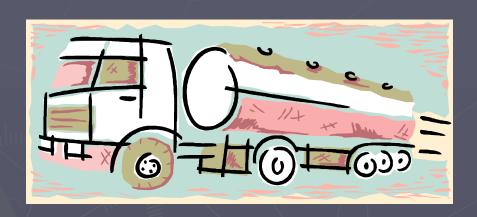
MDS Freight & Shipping Overview





TSH User Meeting 2008

Why to Look at Freight for your Company?

Rising Fuel and Shipping Costs Shorter Delivery Windows Shrinking Margins

MDS Freight Subsystem Offers:

- Additional Revenue Stream
- Increased Visibility into Actual Costs
- Better Control of Freight and Shipping Costs
- Better Customer Service

MDS Freight Subsystem

Shipping Methods
Ship Rate Table/Ship Zone Table
Freight Class Table
Add on Dollar Amount by:

- Customer
- Customer Class

Percentage of Order/Actual Freight Amount:

- Customer
- Customer Class



Shipping and Delivery



MDS has two methodologies available – for customers who deliver via:

- Third Party Shipping systems (UPS, FedEx)
- Customer owned trucks

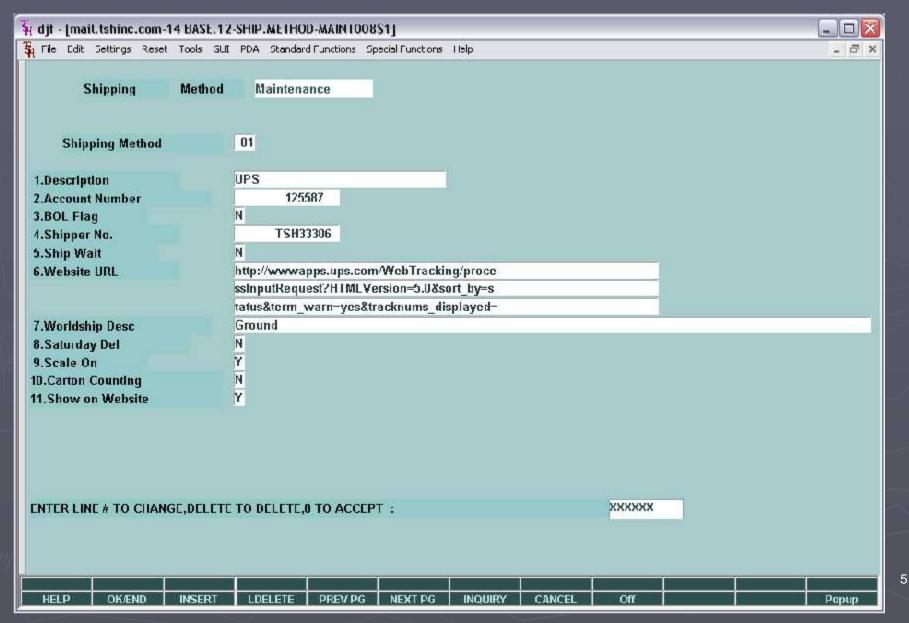
Either approach generates shipping papers, carton labels and ASN's as result of shipping operation



Shipping Methods

Third Party Shipping (Fedex, UPS, DHL)
Common Carrier/LTL – Less than Truckload
Your own Truck

Shipping Methods



Third Party Shipping Systems

Warehouse picks, packs, and verifies order MDS includes interface to Third-Party Shipping Systems (UPS Worldship, FedEx, DHL) Carton placed on shipping scale

MDS provides shipping information to manifest system (address method of shipment etc.)

