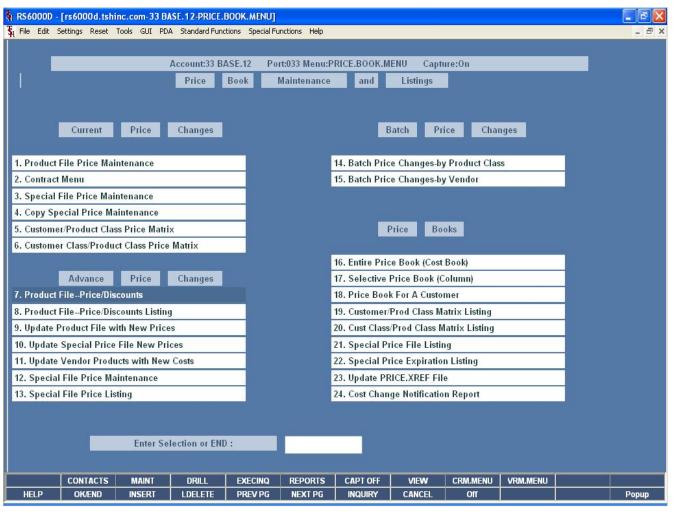
Price Maintenance/Price Books Training Guide
The following training guide is a quick start guide for Price
Maintenance/Price Books.

MDS Price Maintenance/Price Books Training Guide

Notes:			



Notes:			

Master File Maintenance Function Keys

The first 12 function keys on your keyboard (F1-F12) are reserved for special functions in the MDS master file maintenance programs. They appear on the last line of the screen as follows:

HELP - The HELP function is available by clicking on the 'HELP' icon or by pressing the <F1> function key. Help text is setup as two layers. By pressing 'F1' at the first field on the screen, an overall description of the master file will be displayed. If 'F1' is pressed at a specific field within the master file, a detailed description of the field and its' use will be displayed.

OK/END – The OK/END function is available by clicking on the 'OK/END' icon, pressing the 'F2' function key, or by typing in the word 'END' and hitting <ENTER>. This function key acts an 'accept' within a program. It will also takes you back a menu within menus.

INSERT – The INSERT function is available by clicking on the 'INSERT' icon or by pressing the 'F3' function key. The INSERT mode feature allows insertion of letters or numbers into existing text.

LDELETE – The LINE DELETE function is available by clicking on the 'LDELETE' icon or by pressing the 'F4' function key. The LDELETE function allows you to delete a line from the master file. Simply bring the cursor to the line you wish to delete, and click or press 'F4'.

PREV PAGE – The PREVIOUS PAGE function is available by clicking on the 'PREV PG' icon or by pressing the 'F5' function key. This function would be used for master files which contain multiple input screens, and will allow easy paging to additional screens. This function will be used simultaneously with the NEXT PG function to move back and forth between the screens.

NEXT PG – The NEXT PAGE function is available by clicking on the 'NEXT PG' icon or by pressing the 'F6' function key. This function would be used for master files which contain multiple input screens and will allow easy paging to additional screens. This function can be used simultaneously with the PREV PG function to move back and forth between the screens.

🧗 RS6000D - [rs6000d.tshinc.com-33 BASE.12-PRICE.BOOK.i	MENU]
File Edit Settings Reset Tools GUI PDA Standard Functions S	Special Functions Help a = a
Account:33 BASE.12	Port:033 Menu:PRICE.BOOK.MENU Capture:On
Price Book	Maintenance and Listings
Current Price Changes	Batch Price Changes
1. Product File Price Maintenance	14. Batch Price Changes-by Product Class
2. Contract Menu	15. Batch Price Changes-by Vendor
3. Special File Price Maintenance	
4. Copy Special Price Maintenance	
5. Customer/Product Class Price Matrix	Price Books
6. Customer Class/Product Class Price Matrix	
	16. Entire Price Book (Cost Book)
Advance Price Changes	17. Selective Price Book (Column)
7. Product FilePrice/Discounts	18. Price Book For A Customer
8. Product FilePrice/Discounts Listing	19. Customer/Prod Class Matrix Listing
9. Update Product File with New Prices	20. Cust Class/Prod Class Matrix Listing
10. Update Special Price File New Prices	21. Special Price File Listing
11. Update Vendor Products with New Costs	22. Special Price Expiration Listing
12. Special File Price Maintenance	23. Update PRICE.XREF File
13. Special File Price Listing	24. Cost Change Notification Report
Enter Selection or END :	
CONTACTS MAINT DRILL EXE	CINQ REPORTS CAPT OFF VIEW CRM.MENU VRM.MENU
HELP OKÆND INSERT LDELETE PRE	V PG NEXT PG INQUIRY CANCEL Off Popup

Notes:				

Pricing Training Guide

Master File Maintenance Function Keys

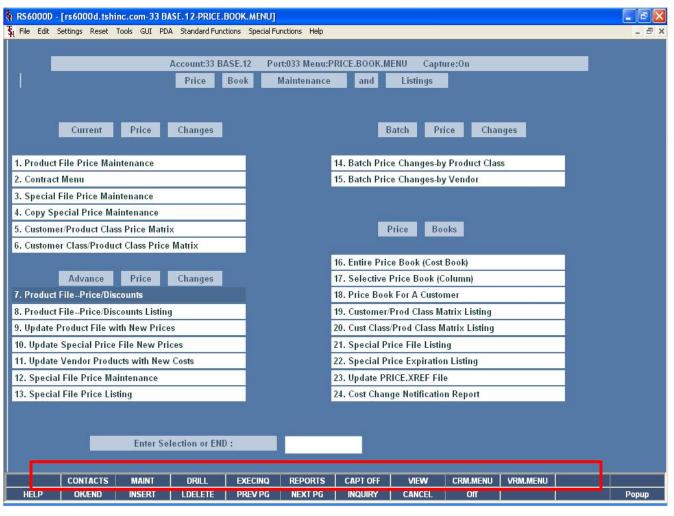
NEXT PG – The NEXT PAGE function is available by clicking on the 'NEXT PG' icon or by pressing the 'F6' function key. This function would be used for master files which contain multiple input screens and will allow easy paging to additional screens. This function can be used simultaneously with the PREV PG function to move back and forth between the screens.

