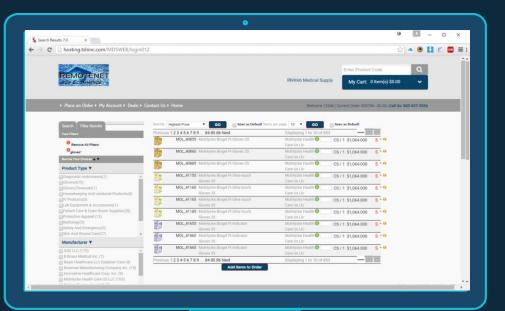
New Templates Using Responsive Designs for different Layouts Allows for different elements to be highlighted

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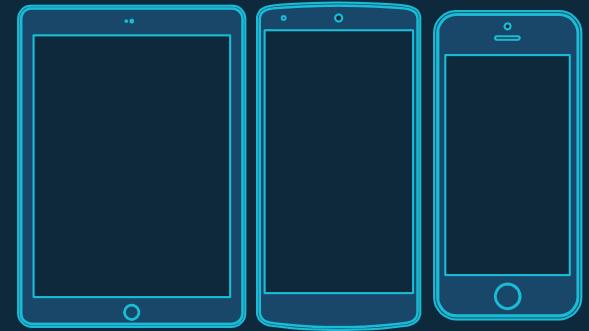
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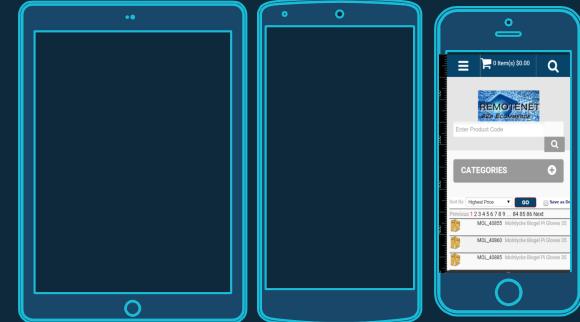
New Templates Using Responsive Designs for different Layouts Allows for different elements to be highlighted









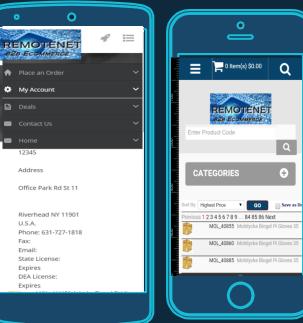






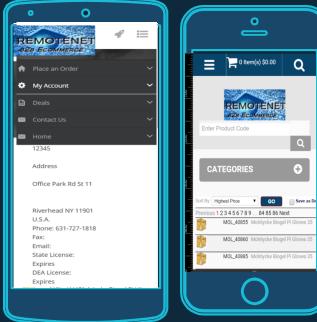














Salesman Tools

 \diamond Customers on the Fly

- \diamond Products on the Fly
- \diamond Sortable Column heading on clicks
- ♦ Salesman "ALL", Special Type "S"
- ♦ Add Backorder display with drill down
- ♦ Add min/max GP to salesman tools
- \diamond Add salesman tool to all update pages
- \diamond Default salesman tool to display
- Add option to copy customers on RN and create new
- ♦ Add Display of "Contract" Customer pricing
- Add Default Salesman KPI to Salesman Login
- ♦ Add Quota and Goals to Salesman Login
- Add Sales Reporting Tools to Salesman Login
- \diamond Add option to save order and email as quote





Create Customers & Products on the Fly



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100697	ADVANCED CARE GROUP LLC	ADVANCED CARE GROUP LLC	100697SELL	\$2,533.75	32.49%	05/02/16	\$15.50	05/13/16	\$349.06	\$0.00		0	
100698	ADVANCED CARE GROUP LLC	ADVANCED CARE GROUP LLC	100698SELL	\$71.16	30.72%	01/20/16	\$78.66	02/25/16	\$0.00	\$0.00		0	
100680	ADVANCED HEALTH CARE	ADVANCED HEALTH CARE	100680SELL	\$6,753.12	27.17%	05/02/16	\$1,050.67	05/13/16	\$1,965.46	\$0.00		0	
100761	ALL SMILES	ALL SMILES	1007615ELL	\$69.48	28.79%	05/10/16	\$0.00		\$76.98	\$0.00		0	
ALLZ-TEST	ALLIANZ TEST CUSTOMER	ALLIANZ TEST CUSTOMER	ALLZ-TESTSELL		0	05/01/16	\$0.00		\$0.00	\$0.00		0	
100675	AVESENA HOME HEALTH	AVESENA HOME HEALTH	1006755ELL	\$2,973.75	17.46%	04/20/16	\$226.88	05/13/16	\$2,229.41	\$2,604.93		0	
100674 javascript:changepa	COMPREHENSIVE HOMECARE	COMPREHENSIVE HOMECARE	100674SELL	\$4,057.38	11.80%	05/02/16	\$218.10	03/30/16	\$1,499.09	\$0.00		0	

