RemoteNet
Web Based CRM
Salesman Management Dashboard

Sales Management Dashboard

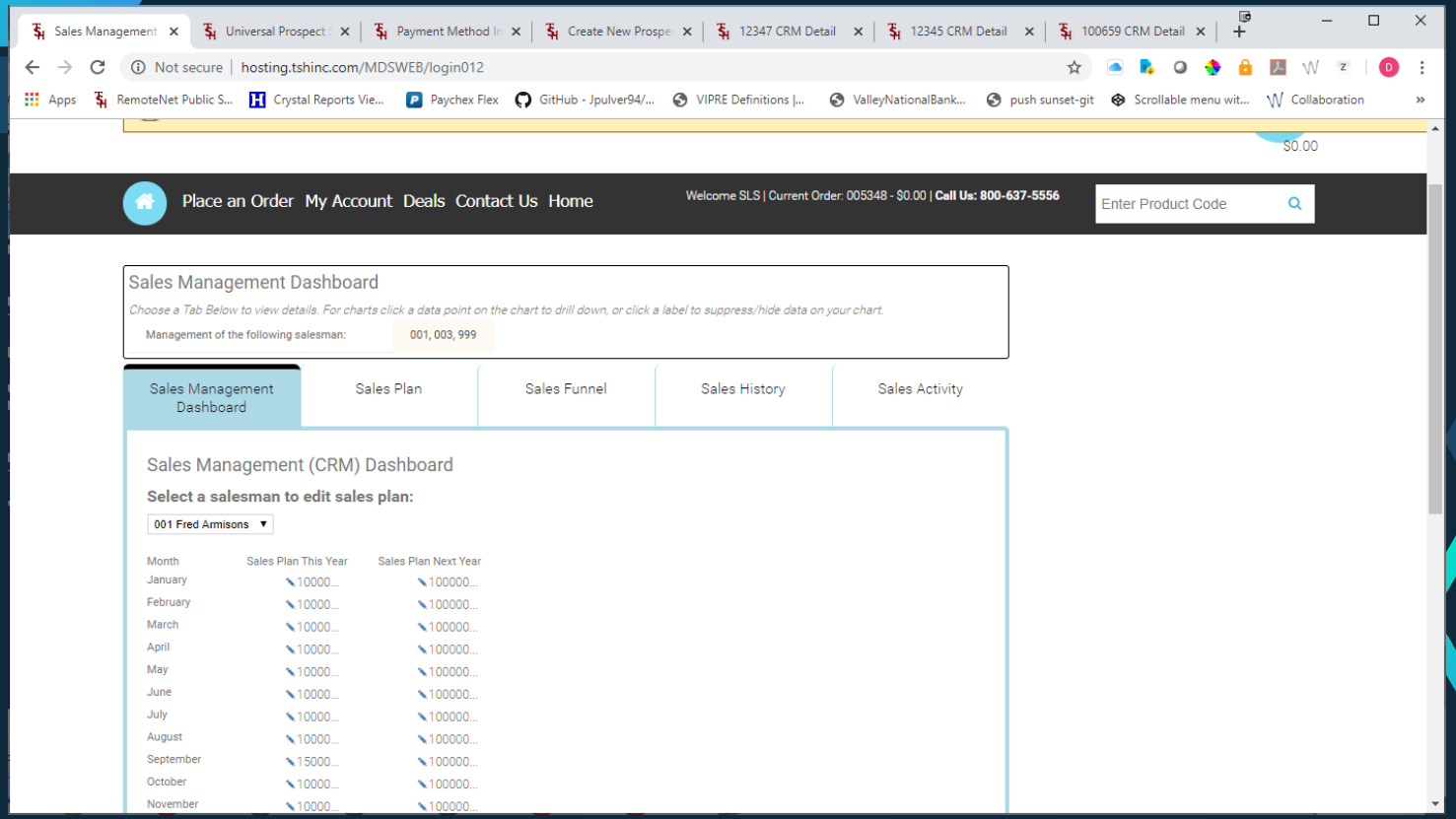
The RemoteNet Sales Management Dashboard gives your sales management team the tools to effectively update and monitor their sales team in real-time. It also allows sales team members to easily and visually see how they are performing and what they need to accomplish to achieve sales goals.