INQUIRY – The INQUIRY function is available by clicking on the 'INQUIRY' icon or by pressing the 'F7' function key. This function allows the operator the flexibility to display items in the master file already entered and to display other master files used within the file being created. Example: The Product Master file. At the first prompt for product number, if the operator clicks on the 'INQUIRY' icon or 'F7' is pressed the inquiry can be made to display products on file (to eliminate duplication). If you click on the 'INQUIRY' icon or press the 'F7' function key at another field, for example, product type (which is another master file) the system will display product types on file to help the operator in selecting which product type best fits the product being created. As you can see the inquiry function can be a very useful tool when creating or maintaining master files.

CANCEL – The CANCEL function is available by clicking on the 'CANCEL' icon or by pressing the 'F8' function key. This function is used to end a program without applying changes or additions made and should only be used if you DO NOT want the changes to be updated to the file. If used, the record will be filed as it was before the operator accessed it, in other words, as though no changes were made.

Off – The Off function is available by clicking on the 'Off' icon or by pressing the 'F9' function at any menu. This function will disconnect your session from WinMDS.

Popup – The Popup function is available by clicking on the "Popup' icon or by pressing the 'F12' function key. This function will bring up a custom menu with personally specified menu options.



Notes:

Master File Maintenance Function Keys

The top row function keys on your keyboard <Shift>+(F1-F8) are reserved for special functions in the MDS master file maintenance programs.

These function keys change in each of the programs that you are in. For example, Product File Price Maintenance's top row of function keys will be different than Batch Price Changes – by Vendor's top row of function keys.

CONTACTS - The CONTACTS function is available by clicking on the 'CONTACTS' icon or by pressing the Shift+'F2' function key. This will bring the user to the Contacts inquiry.

MAINT - The MAINTENANCE function is available by clicking on the 'MAINT' icon or by pressing the Shift+'F3' function key. This will bring the user to the File Maintenance menu.

DRILL - The DRILL function is available by clicking on the 'DRILL' icon or by pressing the Shift+'F4' function key. This will bring the user to the Drill Down menu.

EXECINQ - The EXECUTIVE INQUIRY is available by clicking on the 'EXECINQ' icon or by pressing the Shift+'F5' function key. This will bring the user to the Executive Inquiry.

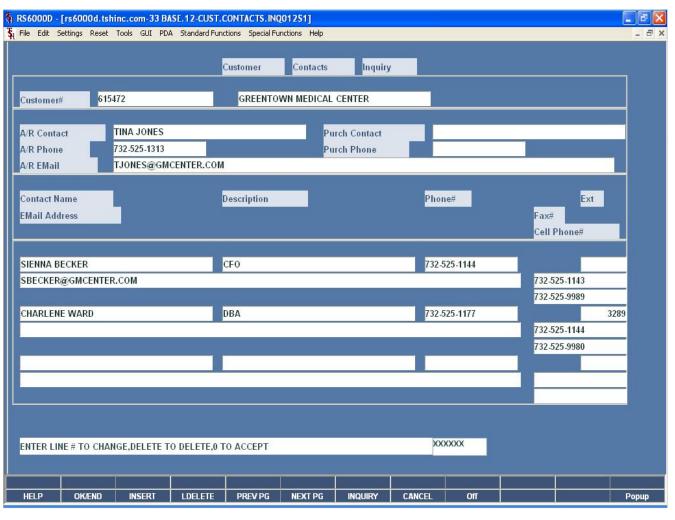
REPORTS – The REPORTS module is available by clicking on the 'REPORTS' icon or by pressing the Shit+'F6' function key.

CAPT OFF - The CAPTURE OFF function is available by clicking on the 'CAPT OFF' icon or by pressing the Shift+'F7' function key. This will disable all available reports from going to Report Capture.

VIEW - The VIEW function is available by clicking on the 'VIEW' icon or by pressing the Shift+'F8' function key. This will forward the user to Report Capture and display all reports previously ran.

CRM.MENU – The CRM.MENU function is available by clicking on the 'CRM.MENU' icon or by pressing the Shift+'F9' function key. This will forward the user to the Customer Relationship Management menu.

VRM.MENU – The VRM.MENU function is available by clicking on the 'VRM.MENU' icon or by pressing the Shift+'F10' function key. This will forward the user to the Vendor Relationship Management menu.



Notes:

Price Book Maintenance and Listings

Master File Maintenance Function Keys

Contacts Inquiry

The Customer Contacts Inquiry lists all the contact information for a specific customer.

Customer # - Enter the specific customer number. You may also use the <F7> function key, click on the 'INQUIRY' icon or click on the down arrow next to the field to display the lookup box. The system will display the customer number.

A/R Contact - The Accounts Receivable contact name, displayed from the Customer Master file.

A/R Phone - The Accounts Receivable phone number.

A/R Email – The Accounts Receivable email address.

Purch Contact - The Purchasing contact name.

Purch Phone - The Purchasing phone number.

Contact Name - Additional contact name.

E-Mail - Additional contact's e-mail address.

Description - Additional contact's description.

Phone# - Additional contact's phone number.