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100697	ADVANCED CARE GROUP LLC	ADVANCED CARE GROUP LLC	100697SELL	\$2,533.75	32.49%	05/02/16	\$15.50	05/13/16	\$349.06	\$0.00		0	
100698	ADVANCED CARE GROUP LLC	ADVANCED CARE GROUP LLC	100698SELL	\$71.16	30.72%	01/20/16	\$78.66	02/25/16	\$0.00	\$0.00		0	
100680	ADVANCED HEALTH CARE	ADVANCED HEALTH CARE	100680SELL	\$6,753.12	27.17%	05/02/16	\$1,050.67	05/13/16	\$1,965.46	\$0.00		0	
100761	ALL SMILES	ALL SMILES	100761SELL	\$69.48	28.79%	05/10/16	\$0.00		\$76.98	\$0.00		0	
ALLZ-TEST	ALLIANZ TEST CUSTOMER	ALLIANZ TEST CUSTOMER	ALLZ-TESTSELL	\$0.00	0	05/01/16	\$0.00		\$0.00	\$0.00		0	
100675	AVESENA HOME HEALTH	AVESENA HOME HEALTH	100675SELL	\$2,973.75	17.46%	04/20/16	\$226.88	05/13/16	\$2,229.41	\$2,604.93		0	
100674	COMPREHENSIVE HOMECARE	COMPREHENSIVE HOMECARE	100674SELL	\$4,057.38	11.80%	05/02/16	\$218.10	03/30/16	\$1,499.09	\$0.00		0	
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Sales Dashboard

◇Quota's and Goals◇Sales Reporting Interface



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	Emai	1:	sales@tshinc	.com		Gross Profit Dollars	\$0	.00	\$1,477,766.29	\$1,477,7	66.29					
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12349	DR J DIETZ MD	DR J DIETZ		12349SELL	\$148,140.10	\$148,140.10	50.00	0% 03/13/14	\$0.00		\$148,140.10	\$0.00		34		
12345	DR MICHAEL SMITH			12345SELL	\$436,642.80	\$436,642.80	50.00	0% 05/16/16	\$0.00		\$436,642.80	\$873,28	5.60	37		
12348	FAMILY MEDICINE GROUP			12348SELL	\$151,959.00	\$151,959.00	50.00	0% 03/13/14	\$0.00		\$151,959.00	\$303,91	8.00	30		
12346	GASTRO SPECIALTY	GASTRO SP		12346SELL	\$402,488.08	\$402,488.08	50.00	0% 03/13/14	\$0.00		\$402,488.08	\$804,97	6.16	49		
12310	HAMPTON MEDICAL CAR		MEDICAL CARE	12310SELL	\$438,928.16	\$438,928.16	50.00	0% 04/11/16	\$0.00		\$438,928.16	\$877,85	6.32	102		



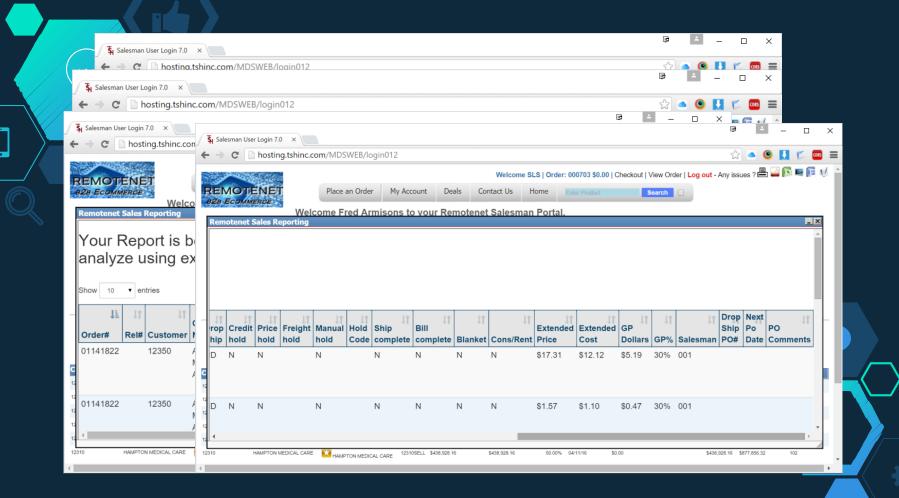
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12345 DR		DR MICHAEL		12345SELL \$4	36,642.80	\$436,642.80	50.00	% 05/16/16	\$0.00		\$436,642.8	0 \$873,28	5.60	37		
12348 FAI	MILY MEDICINE GROUP	FAMILY MED	ICINE GROUP	12348SELL \$1	51,959.00	\$151,959.00	50.00	% 03/13/14	\$0.00		\$151,959.0	0 \$303,91	8.00	30		
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12310 HAI	MPTON MEDICAL CARE	HAMPTON M	EDICAL CARE	12310SELL \$4	38,928.16	\$438,928.16	50.00	% 04/11/16	\$0.00		\$438,928.1	6 \$877,85	6.32	102		



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12349 12345 12348	BRIGHT DENTISTS DR J DIETZ MD DR MICHAEL SMITH	DR J DIETZ	MD L SMITH DICINE GROUP	12349SELL \$	\$436,642.80 \$151,959.00	\$436,642.80	50.00% 50.00%	05/16/16	\$0.00	\$43	6,642.80 1,959.00	\$873,285	.00	37	

