

MDS Quick Guide – Remotenet Rebate Tracker

The Remotenet Rebate tracker is designed to give customers a visual goal to generate a rebate/credit back to them after a certain period (monthly or annually) based on total overall sales.

Customer Sales Net of any Returns are used to calculate the customer sales dollars

And options exist for a sliding scale to allow them to have tiers for different rebate percentages.

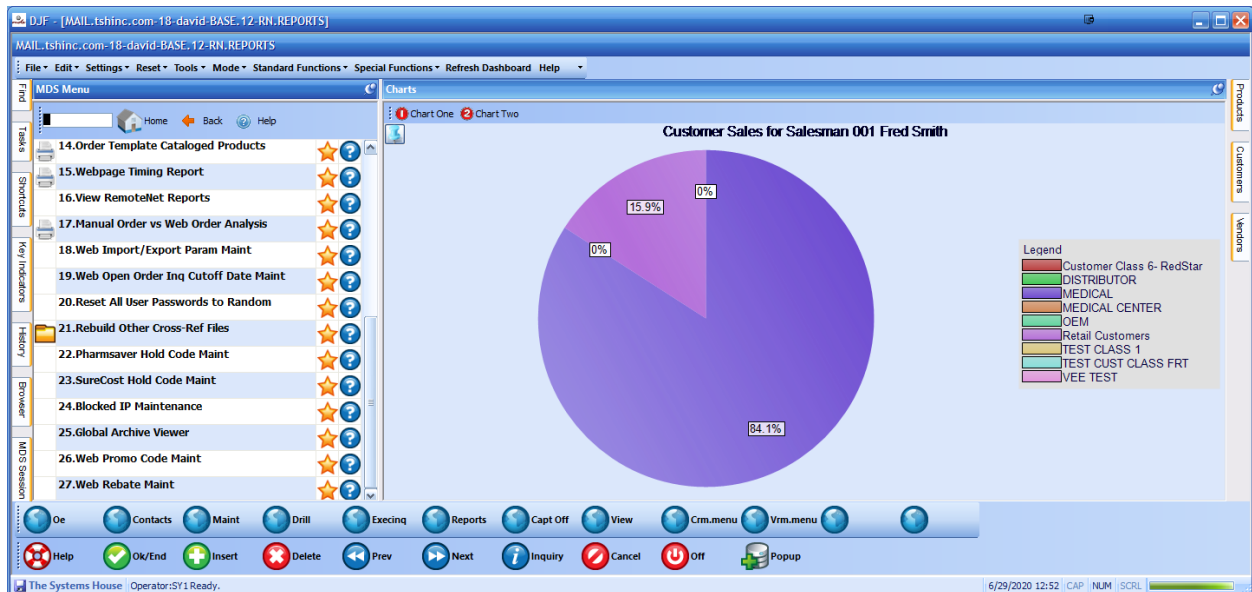
If you want to have one overall goal you simply enter a single goal and leave the percentage back blank.

The rebate amount and calculation are based on a sliding scale and a percentage in the Web Rebate Maint Menu Item / Remotenet Rebate Tracker program.

At the end of any period – you can create a credit memo (optionally) to allow the customer to use the credit due to them at that period.

To Setup:

Navigate to the Remotenet Menus and choose the Web Rebate Maint menu option



Then Setup the Dollar Spend , Descriptions and Percentage back for each level. And Decide if you want to have the goal be based on Annual Spend or Monthly Spend. Both come from the Customer Detail file and are calculated/cleared in the End of Month Procedure.

Once a customer hits the spending level it will automatically move them to the next tier. In our example Silver, Gold, Platinum and Diamond.

In our example depending on how much they spend they will see the target and goals .

By default the Rebate Tracker will break the goal in the 4 parts to make it simple to see on a thermometer display. However the display is customizable as well.

The following fields are available for display in the rebate tracker.