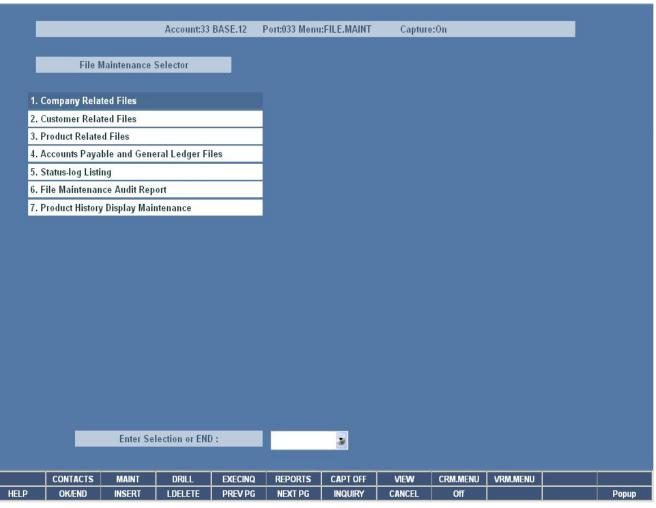
Ext – Additional contact's extension.

Fax# - Additional contact's fax number.

Cell Phone# - Additional contact's cell phone number.

ENTER LINE# TO CHANGE, DELETE TO DELETE, '0' TO ACCEPT:

Enter the line number to change. Enter '0' and hit <ENTER>, hit the 'F2' function key, or click on the 'OK/END' button to input a new customer number.



Price Book Maintenance and Listings

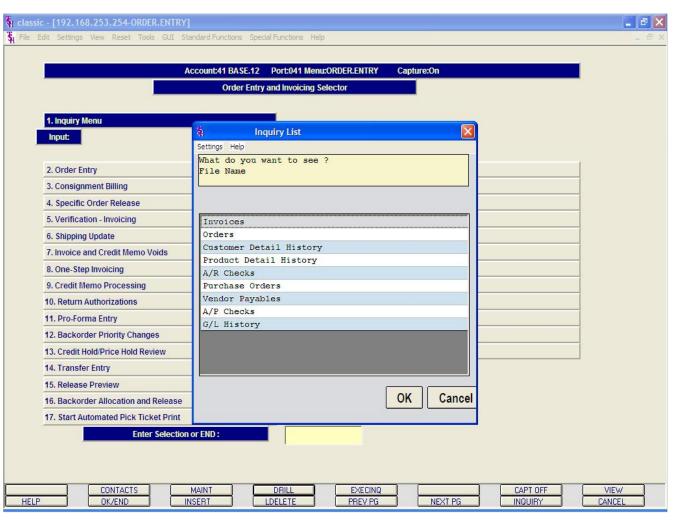
Master File Maintenance Function Keys

File Maintenance

The File Maintenance menu can be accessed by clicking on the 'MAINT' icon or by pressing the Shift+'F3' function key.

From this menu, the user can access any of the file maintenances on the system.

Notes:



Master File Maintenance Function Keys

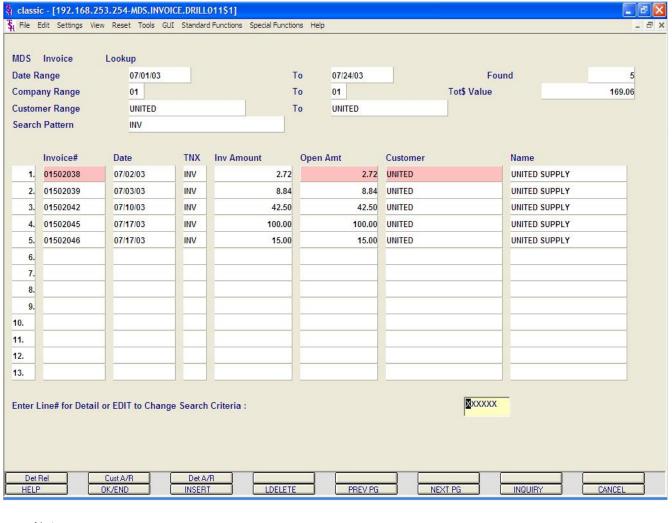
Drill Down Inquiry

The drill down inquiry is accessible by clicking on the 'DRILL' icon or by pressing the Shift+'F4' function key. A popup box is displayed (as shown in example) and the operator can choose which inquiry they would like to access.

In this guide, we will discuss the Drill Down Inquiry titled, "Invoices".

An explanation of the remaining Drill Down Inquiries are available in the Inquiries Training Guide.

Notes:



Master File Maintenance Function Keys

Drill Down Inquiry

Invoices

The Drill Down Invoice Inquiry provides an inquiry where the operator can enter specific search criteria and have the results displayed. From there, the operator is able to click on any of the highlighted fields to drill down farther into an inquiry.

Date Range - Enter beginning date and hit <ENTER>.

To - Enter ending date, hit <ENTER> for same date as beginning date (if entered), then hit <ENTER>.

Company Range - Enter beginning company number and hit $\langle \text{ENTER} \rangle$.

To - Enter ending company number, hit <ENTER> for same company number (if entered), then hit <ENTER>.

Customer Range - Enter beginning customer number and hit <ENTER>.

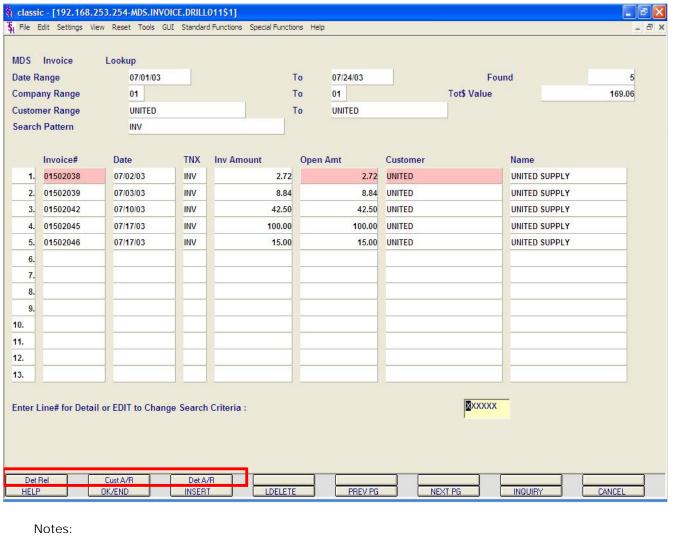
To - Enter ending customer number, hit <ENTER> for same customer number as beginning customer number (if entered), then hit <ENTER>.