Sales Management Dashboard Overview

Update and View Sales Plans	• Create customizable and easily updated forecasts and sales plans for each rep they manage
Drill into Sales Performance by Period and Salesman	• Check performance to plan and view detailed sales information
Drill into Sales Funnel and Prospect Positions	• View Funnel positions and movement of prospects along the sales funnel
Check Historical Sales vs Current Performance	• Drill into current and prior periods to see what sales trends are showing.
Drill into Activity and Action Items	• Check on Activity and Action Codes verify activity by Month/Day/Year.

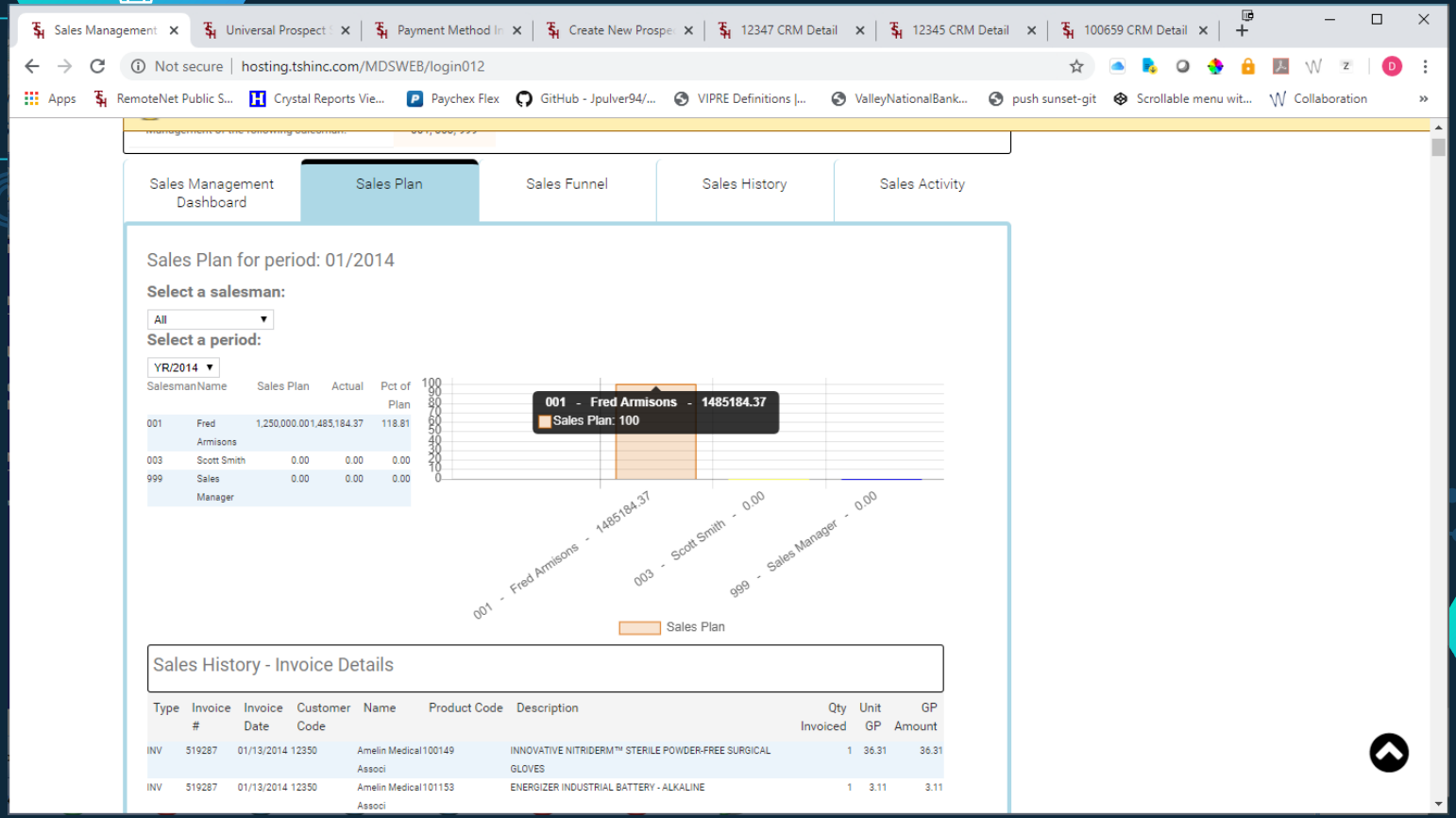
Sales Plan Update

- This Year Vs Next Year Forecasts
- Individual Salesman or Teams
- Open Multiple Tabs
- Or Use Single View

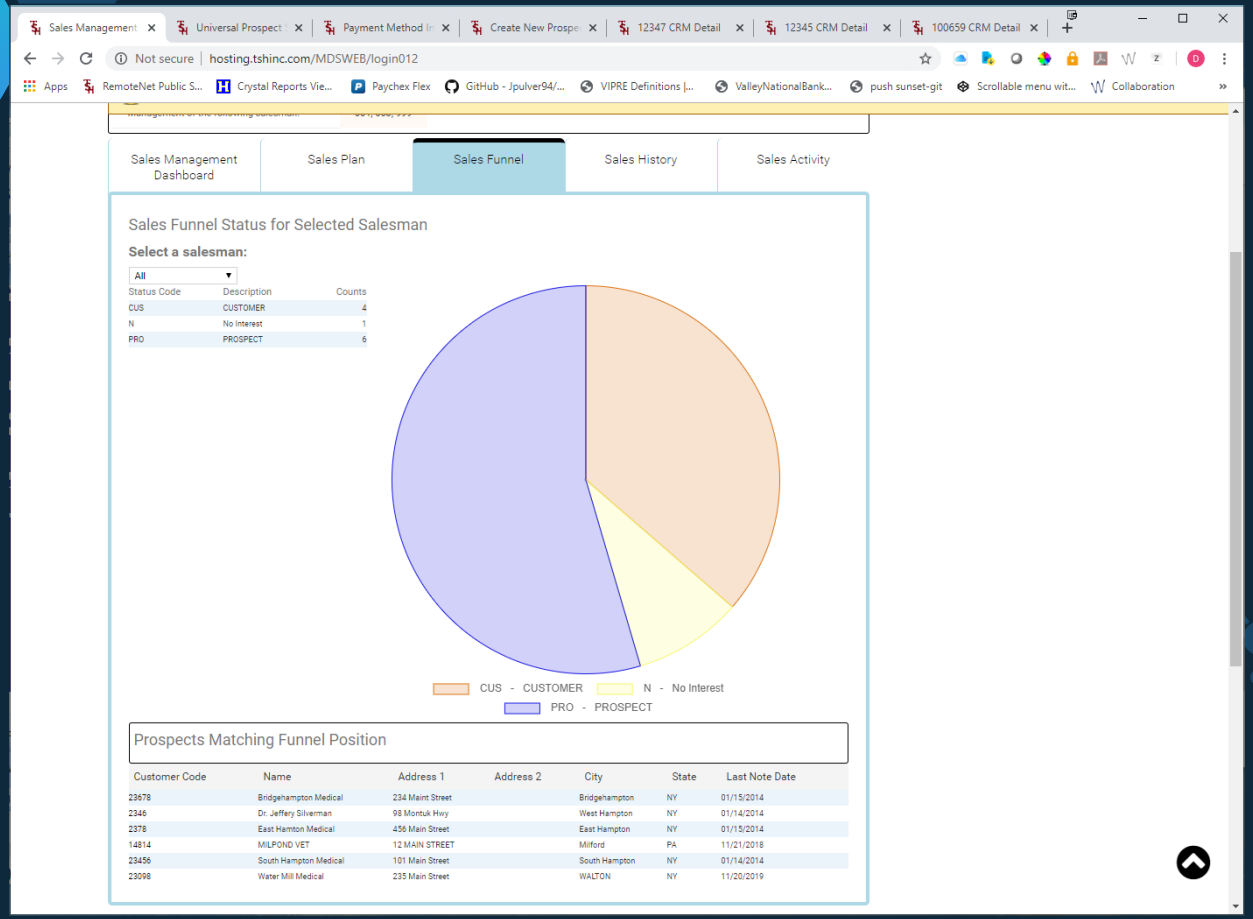


Sales Plan Drill Down

- Monthly /Quarterly / Annual
- Individual Salesman or Overall
- Drill down to customer
- Drill down to product

