

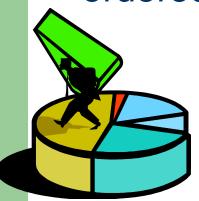
# Inquiries



## **Order Inquiries**



- Where is my order?
- When will my backorder ship?
- Received my order, but it's not what I ordered?





### Question

### • Where is my order?





### Customer Order Summary Inquiry Customer Lookup

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## **Customer Order Summary Inquiry**

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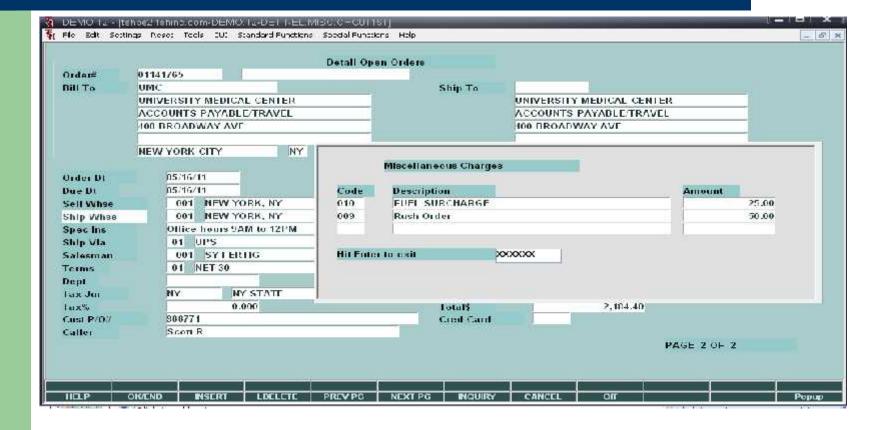
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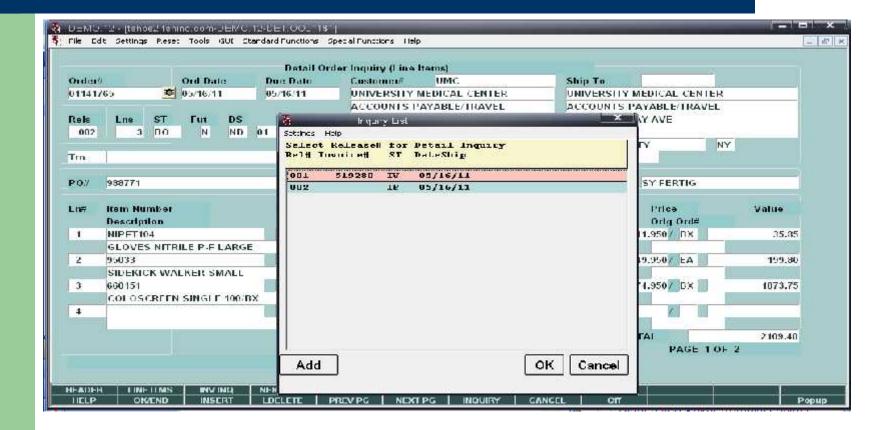
## Why do I have added cost?

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### **Charge Detail**



### **Viewing Multi-Releases**



### **Detail Release Inquiry - Release 001**

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### Question

• When will my backorder ship?

### **Inventory Inquiry of Backordered Item** -- Shows Purchase Orders/Due Dates

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### Question

• We received the wrong item?

## **Detail Order Inquiry**

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### **Select Invoiced Release**

DEMCL 2 - tshpe2tshinc.com-DEMC 12-DET.DCC1191 -

🖣 File Edit Settings Reset Tools GUI Standard Functions Special Functions Help

Detail Order Inquiry (Line Items) Order# Ord Date Ship To Due Date Customer# UMC **本** 05/16/11 01141765 05/16/11 UNIVERSITY MEDICAL CENTER. UNIVERSITY MEDICAL CENTER ACCOUNTS PAYABLE/TRAVEL ACCOUNTS PAYABLE/TRAVEL X AVE Rels DS Ins ST Fur Inquiry List а, 3 BO N ND 01 002 Settius Help Select Releases for Detail Inquiry IY. NY HelH Invoice# ST DateShip Irn D01 519200 IV 05/16/11 PO# 988771 SYFERTIC 1012 11 85/16/11 Lng Item Number Price Value Description Orlg Ord# 1.950 DX 35.85 1 NIPFT104 GLOVES NITRILE P F LARGE 9.950 FA 2 95033 199.80 SIDEKICK WALKER SMALL 1.950 UX 3 660151 19/3./5 COLOSCREEN SINGLE 100/BX 4 **TAL** 2109.10 PAGE 1 UF 2 Add 0K Cancel HEADER LINE ITMS INV ING NEY Popup HELP OKEND INSERT LDELETE PREVPG NEXTPG INQUIRY CANCEL OIL

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## **Verify Items Shipped**

### 🙀 DEMO 12 - (tshpe2.tshinc.com-DEMO - 2-DE - REL01101)

💱 Elic Edit Settings Reset Ippis (20) Standard Functions Sepatal Functions Help

Release# Detail Invoices (Line Items) 01 111765 001 Sold To Ship To UMC huv# 11 UNIVERSITY MEDICAL CENTER UNIVERSITY MEDICAL CENTER. 519280 ACCOUNTS PAYABLE/TRAVEL ACCOUNTS PAYABLE/TRAVEL inv Dt Ord Dt 05/16/11 05/16/11 400 BROADWAY AVE 400 BROADWAY AVE ST 0S OP Wirs 10016-1460 10016-1460 SY 001 NEW YORK CITY NY NEW YORK CITY NY IV 01 Cust Ref Terms Salesman 1 ns 2 908//1 NEL 30 001 SY FLRIIG Shipped Lu4 Hem Number Ordered Bkord Inpick Frice Value WIR GP % Description 3 / BX 3 / BX 11.950/ BX 35.35 001 1 NIPFT104 GLOVES NITRILE P F LARGE 56 2 660151 25 / UX 14 / UX 11 74.950) UX 1049.30 001 COLOSCREEN SINGLE 100/BX 71 3 0.00 Frt 0.00 ShipDate Shipper PI PA Wghr CID Units TEJUL Tax% Tax 05/16/11 UPS 1.0 1 17 NY 0.000 Total 1,160.15 XXXXXXXX Later LND to exit. NLX1 PG or PRLV PG : PAGE 1 OF 2 INV PRINT HEADER LINETIMS NEXT REL PREV REL BOX FRT SPEC INST AUDITLST DELIVERY SERIALS HELP CINCE-NED INSERI I DELLETE PREVPG NEXT PG CONTRACTOR 1.781 Pont INCOLUNY.