Manifest System uploads tracking number, number of cartons, weight and cost

Based on customer profile MDS applies shipping charge to invoice

Invoice or Pack Slip printed at the shipping station

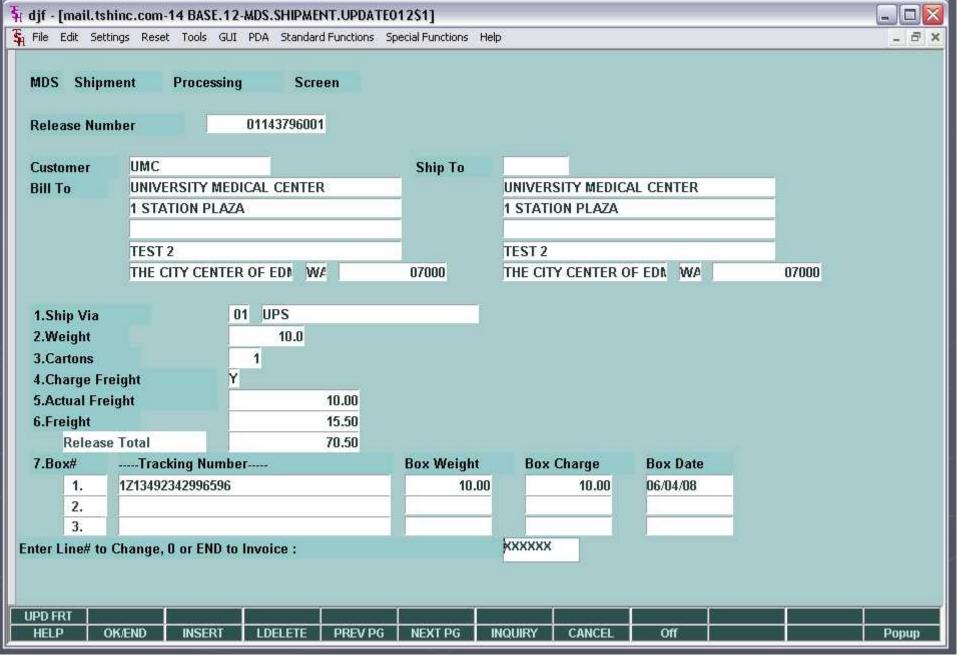
Shipment status inquiry available from within the MDS application



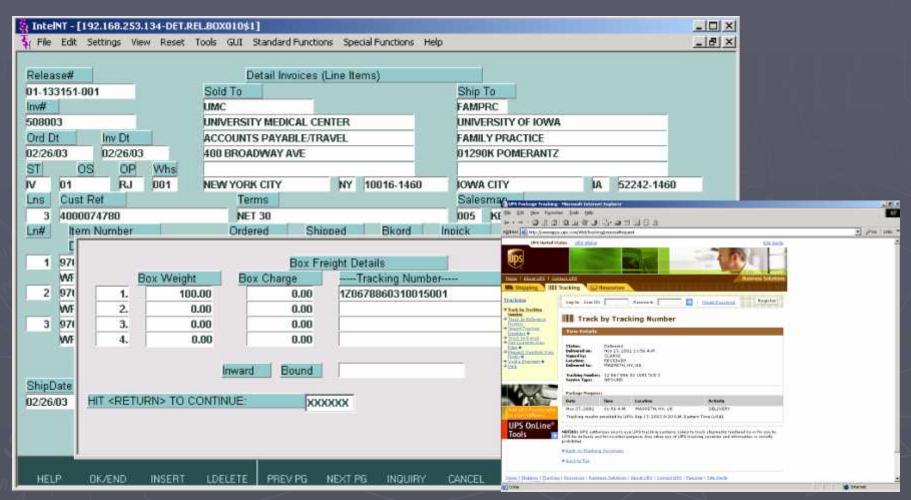




MDS Shipment Update



Shipment Drill Down/Tracking



Ship Rate/Ship Zone

Pros:

- Simplest Method
- Based upon UPS/Fedex Zones or Maps

Cons:

- Not Exact Rates fluctuate
- Maintenance Intensive
 Customer Coding
 Carrier (UPS) Updates

Ship Rate/Ship Zone

Pros:

