		Commission Training Gu
Commission Training Guide		
N		
MDS Commission Training Guide	1	

	mmission Basis	
Notes:	MDS Commission Training Guide	2

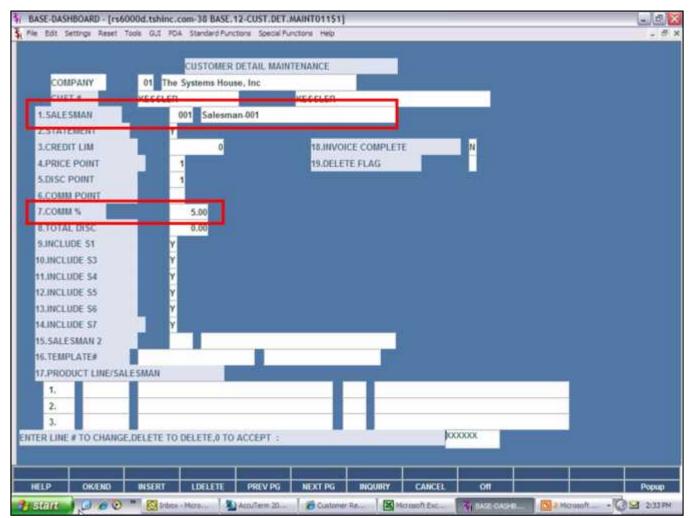
Commission Basis

The first decision to make is your salesman commission based on sales dollars or gross profit. Next you need to determine are you paying your commissions based on sales or on paid accounts receivable. Then should actual freight be subtracted from the commissionable amount.

You also have to determine your commission calculation.

Page 2

			Commission Parameters
	Commission Parameters		 15. COMM – Commission Basis S or Null = Sales\$ Based G = Based on Gross Profit 16. COMM.FRT – Should actual Freight be
S			subtracted from Commissionable Amount
	>COMM		Y = Subtract actual freight N or Null = Do not subtract
	>COMM.FRT		
	COMM.FLAG		64. COMM.FLAG – Commission Calculation Basis
	>COMM.PD.AR		1 = Comm% from CUST.DET(50)
			2 = Comm% from SALESMAN(11)
			3 = Comm% from PRODUCT(14)
			4 = Comm% from SALESMAN P/C
			5 = Use GP% Comm Table based on Commission Type
			107. COMM.PD.AR – Paid Commissions Option
			0 or Null = Commission Paid on Sales
			1 = Commissions based on Paid AR
	MDS Commission Training Guide	3	
Notes:			1



Commission Percent from Customer Detail

If you choose '1' Commission Percent from CUST.DET(50) the user needs to enter the salesman number and commission percent in customer detail maintenance.

SALESMAN – Enter the primary salesman number for this customer, you can also click the 'INQUIRY' icon or press the 'F7' function key which opens the drop-down menu for you to select from the available salesman.

COMM% - Enter the commission percentage for this customer. This field is used in conjunction with the salesman.

1.Warehouse 00 2.Territory 02 3.Name Sa 4.Address 1 34 5.Address 2 Su		18.G 19.C	omm Ty	rpe mission	9 0 01		
2.Territory 02 3.Name Sa 4.Address 1 344 5.Address 2 Su	NORTH EAST lesman-001 I Main Street	19.C Sam	omm Ty				
2.Territory 02 3.Name Sa 4.Address 1 34 5.Address 2 Su	NORTH EAST lesman-001 I Main Street	Sam	A CONTRACTOR OF THE		91		
3.Name Sa 4.Address 1 344 5.Address 2 Su	lesman-001 I Main Street		nple Cos	nmission			
4.Address 1 344 5.Address 2 Su	I Main Street	20.P					
5.Address 2 Su		20.P					
	ite 25855		a statement of the second s	Description	Comm%		
	THE ROOM	1,	001		17.00		
6.Address 3			ROOM	DEODORIZERS			
7.City Sa	ddleBrook	2.	002		15.00		
I.State NJ			CARP	ET CLEANERS			
9.Zip Code 071	60	3.	003		15.00		
0.Phone Number 973	1-777-8050	SWEATERS					
1.Email.Address	nie@tshinc.com	4.	004		15.00		
2.Commission %	12.00		SKI BO	DOTS	52		
3. Sales Quota		5.	005		5.00		
4.Commissionable			TUBIN	IG AND VALVES			
5.Vendor							
6.PLine 1.		21.1	oad Per	centage	7.5		

Commission Percent from Salesman

If you choose '2' Commission Percent from SALESMAN(11) the user needs to enter the commission percent in salesman maintenance.