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### **Accounts Receivable Questions**

- How much do we owe?
- I do not see my check payment on my statement. How was it applied?

## **CRM Call Summary**

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### **CRM Call Detail**

### BEMOT2 - tshpe2.tshind.com-DEMO [2-CRM CALL.DETJ1281]

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## **AR Paid History**

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2	7535	(A) 10/22	0.000		1.000.00			
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6	C/C	03/2	02		63.10			
1	00920808	03/2	502		2,643.00			
8	C/C	08/20	002		426.35			
9	00918001	08/19	02		4,005.48			
10	c/c	03/1:	215776		153.60			
11	C/C	<b>(A)</b> 03/1-	V		199.10			
12	C/C	<b>6</b> 03/05	a la companya da companya d		129,00			
13	00915313	(2)         10/2           (2)         03/2           (2)         03/2           (2)         03/2           (2)         03/2           (2)         03/2           (2)         03/2           (2)         03/2           (2)         03/2           (2)         03/2           (3)         03/1           (4)         03/1           (4)         03/2           (4)         03/1           (4)         03/2           (4)         03/2	NA 85.	(a)	2,938,20			
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## **Applied Payment**

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1	01518190	<b>2</b> 07/02/09	INV	61.11	61.11		
2	01510421	<b>4</b> 07/06/09	INV	0.00	0.00		
3	01518446	07/07/09	INV	63.80	63.80		
4	01126813	<b>3</b> 10/22/09	U/A	5.09	5.09	l	5.09
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### **Statement Re-Print**

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uistraets Pages	TSH Import ( 1033 ROUTE CLIFTON, N Tel: 973-777-1 Fax: 973-777- UNIVERS_IT MEDI ACCOUNTS PATABI 400 BROADWAY AV NEW YORK CITY 1	Company 46 1 07013 0063 0063 0064 CENTER EXTENSE 25	TSH 1: 1033 R CLIFT Tel: 97 Fax: 97 Castorer No Sintement D Last Paymen Torms	Remit To: mport Company OUTE 45 ON, NJ 07013 3-777-8050 3-777-8063 unber UM2 unber UM2 unber SZ FERCIO der Ox/12/11	≱d0.36 G€ workes being paid and		Siza Si 13867 100021 9504 153 153
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	3	i of 2		00			

### **Inventory/Purchase Order Questions**

- How much do I have?
- Where is the product located?
- Is a specific lot in stock?
- Who did I sell product to?
- Who did I buy this product from?
- Did I order the product?
- Was product received?

### Question

How much product do I have available?

### **Stock Status Item Lookup**

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PRODUCT// Stock Status Inquiry Scroll By Item Number Vendor 36 Description Lead lime Base l'rice List Price 10 Discontinued Warehouse Curr Cost Sell Cost Purch Cost DK Cancel 31 Prod Class 1 TEEM Vendor Item Substitute Item Sell Bx: C.s. Discount DS Future Ster DESCRIPTION dinvernit VENDORH Next P/O 1:0 Whs On Hanc OnOrdar Avall L ot SalesMid MANUPAC TURER. ROO SalesYtd Lec In Trans Future PRODUCT CLASS Man ROP ROO Demand 1 CUSTOMER TIEMS SALES City: Dollars SALES City Dollars Det Hist Cst Ouote PRICING Inventory ROP/ROO Previous Select Next Receipts HHI OKIEND INSHEI LUFFETE PREVING NEXTIPG INQURY CAND-1 011 I COLLEGE

### **Stock Status Results**

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Pred CL	ass.	0.06	GLOV	ES/NONST	RILI		3.450/ BX		3.3	1507 BX	10	3.450	BX	3.4	507 BX
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	Qty		157		190		168		174		333		84		1100
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### Stock Status Detailed Sales History

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Description     HUMALOG 10 NL     Lead Time     Base Price     List Price       NSULIN     Discontinued     N     12.959     FA     25.000 / FA       Watehouse     001     NEW YORK, NY     Show Cest     Curr Cest     Sell Cost     Purch Cost       Poid Class     160     HSULIN     20.000 / FA     10.000 / FA     10.000 / FA     10.000 / FA       Vendor Item     VI-7510     Substitute Item     Substitute Item     N     DS     N       Sell     EA / 1     PO CS / 25     Bx     1 Cs     25 Discount     N DS     N     Future       In     Whs     On Hand     In Pick     Hackord     OnOrder     Avail     Next P/O     Lot     SalesMtd       Loc     In Work     In Use     In Irans     Future     /     R00     SalesMtd       1     UMC     01141769001     05/16/11     1     142.950     LA       2     UMC     01141769001     05/16/11     1     12.950     FA       3     UMC     01141769001     05/16/11     1     12.950     FA       4     UMC     01141769001     05/16/11     3     12.500     FA       4     UMC     01141769001     05/16/11     3	tem Num	ntus Inquir nher	HUMA	LOG				*			Vendor	Ľ	ILL	Y	5010	II By		PRODU	JCIN
INSULIN         Discontinued         N         12,959         EA         25,000         EA           Watehouse         001         NEW YORK, NY         Show Cost         Curr Cost         Sell Cost         Purch Cost           Prod Class         160         INSULIN         20,000         FA         10,000         FA         10,000 <t< td=""><td></td><td></td><td>plantin benefities and the second</td><td></td><td>ML</td><td></td><td></td><td></td><td>- NALMON TO A</td><td>and the second se</td><td></td><td></td><td></td><td>and the state of t</td><td>Price</td><td></td><td>_</td><td>List Price</td><td></td></t<>			plantin benefities and the second		ML				- NALMON TO A	and the second se				and the state of t	Price		_	List Price	
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Vendor Item         VI-7510         Substitute Item           Sell         EA / 1         Stock         EA / 1         PD         CS / 25         Bz         1         Cs         25         Discount         N         DS         N         Future           1         Wites         On Iland         in Pick         Backord         OnOrder         Avail         Next P/O         Lot         SalesMtd           1         Loc         in Work         In Use         In Irans         Future         / ROO         SalesYtd           1         Detail History         4         4         1         14.000         LA           2.         UMC         01141/69001         05/16/11         1         14.000         LA           2.         UMC         01141/69001         05/16/11         1         12.950         EA           3.         UMC         01141769501         05/16/11         1         12.950         FA         4           Jolla         UMC         01141753001         03/15/11         3         12.500         FA         4           Jolla         Hit <ri hire=""> to Continue         XXXXXX         XXXXXX         TD10         0         0</ri>	Narehous	se	001	NEW	YORK, NY		Sho	w Cos	đ		Curr Ce	st		Sell	Cost	1		Purch Cos	
Sell         EA / 1         Stock         EA / 1         PD         CS / 25         Bx         1         Cs         25         Discount         N         Difference           1         Whs         On Hand         In Pick         Hackord         On/Order         Avail         Next P/O         1 of         SalesMid           1         Loc         In Work         In Use         In Irans         Future         /         RUO         SalesVid           1         Customer#         Release#         Date         Quantity         Price         Um         4           1         UMC         01141/65001         05/16/11         1         14.000         1A           2.         UMC         01141/60001         05/16/11         1         12.950         LA           3.         UMC         01141/6001         05/16/11         1         12.950         FA         4           Dolla         JuMC         01141753001         05/16/11         1         12.500         FA         4           Dolla         Ilit <ri 1urn=""> to Continue         XXXXX         XXXXX         0         0         0</ri>	Prod Clas	s	160	INSUE	IN			20.00	0/ FA		10.	.000/ F	Δ	1	10.000	FA		10.0	00) FA
In         Whs         On Hand         in Pick         Hackord         On Order         Avail         Next P/O         I of         SalesMid           1         Detail History         /         /         /         000rder         Prize         Um         4           1         Detail History         0         0         0         0         0         4         4           1         UMC         01141/269001         05/16/11         1         14.000         1A           2.         UMC         01141/269001         05/16/11         1         12.950         EA           3.         UMC         01141/269501         05/16/11         1         12.950         EA           4.         UMC         01141753001         03/15/11         3         12.500         EA           AL         UMC         01141753001         03/15/11         3         12.500         EA           Dolla         Hit <ri hurn=""> to Continue         KXXXXX         VXXXX         0         0</ri>	Vendor Ite	em	VI -751	10					Subs	titute Ite	m					-			
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### **Stock Status Receipt History**