Simplest Method

Based upon UPS/F

Cons:

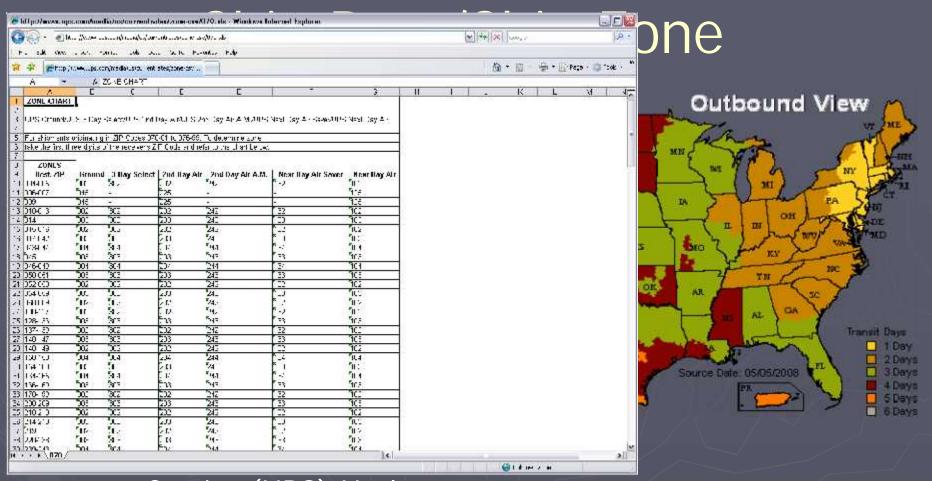
Not Exact – Rates fluste

Maintenance Intensive

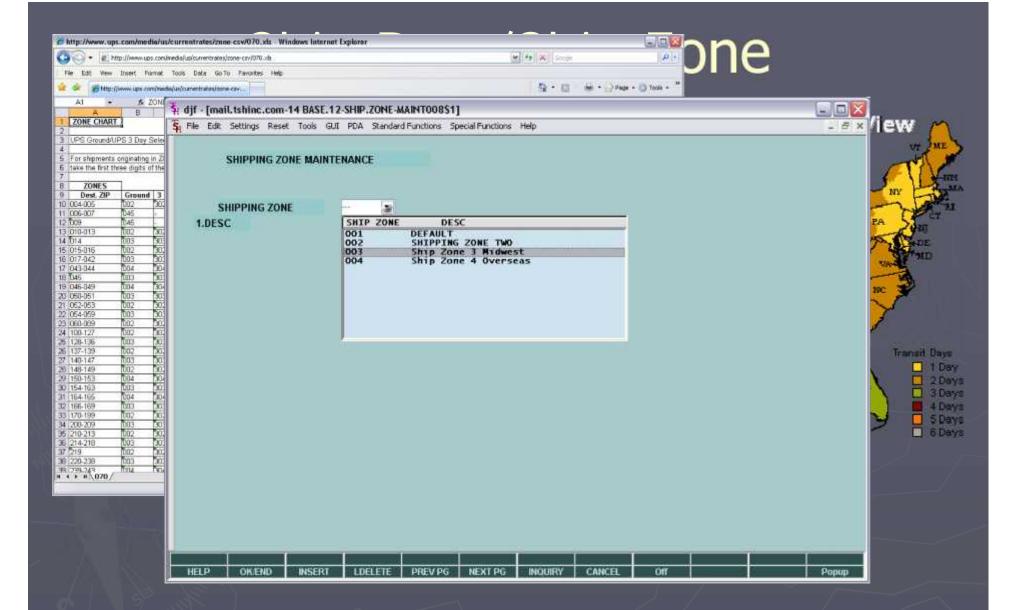
Customer Coding
Carrier (UPS) Updates

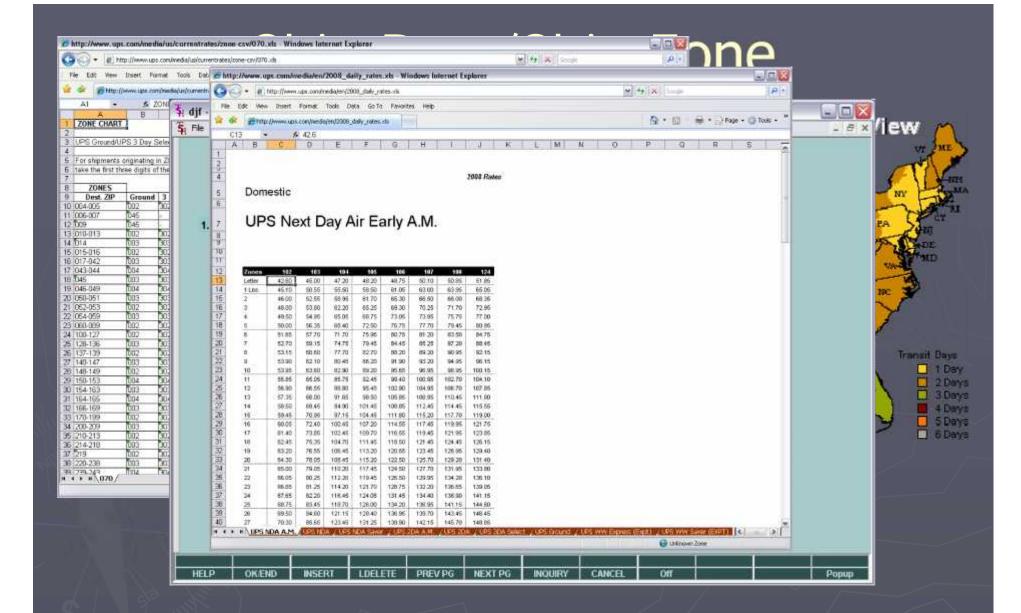