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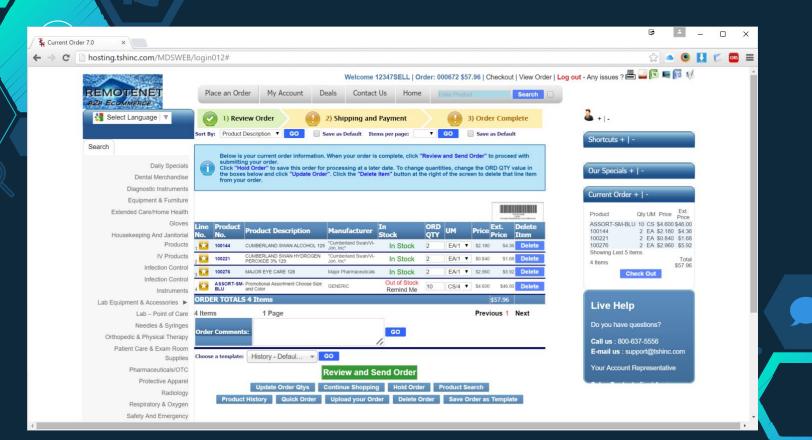
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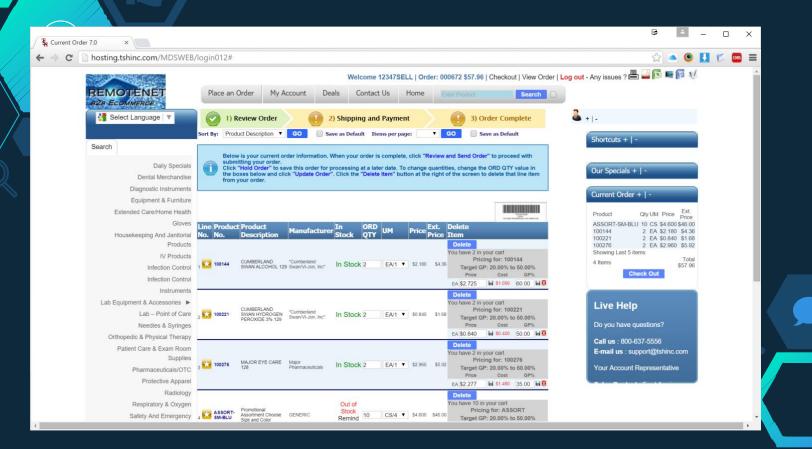


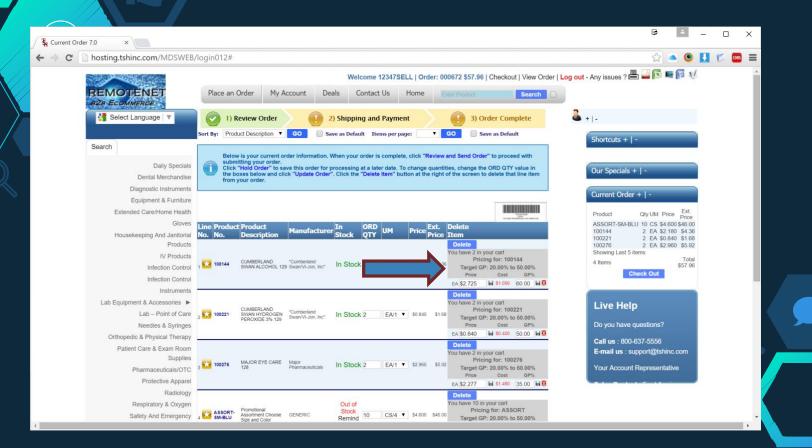
# Salesman Pricing Tools

Added to Current Order, Template Pages
 Option for GP% Ranges based upon Price Hold Parameters









# Customer Enhancements

- ◇Automatically Create Sidebar categories
   ◇Search Filters and Sales History Filter
   ◇Price filter
- ♦ View Statements/Invoices and suppress credits/voids
- ♦ Add Proof of Delivery to web
- ♦ Restrict to Master Template of Items
- ♦ Add Checkout Bar and Simple messages for required fields
- ♦ Add option for product notes to display on web
- ♦ New Public search page options

- $\diamond$ Add wildcard to product search
- ♦ Add option to view invoice history
- ♦ Add option for customer specific Templates and page views
- ♦ Add simple single line view for search results
- ◇Add discontinued items message/display
   ◇Add/update Chat logic pass order and last search
- Default checkout one click orders
   Add option to choose a template for my favorites
- Add option to duplicate/copy an order
   Add option to save prior order as template