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Descript	on		UMALOG	10 MI			L	ead Time	1			Base			. 1	List Price	
		R	ISHLIN				-	liscontinu	ed		N		12.950	FA	_	25.000	Г <i>1</i>
Wareho	use	and a local de la constant	antenna Perietant	W YORK, NY	-	Show			Cui	I Cost	-		Cost	-		Purch Cost	-
Prod Cla		i i i i i	and strength in the second second	ULIN	-	20	a said print the	EA		10.000	EA		10.000	EA		10.000	E
Vendor			L-/510	000	1000		- 2	substitute	1000 million	-				CHEORES:		SSN	-
Sell	ΕΛ 1		Stock	EA / 1	PO	CS / 25	E	3× 3	1 0	s (d	25	Discount	N	D5	N	Future	
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C.I.	Loc	Un	nang	in Work		In Use		Trans		Future		NBXCP/O	,			SalesYtd	
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1						Receipts	Histo	IV									4
	Ā		Vendor	<b>P</b> /0#			ale	"	Öuz	mitity			Cu	st			4
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SALES		Hit <	RFTURN>	to Continue		XX	XXXX									LYTI	D 10
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### Question

• Where is the product located?

### Stock Status Warehouse/Location Options

The second second second second	tatus Inquiry	HUMAL	n/:		té	ri .		/endo		1.9	Scroll L	Jγ	PRODUCT	#
ltem Nu Descript			OG 10 ML			Lead Ti		rendo		Base Pr	ire		List Price	
sescula	uon	INSULI				Discont		1	N	- 10 State 1 State	2.950 / E		25.000/	EΛ
Wareho	use		NEW YORK, NY		Show Co		10000000	Curr C		Sell C	ALC: NO		Purch Cost	
Prod Cla	ass	160	INSULIN		20.0	007 EA		10	.000/ EA	1	0.000 / E	A	10.000/	EA
Vendor	ltem	VI -7510				Substitu	ne hei	n				115		
Sell	EA / 1	Stock	EA / 1	PO	CS / 25	Вк	1	Cs	25	Discount	ND	S N	Future	
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1	001		171 c Lot#	-	2		nlland	Barrie	169	Date		Y		4
SALES Pres Doll	-		U A B 123415				47	06/1	13/06 06 13/06 07 13/06 08 21/09 10	/01/07				

### Question

Is this lot in stock?

# Lot Availability

EMO 12 [http://shire.com/JEMU 12 ~E-RN\_PROD.INGP 281]

👫 Ele Edit Settings Reset Turk GUI Standard Functions Special Functions Help

Pro	luct≓	RSCOMP	· ·		Serial	Number	or ALL	ALL	1.4	
1		HOSS CO	MPANION END	IFRAI	222/03 222	ee ID or ouse or		ALL		
In# Seria	Lat No.		Wies Loc Pedigree	Quantity Date	Lot Fap Date	L nos Whs	Release# P/0#/Re#	Price Cost	Gust/Vend No. Cust/Vend Name	ÐS
1	104		0100A		-1/07/02/06		01141771001		OUMC	-
104	115522			05/18/11		001	10991	30.00	UNIVERSITY MEDICAL	CENTE
2	104		0100A		1 05/18/11	POR		- Constan	ABCO	ND
1011	- Manuelle		Î	05/18/11		001	01131126	30.00	O ABCO DEALERS INC	
3	104		0100A	1	1 05/18/13	POR			ABCO	ND
110	1.		1	05/18/11		001	01131126	30.00	O ABCO DEALERS INC.	
4	104		010DA		1 05/18/13	POR			ABCO	NO
109			T	05/18/11		001	01131126	30.00	O ABCO DEALERS INC.	
5	104		0100A		1 05/18/13	POR			ARCO	ND
100				05/10/11		001	01131126	30.00	OADCO DEALERS INC	
6	101		0100A		1 05/10/11	POR			ABCO	ND
1008				05/16/11		001	01131126	30.00	O ADCO DEALERS INC	
7	104		A0010		1 05/18/11	POR			ABCO	ND
1009				05/18/11		001	01131126	30.00	O ABCO DEALERS INC	
Ente	T'END' TO E	XIT, 'NEXT I	'G' or 'PREV P	c.		jooo	xx			

