

RemoteNet 2016





Remotenet Updates

EMOTENET

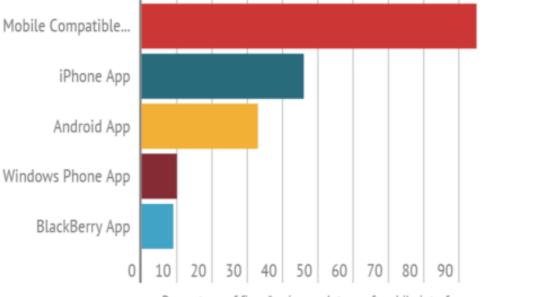
B2B ECOMMERCE

Mobile Web and Tablet
 Salesman Tools
 Customer Enhancements
 Pharma and Compliance
 New Parameters and Options

b Usage Growing

Mobile Websites vs. Mobile Apps

b Browsing vs. Desktop Web Browsing 2007-2015)



Percentage of firms" using each type of mobile interface

*Source: Acquity Group's "M-Commerce Audit" survey of the top 300 retailers as named from Internet Retailer.

2011 2012 2013 2014 2015 ers Desktop Internet Users Source: Mary Meeker, Morgan Stanley, "Internet Trends," April 12, 2010

Mobile App vs Mobile Website



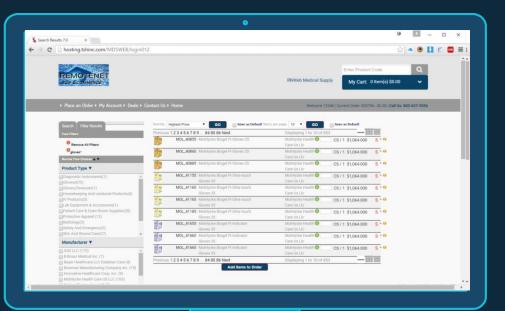


Mobile Web

Alternate Layouts and Color Schemes designed to work with your phone, tablet and touch enabled devices.



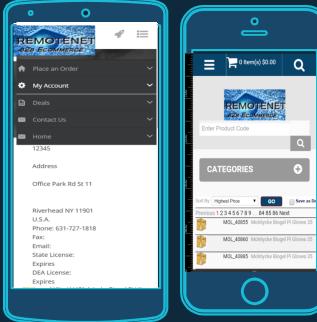
New Templates Using Responsive Designs for different Layouts Allows for different elements to be highlighted





iPhone and Tablet Views Dynamic views of your website that update with the screen size