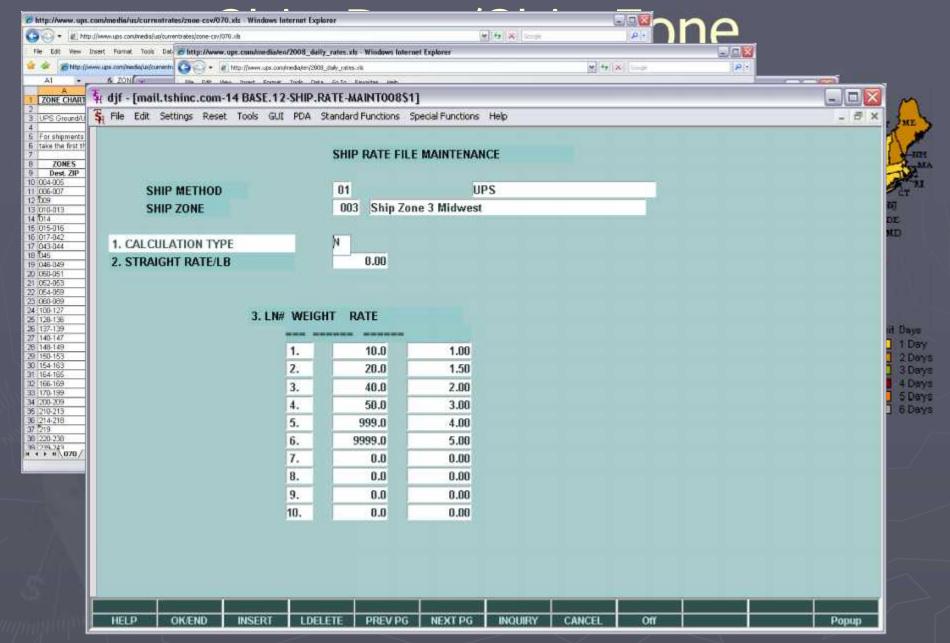
Outbound View



Carrier (UPS) Updates



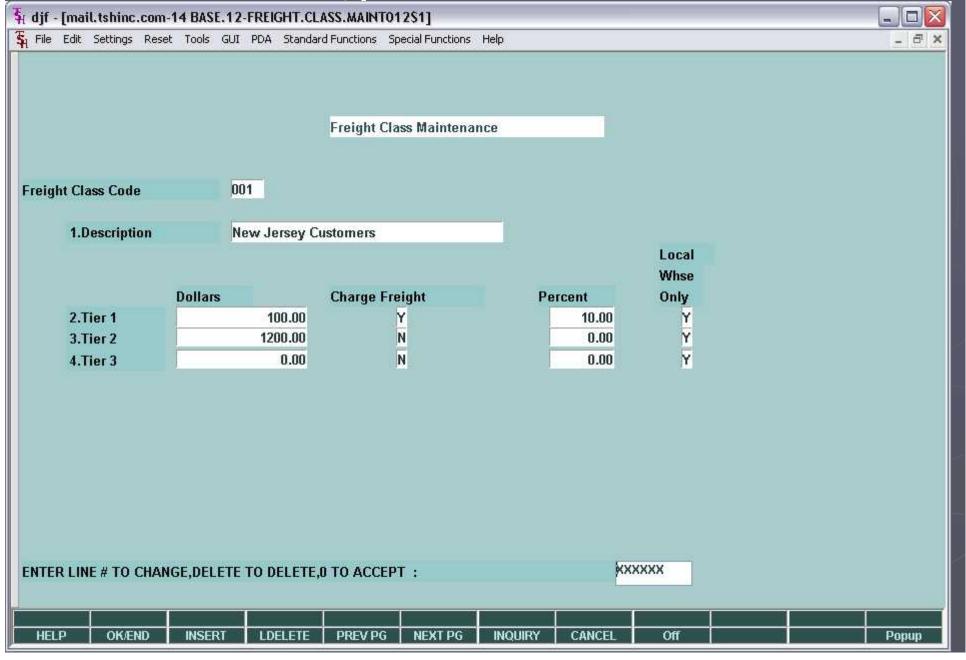




Freight Class Table

- Allows for Free Freight cut off
- Allows override based upon local warehouse