Commission % - Enter the commission percentage for this salesman.

ICE MAINTE	ENANCE				If you choose '3' Commission Percent for PRODUCT(14) the user needs to enter commission percent for each quantity b product master price maintenance.
oduct	80533	_	I.V.	tart Kit W/ Dress.	
Line	Price	U/M	Qty Break Disc's	Commits	There is a Parameter to determine disp
1.	425.00	/EA	25	2.00	price.
2.	420.00	/EA	50	3.00	
3.	415.00	/EA	75	4.00	66. QB.PRC.METH – Qty Break Pricin Method
4,	410.00	/EA	100	5.00	
5.	405.00	/EA	200	7.00	1 = Highest Qty displays with Price
6,	400.00	/EA	999999	10.00	2 = Lowest Qty displays with Price
7.				- []	
8.				- -	Product - You can enter the beginning
9, 10,					product number to initiate the lookup r click on the 'INQUIRY' icon or press the
70.	-				function key which opens the pop-up in
Line#	UM +/.Perc	ont	+7. Amount	Method Pricing by UM	box to search for the product.
1.		0.	NO.	(Enter * for UM to Apply Price to)	
2.		0.	10		Price – Enter the price for the item. The
3.		0.	0		field will automatically appear.
4.		0.	0		
5.		0.			Qty Break – Enter a quantity break fro
6.		0.	and the second se	KXXXXX	9999999.
TER LINE #	TO CHANGE, DELET	TO DEL	TE,0 TO ACCEPT :		
					Disc% - Enter the discount percent.
					should be the discount percent for this

Notes:

Comm% - Enter the commission percent for

this product and price break.

lesman #	001 Salesman	-001	17.1.	aptop	×		
Warehouse	001 WAREHOU	ISE	18.G 19.C	oal omm Type	01		
Territory	02 NORTH EA	IST		ple Commission			
Name	Salesman-001		_				
Address 1	344 Main Street		20.P	C Description	Comm%		
Address 2	Suite 2505A		1,	001	17.00		
Address 3				ROOM DEODORIZERS			
City	SaddleBrook	·	2.	002	15.00		
State	NJ			CARPET CLEANERS			
Zip Code	07760		3.	003	15.00		
Phone Number	973-777-8050			SWEATERS			
Email Address	connie@tshinc.co	m	4,	004 1			
Commission %	12.00			SKI BOOTS			
Sales Quota			5.	005	5.00		
Commissionable	Y			TUBING AND VALVES			
Vendor							
PLine 1.			21.1.0	and Percentage	0.0		
GL#							
2.							
and the second second second second	DELETE TO DELETE,0 TO	ACCEPT :	2000	000			

Commission Percent from Salesman Product Class

If you choose '4' Commission Percent from Salesman P/C the user needs to enter the commission percent for each product class in salesman maintenance.

P/C – Enter the product class, you can also click the 'INQUIRY' icon or press the 'F7' function key which opens the drop-down menu for you to select from the available product class.

Comm% - Enter the commission percentage for the specific product class.