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- # X

# Question

#### • How do I track a specific lot of an item?

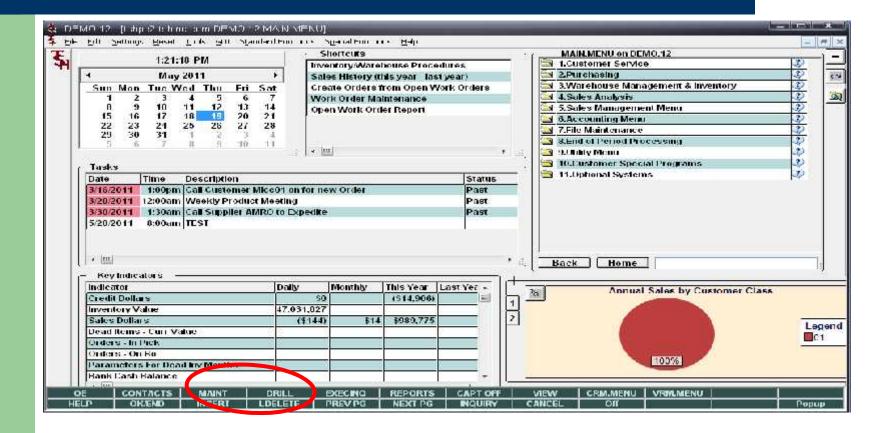
#### Serial/Lot Transaction Inquiry Sales History

	1 00/33	rial Number Trares	112 21	unber o	AL1	ALL		
Product≠	RSCOMP			Number	200 - Carlo Ca	ALL		
	ROSS COMPANION ENT	TERAL	100000000	ree ID or		ALL		
	State and an and a second state of the second		1122-14A1004	iouse or		001	10	
.n≠ Lot No.	Whs Loc	Quantity	Let Exp	Tn×	Release#	Price	Cust/Vend No.	DS
Serial No.	Pedigree	Date	Date	Whs	P/O#/Ref#	Cost	Cust/Vend Name	
1 101	0100A		-1 07/02/06	INV	01141//2001	46.1	54 KESSLER	
101		05/18/11	11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	001	14555	30.0	00 KESSLER REHAD GI	ROUP
2 RS112233	NONE		-1 12/28/06	INV	01141772001	46.1	54 KESSLER	
R\$110002		05/18/11	1	001	44555	30.0	00 KESSLER REHAB GI	ROUP
3 RS112234	NONE		-1 12/28/06	INV	01141772001	446.1	54 RESSLER	
RS110003		05/18/11		001	44555	30.0	00 KESSLER REHAB GI	ROUP
4 101	0100A		1 07/02/06	INV	01111771001	40.0	00 UMC	
101		05/18/11		001	10991	30.0	00 UNIVERSITY MEDICA	AL CENTE
5 103	D 100A		-1 07/02/06	INV	01141771001	40.0	00 UMC	
103	J.	05/18/11		001	10991	30.0	00 UNIVERSITY MEDICA	AL CENTE
6 104	0100A		-1 07/02/06	INV	01141/71001	40.0	OU UMC	
104		05/18/11		001	10991	340.00	00 UNIVERSITY MEDIC/	AL CENTE
7 105	D100A		-1 07/02/06	INV	01141771001	40.0	00 UMC	
		05/18/11		001	10991	30.0	00 UNIVERSITY MEDICA	AL CENTE

# Question

• Who did I sell product to?

# **Drill Inquiries**



# **Drill Options**

#### DEMO 12 - [tshpe2.tshind.com-DEMO 12-VIAIN.MENU]

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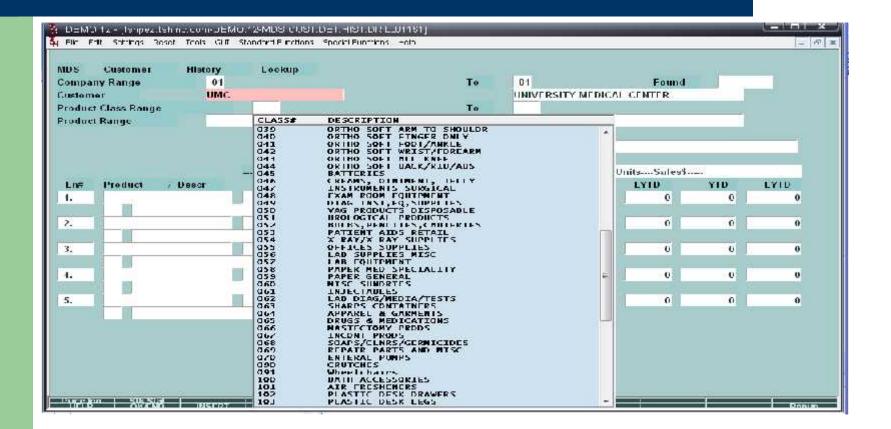
# **Customers Who Bought Product**

ompa	ny Range	01					. T	0	01		Found		<b>4</b>
reduc		30960	3						YH ONLY 5	CC L/L 10	э/вох		
ustom	er Range						1	•					
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	MEDICAL AS	SOCIATES OF											
3.	MERCYCMAI	t.	0	Ū	1	Ū	σ	U	0	1	2	14	29
	MERCY CAR	E MARION											
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	MERCY SERV	VICE WEST LI	BERI										
			0	0	U	- 0	0	0	0	0	U	0	υ

# Question

• What did I sell to this Customer?

# List of Products: select one, a range or all products



# **Showing All Products**

ustorn roduct		01 JMC		N.		Ti Ti Ti	• U	NIVERSITY	MEDICAL	Found CENTER		410
				Last	Sale	e [1	at \$3.150	on 07/31/0	2			
				Monthly	U	sage	Tot	al	sth	ults Sales}		
En#	Product Descr.	Nev	Dec	Jan 🛛	leb	Mar	Apr	Avg	YTD	1 YTD	vm	IYTD
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23,	017029	4	0	0	0	0	0	1	6	41	266	177
	BX FRGFIFCTROD	numerous of the statistic strategister of the state				_		-		0.0		4000
245	EA BUILD HALOGEN	52	0	0	0	0	0	9	n	60	0	1332
25.	05031-101	0	0	0	0	0	0	0	9	3	105	42
	BX THERM PROBE				Cont 1				100		and a second second	
				-								
Enter	Line# for Detail or FDD	In Channe Sea	uch Crite	ria.					××××	XX		

### What will a Customer pay for the item?

Customer	MERCYCB		stomer/ltem	Pri	Phone	319 378	water and the second	
Name Address 1	MERCY CARE 1790 BLAIRSE	the state of the s	r		Sism Cred. Limit		10000	
Address 2 City	ΗΙΛ₩ΛΤΗΛ		IA 522	33	Cred. Hold Cust Type	N 02 D	OCTORS, CLINICS	
kem Number	Descrij 30960	3	CAN USE V	SCCIA 100/ W/SOME SAF	ETY PRD	Vend# Name	MEDSYST MEDI-SYSTEM IN	3
and the first of the second	2.700 / BX	10000	12.000 / BX	Special		Contr. Price		Contr. Cost /
		rchUm B \$7 4	loxQty C	aseOty 4		b 1 b 2		
Ln# Whs	Location	OtyOnHi	id Oty	Avail	OtyCommit	QtyOnOrd	Due Date	QtyInP ck
1 001	0 100 E		10	10		1	2 11/21/10	

# Question

• Who did we buy this product from?