- Simple and Easy to Understand
- Can change based upon customer or Sales Order
- Percentage of Order Total

Freight Class Table



Customer/Customer Class Freight Surcharge

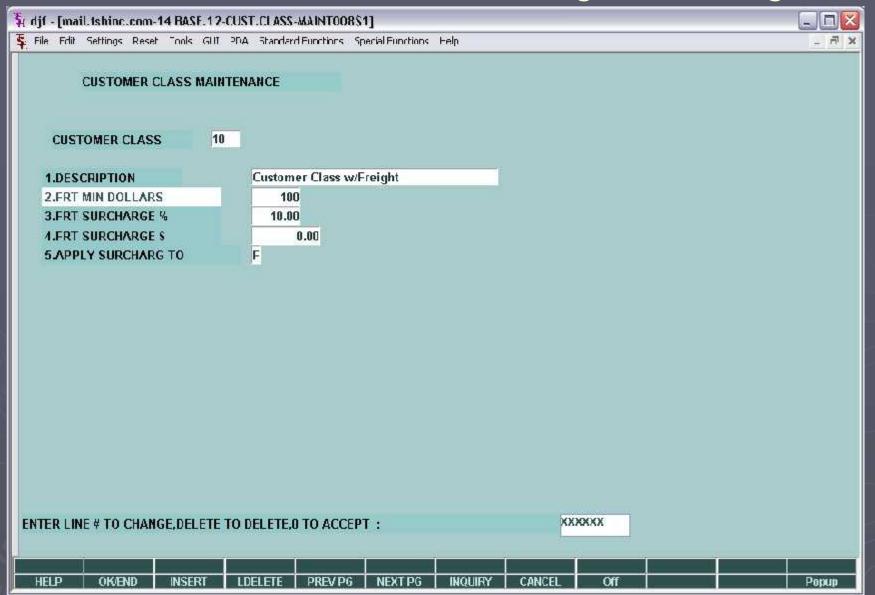
Allows Actual Freight to be used or Order total

