



MDS-NX REBATE AND CONTRACT SYSTEM

MDS-NX REBATE AND CONTRACT SYSTEM



Customer Lists Product Lists GPO Rosters

Customer Eligibility Customer Local **Contract Information Contracts**

Universal Contract Rebate Amounts

GPO Contract

MultiTier Contracts Vendor Volume

Commission Impact

Purchasing Agreements

Customer Compliance

EDI or Excel/CSV

Auto Assign on Margin or Lowest Price

Use Business Rules to

Filter

Automated or On Demand

Sales Tracing

Spreadsheet

F:DI

Create Debit Memos



COMPANY BACKGROUND

- The Systems House has been providing responsive software solutions for over 30 years. For the last past 20 years, we have dedicated our efforts to the needs of the Medical Supply Chain.
 - 80% of our user base is composed of Medical and Pharma Distributors, Hospital systems, and IDN's.
 - We have serviced medical distributors ranging in size from under 10 users, to multi-location customers with over 350 users.
 - Because of our focus in Medical, we commit that all requirements of the Medical Supply Chain are incorporated or will be added into MDS at no additional cost to our Customers.
 - Our industry affiliations include preferred vendor relationships with IMCO, NDC, and HIDA, NCPD, HDMA.



What makes The Systems House the right software partner for your company?

Here is some of the feedback we have gotten from current Pharmaceutical and Medical Distributors on why they selected MDS software:

"The fact that the MDS system was developed and continues to be enhanced to support the needs of the healthcare community, was the determining factor in our selection. If we were to select another partner it would require major modifications and we'd spend a lot of time explaining our business to them"





REBATE PROCESSING OVERVIEW

Distributor
Reports on
Items to
Manufacturer/GPO/
Buying Group
Creates Debit Claim



Distributors
Receives
Contract
Pricing/Costing
Info from
Manufacturer/GPO/
Buying Group