Search Pattern - Enter the search criteria or type 'END' and hit <ENTER>. The search information entered here is performed on Invoice#, TNX (INV, I/V, C/M, C/V), Customer Number, and the Customer Name fields.

Notes:

Pricing Training Guide

8



Master File Maintenance Function Keys

Drill Down Inquiry

Invoices

Found - Total number of transactions found.

Tot\$ Value - Total value of items selected.

Invoice# - Invoice number.

Date - Date of invoice.

TNX - Transaction type. INV = Invoiced, I/V = Invoice

Void, C/M = Credit Memo, C/V = Credit Void.

Inv Amount - Amount of invoice.

Open Amt - Open amount.

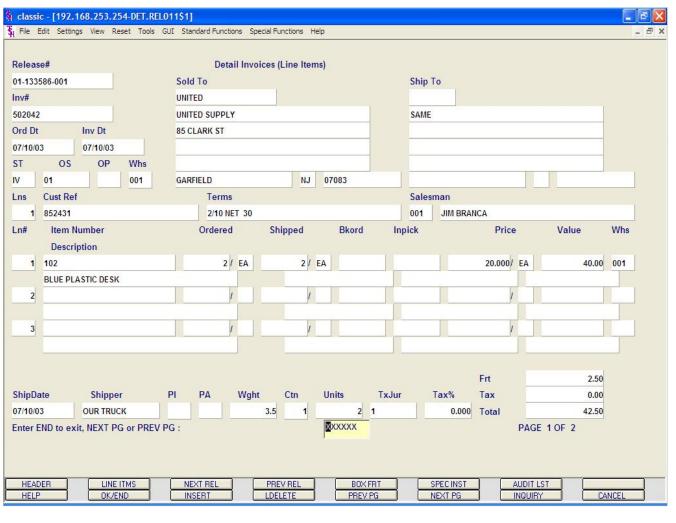
Customer - Customer number.

Name - Customer name.

ENTER LINE# FOR DETAIL OR EDIT TO CHANGE SEARCH CRITERIA:

Type the line number and hit <ENTER> to access the Detail Release Inquiry. Type 'EDIT' and hit <ENTER> to change the search criteria.

The highlighted fields on this screen, (Invoice#, Open Amt, and Customer) can be further drilled down into by clicking on the highlighted field or by using one of the 3 function keys (circled), which are discussed on the following pages.



Notes:

Master File Maintenance Function Keys

Drill Down Inquiry

Invoices

Detail Release Inquiry

The Detail Release Inquiry can be accessed by typing the corresponding line number and hitting <ENTER>, by clicking on the 'DET REL' icon, by pressing the Shift+'F1' function key, or by clicking on the 'INVOICE#' field. This inquiry provides the detailed information on the current status of a particular shipment (release).

Please see the Detail Release Inquiry slide for in-depth explanation.

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Cust	omer C	Comments						Term	s _	01	2/10	NET 30		10
liab	Cred\$	On	enOre	dor\$	A/R Balance		Paid to Dt	Old Inv			Phone	204 40	5-1200	
iigii	Creup	590505	enon	13637.56		3289.26		89.10 02/01/00			Fax	100000000000000000000000000000000000000	7-1483	
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#	Тур	Invoice#		Date	e Ref#	Orio	ginal\$	Open\$	V	Vhs	Cust R	ef	Order#Rel	
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3	INV	01120001	Œ	06/05/00			86.60	173	20 0	01		RO560	200009002	9
4	O/A	01128739	(C)	05/20/03	128739		-100.00	-100	00 0	01	INVOICE	#		j
5	O/A	01128751	Q	06/24/03	128751		-1000.00	-1000	00 0	01		8524		1
6	C/B	01132173	(C)	06/09/03			1728.75	1728	75 0	01	0	REAPPLY		9
7	S/C	01200008	Q	03/31/00	200008		0.10	0.	10		RVICE CH	IG		9
8	INV	01501975	Q	05/27/03			1625.00	1625	00 0	01		01	133160001	9

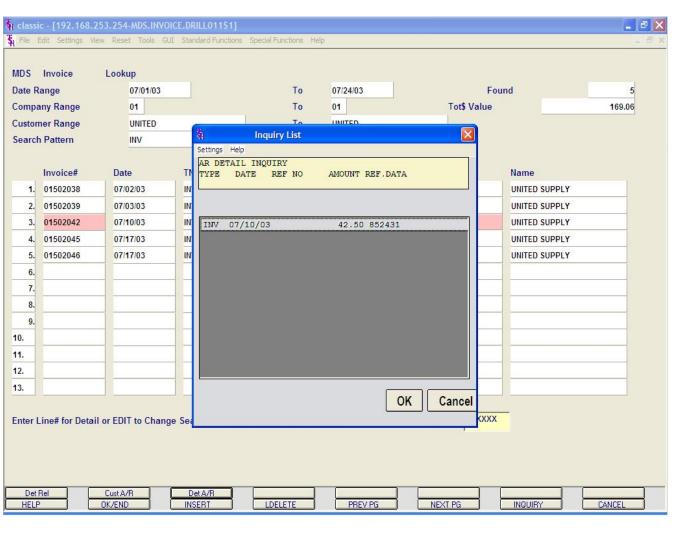
Master File Maintenance Function Keys Drill Down Inquiry

Invoices

Customer Accounts Receivable Inquiry

The Customer Accounts Receivable Inquiry can be accessed by clicking on the 'CUST A/R' icon, by pressing the Shift+'F2' function key, or by clicking on the 'CUSTOMER' field. This inquiry is intended to provide detailed sales and accounts receivable information.

Please see the Accounts Receivable Guide for in-depth explanation.