#### Stock Status Vendors We Bought From

3 CEMO.12 - [tshoe2 tshino.com-DEMO.12-ST.STAT.RECPT010\$1]

👫 Ele Ecit Settings Reset Ecols GLI Stendard Functions Special Functions Help

Scioll By **PRODUCT#** Stock Status Inquiry RSCOMP **C** ROSS **Item Number** Vendor **ROSS COMPANION ENTERAL** Lead Time Base Price List Price Description PUMP N EA 40.000 EA Discommued NEW YORK, NY Warehouse 001 Show Cost Curr Cost Sell Cost Purch Cost 30.000/ EA 30.000) EA Prod Class 070 ENTERAL PUMPS 30.000 / EA 30.000/ EA Vendor Item Substitute Item EA / 1 EA / 1 PO EA / 1 N DS N Sell Steck Bx 1 Cs 1 Discount Furthe Whs **Un Hand** Backord Next P/O Ln In Pick OnOrder Avail Lui SalesMid In Use ROO Salesitd Loc In Work In Trans Future nand 1 **Receipts History** 0 Vendor P/0# Cost Date Quantity ABCO 01131126 05/18/11 25 30.000 1 2 ROSS 01131099 01/18/11 5 30.000 3 5 SALES. ROSS 12/24/10 30.000 YTD11 ROSS 5 30.000 01131113 12/08/10 -4 Dollars Hit <RETURN> to Continue XXXXXX SALLS LYTD10 Dollars HELP OK/END INSERT LDELETE PREV PG NEXT PG INQUIRY CANCEL or Popup

ACCR NUMBER

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### **Drill Down to Detail Purchase Order**

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and the second second	ABCO		SHVILLE. IN	1		Whee	-		
00132		13	37244-0257	300-421	3040	001	CLITTON, NJ 070	013	
rd Dat	te D	lue Date	PromDate	ShipDat	e DropShip	Total (	OrderS	Total Open\$	Curr
5/18/1		5/18/11		in a second	ND	-	/50.00	0.00	
gent				Req#	and the second	Ship Inst		1	in Statement
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1	RSCOMP			EA	25		- 25		30.000
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# **Stock Status Vendor Quotations**

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	PO Cost			12.000		OUM					CS		
	Currency		US		L	ast Rept Dat	c	1			06/01/03		
	l ead Time		1.1		¢	omments							
	Last Date		05/01/	03									
	Last Amt		12.000	)			-						
	Valid Until		12/31/	03									
				0.	antity	Received	By	Month	n				
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Y	5	8	10	6	5	10	7	1	4				
Y	2	1	11	1	2	2	1	14	6	9			
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# **Vendor Quotations on File**

tock Status In	auirv				Scroll Bv	PRODUCT#
Lo#	1		Cost Quotes			
Vend		Name	MEDI-SYSTEM INTER INC	Vendør item#		
Carr	Cost	1	Inquiry List		×	
PO C	ost	Settings Help				
Curre	ncy Time	VERDOR LI Vendur#	NAME FOR PRODUCT 309603	Quale Cast. Exp DL Prim	403	
Lead	10.000.00					<u></u>
Last		MEDSYST	REDI-SYSTEM INTER INC	12.000 12/31/03 *		
	Until	MEDPROD	MEDICAL PRODUCTS INC	12.250 12/01/03		
Para	onui					
1					100	
Jan						Dec
TY	5 8				-103	
LY	2 7					
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				OK Cancel		

# **Receipt History**

bLM0.12 - its bezishing com-DLM0 (2-31 STAT.RECPT01091)

🖣 File Edit Settings Reset Tools GLI Standard Functions Special Functions Help \_ 8 × PRODUCT# Stock Status Inquiry Scroll By 6 RSCOMP Vendor ROSS Item Number Description ROSS COMPANION ENTERAL Lead Time Base Price List Price PUMP Discontinued N EΛ 40.000) EA 001 NEW YORK, NY Show Cost Sell Cost Purch Cost Warehouse Curr Cost 30.000/ EA Prod Class 070 ENTERAL PUMPS 30.000/ EA 30.000 / EA 30.000/ EA Vendor item Substitute Item FA / 1 PO FA 1 FA / 1 Stock Bx 1 Cs 1 Discount N DS N Future Sell Whs On Hand In Pick Backord OnOrder Avail Next P/O **SalesMid** Ln Lot Loc In Work In Use In Trans Future ROO SalesYtd nand 1 Receipts History 5 Vendor P/OH Date Quantity Cost 05/13/11 1 ABCO 01131126 25 30.000 2 ROSS 01131099 01/13/11 5 30.000 SALES 3 ROSS 12/21/10 5 30.000 YTD11 4 ROSS 01131113 12/03/10 5 30.000 0 Dollars Hh <RETURN> to Continue XXXXXXX 1YTD10 SALLS Dollars HIP OKA NIS INST R1 ....... PIAVPG NIXIPG INGS IN CY CANCIL Citt Popus

A REAL PROPERTY.

# **Customer Sales History**

DEMIC 12 - [tsnpe2.tshirc.com-DEMIC.12-ST.STAT.DETAIL01051]

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PRODUCT# Stock Status Inquiry Scroll By Item Number RSCOMP 本 Vendor ROSS List Price Description ROSS COMPANION ENTERAL Load Time **Base Price** PUMP Discontinued N LA 40.000/ LA ALL Show Cost Curr Cost Sell Cost Purch Cost Watehouse Prod Class 070 ENTERAL PUMPS 30.000, EA 30.000/ EA 30.000 / EA 30.000/ EA Vendor Item Substitute frem Sell EA / 1 Stock EA / 1 PO EA / 1 Bx 1 Cs 1 Discount N DS N Future **On Hand** In Pick Backord Next P/U Ln Whs UnUrder Avail Lot SalesMtd Loc In Work In Use In Trans ROO SalesYtd Future 1 8 Detail Ilistory Customer# Price Я Release# Date Quantity Um 01141772001 05/18/11 3 46.154 EA 1. **KESSLER** 5 2. UMC 01141771001 05/18/11 40.000 EA SALLS 3. (TD11 4. 8 338 Dolla Hit <RETURN> to Continue OCXXXX SALES. 11010 0 Dolla HLLP OKILND INSLRI LDLLLIL PRLV PG NUXI PG INCOURT CANCLL UNIT Popup