MDS System
Updates Rebate Amount
to Invoice/Sales Order
Commissions/GL



Distributor
Enters/Imports
Cost and pricing info
and
assigns eligibility

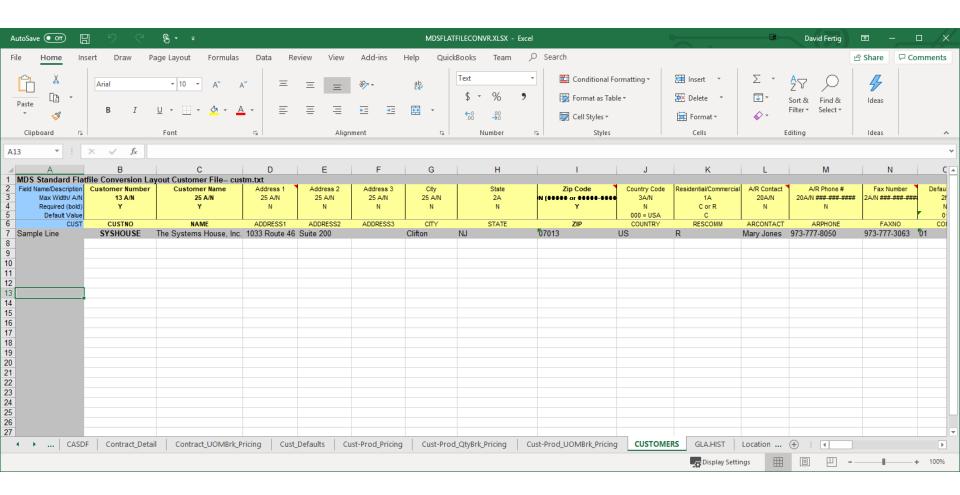


Distributor
Sells Product
and
Creates Packing Slip
/Invoice

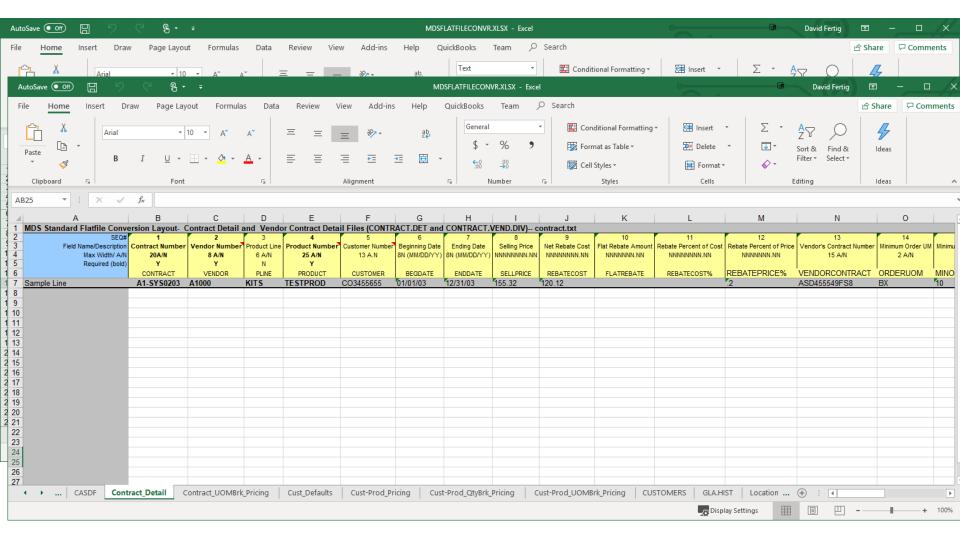




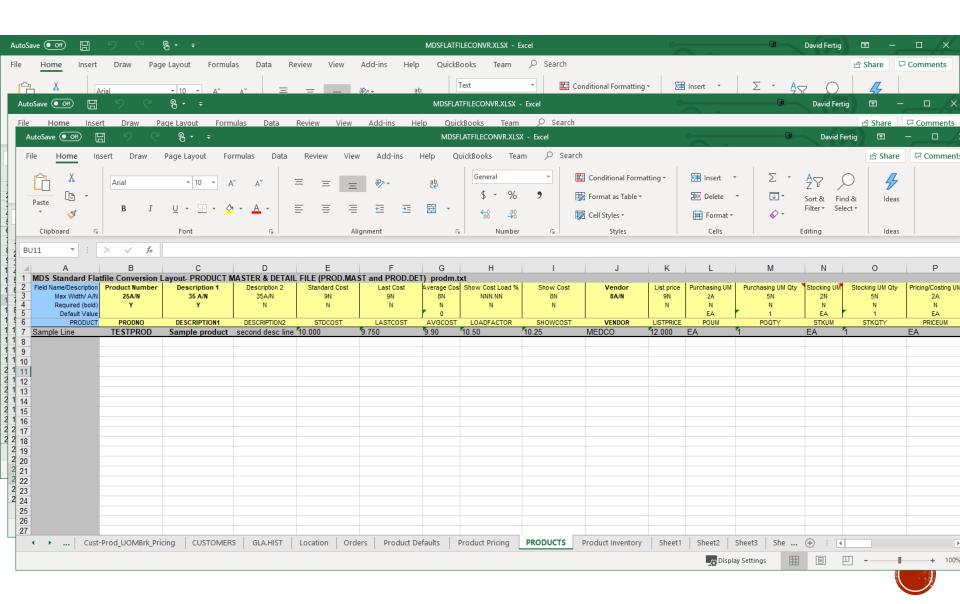


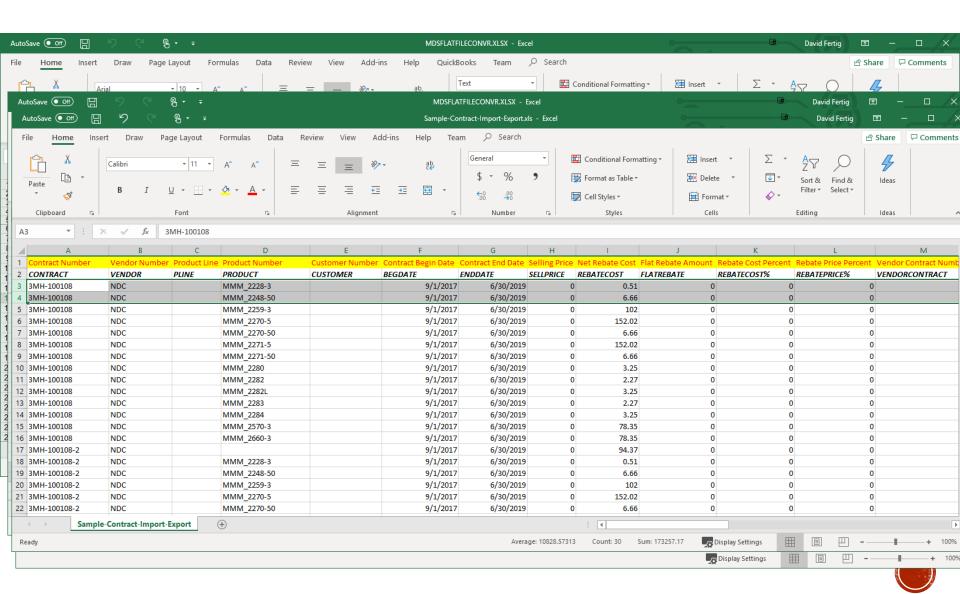




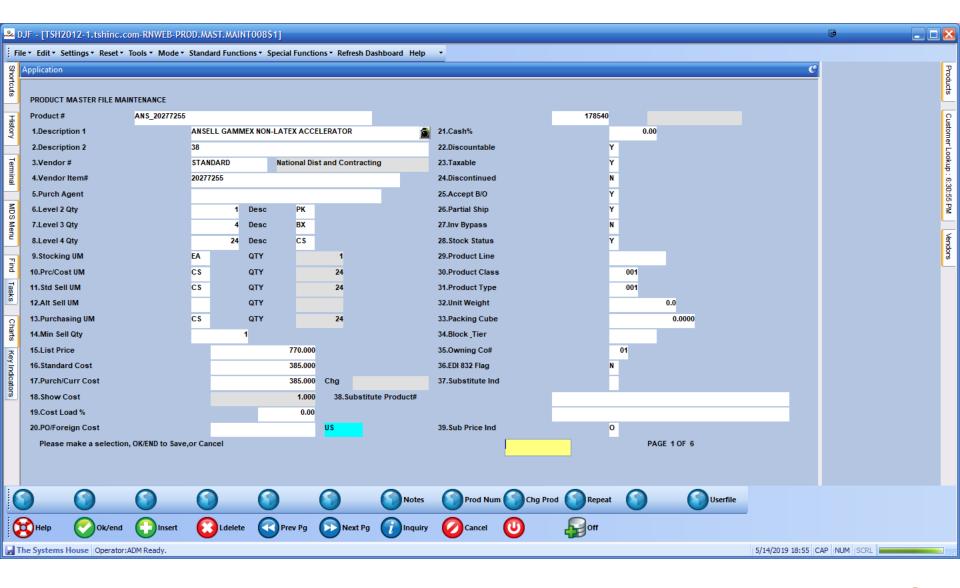






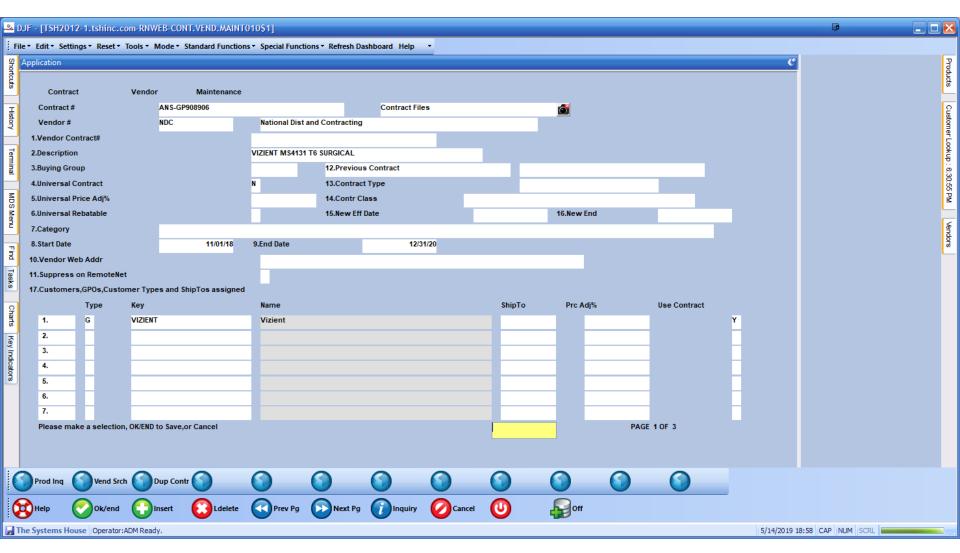