Can be Percentage or Flat Dollar

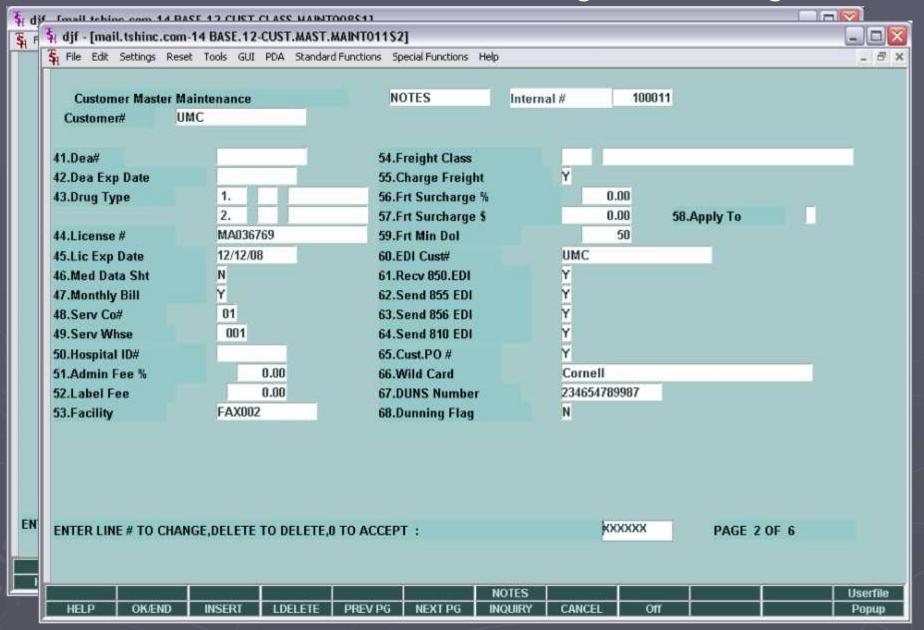
Can be set at Customer or Customer Class Level