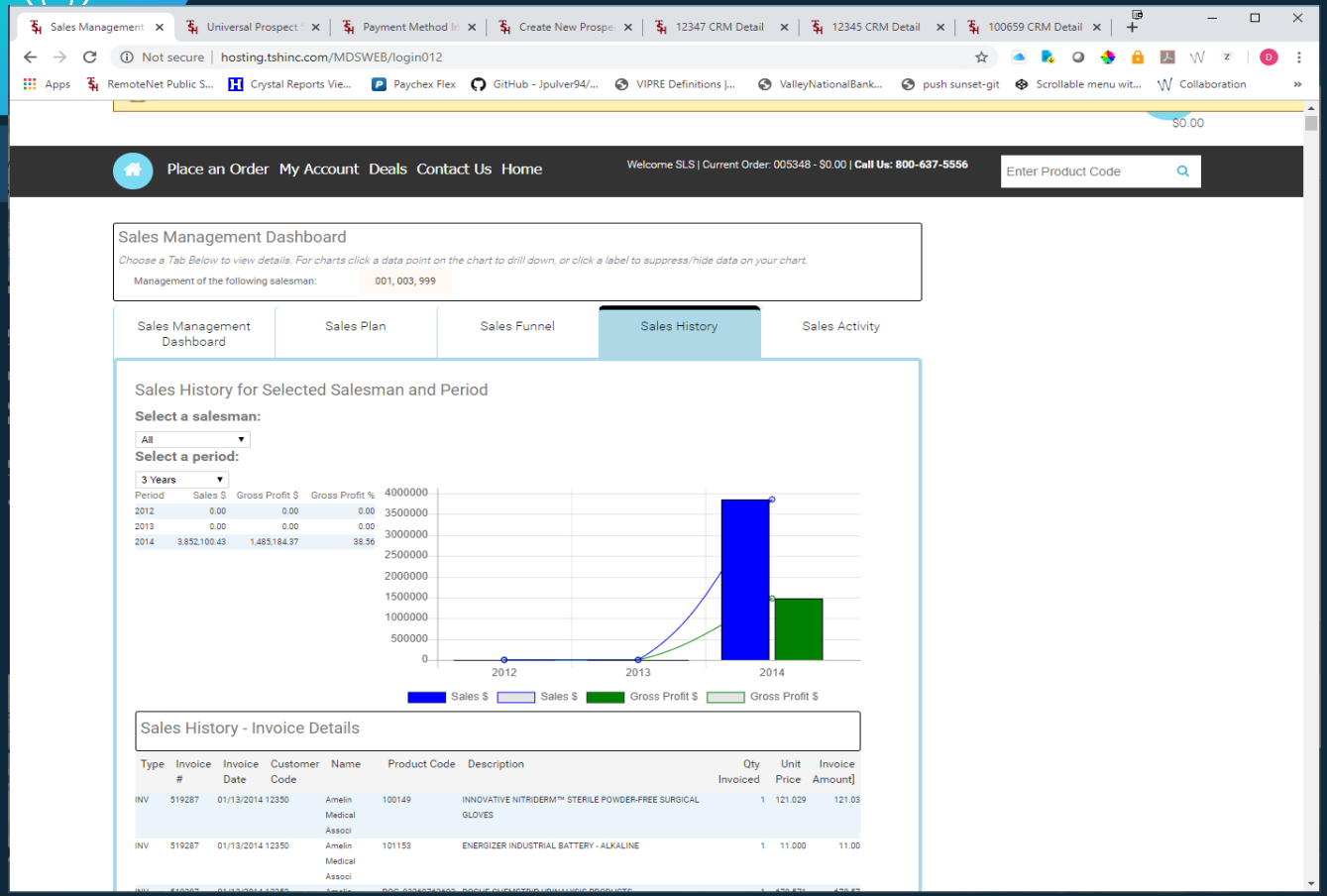


Sales Funnel/Positions



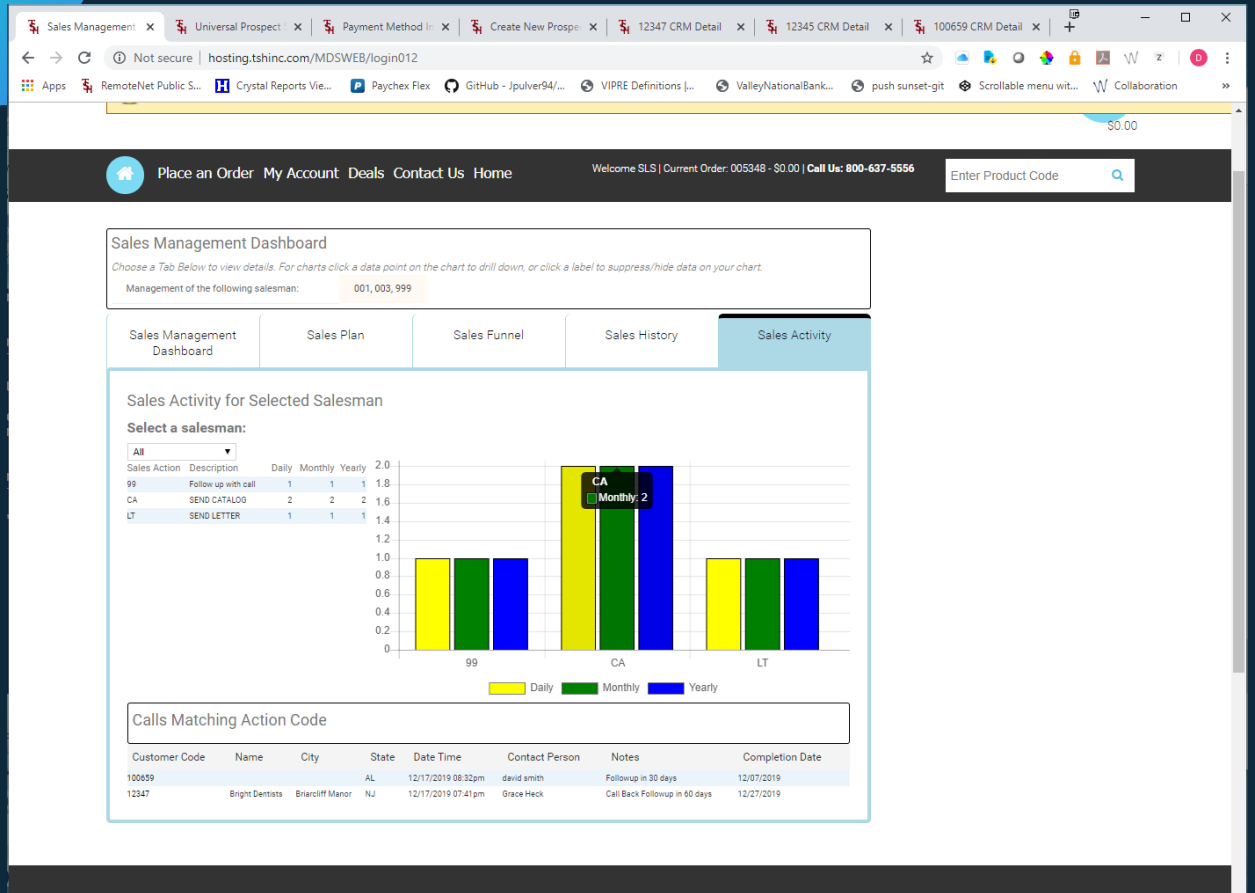
Sales History

- Quarterly / Annual / 3 Year
- Individual Salesman or Overall
- Trend Lines and Optional GP$
- Drill down to Customer / Product