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# Question

#### • Did I order the product?

# **Inventory Inquiry**

#### DEMO.12 tohpc2.ton no.com DEMO.12 INV.IN30 2811

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lten	n Number	Whse	ALL	SI	Sk	Inventory On Hand	0n P/0	InPick		On B/O	Ava	il Fut	ITE
2.53	CONTRACTOR DUTY IN		Contractor of	22									
GLOV	E NS ULTRACAR	E SM 100		BX	BX	0	1580	1		1	5	5	0
Sub	stitutes				-100W-								
								-				-	
				_	-		-					100	
.n#	Order#	Ord Date	OpenO	hy	D	ue Date	Customer#		Custor	ner P0#		Pric	c
1	01141725	03/16/11			1 03	3/16/11	KESSLER		125				8.077
2	01141724	03/16/11			1 03	3/16/11	KESSLER		111				8.077
3	01141/23	03/16/11			1 01	0/16/11	KESSEER		123				8.077
4	01141464	12/13/10	100		2 12	2/13/10	MERCYCIND		0				6.750
			1000				The second se						011.00
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1	P/07 01131112	P0 Date 12.08/10	ABCO		5	Open Ony 20	Intr Oty	12/06/	ate 0	MfgBo N		5.250	St
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1 2 3	P/07 01131112 01131114 0113112/	PO Date 12/08/10 03/16/11 05/18/11 05/20/11	ABCO ABCO ABCO	e#	5	Open Ony 20 60 1200	Intr Oty	12/06/1 03/18/1 05/18/1	nte 0 1	MigBo N N N	Cos	5.250 5.250 5.250	St ND NU
1 > 3 4	P/07 01131112 01131114 0113112/ 01131128	PO Date 12/08/10 03/16/11 05/18/11 05/20/11 T	ABCO ABCO ABCO CIVCO OTAL	r#	5	Open Ony 20 60 1200 300	Intr Oty	12/06/1 03/18/1 05/18/1 06/14/1	ate 0 11 11	MigBo N N N	Cos	5.250 5.250 5.250 5.250	St ND NU
1 > 3 4	P/07 01131112 01131114 0113112/	PO Date 12/08/10 03/16/11 05/18/11 05/20/11 T	ABCO ABCO ABCO CIVCO OTAL	r#	5	Open Ony 20 60 1200 300	Intr Oty	12/06/1 03/18/1 05/18/1 06/14/1	nte 0 1	MigBo N N N	Cos	5.250 5.250 5.250 5.250	St ND NU
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### **PO Detail Due Date/Open Quantity**

🙀 - DLML 12 - [tshbə2.tshmc.com-DLMU.12-DL1.PLU11\$1] -

暮 File Edit Settings Reset Tools GUI Standard Functions Special Functions Help

P/0#	Open		ABCO	DEALERS INC	1		Ship	TSH Import Con	npany	
	113111	1	PO BO	X 440257			Io	1033 ROUTE 46		
Vend#	VBC	0	NASHV	ILLE, IN			Whse			
100132	>		372	44-0257	800-421-	3040	001	CLIFTON, NJ 07	013	
Ord Da	ate	Due Da	1e	PromDate	ShipDate	e DropShi	p Total O	Irder\$	Total Open\$	Curr
03/16/	11	0.3/18/1	1	08/17/70	08/17/70			315.00	283.50	US
Agent					Regh		Ship inst			
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Ln≢ 1	Descri 02-530			SM 100	St Pu UX CS	Ordered 60	Open 60	Received	In Irans Due Date 03/18/11	Cost 5.250
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# Question

Did we receive the product from the vendor?

# **Vendor Purchase Orders**

end	AT#	Vender Name			Ytd P/O\$	Start Date	05/16/10
BCC		Sentine Point	12.	1. 31	0.00	Lnd Date	05/16/11
					0-00F	Linu Date	4.7.107.11
n∉	P/0#	Ord Date	Ship Dat	Lotal Orders	Total Open\$	Customer#	
	St Hist	Due Date	Prom Dat	Open Lines	DS/ND	Curi	Held
1	01131123	05/16/11		432.00	4.32.00	TSH Medical Com	any
	Open	06/16/11		1	ND	US	
>	01131117	04/23/11	08/17/70	5250.00	2625.00	TSH Medical Com	any
	Upen	04/23/11	08/17/70	1	NU	US	
3	01131116	03/30/11	08/17/70	221.76	110.88	TSH Medical Com	any
	Upen	03/30/11	08/17/70	1	ND	US	Line Line Line Line Line Line Line Line
4	01131115	03/16/11	08/17/70	103.50	51.75	NEW YORK, NY	
	Open	03/16/11	08/17/70	1	ND	US	
5	01131114	03/16/11	08/17/70	283.50	283.50	TSH Medical Comp	any
	Open	03/18/11	08/17/70	1		US	
6	01131120	03/15/11	05/24/69	69.00	34.50	UMC	
	Open	03/15/11	05/24/69	1	DS	US	
	Open PO's	Vender	Totals	113162.91	51313.49		
	FND					<b>XXXXX</b>	
iter	END to exit, NES	XT PG,PREV PG,	or Line 7 for De	tall		00000	

# **All POs**

end	<b>11</b> 0	Vender Nam		Purchase Orders	Yid P/OS S	Start Date	05/16/10
BCO	press and the	S BUTTOL MAIL			The second s	and Date	05/16/11
			i.	2	1200	nu oane	17.0711
n#	P/0#	Ord Date	Ship Dat	Total OrderS	Total Open\$	Customer#	
	St Ilist	Due Date	Prom Dat	Open Lines	US/NU	Curr	Hold
, h	17	1		10-		6	
1	01131123	05/16/11		432.00	432.00	TSH Medical Com	pany
~	Open	06/16/11	60/47 70	1	ND	US	
?	01131117	04/23/11 01/23/11	08/17/70 08/17/70	5250.00	2625.00	TSH Medical Com US	pany
3	Open 01131116	03/30/11	08/17/70	221.76	ND 110.88	TSH Medical Com	NAME:
а.	Open	03/30/11	08/17/70	1	NU	US	pany
4	01131115	03/16/11	08/17/70	103.50	51.75	NEW YORK, NY	
	Open	03/16/11	08/17/20	1	NU	US	
5	01131114	03/16/11	08/17/70	233.50	283,50	TSH Medical Com	pany
-	Open	03/18/11	08/17/70	1		US	
6	01131121	03/15/11	05/24/69	3 19.00		TSH Medical Com	pany
	Comp	03/16/11	05/24/69	0	NU	US	
	All PO's	Vendo	Totals	303419.20	51313.49		
nter	END to exit, NE	XT PG, PRFV PG,	or   Ine 7 for De	tall		XXXXXX	