🐐 BASE-DASHBOARD - [rs6000d.tshinc.com-36 BASE.12-COMM.TYPE.MAINT01051]	Use Gross Profit% Commission Table
File Edit Settings Reset Tools GUT PDA Standard Functions Special Functions Help _ # X	based on Commission Type
COMMISSION TYPE MAINTENANCE	If you choose '5' Use GP% Comm Table based on Commission Type the user first has to setup a commission type and then tie it to the salesman in salesman maintenance.
Commission Type 01 1.Description Sample Commission	This maintenance contains gross profit ranges and associated commission percentages for each range.
2.Table Comm's Comm's	Commission Type – Create a commission type code. The commission type codes are used to store information for calculating salesman commissions.
1. 25.00 5.00 2. 30.00 6.00 3. 40.00 7.00 4. 50.00 10.00	Description – Enter a commission type description.
5. 60.00 11.00 6. 70.00 12.00 7. 75.00 15.00	GP% - Enter the gross profit percentage. Each preceding GP% must be greater than the pervious GP%.
8. 80.00 16.00 9. 90.00 17.00 10. 100.00 20.00	Comm% - Enter the commission percentage. This field contains the commission percent to be used if the gross profit falls between the corresponding percentages.
ENTER LINE # TO CHANGE, DELETE TO DELETE,0 TO ACCEPT : XXXXXX	ENTER LINE # TO CHANGE, DELETE TO DELETE, O TO ACCEPT:
HELP OK/END INSERT LDELETE PREV PG NEXT PG INQUIRY CANCEL Off Popup 3: Start 6 6 ** Starts 6 ** Starts 6 ** Starts ** ** Starts ** ** Starts ** ** ** Starts ** ** Starts ** ** Starts * <td>Enter a Zero (0) to accept, click on the 'OK/END' icon, press the 'F2' function key, or type in the word 'END' and hit <enter> to accept this entry.</enter></td>	Enter a Zero (0) to accept, click on the 'OK/END' icon, press the 'F2' function key, or type in the word 'END' and hit <enter> to accept this entry.</enter>

Page 8

The user can also enter Line Number to make desired commission percentage changes.

Enter 'ABORT', press 'F8' function key or click

on the 'CANCEL' icon to cancel out.

Warehouse 001 Territory 02 Name Sa Address 1 344 Address 2 Su	01 Salesman-001 WAREHOUSE NORTH EAST lesman-001 Main Street te 2505A	18.0 19.0	Laptop Goal Comm Type mple Commission	0 01	
Address 2 Sul	NORTH EAST lesman-001 Main Street	19.1 Sa	Comm Type mple Commission	01	
Name Sa Address 1 344 Address 2 Su	lesman-001 Main Street				
Address 1 344 Address 2 5u	Main Street	20.3			
Address 2 Su	and a second	20.1			
	ite 2505A		P/C Descripti	ion Co	mm%
		1.	001		17.00
Address 3			ROOM DEODORI	ZERS	
.City Sa	ddleBrook	2.	002		15.00
LState NJ			CARPET CLEANE	ERS	
Zip Code 077	60	3,	003		15.00
2.Phone Number 973	-777-8050		SWEATERS		
1.Email Address cor	mie@tshinc.com	4.	004		15.00
Commission %	12.90		SKI BOOTS		
1.Sales Quota		5.	005		5.00
I,Commissionable			TUBING AND VA	LVES	
.Vendor					
PLine 1.		201	Load Percentage		0.0

Use Gross Profit% Commission Table based on Commission Type

×

If you choose '5' Use GP% Comm Table based on Commission Type the user needs to enter the commission type in the salesman maintenance after creating the commission type.

Comm Type – The commission type field will be used to determine the table used when calculating the salesman's commission. This will be validated against the Commission Type file.

					_	-
lesman #	156 TOM			17.Lapto 18.Goal	P	0
Narehouse	001 WAREHO	DUSE		t9.Comn	Type	01
erritory				and a part of the second	Commission	
lame	TOM					
Address 1	123 MAIN STREE	T	1	20.P/C	Description	Commis
Address 2				1.	1	
Address 3	1					
Lity	ANYWHERE			2.		
itate	NJ					
ip Code	07000			3.		
Phone Number						
Emoil Address			11	4.		
Commission %	12.00					
Sales Quota				5.	1	
Commissionable	Y					
Vendor				-		_
PLine 1.				21.Load	Percentage	6.5
GL#						
2.						
THE PART OF THE OWNER	EDELETE TO DELETE,0 T	O ACCEPT :		XXXXXX		

Commission Report – Load Percentage

If you choose to use load percentage on your commission report the user needs to enter the load percentage in salesman maintenance.

Load Percentage – Enter the salesman load percentage. The commission report will use this field in the calculation of the commission amount. Depending on the commission basis set in the Parameter record determines the calculation.