'[CURR.SPEND]' – Current Spend – (Customer Detail Sales less returns annual vs monthly from flag)

'[CURR.REBATE]' – Current Rebate Calculated – (current spend * percentage / 100)

'[AMT.LEFT]' - Goal amount – current spend

'[GOAL]' - Goal from Rebate Parameters – set above – once spend is over goal is will move to next tier

'[LVL1]' - Goal / 4 * 1 – (first milestone or 25% of goal)

'[LVL2]'- Goal / 4 * 2 – (milestone or 50% of goal)

'[LVL3]'- Goal / 4 * 3 – (milestone or 75% of goal)

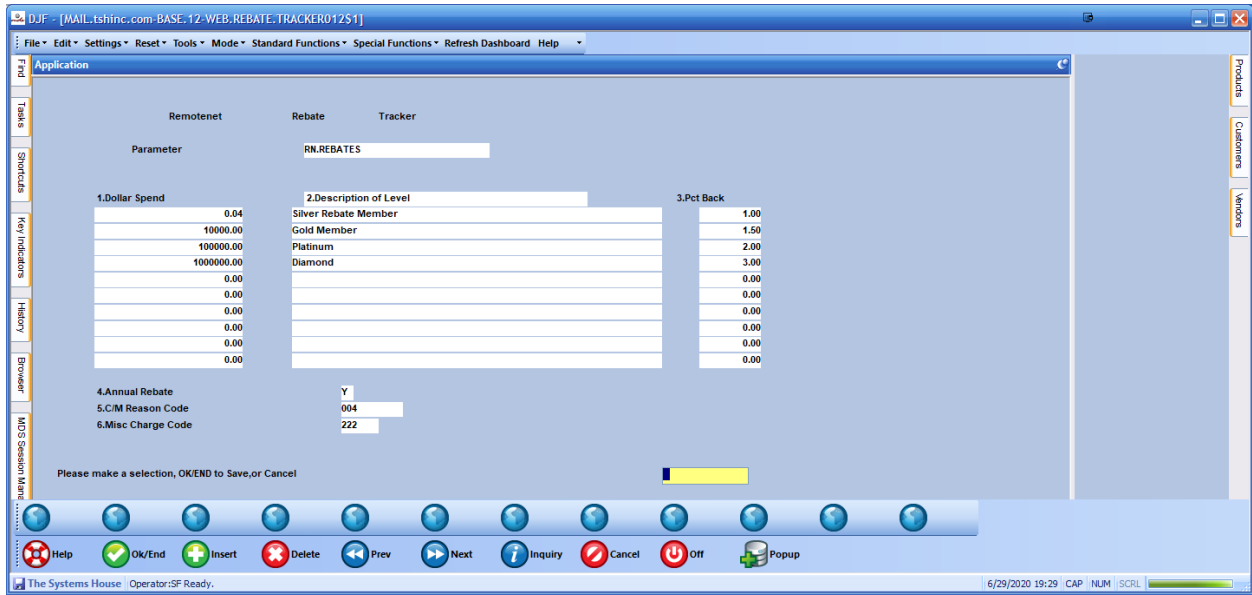
'[LVL4]'- Goal / 4 * 4 – (milestone or 100% of goal)

'[PCT]' – Percentage to calculate on rebate

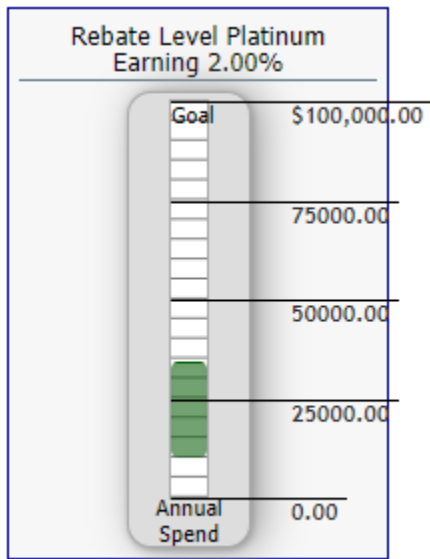
'[PCT.COMPLETE]' – what percentage you are towards your goal (if not using milestones)