# **Detail Purchase Order**

	C-172-(2-2-)	PO NAS	CO DEALERS INC BOX 440257 SHVILLE, IN 37244-0257	800-421-3	A STATE OF A	Ship Ta Whse 001	TSH Medical Co 1033 ROUTE 45 CLIFTON, NJ 070		
nd Da 5/18/1 Igent	17	Due Date 05/18/11	PromDate	ShipDate Req#	Drop Ship ND	a contractory of the second se	5390.00	Total Open\$ 6300.00	Cun
n#	Product Descript	Number ion		St Po	Ordered	Open	Received	InTrans Due Date	Cost
1	RSCOM ROSS C	P OMPANION EN	TERAL	LA	3		3	05/18/11	30.000
2	02-5300 GLOVE	NS ULTRACAP	RE SM 100	UX CS	1200 60	1200		05/18/11	5.250
3									
nter I	FND to ex	h, PRFV PG a	r NFXT PG		koox	XX			

# **Receiver Inquiry**

\* L'EMOLTZ - [tshps2.tshine.com-L'EMO, t2-DETTPU NOVIALOOKATLT267] 🖣 Fle Ecit Settings Poset Tools (SU: Standard Functions Specia Functions Hep - 0 × MDS RECEIVER LOOKUP REVR#'S FOR PO# 131127 TOTOTY TOT VALUE TOT VALUE TOT APPL TOT OPEN RECV'D PO RECEIVER RECEIVER 1 N# RECEIVER# REC DATE RCVR RECEIVER 1. 141//2 05/18/11 3 90.00 90.00 0.00 90.00 2. 3. 4. 5. 6. 7. ε. 9. 10. 11. 12, 13. 14. 15. ENTER LINE# FOR DETAIL RECEIVER INQUIRY OR END 2000000 IELP OKAEND INSCRT LDCLCTC PREV PG NEXT PG INQUIRY CANCEL on Popup

# **Detail Receiver Inquiry**

	ecelver# are of Recelpt		DETAIL RECEIVER/PO INQUIR 777 05/18/11	N	Co./ Whse Vendor	01 001 # AB	0	
<b>N</b>	PO+	PO LN# 001	ITEM NUMBER ITEM DESCRIPTION RSCOMP			RCVD COST 30.000	COST HM FA	VALUE 90.00
2	131127	001	BOSS COMPANION ENTERAL			30.000		30.00
3	1				-			
1	JJ			_		_		
5	1					ļ		
							101	
r.	1.					1	9.04	
	ER END TO EX		XXXXXX					

# **Executive Inquiry Capabilities**

- Sales
- Inventory
- Warehouse
- Salesman

# **Executive Inquiry**

CO# 01	TSII Medical Company		EXECUTIVE As of Date	INQUIRY SALES	SCREEN	
Customer	Orders	Sales	Day	M-T-D	Y-1-D	
In Pick	3,827	Sales	1,668	1,683	991,443	
Backord	123,928	Credits			-14,906	
luture		Net SIs	1,668	1,683	1,617,480	
Direct	750	Cost of Sis	714	723	1,030,019	
On Hold	2,856					
lotal	131.361	Gross Prot	954	959	587,461	
		GP Pct	57.20	57.01	36.32	
Accounts	Receivable		Day	MTD	YTD	
Current	470	Involced	1,755	1.770	976,624	
31.60	198	Cash Recd		227,140	1,761,033	
6199		Write Offs		8	2,002	
91 120		Adjustments			1,156	
121 150	6,416					
151 Ovr	59,053	A/R Change	1,755	225,370	707,560	
Inture	1.000					
		Avg Diy Sales			16,068	
Total	65,937	Days in A/B			1	
Enter END to	exit XXXXX	1992			PAGE 1 OF 1	

# **Sales for the Month**

Date Range Company Range		Lookup 05/01/11 je 01			lu 05/31/11 lo 01			9 2144.45
	mər Range		0.00		Го	0.00		
	int Range it Card No		0.00		To Search Pattern	0.00		
1222			40.000.000	-1.			1250/2007/02002	-
	Involce#	Date	TNX	Inv Amount	Open Amr	GP%	Customer	Name
1.	01519281	05/16/11	EV	102,85		27	UMC	UNIVERSITY MEDICAL CE
2.	01519270	05/06/11	INV	371.76	374.76	-41	and all	Phil's Rug Store
3.	01519278	05/11/11	INV	11.22	11.22	.35	KESSLER	KESSIER REHAD GROUP
4	01519279	05/16/11	INV	150,96	150.96	.35	KESSLER	KESSLEB REHAD GROUP
5.	01519230	05/16/11	INV	1160.15	1160.15	71	MARKING	UNIVERSITY MEDICAL CE
6.	01519281	05/16/11	INV	102,85		27	UMC	UNIVERSITY MEDICAL CE
1.	01519232	05/16/11	INV	93.90	93.90	36	UMC	UNIVERSITY MEDICAL CE
8, 9.	01519283	05/18/11		200.00	200.00	25	KESSLER	UNIVERSITY MEDICAL CE
9. 10.	01515734	05/10/11	INV	150,40	150.46	Ch.	RESSEE	ALSSITE RITAD GROUP
11.			_					
12.					-			
1.	107		_					