Based on Gross Profit - GP amt – Load % = A then A x Comm%

Based on Sales\$ - Sales amt – Load % = A then A x Comm%

Edit Document	Tools New Window Help									- # ×	Commission Report This report will show the transactions the
	CO D1 The Pyrtons Room, Inc F10 DD1 Selement-PD1		amour atamanti cedhi 7.5	counterro				02/20/00 15-24-58	FA08 18	*	commissions are based on during a fisc period. It also displays Gross Profit amo and Gross Profit % along with the sale amount and commission % per transac you are utilizing Load Percentage it will display on this report.
	CURT # CUPTOMER MANE	THER. 2.8178	C/M NO DATE	INT TUTAL	GALM AND CONS.	-	UNT DOL.	OF-ANT	07.5 CE 89		
	UNACE	18Y 102183	00/10	29.30	31.90 1000	1.17	34.01	\$7.95	54.8 01 011		Invoice Date
	ORACE 101099 Oraca Custamar	2019 5022594	98/10	49.14	52.88 1800	2.18	29.54	22.50	43.2 01 HIL		In this field the operator has the option selecting 'All Invoice Dates', 'Invoice Dates', '
	SEACH 201000 Drace Curtumer	1HV 503195	08/10	34.49	34.50 1400	1.10	22.54	34.00	50.4 92 015		Range' or 'Specific Invoice Dates'.
	URACH 101000 Grace Centamor	1MV 503186	08/50	14.65	15.50 1000	8.79	7.06	8.50	54.8 GL 088		Salesman
	URACE 201008 Grace Customer URACE 201008 Grace Customer	289 503181	98/10	34.48	34.38 1800	1.30	22.50		38.4 01 081		In this field the operator has the option selecting 'All Salesmen', 'Salesman Rang
	05403		201225	20100							'Specific Salesman'.
	301000 doars contained	1WV 103197	08/18	31.49	34.50 1000	1.30	22.54		38.4 01 091		Customer#
	201008 drate Cuttater	C/W 131918	\$631.58 .04/34	-31.43	-32.43 1802	-3.84	0.08	-12.43	100.0 KA 841		
	1844CM 301098 Grace Customer	14Y 503178	08/24	108.78	115.10 0198	5.44	50.58	54,60	52.0 01 091		In this field the operator has the option selecting 'All Customers', 'Customer Rar
	101008 Genis Curtanar	1MV \$03198	08/25	67.85	59.09 1800	2.14	29.56	29,89	50.1 01 021		'Specific Customer'.
	UKACH 10100H Grace Curtumer	1044 210200	04/25	62.55	38,89 1000	2.17	27.94	12.09	54.3 01 091		
	UNACE 201008 OTACS Chatamer	1MV 503201	08/25	93.85	89.00 1800	4.29	47.51	45.45	51.4 01 005		Fiscal Period
	DEACH 307000 Deach Charlaman	1HT 103103	00/25	32.93	31.32 1099	1.55	15.04		\$2.9 Q) 811		Enter the fiscal period as 'YYMM'
	URACE 201008 Dears Customer	1WY 503106	06/28	296,34	303.80 1000	16.40	125.75		58.5 01.011		Press <return> to Process Repor</return>
	URACE	24W \$03207	08/28	281.94	297,95 1800	14.40	125.00		58.0 01 081		Line# to Change, or Abort:
	URA/18		0.000			10120			CET 10 (15)(17))		
) # 4 10 of 56	• H 15x85m 0 M M	91								1	Press 'RETURN', enter a Zero (0), click
		iculta I	and the little of the	T & BASE	T error			Lo	Arroba	CON BOLEM	'OK/END' icon, or press the 'F2' function

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The user can also enter Line Number to make desired changes.

Enter 'ABORT' press 'F8' function key or click on the 'CANCEL' icon to delete this entry.