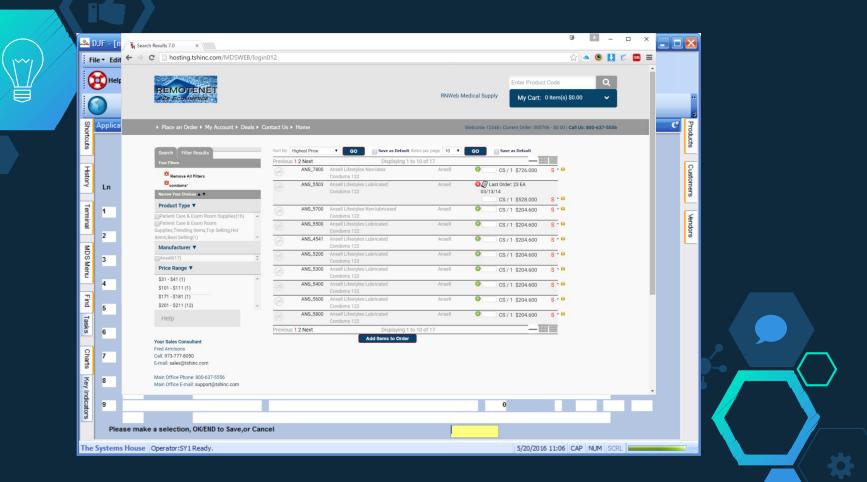


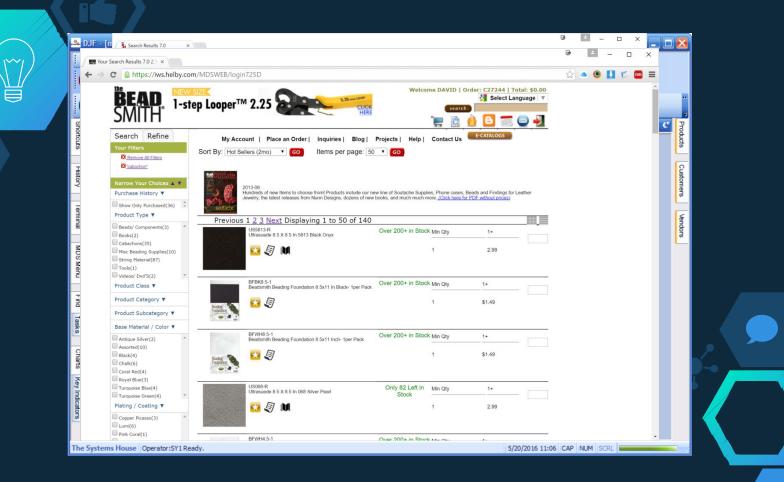


◇Price Filter
 ◇Sales History Filter
 ◇Customizable



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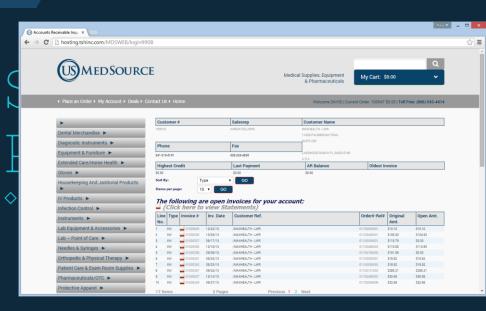




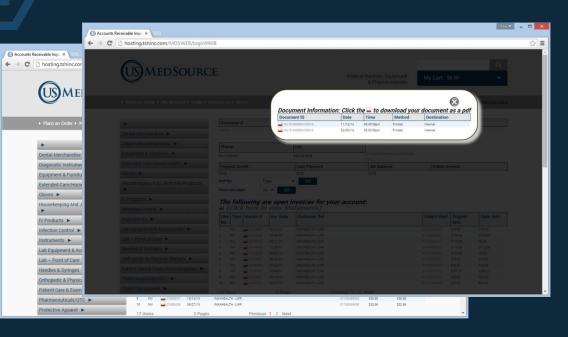


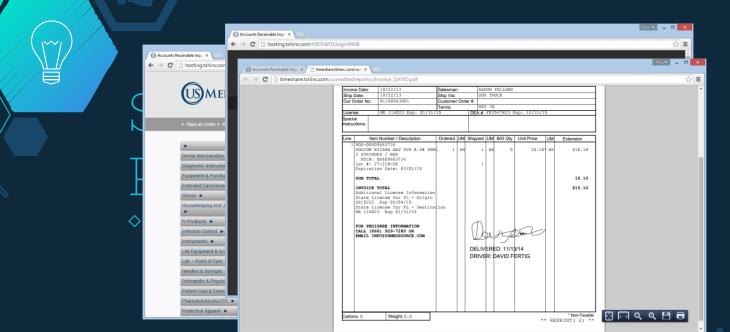
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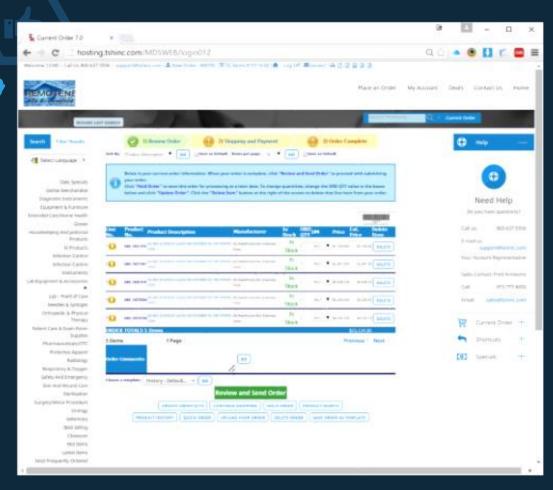


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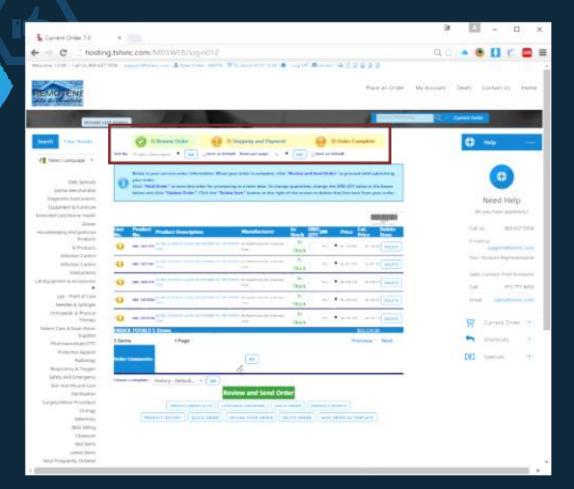