Salesman Tools

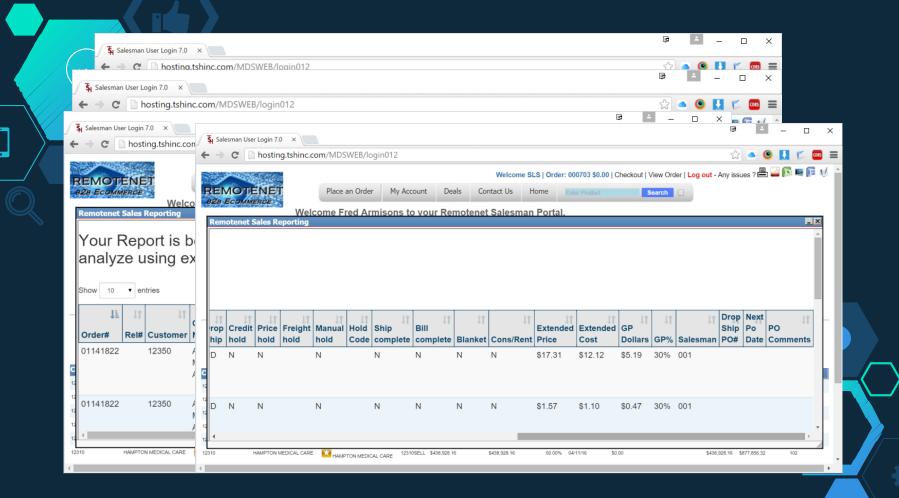
 \diamond Customers on the Fly

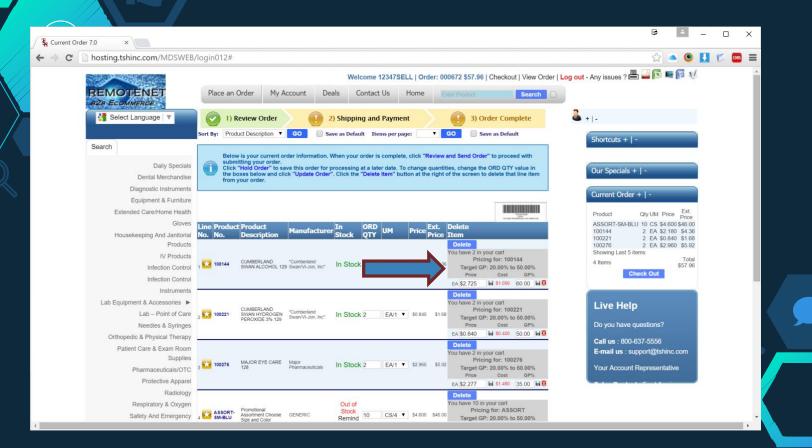
- \diamond Products on the Fly
- \diamond Sortable Column heading on clicks
- ♦ Salesman "ALL", Special Type "S"
- ♦ Add Backorder display with drill down
- ♦ Add min/max GP to salesman tools
- \diamond Add salesman tool to all update pages
- \diamond Default salesman tool to display
- Add option to copy customers on RN and create new
- ♦ Add Display of "Contract" Customer pricing
- Add Default Salesman KPI to Salesman Login
- ♦ Add Quota and Goals to Salesman Login
- Add Sales Reporting Tools to Salesman Login
- \diamond Add option to save order and email as quote



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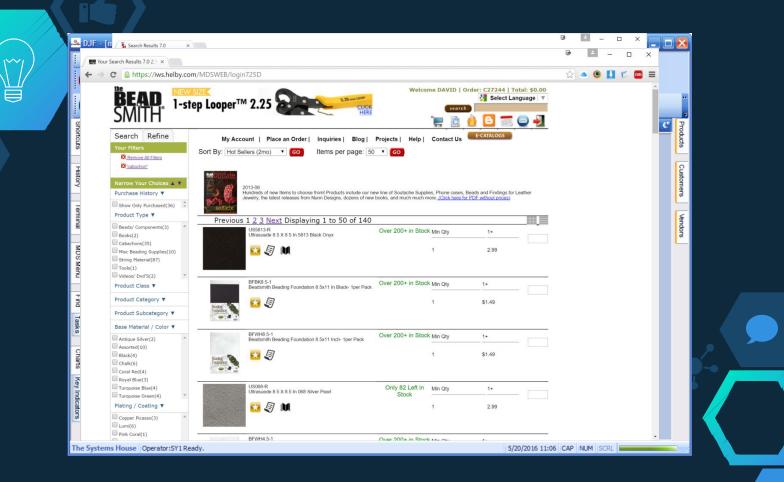


Customer Enhancements

- ◇Automatically Create Sidebar categories
 ◇Search Filters and Sales History Filter
 ◇Price filter
- ♦ View Statements/Invoices and suppress credits/voids
- ♦ Add Proof of Delivery to web
- ♦ Restrict to Master Template of Items
- ♦ Add Checkout Bar and Simple messages for required fields
- ♦ Add option for product notes to display on web
- ♦ New Public search page options

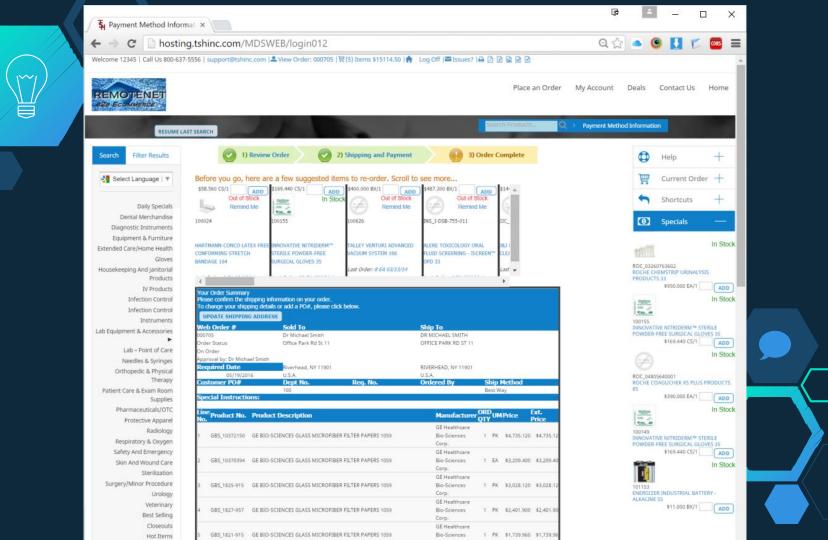
- \diamond Add wildcard to product search
- ♦ Add option to view invoice history
- ♦ Add option for customer specific Templates and page views
- ♦ Add simple single line view for search results
- ◇Add discontinued items message/display
 ◇Add/update Chat logic pass order and last search
- Default checkout one click orders
 Add option to choose a template for my favorites
- Add option to duplicate/copy an order
 Add option to save prior order as template