		···· Open C	ommission Maint	enance ****					
Inx	INV*	Co#/Inv#	01502464	Co	1.Slam#	001	Salesman-001		
ill To		UMC			Ship To				
		UNIVERSITY MED	DICAL CENTER						
		1 STATION PLAZ	A						
		TEST 2							
		THE CITY CENTE	R OF EDMO WA	07000					
				-					
10	Item	Number		Prod	Desc	Qty	Ext Cost	Ext Sale	Comm%
	CE4mm1			Cats Eye/Op	tic Beads	1	50.00	52.50	40.00
ł. I.									
h. h.	-								
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	- 110			25.9					
NTER	LINE # TO	O CHANGE, DELET	E TO DELETE,0 TO	ACCEPT :			000000		
						_			

Open Commission File Maintenance

This program allows manual adjustment to commission percentage on a transaction basis, for example you can pull up one invoice and change the commission amount for one of the items on that invoice or multiple items.

Tnx - Enter a transaction 'INV' for Invoice or 'C/M' for Credit Memo, you can also click the 'INQUIRY' icon or press the 'F7' function key which opens the drop-down menu for you to select from the available transactions.

Co#/Inv# - Enter the 2 digit company code, you can also click the 'INQUIRY' icon or press the 'F7' function key which opens the dropdown menu for you to select from the available companies.

Ctr - Press 'ENTER' through this field it will assign a sequential number in the system so that adjustments to commissions are not overwritten.

SIsm# - Enter the Salesman number, you can also click the 'INQUIRY' icon or press the 'F7' function key which opens the drop-down menu for you to select from the available salesman.

The Invoice or Credit Memo line item information will be displayed. The user can also enter or click on Line Number to make desired changes to the commission percentage.

ENTER LINE # TO CHANGE, DELETE TO DELETE, 0 TO ACCEPT:

Enter a Zero (0) to accept, click on the 'OK/END' icon, press the 'F2' function key, or type in the word 'END' and hit <ENTER> to

accept this entry.

Enter 'ABORT', press 'F8' function key or click on the 'CANCEL' icon to cancel out.

A BASE DAS												Paid A/R Cal This program
				Paid A/R Ca	lculation Pro	ogram		1	Capture:On			Paid Commissions u steps:
1. Company			4	inquiry	List			8				
			Settings	4.2.4.1.4.	20 M I I I I I							1. Run Open C
			Compan	y Options								2. Run Paid A/
			Cart o					_				3. Run Paid Co
			and the second sec	wganys y Range				_				
			Sector Sector Sector	tic Company	/			_				
			END									Please note yo A/R Calculation month. A/R en records to AR. Paid Commissi
												Company In this field the selecting 'All C 'Specific Comp
			Add				OKCa	incel				Press <retu Line# to Cha</retu
						CAPTOFF						Press 'RETURN 'OK/END' icon, process the re
HELP	OK/END	INSERT	LDELETE	PREV PG	NEXT PG	INQUIRY	CANCEL	no			Popup	
🐉 start	000	tabas	-May.	Accuiterm 20	Custome	er Reise 🙀	Wedness	S Morale		ekińska.	0 10 406 PM	The user can a desired change

Paid A/R Calculation Program

This program updates Open Commissions to Paid Commissions. If you are using this for of Commissions update you would follow these steps:

- 1. Run Open Commissions report and review
- 2. Run Paid A/R Calculation Program
- 3. Run Paid Commissions report and review

Please note you would want to run the Paid A/R Calculation Program prior to A/R end of month. A/R end of month moves paid AR records to AR.HIST and will not display on the Paid Commission Report.

In this field the operator has the option of selecting 'All Companies', 'Company Range' or 'Specific Company'.

Press <RETURN> to Process Report, Line# to Change, or Abort:

Press 'RETURN', enter a Zero (0), click on the 'OK/END' icon, or press the 'F2' function key to process the report.

The user can also enter Line Number to make desired changes.

Enter 'ABORT' press 'F8' function key or click on the 'CANCEL' icon to delete this entry.