New Check Out Bar and Single Click Option

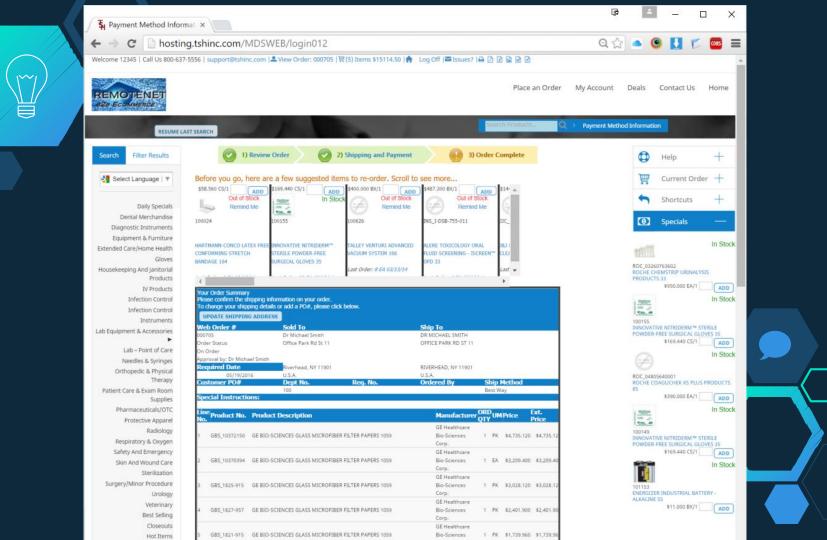












### Product Notes

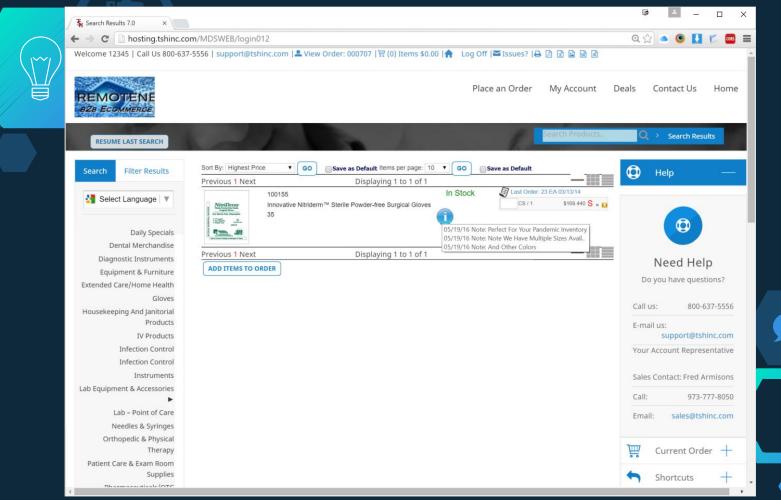
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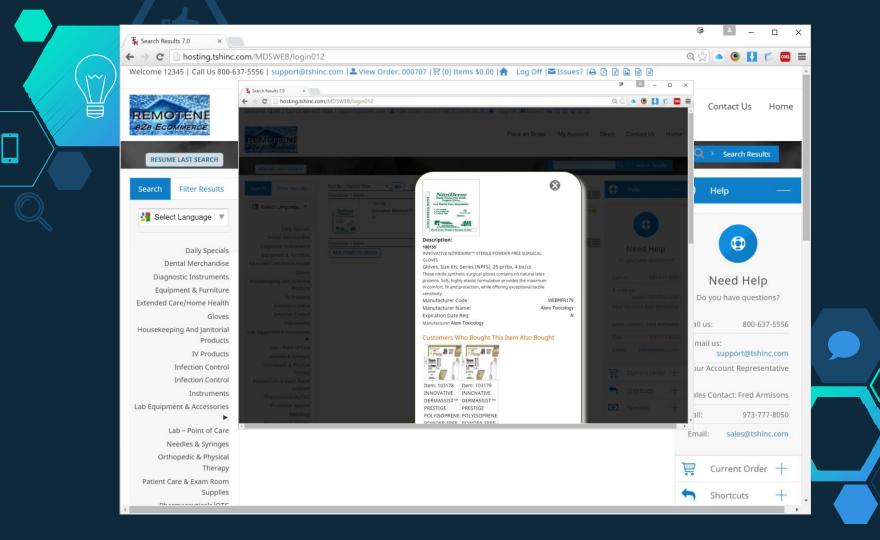
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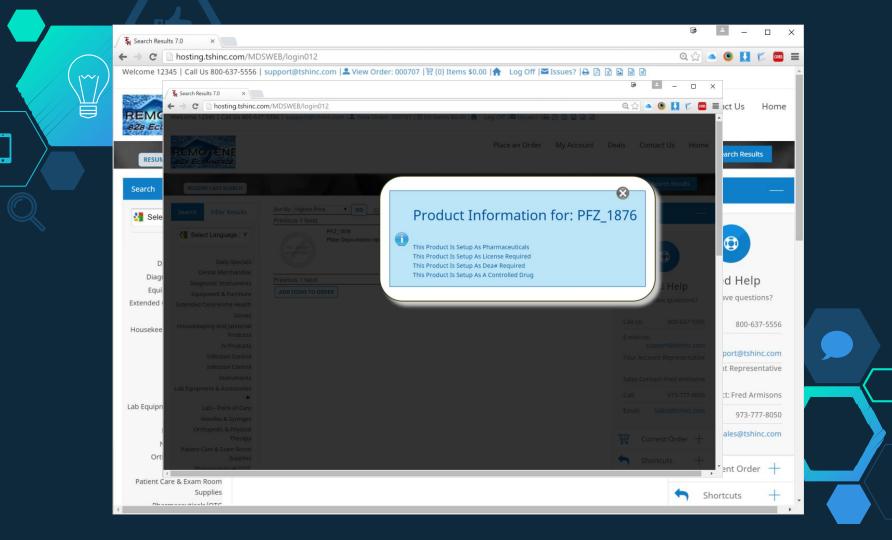