Allows for a Minimum Order Total

Customer/Customer Class Freight Surcharge

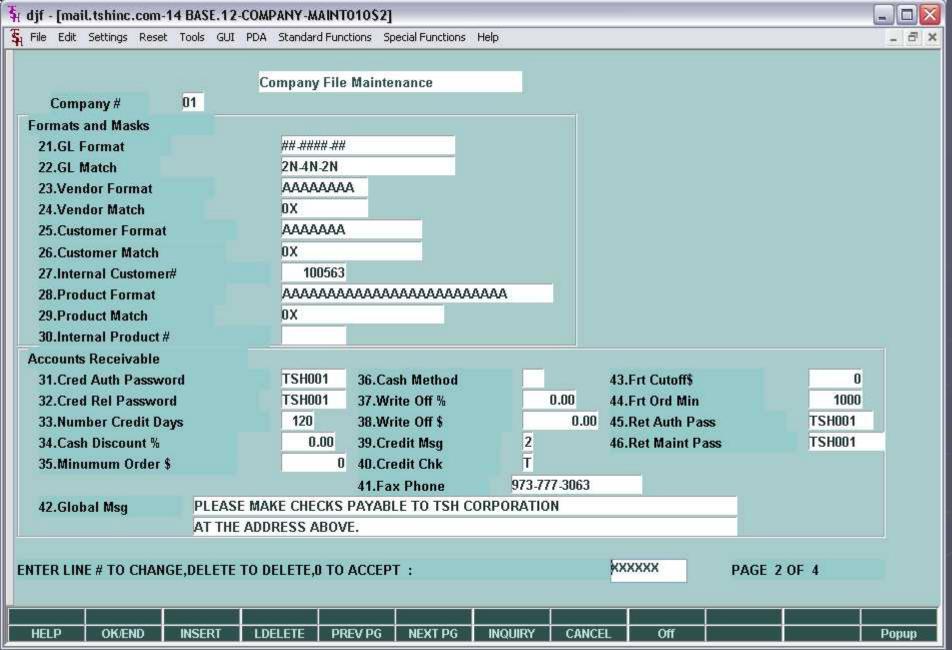


Customer/Customer Class Freight Surcharge



Company Freight Setup 12

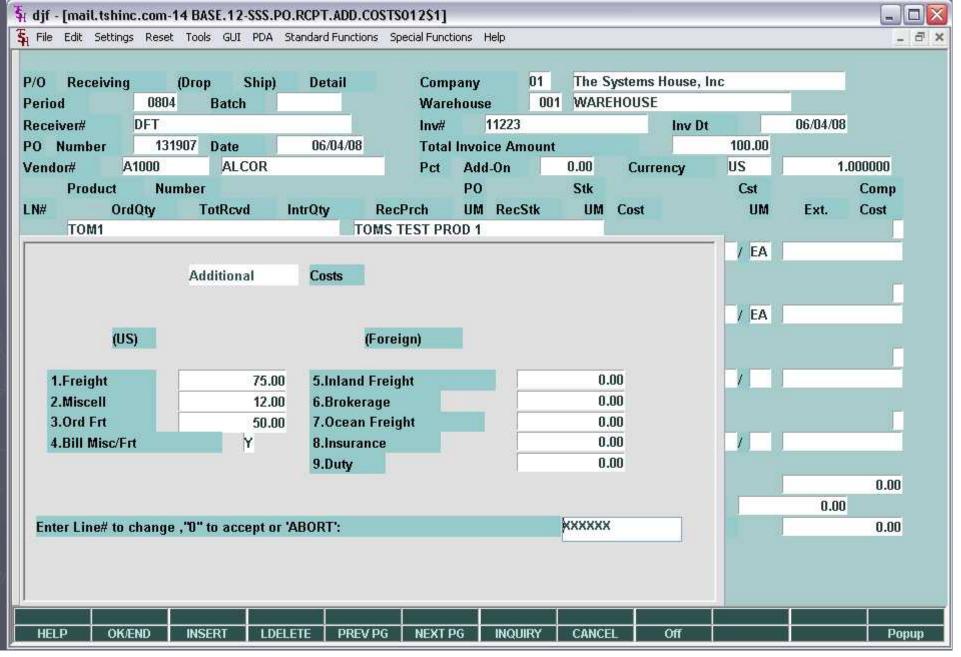
Company Freight Setup



Drop Ship Freight Charges

Allows you to pass on or Up charge Freight and or miscellaneous Charge to your customers

Drop Ship Freight Charges



Delivery Master Running Your Own Trucks

Initial routing information in the customer file Warehouse picks, packs, and verifies order Bar code label generated for each package Shipping manager reviews truck loads and adjusts routes and stops (initially assigned from customer profile) based upon schedule, truck loading etc.