Master File Maintenance Function Keys

Drill Down Inquiry

Invoices

Detail Accounts Receivable Inquiry

The Detail Accounts Receivable Inquiry can be accessed by clicking on the 'DET AR' icon, by pressing the Shift+'F3' function key, or by clicking on the 'OPEN AMT' field. This inquiry intended to provide accounts receivable detail for the selected transaction.

Type - The transaction type is displayed (INV).

Date - The original transaction date is displayed.

Ref No - The reference number, if any, is displayed.

Amount - The corresponding amount for the transaction is displayed.

Ref.Data - Any reference data (I.e. Customer's Purchase Order number) is displayed.

Click on the 'OK' button to return to the Inquiry.

Notes:

EXECUTIVE INQUIRY - SALES SCREEN As of Date Customer Orders Sales Day M.T.D Y.T.D				EXEC.INQ011\$1							
Customer Orders Sales Day M.T.D Y.T.D In Pick Sales Backord Credits Future Net Sts Direct Cost of Sts On Hold GP Pct Accounts Receivable Day M.T.D Y.T.D Invoiced Cash Recd Write Offs Mitte Offs Adjustments A/R Change Sales Purch Acctg Op Stats	File Edit S	ettings View R	eset Tools	GUI PDA Standar	rd Functions Spi	ecial Functions H	lelp				_ = = :
In Pick	CO#	V				EXEC		INQUIRY	- SALES	SCREEN	
Backord Credits	Customer	Orders		Sa	les		ay	M-T-	D	Y-T-D	
Future	In Pick			Sa	les				V.		V
Direct	Backord			Cre	edits		1		22		
On Hold Gross Prof ————————————————————————————————————	Future			Ne	t SIs					-	
Cass Prof Cass Prof Cass Receivable Day M-T-D Y-T-D	Direct			Co	st of SIs						
Accounts Receivable Day M.T.D Y.T.D	On Hold										•
Accounts Receivable Day M-T-D Y-T-D Invoiced Cash Recd Write Offs Invoiced	Total			Gre	oss Prof						
Invoiced Cash Recd Write Offs Adjustments A/R Change Avg Dly Sales Days in A/R					GP Pct						
Cash Recd Write Offs Adjustments Cash Recd C	Accounts	Rece	ivable)ay	M-T-I	D	Y-T-D	
Write Offs	ļ.							-			
Adjustments	8	_									
A/R Change				100		-					
A/R Change	-			Ad	justments						
Total Days in A/R Sales Purch Acctg Op Stats				A/F	R Change						•
Total Days in A/R Sales Purch Acctg Op Stats	\ <u></u>			Av	g Dly Sales						Y
	Total			V.						-	
	Sales	Purch	Acete	On State							
					PREV PG	NEXT PG	INQUIRY	CANCEL			Popup

Master File Maintenance Function Keys Executive Inquiry

This inquiry, by company, consists of three screens. The first screen displays information regarding sales. The second screen displays information regarding inventory. Lastly, the third screen displays information regarding general ledger.

Notes:

🐐 documentati	on - [192.168.253.254-EX	EC.INQ011\$1]				
File Edit Set	tings View Reset Tools GUI	PDA Standard Functions Spe	cial Functions Help			- 5
CO# 01	TSH MEDICAL SUPPLY		EXECUTIVE As of Date	INQUIRY - SALES 12/02/03	SCREEN	
Customer	Orders	Sales	Day	M-T-D	Y-T-D	
In Pick	1,222	Sales	5,466	250,827	1,240,588	
Backord	48,582	Credits	-53	-5,345	-20,252	
Future		Net SIs	5,413	245,482	1,861,279	
Direct	3,512	Cost of SIs	3,293	154,984	1,184,280	
On Hold	1,025					
Total	54,340	Gross Prof	2,120	90,498	677,000	
		GP Pct	39.17	36.87	36.37	
Accounts	Receivable		Day	M-T-D	Y-T-D	
Current	220,178	Invoiced	5,413	245,482	1,220,336	
31-60	22,258	Cash Recd		221,378	1,755,271	
61-90	6,001	Write Offs	6	6	2,000	
91-120	91	Adjustments			-1,156	
121-150	6,718					
151-Ovr	6,778	A/R Change	5,408	24,098	-538,092	
Future	152					
		Avg Dly Sales			11,235	
Total	262,176	Days in A/R			23	
Enter END to	exit: XXXX	xx			PAGE 1 OF 3	
	,					
Sales	Purch Acetg					
HELP	OK/END INSERT	LDELETE PREV PG	NEXT PG INQUIRY	CANCEL		Popup

Notes:		

Master File Maintenance Function Keys

Executive Inquiry

Sales

Company - Enter the 2 digit company number. You may also use the <F7> function key, click on the 'INQUIRY' icon or click on the down arrow next to the field to choose from a list of valid companies. The system will display the company number and name.

Customer Order section:

In Pick - Dollar value in pick.

Backord - Back order value.

Future - Future order value.

Direct - Direct shipment value.

On Hold - On hold value.

Total - The total of the inpick, back order, future, direct shipments, and on hold value.

Sales section, in three columns, DAY, MTD, and YTD:

Sales - Dollar value of sales.

Credits - Credit value.

Net SIs - Net sales value.

Cost of SIs - Cost of sales value.

Gross Prof - Gross profit value.