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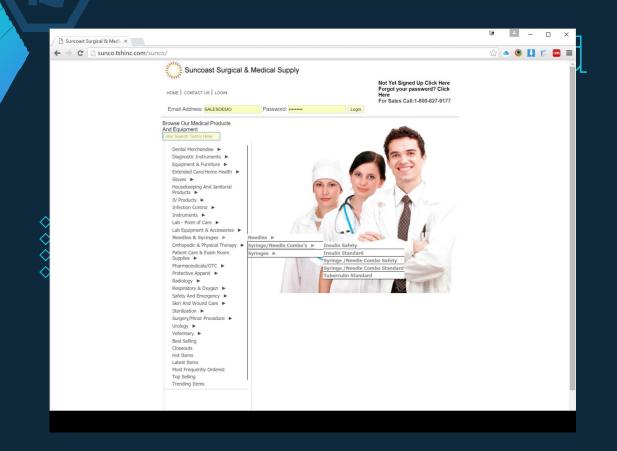




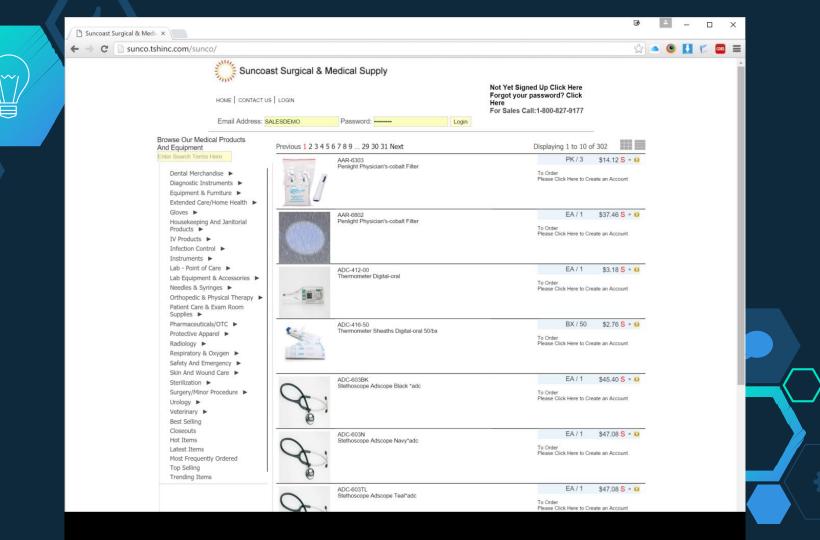
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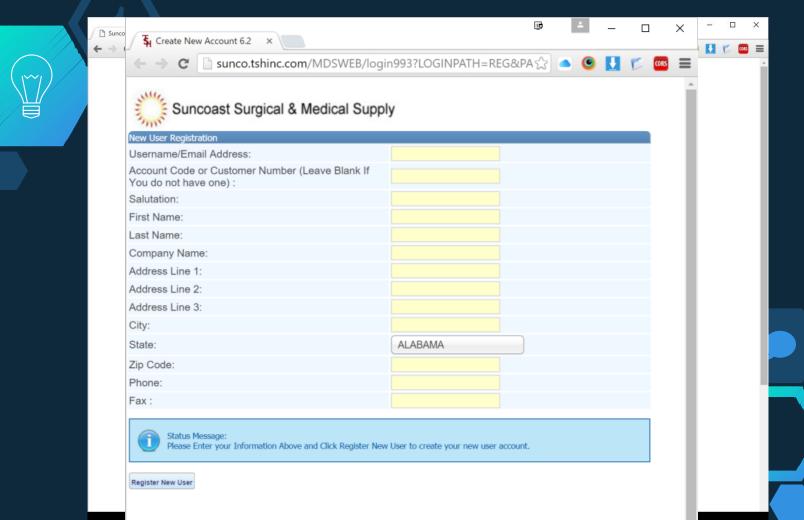
Retail Pricing Options
 Do not display/Filter for Manufacturer (MSRP)
 Create Customers on the Fly – Allow self registration
 "Retail" Customer Profile











# Pharma &

### Compliance

♦Add option to load FDA Database

♦ Add option to load and display images from Medispan

♦ Add display of Contract and contract customer pricing and display price source on search results

♦ Add new Integrated CSOS Option , order splits and remote certificate store.

♦ Add Our licenses with links to image/scanned images of licenses

 $\diamond$ Add display of license and DEA on file for each account





### FDA and Medispan Data

♦ Optionally can be added to Search Filters

♦ FDANAME NAME ♦ FDASUFF SUFF ♦ FDAGENNAME GEN NAME ♦ FDADOSAGE FDA DOSAGE ♦ FDAROUTE ROUTE ♦ FDALABELER FDA LABELER ♦ FDASUBSTANCE FDA SUBSTANCE ♦ FDASTRENGTH FDA STRENGTH ♦ FDASTRUNIT FDA STRENGTH UNIT ♦ FDAPHARM **FDA PHARM** FDASCHED **FDA SCHEDULE** FDAPACK FDA PACKAGE ♦ MSPAN.DOSAGE MEDISPAN DOSAGE ♦ MSPAN.MFG MEDISPAN MFG ♦ MSPAN.IMPRINT MEDISPAN IMPRINT ♦ MSPAN.CATDESC MEDISPAN Category Descriptions ♦ MSPAN.DESCRDESC MEDISPAN Standard Descriptions ♦ MSPAN.BASICDESC MEDISPAN Basic Descriptions ♦ MSPAN.LTEXT MEDISPAN AddI Text ♦ DRUG.DOSAGE PRODUCT DOSAGE FORM ♦ FDAPRODUCTID FDA PRODUCT ID FDAAPP **FDA APP NUMBER** 