PRODUCT SETUP — PO/ACQUISITION COST



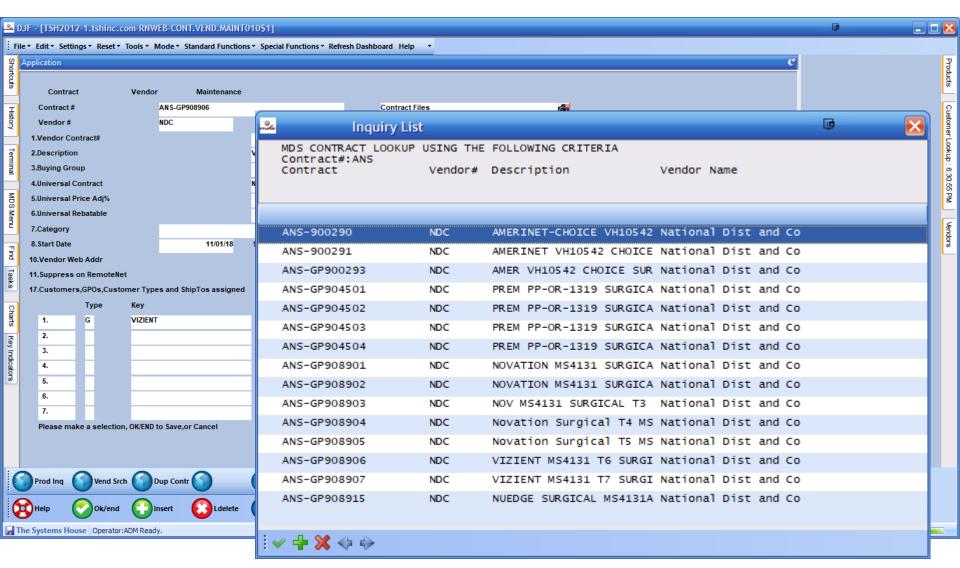


CONTRACT SETUP



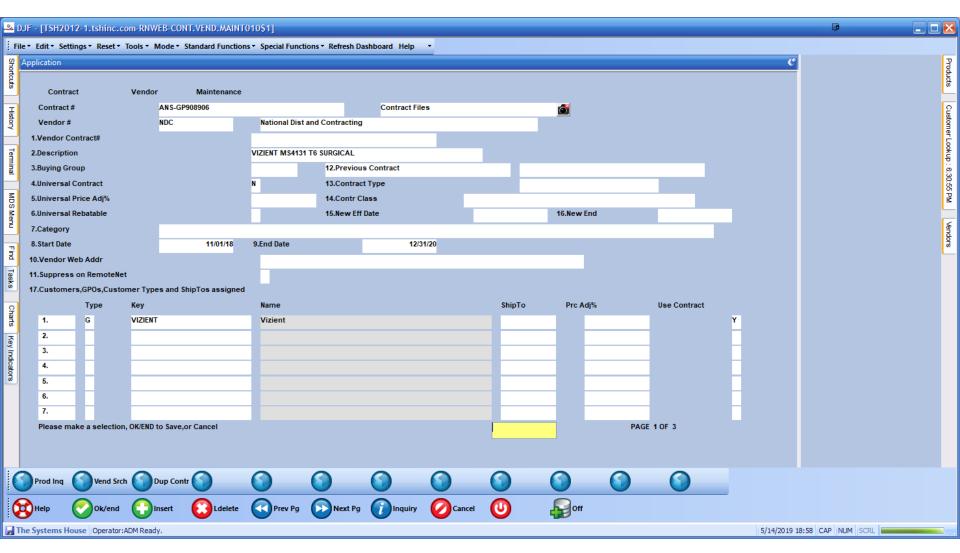


CONTRACT SETUP



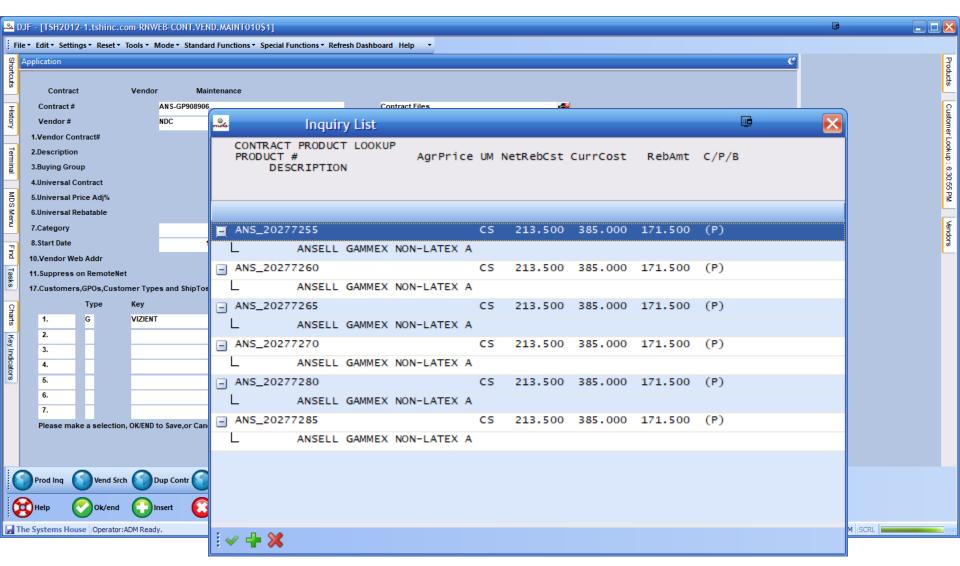


CONTRACT SETUP PRODUCT DETAILS



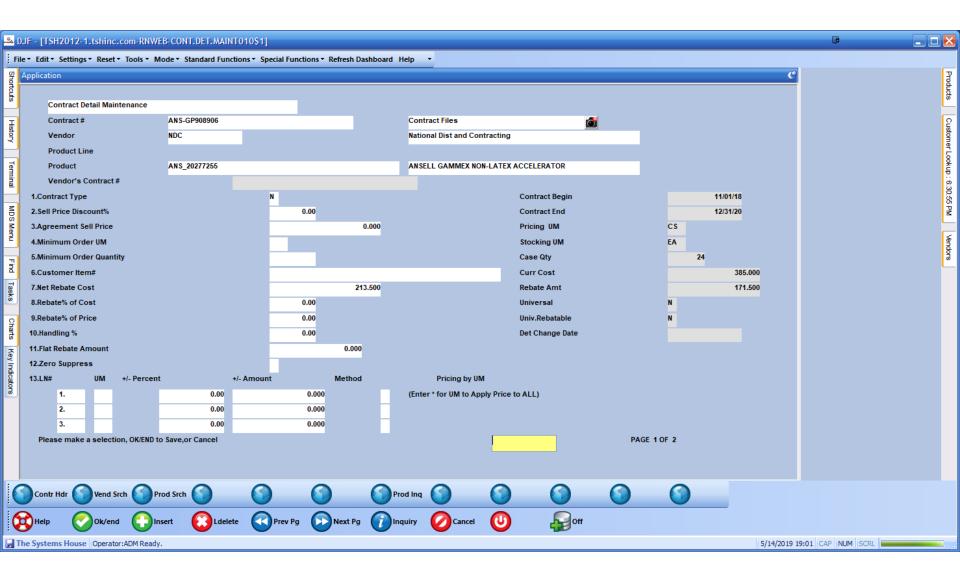


CONTRACT SETUP PRODUCT DETAILS



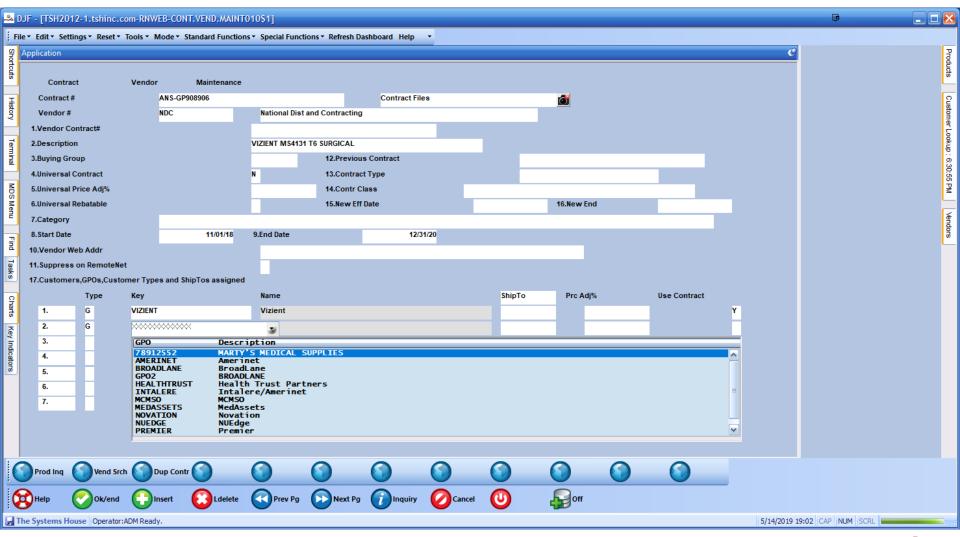


DRILL DOWN TO PRODUCT DETAIL



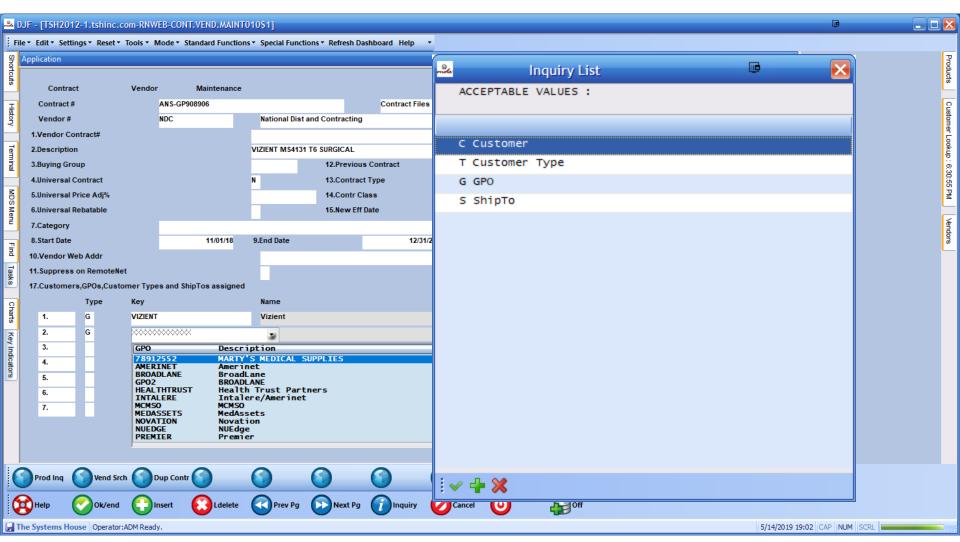


CONTRACT SETUP ASSIGN ELIGIBILITY