'[SPEND.MSG]' – Spend message "Annual Spend" VS "Monthly Spend"

'[REBATE.DESC]' – Rebate Description from Parameter / maintenance above



Standard Option



Alternate Option

REBATE TRACKER

Goal:	\$5000.00
Current Spend MTD:	\$3897.50
Left to Earn Rebate:	\$1102.50
Time Remaining:	1 Days

The screenshot shows a web browser window with the URL `rs6000d.tshinc.com:7373/MDSWEB/login012B/login012B`. The page header includes the company name "The Systems House, Inc." and navigation links. The main content area displays a list of products with columns for item name, ID, date, price, and a "Reorder" button. A sidebar on the right contains a "Live Help" section and a "Rebate Level Platinum Earning 2.00%" progress bar.

Item Name	ID	Date	Price	Action
OFFICE FURNITURE SET	01501710-001	05/18/2001	\$24,652.00	Reorder
OFFICE SUPPLIES	01501710	05/18/2001	\$24,652.00	Reorder
PLASTIC DESK DRAWERS	01501698	05/11/2001	\$510.00	Reorder
PLASTIC DESK LEGS	01501700	05/11/2001	\$510.00	Reorder
PLASTIC DESK SIDES	01501703	05/11/2001	\$0.00	Reorder
PLASTIC DESK TOPS	01501701	05/11/2001	\$47.50	Reorder
PLASTIC DESKS	01501701	05/11/2001	\$47.50	Reorder
PRESCRIPTION DRUGS	01501701	05/11/2001	\$47.50	Reorder
RACHEL'S TYPE	01501701	05/11/2001	\$47.50	Reorder
RN MEDICAL SUPPLIES	01501701	05/11/2001	\$47.50	Reorder
ROOM DEODORIZERS	01501702	05/11/2001	\$190.00	Reorder
SERIAL CODED ITEMS	01501702	05/11/2001	\$190.00	Reorder
SKI BOOTS	01501613	04/22/2001	\$1,810.00	Reorder
SURGICAL INSTRUMENTS	01501502	04/01/2001	\$20.80	Reorder
SUTURES	01501502	04/01/2001	\$20.80	Reorder
SWEATERS	01501503	04/01/20A26438	\$18.10	Reorder
TEST 60	01501517	04/01/2001	\$11.80	Reorder
TEST 750	01501464	03/30/2022	\$0.00	Reorder
TEST 777	01501465	03/30/2001	\$10.00	Reorder
TEST1	01501448	03/26/2001	\$14.75	Reorder
TEST3	01501448	03/26/2001	\$14.75	Reorder
TUBING AND VALVES	01501448	03/26/2001	\$14.75	Reorder
WORKSTATIONS	01501448	03/26/2001	\$14.75	Reorder
Best Selling	01501448	03/26/2001	\$14.75	Reorder
Closeouts	01501448	03/26/2001	\$14.75	Reorder
Hot Items	01501448	03/26/2001	\$14.75	Reorder
Latest Items	01501448	03/26/2001	\$14.75	Reorder
Most Frequently Ordered	01501450	03/26/2001	\$2,385.00	Reorder
OverStock Items	01501450	03/26/2001	\$2,385.00	Reorder
Top Selling	01501405	03/25/20TEST	\$0.00	Reorder
Trending Items	01501405	03/25/20TEST	\$0.00	Reorder

At the end of the period when you want to generate a rebate claim/credit (optional)

You can use the menu option to generate a credit memo back to the customer. Note in our example the customer was on track to earn 2.0% back if they hit 100,000 in sales but did not reach that goal so only earned 1.5% as a Gold Member