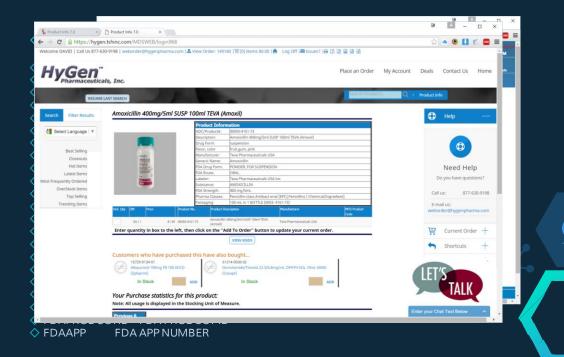




### FDA and Medispan Data

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> FDAROUT			Brand Name:	AMO	IXIL 400MG 100ML		
> FDALABEL			Manufacturer: AWP:	Teva Pharm	aceuticals USA Inc \$9.81		
> FDASUBST			Drug Form:	suspension			
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			Generic	Amoxicillin			
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> FDAPHAR	40 rgl m.		Form:	POWDER, FOR SU	SPENSION	No Purchasing History on File	
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> FDAPACK			Substance:	AMOXICILLIN	cais USA Inc		
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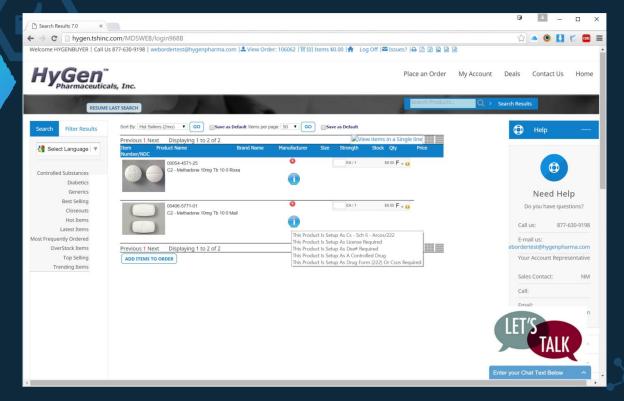


◇Optional MDS Module
 ◇Integrates:
 ∘Purchase Orders
 ∘Confirmations
 ∘Invoices
 ◇Integrated with Legisym
 ◇Automated ARCOS Reporting

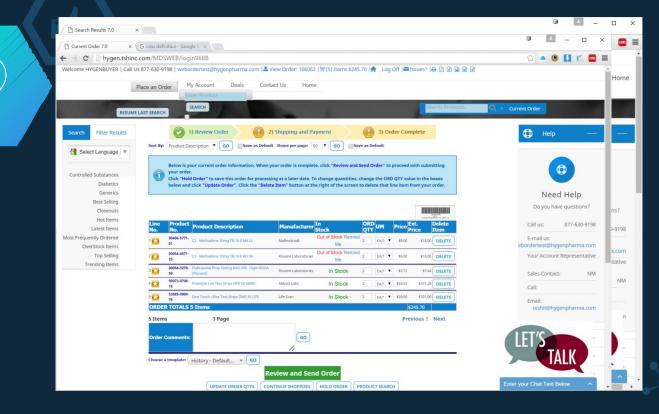
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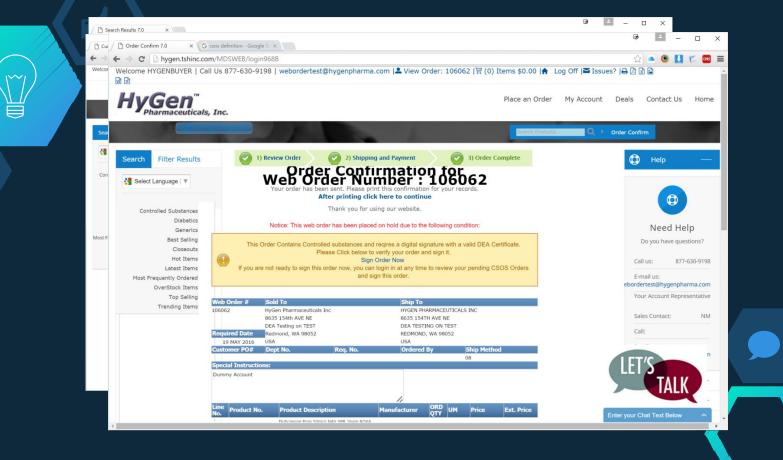
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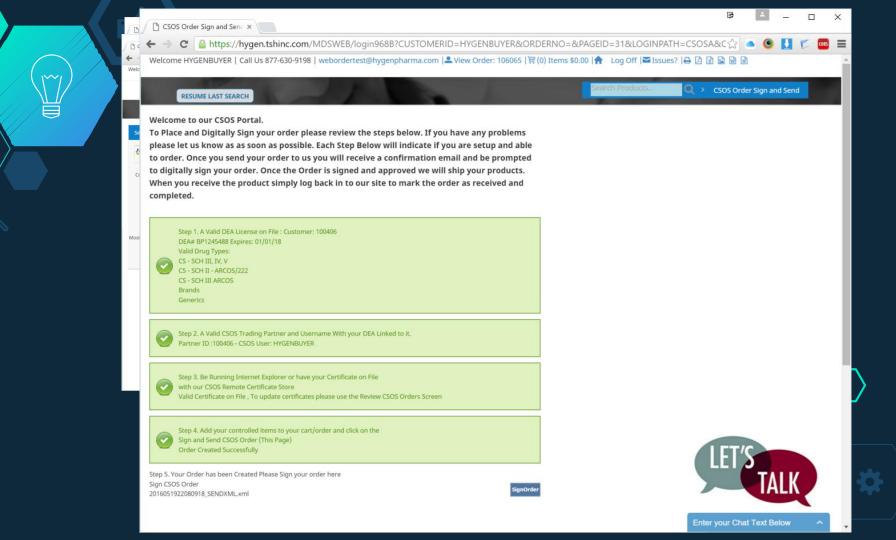