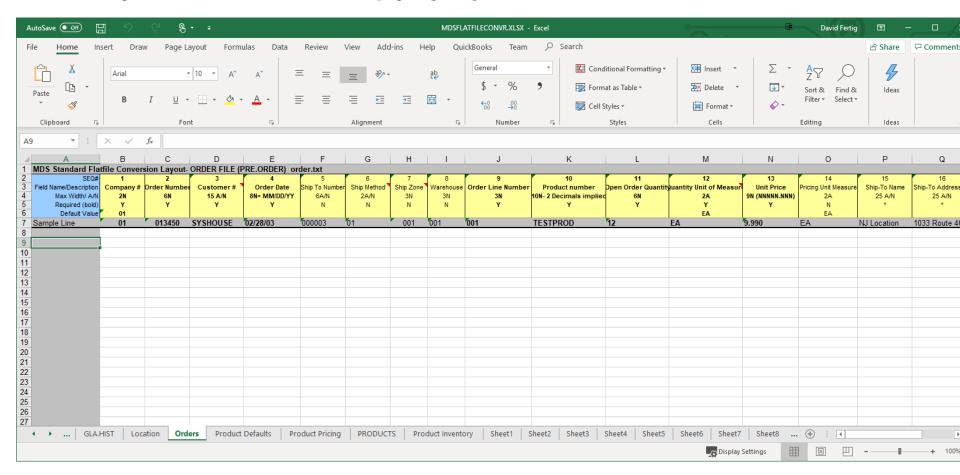




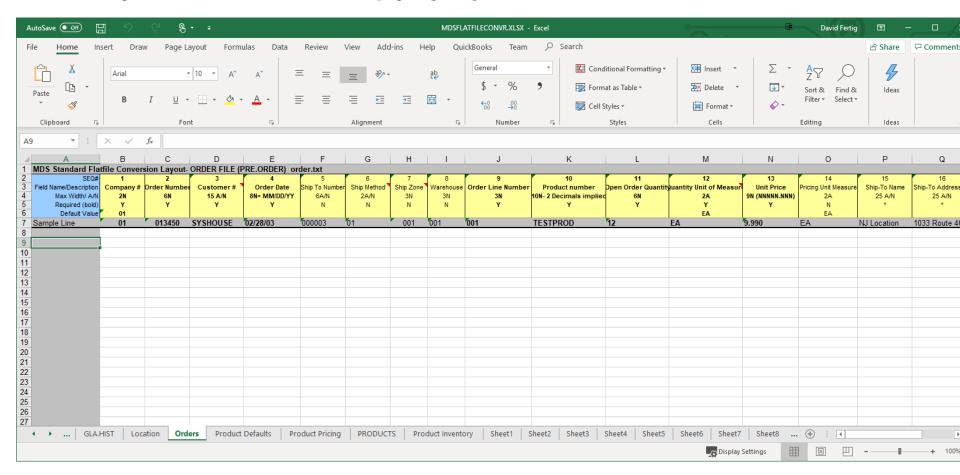
CONTRACT SETUP ASSIGN ELIGIBILITY



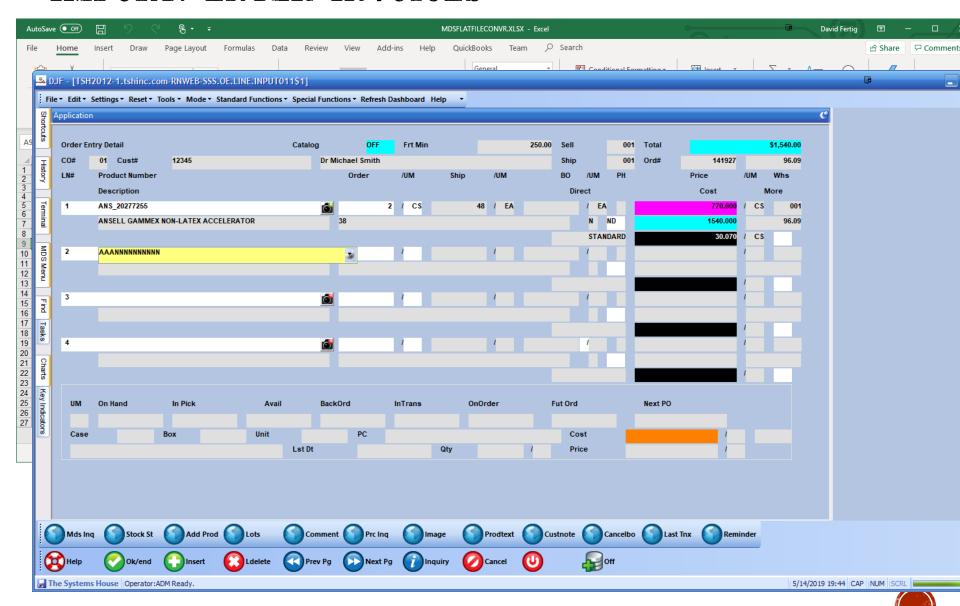


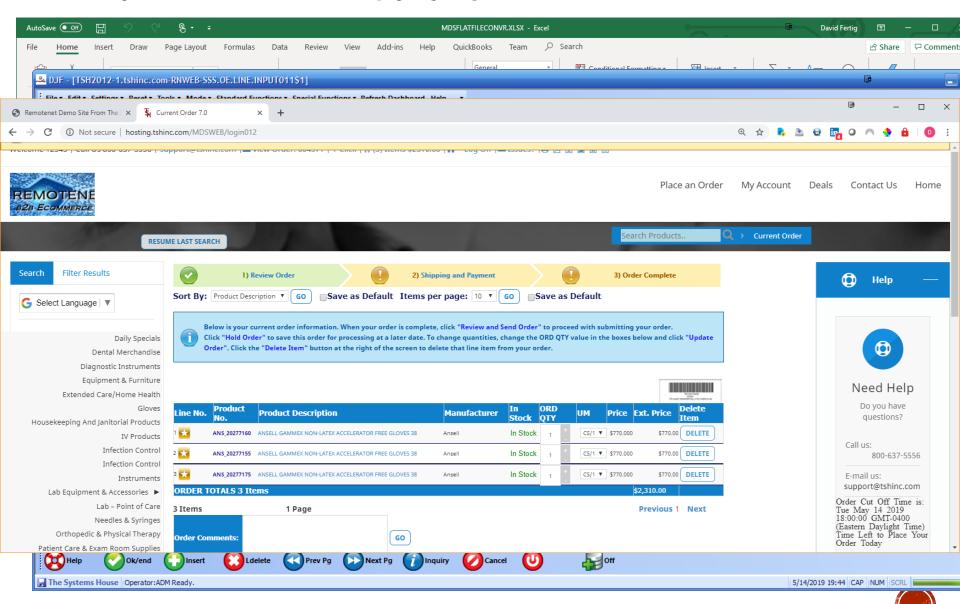










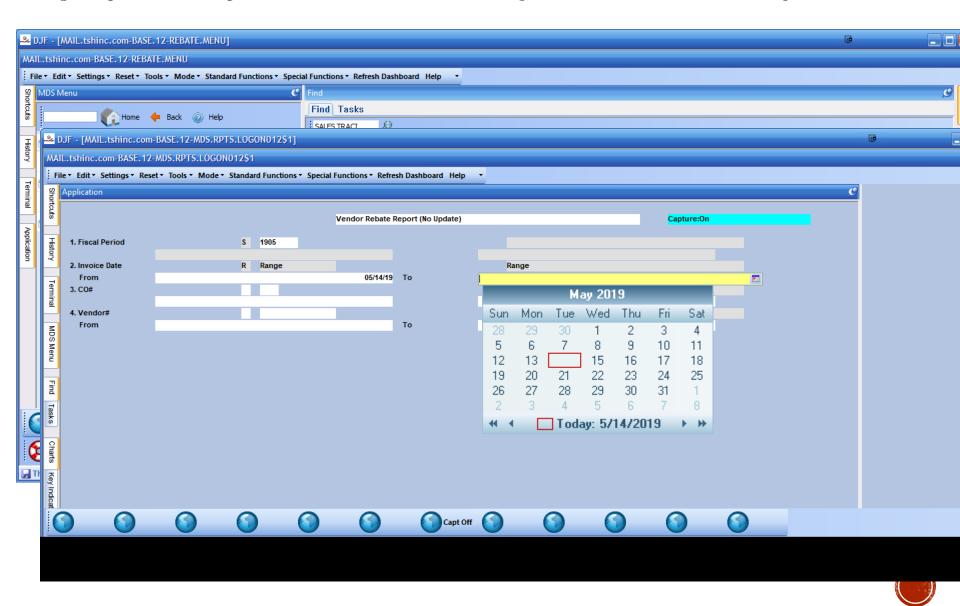


AUTOMATICALLY FIND ELIGIBLE REBATES

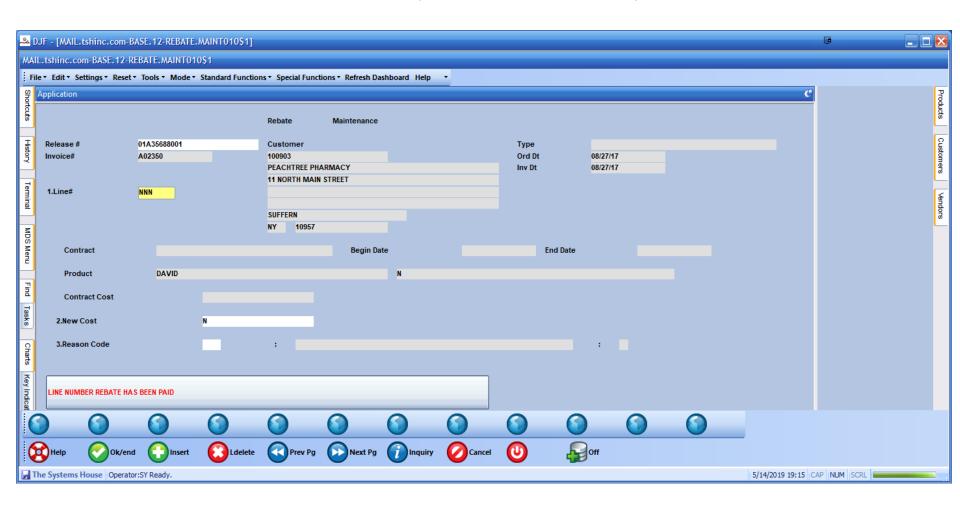




AUTOMATICALLY FIND ELIGIBLE REBATES

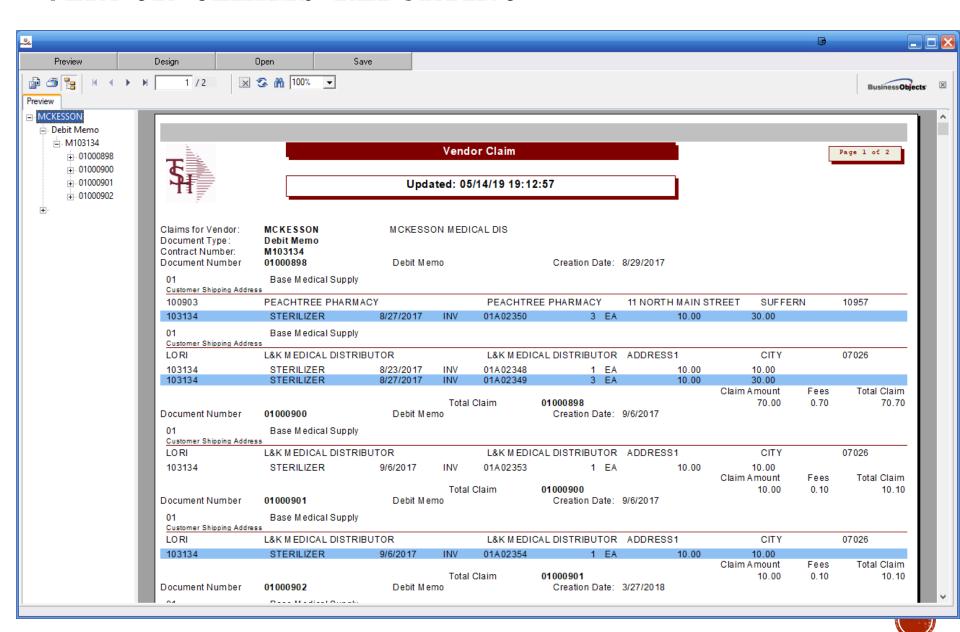


MANUALLY OVERRIDE (IF REQUIRED)