Sales Activity

- Daily/ Monthly / Annual
- Individual Salesman or Overall
- Drill down to Prospect Note/Action



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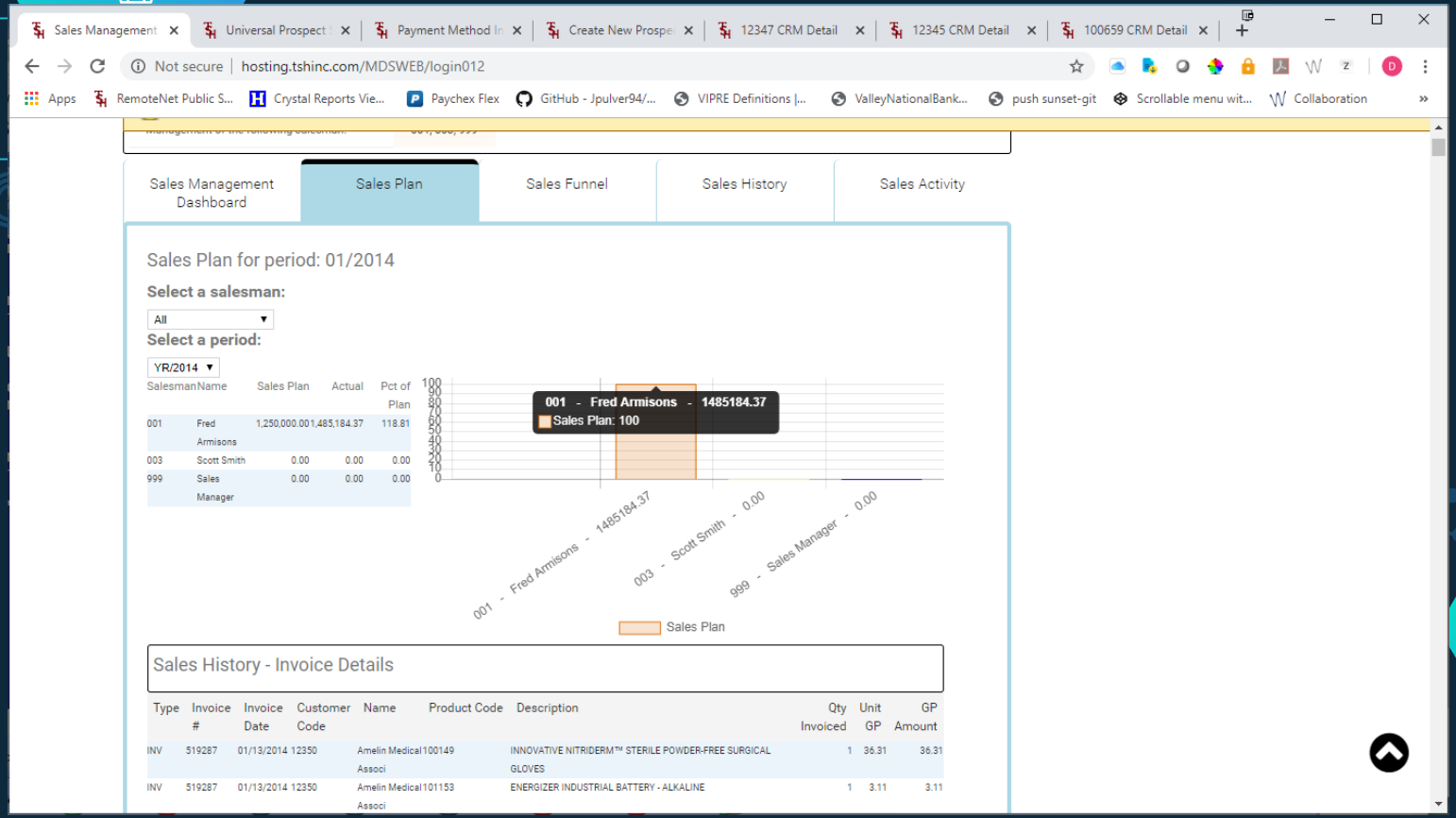

What's Next?

- Setup your Remotenet WebCRM Site Today

Contact 1-973-777-8050

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