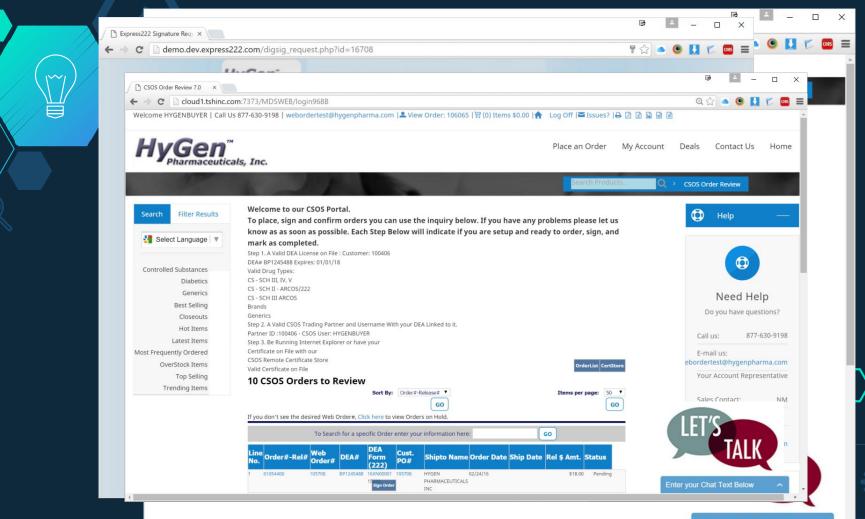
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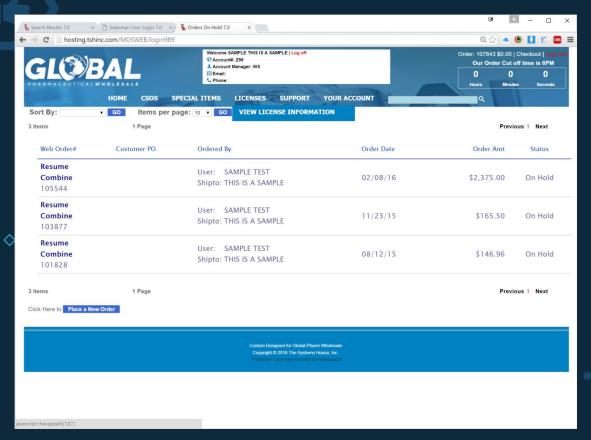


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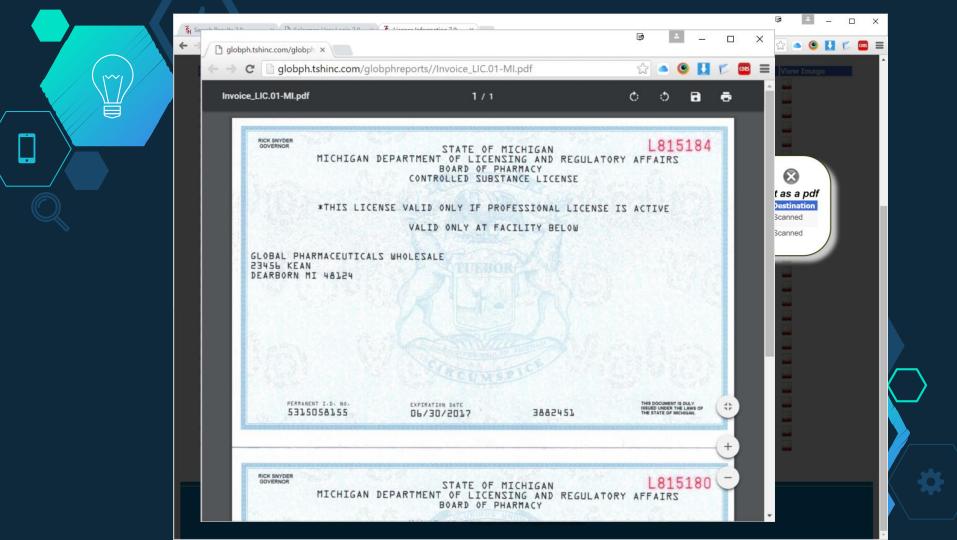
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### New Parameters

♦ Hide Stock information based upon Inventory Inquiry
 ♦ Show List Price Filter on Sidebar (Y/N)
 ♦ Load Catalog Master to Search Engine

Show only Single last invoice/archived doc on inquiry
 CC Salesman on All Web Orders for his customers
 Send/CC Salesman Reorder Emails (C/S) - S =
 Check Master Template when placing an order Y/N
 Print Comments on Pick Ticket Y/N
 Show Credits on Remotenet A/R Inquiry
 Show Voided Inv (CM)s on Remotenet
 Show Detailed Order/Release Ordered U/M
 Allow Salesman to Create Products (Y/N)
 Allow Salesman to Create Customers (Y/N)
 Allow Customers to Release Backorders
 Olark Chat ID –(online chat)



### What's Next?

♦ Ability to Enter a store a one time price for salesman
 ♦ Flexible Search Grid – Similar to MDS Product Lookup
 ♦ Detailed Lot Inventory and Expiration Dates

Your Suggestions?



## Credits and Thanks

Special thanks to all the people who made and released these awesome resources for free:

- ♦ Presentation template by <u>SlidesCarnival</u>
- $\diamond$  Photographs by <u>Unsplash</u>

♦ To You, all the customers who have helped us make RemoteNet Great!!