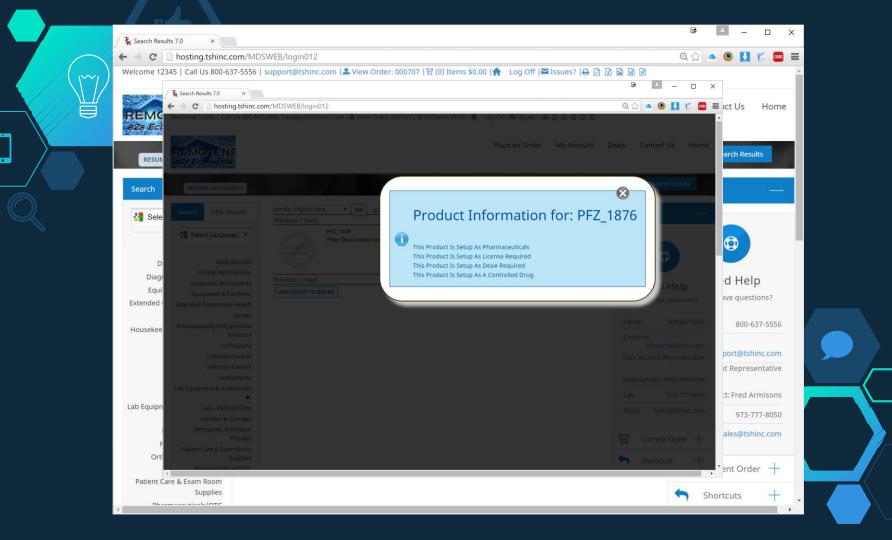


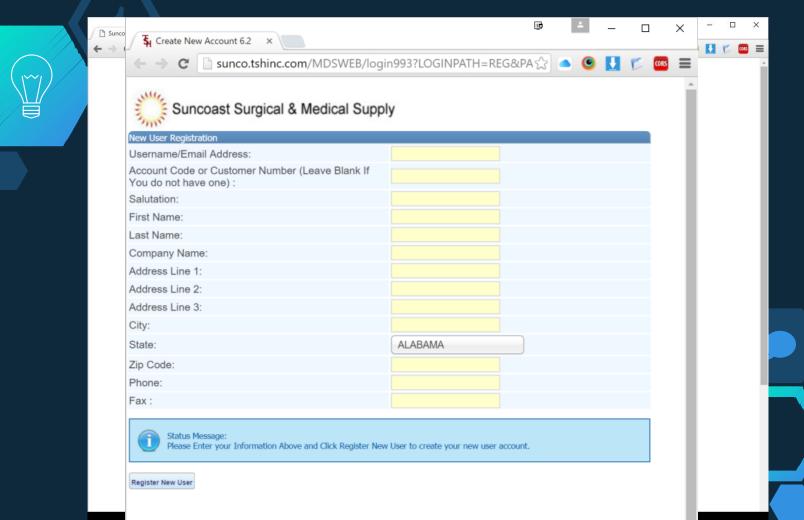


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Pharma &

Compliance

♦Add option to load FDA Database

♦ Add option to load and display images from Medispan

♦ Add display of Contract and contract customer pricing and display price source on search results

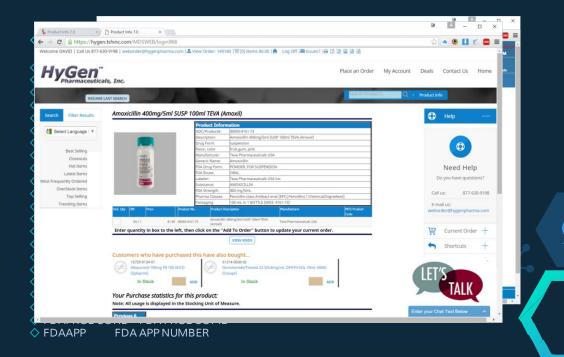
♦ Add new Integrated CSOS Option , order splits and remote certificate store.