	04:06:65pm 38 Aug 2046	BALBEMAN OF TH	COMPLEX	11 OF 11 PORT	14		PA18 2	*	This purpose of this report is to show Open Commissions by salesman and product the extended cost, extended sales, commission dollar amount and commission%.
	CON DI The Systems House, Inc.	INVELOR THE DIV DATE	onv	-	-	DOM: ANT COMMA			
			1.0						Company
	#18 991 Halassan-#01		1.21	10.000	6.46	10.000			
	BACS TORTS	001 01542435 28W 32/00/04 001 01582442 38W 01/11/05	- 22	1.00	3.00	0.34 17.00 25.00 40.00			In this field the operator has the option of
	BACK AP-PELL	001 01582443 INV 01/11/05		7500.00	7500.00	0.00 48.08			selecting 'All Companies', 'Company Range'
	wet children's	001 01502444 1MV 01/17/05	- B.	\$8.00	\$2.50	1.00 40.00			
	WWE 101	001 01532444 mry 01/18/05		1001.00	3.00	-399.20 40.00			'Specific Company'.
	THE AP-PERS	001 01542446 BWY 01/10/05	- 4	2500.00	2625.00	50.00 40.00			
	WHIT TOWES	001 01582444 INV 01/18/05	. 8	1.00	1,05	0.03 40.00			
	WHE 101 RACHEL 102	001 81502464 DMY 01/18/05 001 01120825 C/H 01/18/05	-1	0.00	0.00	0.00 40.00 -50.00 55.00			
	war im-160s	001 01542447 mry 01/19/05	10	190.00	250.00	24.00 40.00			Salesman
	HACS AP-5613	001 01542473 Bry 01/27/05		2500.00	3500.00	\$00.00 \$5.00			
	084C8 AP-7611	001 01582474 DRV 01/28/05		2500.00	3500.00	500.00 55.00			In this field the operator has the option of
	IDEAL22 TOWES	001 01502475 1HV 02/04/05	- 1	1+00	100.00	99.00 65.00			
	TERAL27 TOWYS	001 01502876 309 02/04/05	- 2	3.00	298.00	190.00 00.00			selecting 'All Salesmen', 'Salesman Range' o
	SEATS SEATS	001 01542477 mrv 02/10/05 001 01542479 mrv 02/22/05	- 2	40.00	198.00	14.80 00.00			'Specific Salesman'.
	GRACE BICH	001 01502470 BW 02/22/05		0.00	20.00	25,00 00,00			opeenie odiesman .
	HEACE DESTLOT	001 01542479 BMY 82/22/05		50.00	300.00	25.09 58.09			
	URACE SICS	001 01542400 mry 02/22/05		0.00	18.00	10.00 00.00			
	GRACE BAILEY	001 015#2480 2mv 02/22/05	. 8	22,00	100.00	62,40 00.01			Invoice Date
	PHC RHEER24	444 01541481 BWY 02/23/05	380	2455.75	31883.50	\$3527.79 00.00			
	VAC NORTAGORA	484 01582482 10VV 02/23/05	200	1379.00	#05E.00	\$101.10 90.00 58164.10 00.00			In this field the operator has the option of
	HAACH AP-HEEL	484 01582482 389 02/23/05 001 01582485 389 02/28/05	250	1327.00	\$5396.00	58164.10 00.00			
	URACE AP-9600	001 01542486 mrv 02/20/05		3000.00	3000.00	0.00 40.00			selecting 'All Invoice Dates', 'Invoice Date
	HEATS AP-1602	001 01542427 3WV 02/20/05	20	400,00	400.00	0.00 40.00			
	HEACE AF-9602	001 015824#8 mrv 02/29/05	25	590.00	\$98.00	0.00 40.00			Range' or 'Specific Invoice Dates'.
	9962	001 01543489 per 02/28/05	2	2.00	2,50	0.10 40.00			
	VeC	001 01542450 mvv 02/28/05		2.00	4.00	1.00 \$5.00			
	HEACH CHACH	001 01502491 309 03/09/05 001 01502499 309 03/16/05	1	50.00	106.00	25.00 18.00			
	BRACE BULK	001 01543583 mrv 03/22/05	10	\$00.00	1000.00	150.00 55.00			Fiscal Period
	GRACE BITLE	001 01582584 prv 03/22/05	10	\$09.00	1098.60	250.00 50.00			
	GRACE ORACE	001 01582585 BMV 03/22/05	1.1	\$8.00	48,00	-4.00 48.00			Enter the fiscal period as 'YYMM'
	66a28 8208	001 01592548 mm 03/22/05	- 8	0.80	2.00	1.10 00.00			
	URACE ORACE	001 01502506 1MY 03/22/05	. 4	\$0.00	40.00	-4.00 40.00			
	THE PLANTER AND	001 01582586 prv 01/22/05 001 01582587 prv 03/23/05	17	0.00	35.00	30.00 00.00 -20.10 40.00			
	THE FILEWIDTF-ORM	001 02542547 BW 03/23/05	12	58.00	8.50	-20.20 40.00			Press <return> to Process Report,</return>
	NHC PILLWIDDY-400	001 01592548 1mm 03/22/05	14	29.50	4.54	-9.98 40.00			Line# to Change, or Abort:
	THE PELONIDEP-DHE	001 01542548 mrv 03/22/05	12	\$9.00	8.47	-20.11 40.00			Line# to change, or Abort.
	VMT 105	001 01582518 per 03/28/05	144	2024.00	3479.20	342.09 40.08			
	99E 105	001 01582516 INV 03/25/05	1.44	2024.00	3679.20	162.08 48.08			
	SEACE TO-HONALOS	001 01130038 C/H 04/17/05 001 01582573 20V 05/05/05	-5	-50,00	-108.00	-5.00 10.00 195.55 25.00			Press 'RETURN', enter a Zero (0), click on t
	INITED 105 IRACE ORACE	001 01562575 BW 08/10/05	12	\$0.00	100.00	5.00 10.00			PIESS RETURN, EITEL & ZEIU (U), CIICK UIT
	GRACE ORACE	001 01542576 Bev 05/10/05		0.00	6.00	0.00 18.00			'OK/END' icon, or press the 'F2' function ke
	emc 105	001 01542553 BMY 05/15/05		21.00	25.55	6.00 0.00			
	stats mars	091 01502577 mey 05/17/05	1	50.00	100.00	5.00 10.00		-	process the report.
) H 4 2 af 31	• H 11x85H 0 H # 1		_					2	