VENDOR CLAIMS REPORTING



DEBIT MEMO CLAIM / GL EXPORT



Debit Memo

Base Medical Supply 1033 US HIGHWAY 46 East SUITE A202 CLIFTON, NJ 07013

Tel: 973-777-8050

A/R#: To: MCKESSON MCKESSON 1100 CORPORATE WAY SUITE 202 NEW YORK, NY 10955

REPRINT(7)

Return Number 01000898 Page:

www.tshinc.com support@tshinc.com

Ship To:	Operator: SF
MCKESSON	
1100 CORPORATE WAY	ľ
SUITE 202	
NEW YORK NY 10955	

Return Date:	08/29/17	Warehouse:	THE SYSTEMS HOUSE, INC.
Ship Via:		RMA Number	REBATE01000066 Invoice:
Telephone:		Approval Date	
FAX#:		Approved By	

Special Instructions

Line	Item Number / Description	Order	U/M	Unit Cost	U/M	Extension
	103134 STERILIZER Rebate Claim Rebate for Contract: M103134 Customer: 100903 GLN: Claim Date: 08/29/17 Invoice Date(s): 08/27/17	3	EA	10.0000	EA	30.00
	Total Quantity: 3 EA 103134 STERILIZER Rebate Claim Rebate for Contract: M103134 Customer: LORI GLN: 1233211233212 Claim Date: 08/29/17 Invoice Date(s): 08/23/17 Total Quantity: 1 EA	1	EA	10.0000	EA	10.00
	Inotal Quantity: 1 EA 103134 STERILIZER Rebate Claim Rebate for Contract: M103134 Customer: LORI GLN: 1233211233212 Claim Date: 08/29/17 Invoice Date(s): 08/27/17 Total Quantity: 3 EA	3	EA	10.0000	EA	30.00
	Total Merchandise					70.00
	Debit Memo Total					70.00