GP Pct - Gross profit percentage.

	on - [192.168.253.254-EXEC					
File Edit Sett	ings View Reset Tools GUI F	PDA Standard Functions Speci	al Functions Help			_ = ×
CO# 01	TSH MEDICAL SUPPLY		EXECUTIVE As of Date	INQUIRY - SALES 12/02/03	SCREEN	
Customer	Orders	Sales	Day	M-T-D	Y-T-D	
In Pick	1,222	Sales	5,466	250,827	1,240,588	
Backord	48,582	Credits	-53	-5,345	-20,252	
Future		Net SIs	5,413	245,482	1,861,279	
Direct	3,512	Cost of SIs	3,293	154,984	1,184,280	
On Hold	1,025					
Total	54,340	Gross Prof	2,120	90,498	677,000	
	5	GP Pct	39.17	36.87	36.37	
Accounts	Receivable		Day	M-T-D	Y-T-D	
Current	220,178	Invoiced	5,413	245,482	1,220,336	
31-60	22,258	Cash Recd		221,378	1,755,271	
61-90	6,001	Write Offs	6	6	2,000	
91-120	91	Adjustments			-1,156	
121-150	6,718					
151-Ovr	6,778	A/R Change	5,408	24,098	-538,092	
Future	152				tion of the second of	
		Avg Dly Sales			11,235	
Total	262,176	Days in A/R			23	
Enter END to e	xit: XXXXXX	C			PAGE 1 OF 3	
Sales	Purch Acetg	DELETE DESCRIPTION	NEVT DO INOUTRO	CANCEL		
HELP	OK/END INSERT	LDELETE PREV PG	NEXT PG INQUIRY	CANCEL		Popup

Master File Maintenance Function Keys

Executive Inquiry

Sales (continued)

Accounts Receivable Aging section:

Current - Current accounts receivable value.

31 - 60 - A/R 31-60 days old.

61 - 90 - A/R 61-90 days old.

91 - 120 - A/R 91-120 days old.

121 - 150 - A/R 121-150 days old.

151 - OVR - A/R 151 and greater days old.

Future - A/R future order.

Total - The total A/R balance.

Accounts Receivable section, in three columns,

DAY, MTD, and YTD:

Invoiced - Invoiced amount.

Cash Recd - Cash received amount.

Write Offs - Write off value.

Adjustments - Adjustment value.

A/R Change - The total invoiced, cash received, write off, and adjustment value.

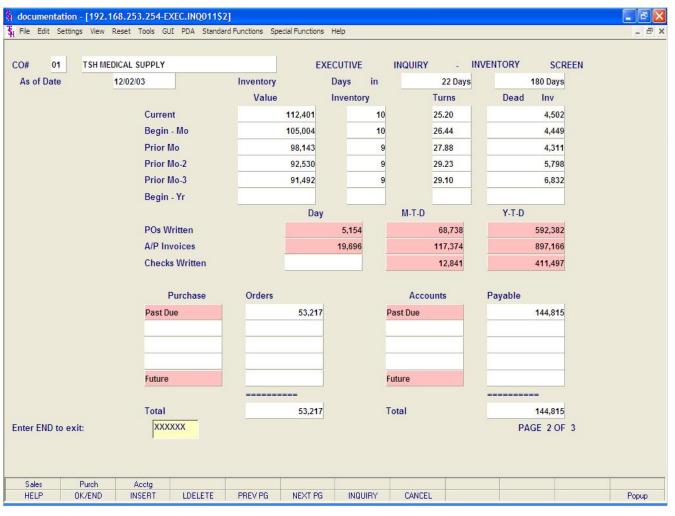
Avg Dly Sales - The average daily sales value.

Days in A/R - The days in A/R.

Function Keys

PURCH - The PURCHASING function is available by clicking on the 'PURCH' icon or by pressing the Shift+ 'F2' function key. This function displays inventory related information for the selected company.

ACCTG - The ACCOUNTING function is available by clicking on the 'ACCTG' icon or by pressing the Shift+'F3' function key. This function displays general ledger related information for the selected company.



Notes:		

Master File Maintenance Function Keys

Executive Inquiry

Purchasing

Inventory Value - Displayed in current, begin-month, prior month, prior month 2, prior month 3, begin yr.

Days In Inventory - Displayed in current, begin-month, prior month, prior month 2, prior month 3, begin yr.

Turns - Displayed in current, begin-month, prior month, prior month 2, prior month 3, begin yr.

Dead Inventory - Displayed in current, begin-month, prior month, prior month 2, prior month 3, begin yr.

PO's Written - Displayed in day, month to date, and year to date.

A/P Invoices - Displayed in day, month to date, and year to date.

Checks Written - Displayed in day, month to date, and year to date.

Purchase Orders - Displayed by the last four months, future, and the total.

Accounts Payable - Displayed by the last four months, future, and the total.

Function Keys

SALES - The SALES function is available by clicking on the 'SALES' icon or by pressing the Shift+'F1' function key. This function will display sales related information for the selected company.

ACCTG - The ACCOUNTING function is available by clicking on the 'ACCTG' icon or by pressing the Shift+'F3' function key. This function displays general ledger related information for the selected company.

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File Edit	Settings View	Reset Tools GL	JI PDA Standa	rd Functions Spe	ecial Functions He	elp				- 5	1 ×
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			Opening	Balance	C	urrent	Period	Ending			
	ssets iabilities			544,328		-			544,328		
	apital		_	-591,980 131,560					-591,980 131,560		
C	Pro	fit		151,500			-		83,908		
	111					-			00,000		
	devenue expenses Pro	fit	-1,455,	1,539,798 890				-1,4	1,539,798 55,890 83,908		
Enter END (xxx						PAGE 3 OF	3	
Sales HELP	Purch OK/END	Acetg INSERT	LDELETE	PREV PG	NEXT PG	INQUIRY	CANCEL			Popup	
I HELF	UNZEND	INJENT	LUCLETE	FNEVFU	NEAL FU	ו חוטטאוו	CANCEL			Fopup	

Notes:

Master File Maintenance Function Keys

Executive Inquiry

Accounting

This section is divided into three columns: Opening Balance, Current Period, and Ending Balance.