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Enter 'ABORT' press 'F8' function key or click on the 'CANCEL' icon to delete this entry.

04:13:15pm 28 Aug 20+8 COM 01 The Systems House, 1 UNETA SIN 991 Aslamman-401 HACKES HACKES WAC WAC WAC HACKES HAC	FALSEMENT FALS COMPLETED IN REPORT INV CASE ON FALS DATE INV DATE UTY REPORT OSSERIE INV CASE INV CASE INV CASE OSSERIE INV CASE INV CASE INV CASE OSSERIE INV CASE INV CASE INV CASE INV CASE OSSERIE INV CASE INV	0 0 5.6 5.00 4 5.8 23.00 6.00 4 .0.0 8.10 6.00 4 .2.00 40.00 6.00 4 .492.00 40.00 6.00 3 .4.00 37.00 6.01 -8.51 .37.00 -9.24 37.00 -8.54 .37.00 -8.24 .00 -8.24 .37.00 -8.24 .00 -8.24 .00 8.00 -8.24 .00 4 2.06 .00 -8.24 .00 4 2.05 .00 -8.24 .00	*	This purpose of this report is to show Commissions by salesman and produce extended cost, extended sales, comm dollar amount and commission%. The also displays the paid date. Company In this field the operator has the opti selecting 'All Companies', 'Company F 'Specific Company'.
COM Di The Systems House, I COMPA HIN POL ALIGNMEN-VOS HEACHES	Def Display Logic Transmission Display Line (01/02/03) OBS/02/03 OBS	BI COMMA AMT COMMAX 4 9.58 5.00 6 4.54 23.00 6 4.54 23.00 6 4.54 23.00 6 4.54 23.00 6 4.54 23.00 6 4.54 23.00 6 4.54 27.00 6 4.51 27.00 6 +8.34 27.00 6 +8.34 37.00 9 +0.04 37.00 9 22.09 80.00 9 22.05 50.00 4 42.00 59.00		dollar amount and commission%. The also displays the paid date. Company In this field the operator has the optis selecting 'All Companies', 'Company F
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