Excel /csv

Gl Codes

Breakdown by Vendor

Accounting Register

Invoice Level Detail

Ties to Sales Tracing



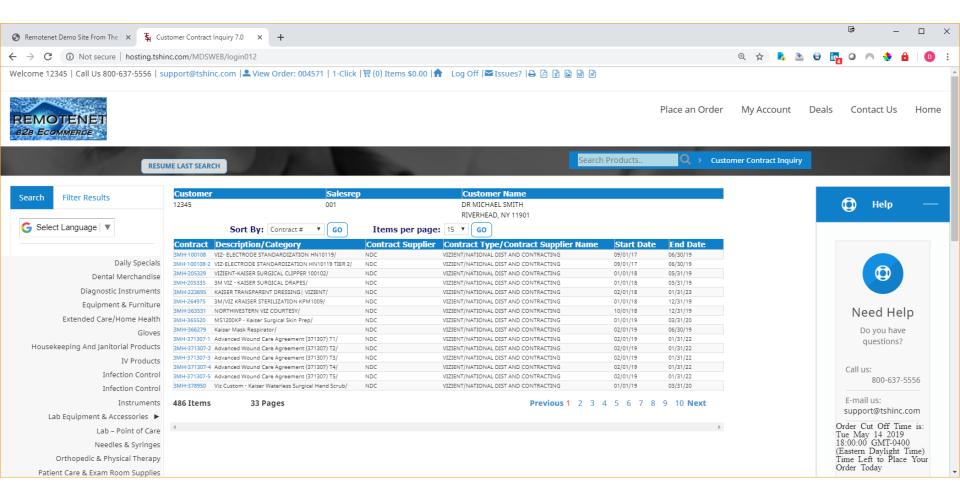
SEARCH - CUSTOMER/ PRODUCT / CONTRACT



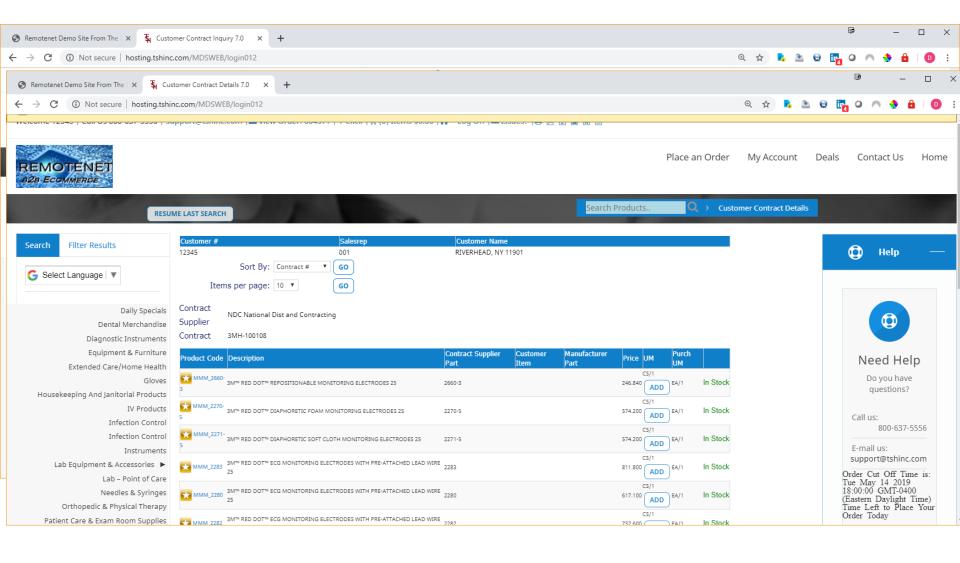


SEARCH - CUSTOMER/ PRODUCT / CONTRACT

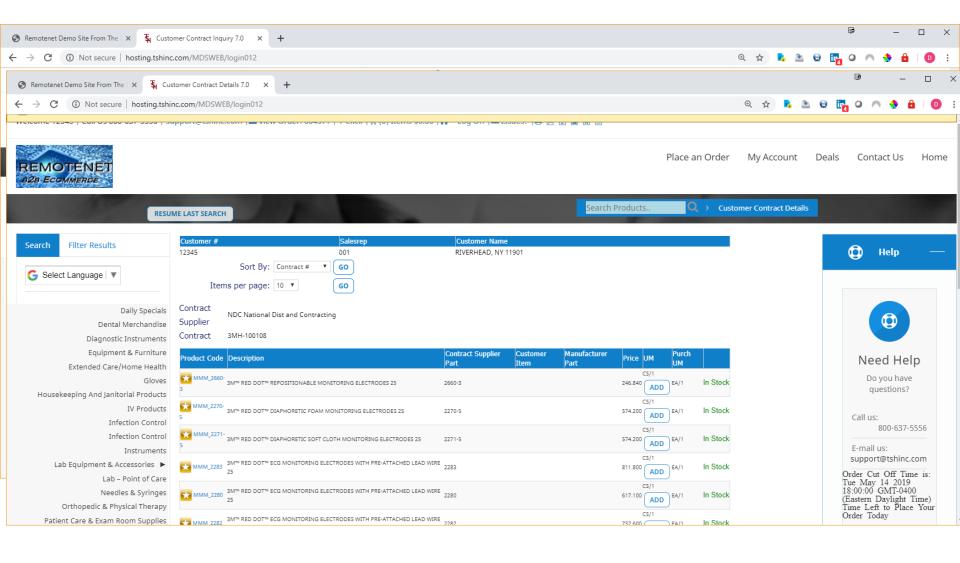




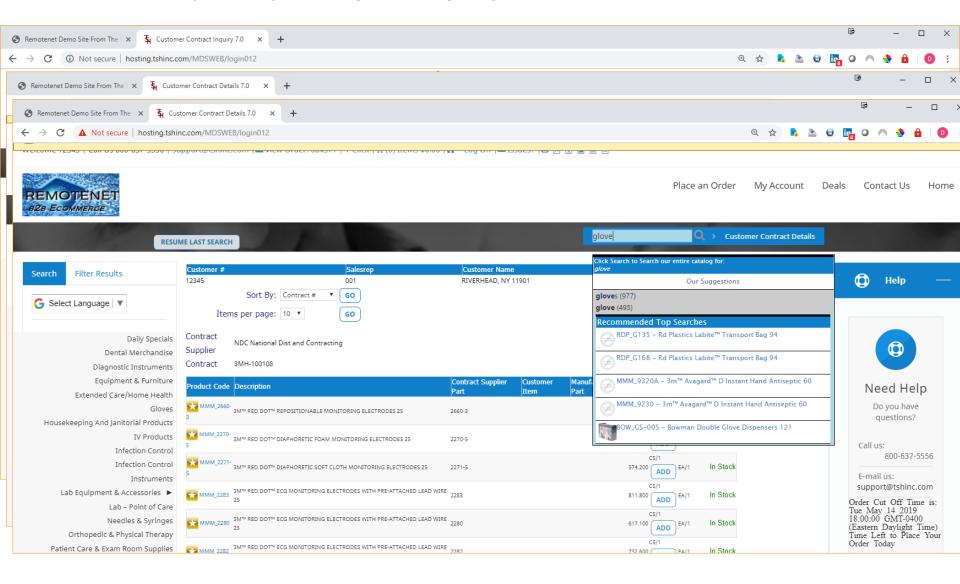




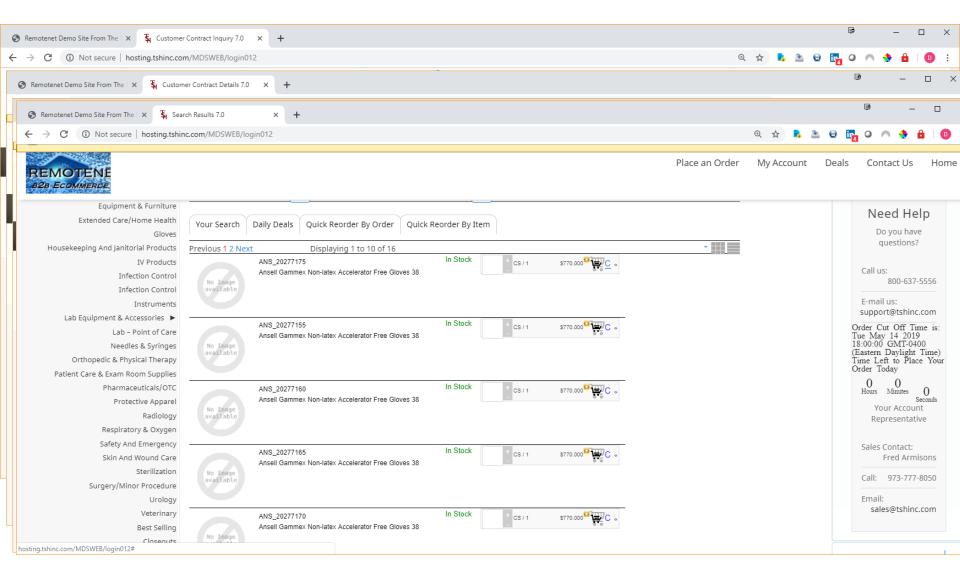














MDS REBATE FORMAT SUBSYSTEM EXPORT FORMATS BASED UPON YOUR NEEDS

Standardized
way to report
sales tracing and
rebate claims



Reusable templates allow you to include only what you need

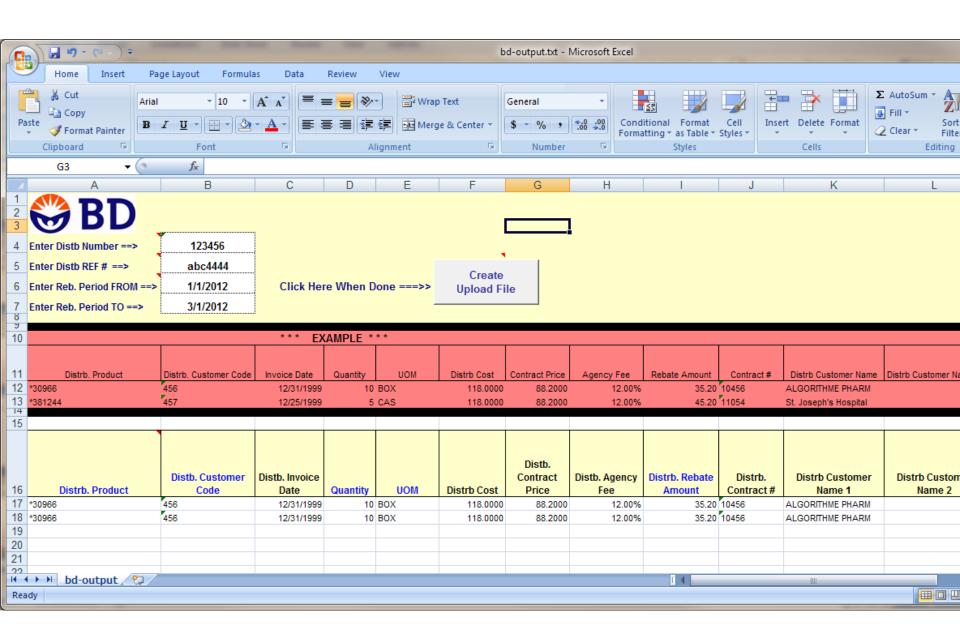


Options for multiple formats:

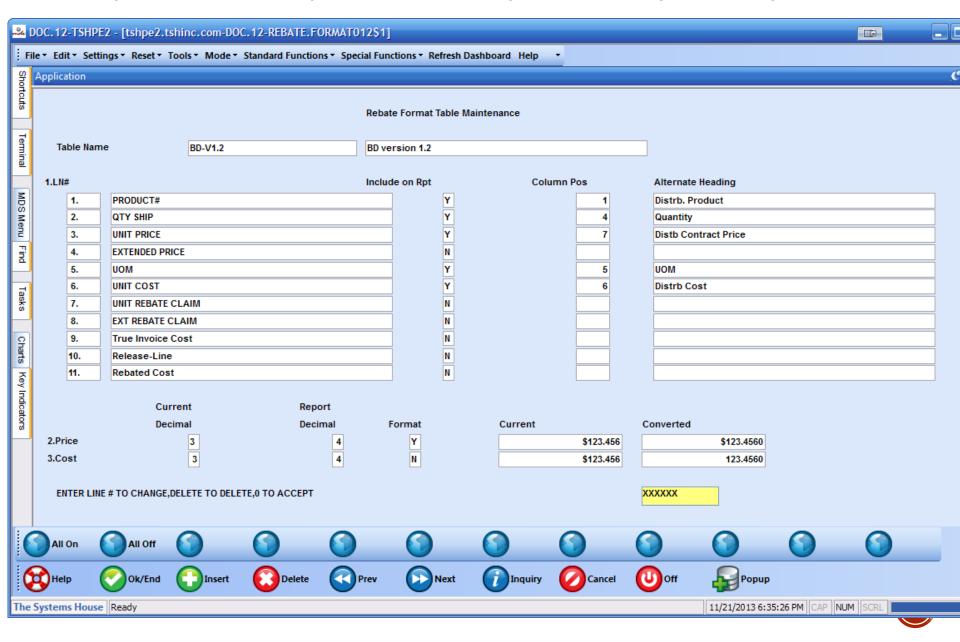
- GPO
- Vendor
- Buying Group
- Wholesaler