Assets

Liabilities

Capital

Profit

Revenue

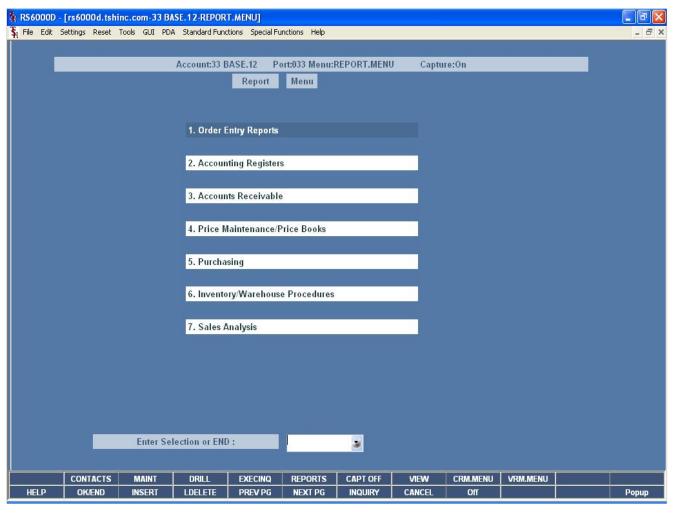
Expenses

Profit

Function Keys

SALES - The SALES function is available by clicking on the 'SALES' icon or by pressing the Shift+'F1' function key. This function will display sales related information for the selected company.

PURCH - The PURCHASING function is available by clicking on the 'PURCH' icon or by pressing the Shift+ 'F2' function key. This function displays inventory related information for the selected company.

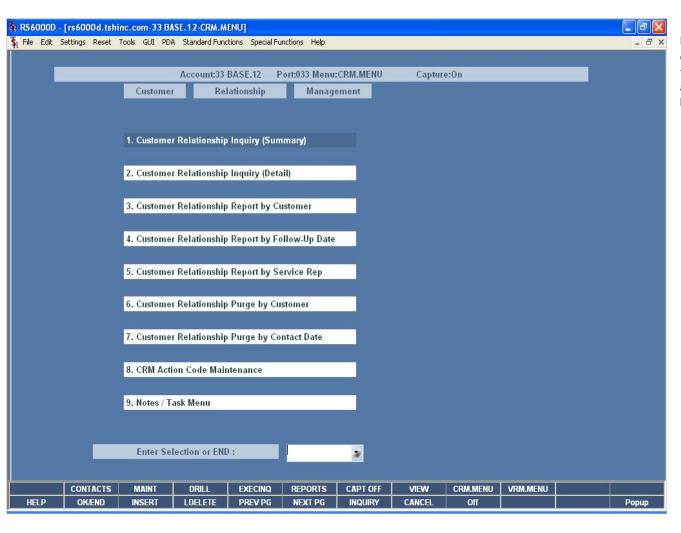


Notes:

Master File Maintenance Function Keys	ò
Reports	

The Reports menu can be accessed by clicking on the 'REPORTS' icon or by pressing the Shift+'F6' function key.

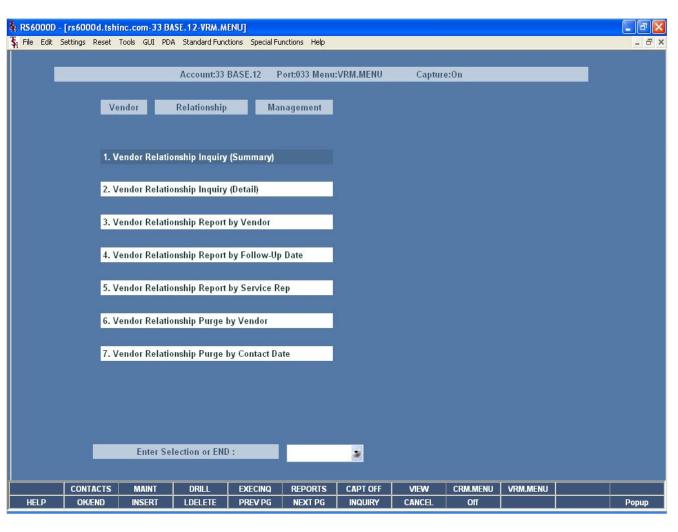
From this menu, the user can access the reports relevant to different modules on the system.



Master File Maintenance Function Keys CRM Menu

The Customer Relationship Management menu can be accessed by clicking on the 'CRM.MENU' icon or by pressing the Shift+'F6' function key.

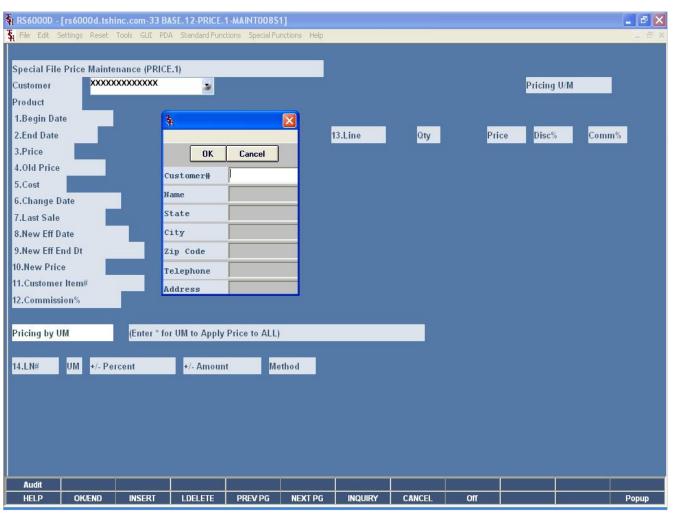
Notes:



Master File Maintenance Function Keys VRM Menu

The Vendor Relationship Management menu can be accessed by clicking on the 'VRM.MENU' icon or by pressing the Shift+'F6' function key.

Notes:



Notes:

Pricing Training Guide 21

Pricing Customer Lookup

Customer Lookup

The customer lookup routine is used in the Pricing module. To access the lookup features enter one of the following at the customer number prompt:

- 1. Select the 'F7' function key, click on the 'INQUIRY' icon, or click on the down arrow next to the field to initiate the lookup routine. The operator will then be prompted to enter part of the customer number, name, state, city, zip code, telephone, and/or address.
- 2. Enter the customer's phone number.
- 3. Enter part of the customer number to also initiate the lookup routine.