Paper manifests are printed to serve as a backup if needed

Routing Information on each Order

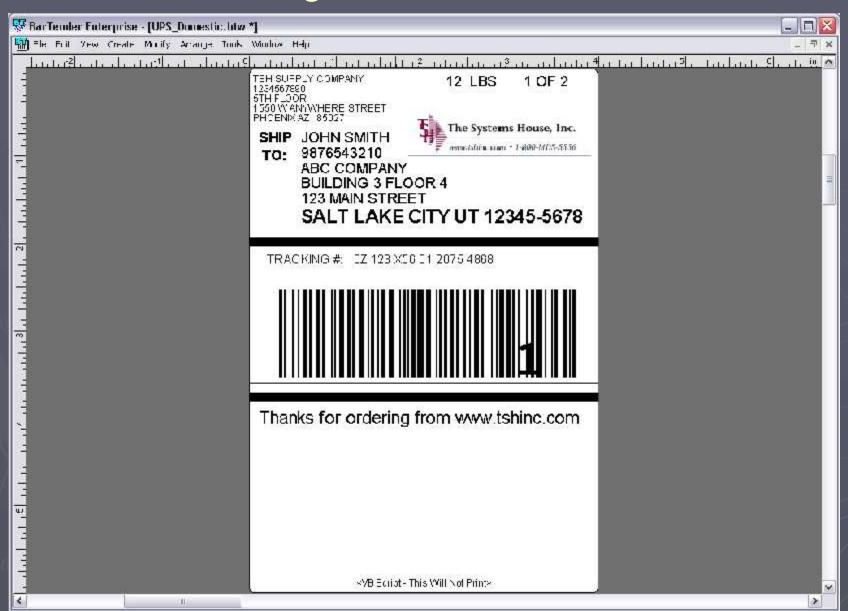
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	CUST PO 123				17.Ord Hold					
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Truck Route Assignment





Create your Own Labels



17

Loading the Truck

Each carton is scanned as truck is being loaded to insure that all packages have been loaded on the right truck.

Driver downloads the electronic manifest to handheld device, enabling the device to record delivery and stop information

PDA Displays Manifest by Route and Stop



Customer Deliveries

Driver scans each carton's barcode as it is being delivered to insure that the right boxes are being delivered, and that no cartons have been missed.

Driver captures customers' signatures on the handheld device

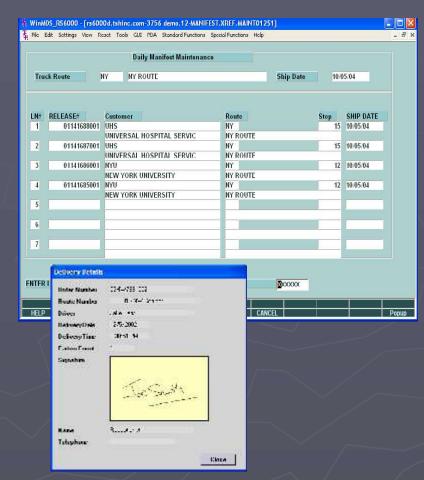
Upon return, the device in placed in cradle (docked) mode, the signature and delivery information is uploaded to the server when the truck returns to the warehouse

Driver Route Management

Delivery information is captured on each driver's handheld device. Upon return information in the handheld device is uploaded to the MDS system.



Signature data is uploaded upon driver return to the warehouse.

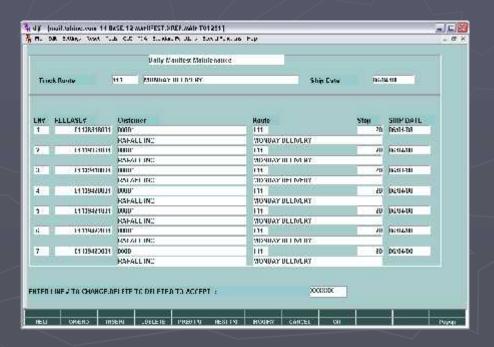


Report and Management Capabilities

A variety of reports are available on any aspect of the delivery process.

Driver and delivery performance Customer Issues





Benefits of Delivery Master

- Improved delivery service
- Ability to capture signature when packages are delivered.
- Provides Proof of Delivery
- Insure that all packages have been delivered to the right customer.
- Maintain history of all packages delivered by customer and driver.

Benefits of the MDS Shipping & Freight Subsystems

- Create Additional Revenue Stream
- Increased Visibility into Actual Costs
- Better Control of Freight and Shipping Costs
- Better Customer Service