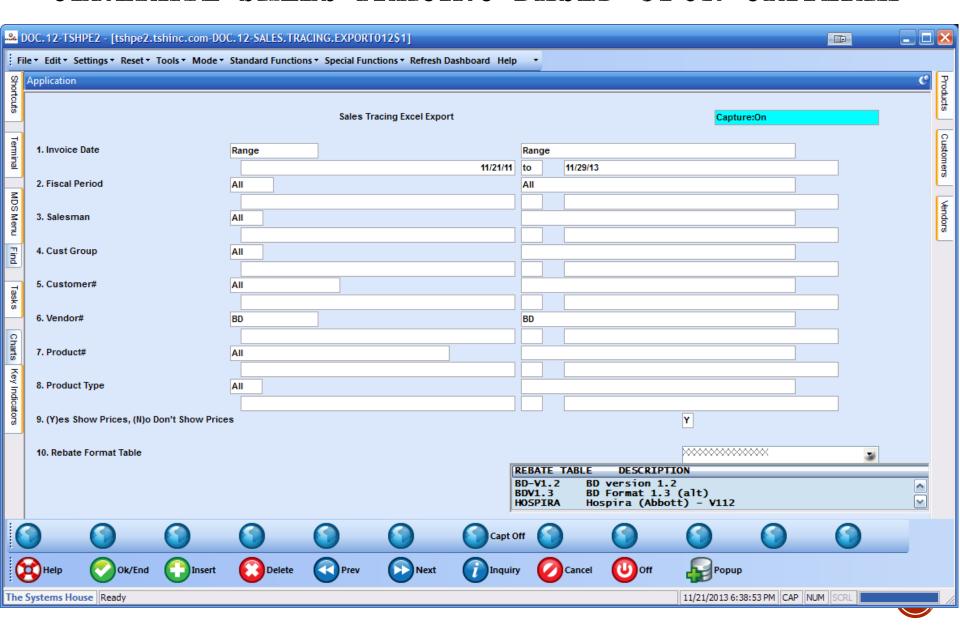
EXAMPLE SPREADSHEET FROM VENDOR



CREATE MDS REBATE FORMAT TO MATCH



GENERATE SALES TRACING BASED UPON CRITERIA



OUTPUT FORMAT IN VENDORS SPREADSHEET FORMAT

Sales_Tracing_112113_064002pm.XLS - Microsoft Excel											
C.	Home Insert Page Layout Formulas Data Review View										
	X Cut	Calibri • 11 • A		Wrap Text	General	*		Normal	Bad	Ė	+
Pa	ste 🍼 Format Painte	B I <u>U</u>		Merge & Cente	r - \$ - %	•.0 .00 •.00 →.0	Conditional Format Formatting * as Table	Good	Neutral	=	Insert De
	Clipboard	Font	Alig	gnment	™ Nu	mber 👨		Styles			C
D16 ▼											
	А	В	С	D	Е		F	G		Н	I
1	Distrb. Product	Distb. Customer Code	_	Quantity	Distrb Cost	Distrb Custon	ner Name 1	Distrb Customer St	reet Address		
2	NS0295-200	PELLARH	09/15/03	2	\$12.0657	PELLA REG HE	ALTH	404 JEFFERSON STR	EET		
3	58001	MERCYCJA	09/10/03	4	\$12.0657	MERCY CARE.	JOHNSON AVENUE	75 SHORT STREET N	W		
4	NS264101	MERCYCSA	09/09/03	1	\$13.0457	MERCY CARE	2ND AVENUE	1444 2ND AVENUE S	SE		
5	2161	MERCYCJA	09/09/03	1	\$12.0657	MERCY CARE.	JOHNSON AVENUE	75 SHORT STREET N	W		
6	82003	MERCYCCR	09/09/03	1	\$12.0654	MERCY CARE	CEDAR RAPIDS	411 10TH STREET SE	#2300		
7	2161	MERCYCCR	09/09/03	1	\$1.0550	MERCY CARE	CEDAR RAPIDS	411 10TH STREET SE	#2300		
8	305902	MERCYCCR	09/09/03	1	\$32.0607	MERCY CARE	CEDAR RAPIDS	411 10TH STREET SE	#2300		
9	309623	MERCYCCR	09/09/03	1	\$12.0607	MERCY CARE	CEDAR RAPIDS	411 10TH STREET SE	#2300		
10	484313	MERCYCCR	09/09/03	3	\$12.0657	MERCY CARE	CEDAR RAPIDS	411 10TH STREET SE	#2300		
11	0343	MERCYCB	09/09/03	1	\$12.0657	MERCY CARE	BLAIRSFERRY	1790 BLAIRSFERRY F	ROAD		
12	CDE5	MERCYCB	09/09/03	4	\$12.0657	MERCY CARE	BLAIRSFERRY	1790 BLAIRSFERRY F	ROAD		
13	800040	MERCYCB	09/09/03	2	\$13.0457	MERCY CARE	BLAIRSFERRY	1790 BLAIRSFERRY F	ROAD		
14	10-1400	MERCYCB	09/09/03	4	\$12.0657	MERCY CARE	BLAIRSFERRY	1790 BLAIRSFERRY F	ROAD		
15	97863	MERCYCB	09/09/03	1	\$12.0654	MERCY CARE	BLAIRSFERRY	1790 BLAIRSFERRY F	ROAD		
16	053028	MERCYCB	09/09/03	1	\$1.0550	MERCY CARE	BLAIRSFERRY	1790 BLAIRSFERRY F	ROAD		
17	052123	MERCYCB	09/09/03	4	\$32.0607	MERCY CARE	BLAIRSFERRY	1790 BLAIRSFERRY F	ROAD		
18	7825	MERCYCB	09/09/03	1	\$12.0607	MERCY CARE	BLAIRSFERRY	1790 BLAIRSFERRY F	ROAD		
19	130001	MERCYCB	09/09/03	1	\$12.0657	MERCY CARE	BLAIRSFERRY	1790 BLAIRSFERRY F	ROAD		
20	650132	MERCYCB	09/09/03	10	\$12.0657	MERCY CARE	BLAIRSFERRY	1790 BLAIRSFERRY F	ROAD		
21	580320	MERCYCMAR	09/09/03	1	\$12.0657	MERCY CARE	MARION	3701 KATZ DRIVE			
22	588302	MERCYCMAR	09/09/03	1	\$12,0657	MERCY CARE	MARION	3701 KATZ DRIVE			

VENDOR FORMATS AVAILABLE IN LIBRARY

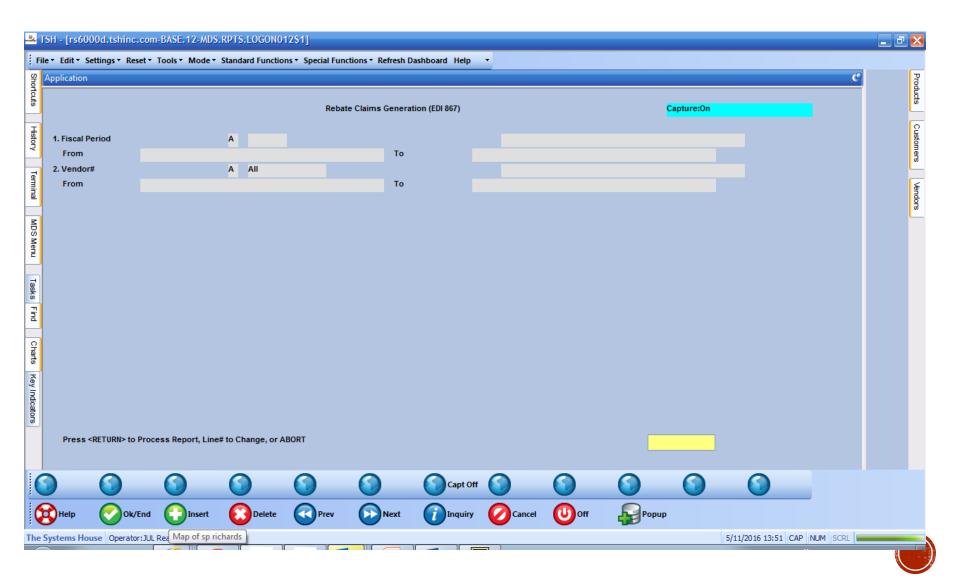
- ABB ABBOTT
- AMD AMD RITMED
- AMSINO AMSINO
- ANSELL ANSELL
- ARKRAY ARKRAY REBATE REPORT
- ASPEN ASPEN
- BARD BARD FORMAT 2
- BAXTER BAXTER REBATE REPORT
- BBRAUN BBRAUN
- BD BD REBATE REPORT
- BEMIS BEMIS
- BSN BSN
- BUSSE BUSSE
- CHERRYPICK CHERRY PICK
- COLOPLAST COLOPLAST REBATE
- CONMED CONMED
- COVIDIEN COVIDIEN SALES TRACING
- DEBUSK DEBUSK
- DERMA Derma Sciences
- DERMASCI DERMASCI

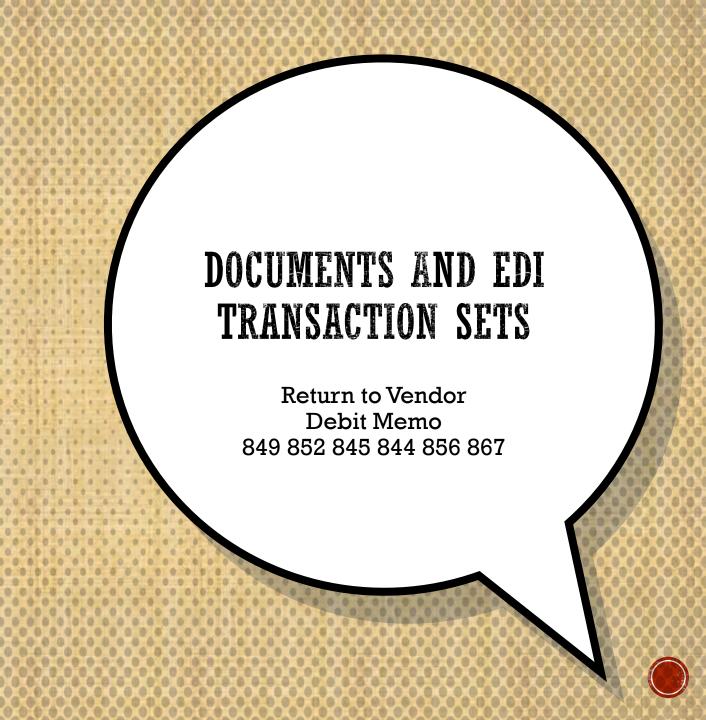
- DUKAL DUKAL
- GOJO
 GOJO
- HARTMANN HARTMANN
- HOLLISTER HOLLISTER
- HOSPIRA HOSPIRA
- HOSPIRA-IMCO HOSPIRA-IMCO
- INSOURCE INSOURCE
- KC-PROF KC PROF
- MEDASSETS MEDASSETS
- METREX METREX
- MICROTEK MICROTEK
- MIDMARK MIDMARK
- MMM 3M REBATE
- MOLNLYCKE MOLNLYCKE
- MYCO MYCO
- NDC NDC-V1
 - NDC.SALES BASIC SALES TRACE FOR NDC
- NDC1 NDC SALES TRACING
- NDC2
 NDC REBATE TABLE

- NDCALL NDC REBATES / SALESTRACE
- NOVATIONIMCO NOVATIONS-IMCO
- PHARMSAVER PHARMSAVER
- PREMIER PREMIER
- ROCHE ROCHE
- SPS SPS
- STEADMAN STEADMAN
- TELEFLEX TELEFLEX
- TERUMO TERUMO
- TIDI TIDI
- WELCHALLYN WELCHALLYN
- WWH WHOLE WOMENS HEALTH
- More Added Quarterly