♦ Add Our licenses with links to image/scanned images of licenses

 \diamond Add display of license and DEA on file for each account



FDA and Medispan Data



110 X X CSOS Order Review 7.0 × = Q 🔂 🤷 🙆 🚺 💋 CORS ← → C cloud1.tshinc.com:7373/MDSWEB/login968B Ξ Place an Order My Account Deals Contact Us Home Pharmaceuticals, Inc. LINGH. nishit@hygenpharma.com DEA Line Order#-Rel# Cust. Web DEA# Form Shipto Name Order Date Ship Date Rel \$ Amt. Status PO# Order# (222)\$18.00 Pending 01054400 105708 BP1245488 16XN00001 105708 HYGEN 02/24/16 Ĩ. PHARMACEUTICALS Current Order + lian Orde INC 01054401 105713 BP1245488 16XN00006 105713 HYGEN 02/24/16 \$27.00 Pending PHARMACEUTICALS Signed: Shortcuts + 02/24/16 INC 15701 01054403 105715 BP1245488 16XN00004 105715 HYGEN 02/24/16 \$198.00 Pending + 0 Specials PHARMACEUTICALS INC 01054406 105718 BP1245488 16XN00013 105718 HYGEN 02/24/16 \$21.50 Pending PHARMACEUTICALS Signed: 02/29/16 INC post.4670 01054407 105723 BP1245488 16XN00008 105723 HYGEN 02/25/16 \$507.00 Pending PHARMACEUTICALS lign Orde INC 01054411 HYGEN 02/25/16 BP1245488 16XN00009 105739 \$618.96 Pending PHARMACEUTICALS iign Order INC 01054412 105758 BP1245488 16XN00011 105758 HYGEN 02/29/16 \$1,513.74 Pending PHARMACEUTICALS lign Orde INC 01054414 105764 BP1245488 16XN00012 105764 HYGEN 02/29/16 \$139.05 Pending PHARMACEUTICALS Signed: 02/29/16 INC 15775 01054416 105777 BP1245488 16XN00014 SDASDSAD HYGEN 02/29/16 \$130.05 Pending Signed: PHARMACEUTICALS 02/29/16 INC 15778 10 01054440 BP1245488 16XN00015 106063 05/19/16 106063 HYGEN \$36.00 Pending PHARMACEUTICALS INC Previous 1 Next 10 Items 1 Page **RETURN TO PREVIOUS PAGE** Enter your Chat Text Below javascript:release_detail("RQ","01054414") Enter your Chat Text Below





New Parameters

♦ Hide Stock information based upon Inventory Inquiry
 ♦ Show List Price Filter on Sidebar (Y/N)
 ♦ Load Catalog Master to Search Engine

Show only Single last invoice/archived doc on inquiry
 CC Salesman on All Web Orders for his customers
 Send/CC Salesman Reorder Emails (C/S) - S =
 Check Master Template when placing an order Y/N
 Print Comments on Pick Ticket Y/N
 Show Credits on Remotenet A/R Inquiry
 Show Voided Inv (CM)s on Remotenet
 Show Detailed Order/Release Ordered U/M
 Allow Salesman to Create Products (Y/N)
 Allow Salesman to Create Customers (Y/N)
 Allow Customers to Release Backorders
 Olark Chat ID –(online chat)



What's Next?

♦ Ability to Enter a store a one time price for salesman
 ♦ Flexible Search Grid – Similar to MDS Product Lookup
 ♦ Detailed Lot Inventory and Expiration Dates

Your Suggestions?



Credits and Thanks

Special thanks to all the people who made and released these awesome resources for free:

- ♦ Presentation template by <u>SlidesCarnival</u>
- \diamond Photographs by <u>Unsplash</u>

♦ To You, all the customers who have helped us make RemoteNet Great!!