# Inventory

- 21	DEI	viō.1:	2 - Itshpa	s2.teh n	c.scm	-DE V	10 2-EXECTING0	1321	
\$	Uk	Ldt	Lettings	Heset	Looks	UU	Standard Lunctions	Special Lunctions	Lisip

	al Company		1292	<b>XE CUTIV</b>	dfi -	INQUIRY	19 32	NVENTORY	SCREEN	
	05/11/11	Inventory		Days	in		22 Days	1	100 Days	
		Value		Invent	ory		Lums	Dead	how	
	Current	73.	570,974		4341		0.06	1	,775.410	
	Begin Mo		105,004		10		26.44		4,449	
	Prior Mo	1	98,143	10	9		27,88		4.311	
	Prior Mo 2	- U	92,530		9		29.23		5,798	
	Prior Mo 3		91,492		9		29.10	1	6.832	
	Begin Yr									
			Day	8				Y-T-D		
							Party in the local division of the	-	and the second second second	
				1.4			succession and succession of the		and the second second second second	
	Checks Written		-	1,000			13,875		412.531	
								4 44		
	the second se	Orders	10.0 0000			and the second	unte	Payable	A 1115 - 01 - 51 -	
	Past Due		87,184			And the second second second second		-	manufacture in the Name	
						May 2011	_	-	100	
		-						-		
	Enterna	-					_	-		
	or dealer	1000	1122			- unute			100	
	Intal	1	87,184			Lotal		1	132:106	
vit		5				- or an		PZ	parte programme 200	
								240	Contraction of the	
	Accip Op Stats	Sism Sum	NEXT PG			CANCEL	. 0			Pop
	exit Purch	Current Begin Mo Prior Mo 2 Prior Mo 3 Regin Yr POs Written A/P Invoices Checks Written Purchase Pust Due Future Lotat KXXXXX	Value Current Current 73. Begin Mo Prior Mo Prio	Current     73.570,974       Begin Mo     105,004       Prior Mo     38,143       Prior Mo 2     92,530       Prior Mo 3     91,492       Begin Yr     Day       POs Written     Day       A/P Invoices     Criters       Checks Written     87,184       Future     87,184	Value     Invent       Current     73.570,974       Begin     105,004       Prior Mo     98,143       Prior Mo     98,143       Prior Mo     91,492       Begin     Yr       Day     Day       POs Written     1,237       A/P Invoices     1,237       Checks Written     1,000       Purchase     Orders       Pust Due     87,184       Future     87,184	Value     Inventory       Current     73.570,974     4341       Begin Mo     105,004     10       Prior Mo     38,143     9       Prior Mo 2     92,530     9       Hriter Mo 3     91,492     9       Regin Yr     Day       Pf0s Written     1,237       Checks Written     1,237       Checks Written     1,000       Purchase     Orders       Purchase     0rders       Future     87,184	Value     Inventory       Current     73.570.974     4341       Begin Mo     105.004     10       Prior Mo     38,143     9       Prior Mo 2     92,530     9       Hrter Mo 3     91,492     9       Regin Yr     Day     M-T-D       POs Written     1,237       Checks Written     1,000       Purchase     Orders       Pust Due     87,184       Pust Due     May 2011       Future     87,184       Future     87,184	Value     Inventory     Lums       Current     73.570,974     4344     0.06       Begin Me     105,004     10     26.44       Prior Me     98,143     9     27.88       Prior Me 2     92,530     9     29.23       Prior Me 3     91,492     9     28.10       Begin Yr     Day     M-T-D       POs Written     1,237     154,407       A/P Invoices     1,237     154,407       Checks Written     1.000     13,875       Purchase     Orders     Accounts       Pust Due     87,184     Pust Due       Future     87,184     Pust Due       Iotal     07,184     Iotal	Value     Inventory     Jums     Dead       Current     73.570,574     4341     0.66     1       Begin Mo     105,004     10     26.44     1       Prior Mo 2     98,143     9     27.58     1       Prior Mo 3     91,492     9     29.10     1       Begin Yr     Day     M-T-D     Y-T-D       Plos Written     1,237     154,607     1       A/P Invoices     1,237     154,607     1       Checks Written     1,000     13,875     1       Purchase     Orders     Accounts     Payable       Fust Due     87,184     Past Due     1       Future     87,184     Post Due     1       Future     87,184     Potal     1       Future     87,184     Potal     1	Value         Inventory         Iums         Dead         Inv           Begin Mo         105,004         10         26,44         4,449         4,449           Pitor Mo         38,143         9         22,588         4,311           Pitor Mo         38,143         9         29,23         5,798           Pitor Mo         38,143         9         29,23         5,798           Pitor Mo         3         91,492         9         29,10         6,832           Dead         MT-D         V.T.D         194,496         718,111           A/P Invoices         1,237         154,007         934,678           Checks Written         1,000         13,875         412,531           Purchase         Orders         Accounts         Payable           Past Due         87,184         Past Due         132,036           Past Due         87,184         Past Due         132,036           Past Due         87,184         Past Due         132,036           Page Due         87,184         Past Due         132,036           Page Due         87,184         Past Due         132,036           Page Due         87,184         Past Due         <

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# **Operator Statistics**

CO#	01		# 0F	#ORD		% TOT	ACTIVE
OPERA	ATOR	NAME	ORDERS	LINES	ORDERS	ORDERS	WINDOW
1	RL.		15	115	3353.65	4.69	Orders
2	SL	SYTERING	78	159	535631.01	24,38	
3	IR.	ROB RUMMUELHART	130	425	20269.30	40.63	
4	sf	SY FERTIG	96	172	209098.04	30.00	
2 3 4 P/							Packs
2							a della
3							
4	-						
lick on A	ctive Wi	ndow field to change Selection	1	k0000	×		

# How is our sales team doing?

			ecutive Inquiry - Sa As of Hiscal Period	The second s		1104		
Co#	01 ISH Medical	Company	Mor	nth to Date		Year	to Pate	
Sales	aman U		Sales	Pinfit	GP%	Sales	Profit	GP%
100	SYEERIG		36044.75	1074.39	2.93	266390.26	1074.39	0.40
002	DAVID FERING		53294.59	0.00	0.00	133046.50	0.00	0.00
003	LISA FERTIG		68268.71	0.00	0.00	530404.30	0.00	0.00
0.04	INHOUSE SALES		65977.65	556.05	0.84	343033.03	556.05	0.16
005	KEVIN LYNCH		12776.74	0.00	0.00	158774.65	0.00	0.00
006	RETAIL SALES		3750.84	0.00	0.00	49085.73	0.00	0.00
007	GUS VELEZ		37.64	0.00	0.00	37.64	0.00	0.00
			0.00	0.00	0.00	0.00	0.00	0.00
			0.00	0.00	0.00	0.00	0.00	0.00
			0.00	0.00	0.00	0.00	0.00	0.00
			0.00	0.00	0.00	0.00	0.00	0.00
			0.00	000	0.00	0.00	0.00	0.00
			0.00	00.00	0.00	0.00	0.00	0.00
			0.00	0.00	0.00	0.00	0.00	0.00
1/2/20	er END to Exit	Totals	240150.92	1630.44	0.68	1780552.11	1630.44	0.09



# **Questions and Answers?**