REBATE CLAIMS GENERATION (EDI)





Debit Memo

Base Medical Supply 1033 US HIGHWAY 46 East SUITE A202 CLIFTON, NJ 07013 *REPRINT(1)*

Return Number 01000896 Page: 1

www.tshinc.com support@tshinc.com

Tel: 973-777-8050

To: MCKESSON A/R#:

MCKESSON A/K#:
MCKESSON
1100 CORPORATE WAY
SUITE 202
NEW YORK,NY 10955

Ship To:	Operator: EB
MCKESSON	
1100 CORPORATE WA	AY
SUITE 202	
NEW YORK NY 10955	5

Return Date:	08/27/17	Warehouse:	THE SYSTEMS HOUSE,	INC.
Ship Via:		RMA Number	REBATE01000064	Invoice:
Telephone:		Approval Date		
FAX#:		Approved By		

Line	Item Number / Description	Order	U/M	Unit Cost	U/M	Extension
1	103134 STERILIZER Debit Memo Rebate for Contract: M103134 Customer: 100903 GLN:	0	EA	30.0000	EA	30.00
2	Claim Date: 08/27/17 Invoice Date(s): 08/27/17 Total Quantity: 3 EA 103134 STERILIZER Debit Memo	0	EA	30.0000	EA	30.00
	Rebate for Contract: M103134 Customer: LORI GIN: 1233211233212 Claim Date: 08/27/17 Invoice Date(s): 08/27/17 Total Quantity: 3 EA					
	Debit Memo TOTAL					60.00
L_						VR.PO.PRT012-P1

Authorized By

DOCUMENTS AND EDITRANSACTION SETS

Return to Vendor Debit Memo 849 852 845 844 856 867

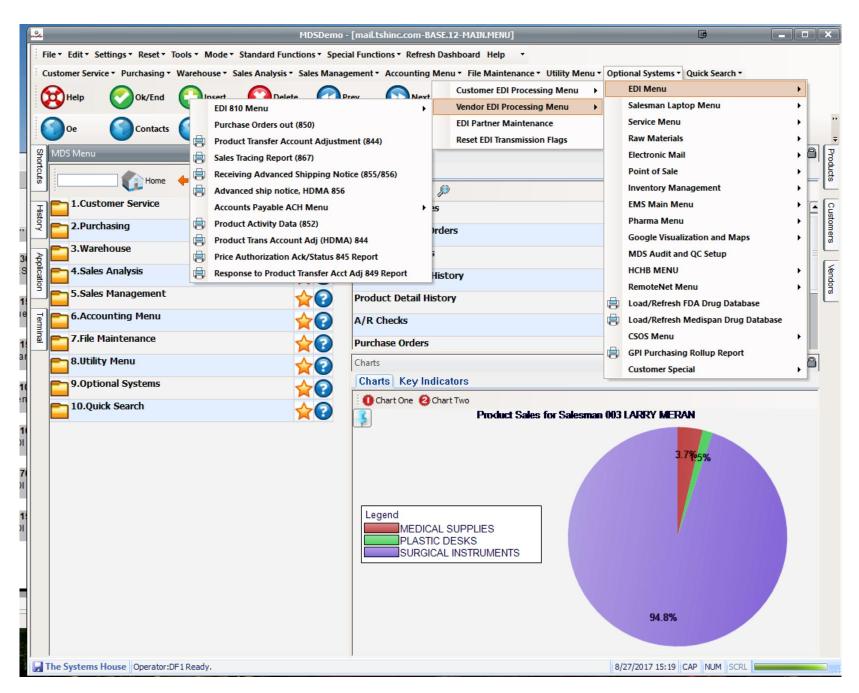
EDI CONTRACT PROCESS

EDI 845
Contract Price
Authorization

EDI 844
Product
Transfer
Adjustment

EDI 849
Response to
Product
Transfer
Transfer







REPORTING AND MAINTENANCES

Customer Contract Sequence Universal Contract Inquiry

Contract Parameter Maintenance
Rebate Format Table Maintenance
Alternate Roster/GPO ID Maintenance
Contract Table Maintenances
Rebate Maintenance
Rebate Reason Codes Maintenance
Assign New Contract Numbers

Contract Expiration Report
Unassigned Contracts Report
Vendor Tracking Report
Sales Tracing Export to Excel
GPO Report
Rebate Performance Report

Purge Open and Non Rebate Files Update Ending Dates for Contracts Update Advanced Contract Pricing

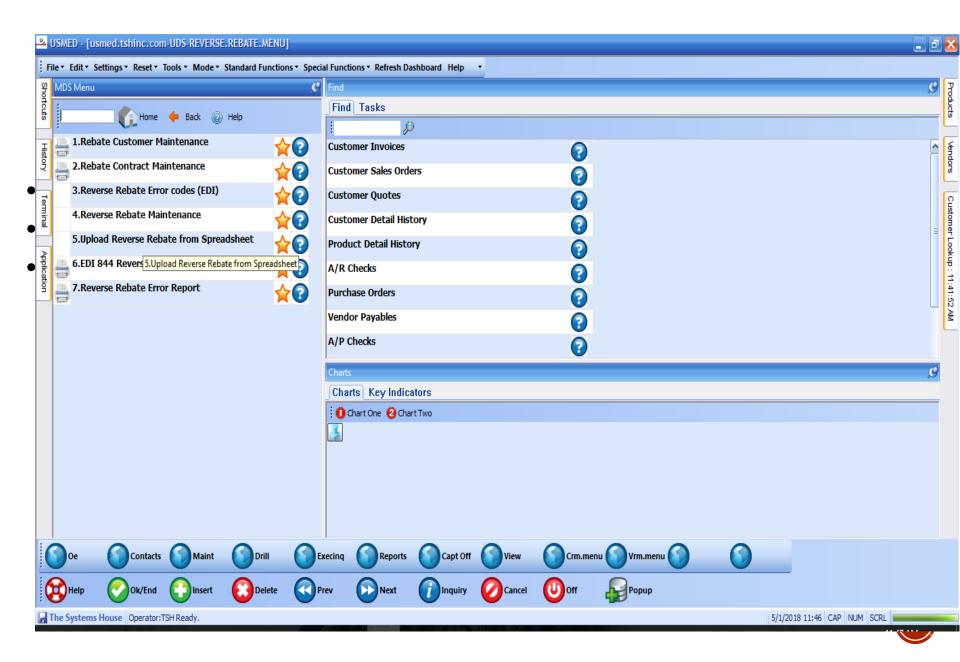


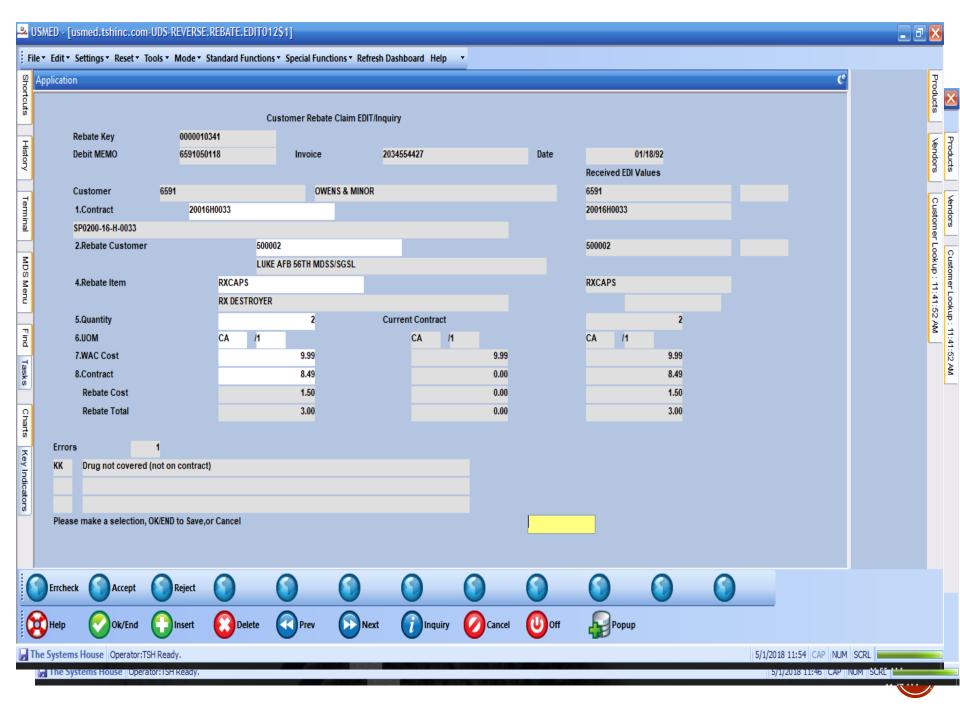


CUSTOMER DIRECT REBATES

- Administer and Report Rebates from your Customers
- Act as a Service Bureau for Manufacturer
- Specific Contract Arrangements (Government Bid)







Thank you for more information

- Contact <u>Sales@tshinc.com</u>
- 1-800-MDS-5556