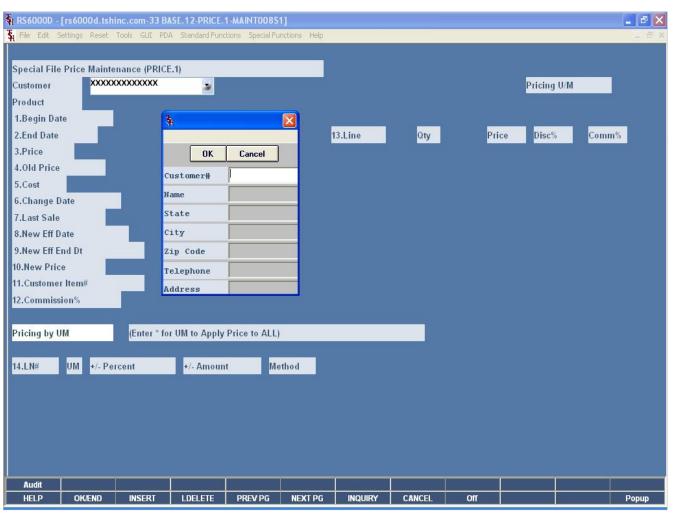
MDS offers several flexible methods to identify and retrieve the appropriate customer record. Customers can be accessed by an alphanumeric acronym as well as by the assigned customer number. The rules for the acronyms used are flexible, and can be tailored to each individual customer's need. In fact, a customer could be accessed by more than one name. For example, The Systems House, Inc., could be found under:

T+S+H (Initials)

SYSTEMS (First Significant Name) HOUSE+S (Last Name, First Initial) SYST,07013 (Last Name, Zip Code) NJ (State)

2017778050 (Telephone Number)

Continued on next page.



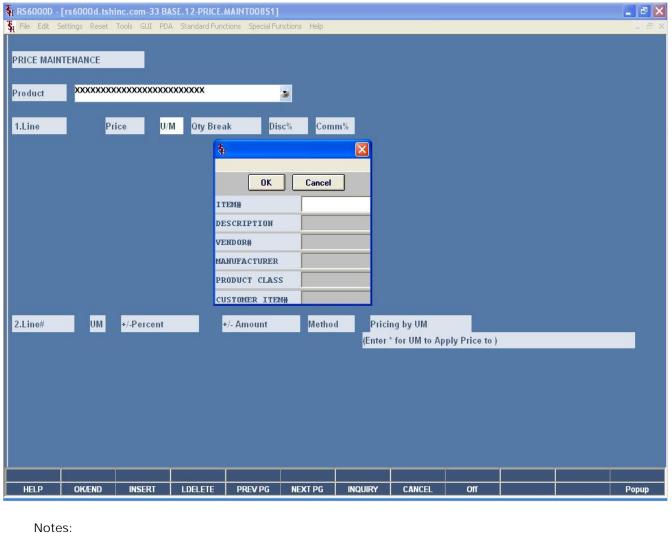
Pricing Customer Lookup

Customer Lookup continued

This is accomplished by the system assigning an internal numeric customer number through file maintenance. When the external number is entered the customer name and address are displayed for verification. If this is the correct customer, the operator may accept it or continue and see the name and address of the next customer that shares this external number until there are no more customers with this external number.

The selection of 'F7' function key or by clicking on the 'INQUIRY' icon allows the operator to use the generic customer lookup routine. This method allows the lookup of customer based upon the entry of partial characters in any word of the customer name, with the '+' separating each set of characters.

Notes:



Notes:

Pricing Product Lookup

Product Lookup

MDS offers several flexible methods to identify and retrieve the appropriate Product record.

The system provides the ability to refer to a product by any number of different references. This may be used to record:

- 1. The normal inventory product code.
- 2. The vendor's item number.

Either of the above product codes may be used to retrieve the product. In addition, a product lookup feature is provided, as described below.

INQUIRY FUNCTION

At the product number prompt, the operator can:

- 1. Click on the down arrow next to the field.
- 2. Click on the 'INQUIRY' icon.
- 3. Hit the 'F7' function key
- By initiating the Inquiry function, the product lookup screen is displayed, which allows access to products by:
- 1. The product's base code, which allows for the display of all size (for example) or colors of a product.
- 2. Enter any part of the product description.
- 3. By vendor number.
- 4. By manufacturer number.
- 5. By product class.
- 6. By customer item number.

Thus, a specific product can be accessed by:

513029-42 Full Product Code

513029 This Will Display All Products Starting

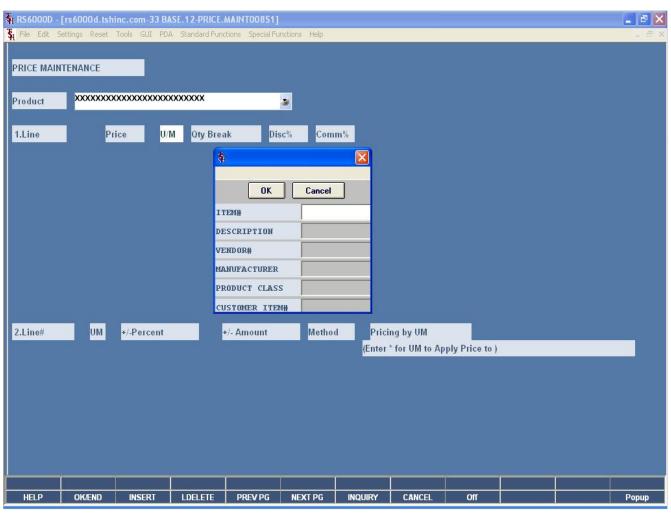
With 513029

SWEA Part of Description 17000 Vendor Number

5130297 Manufacturer's Item Number

004 Product Class

513-SWE Customer Item Number



F	Pricing	Customer	Looku	r

Product Lookup continued

Partial Entry

Enter part of the product number to initiate the lookup routine.

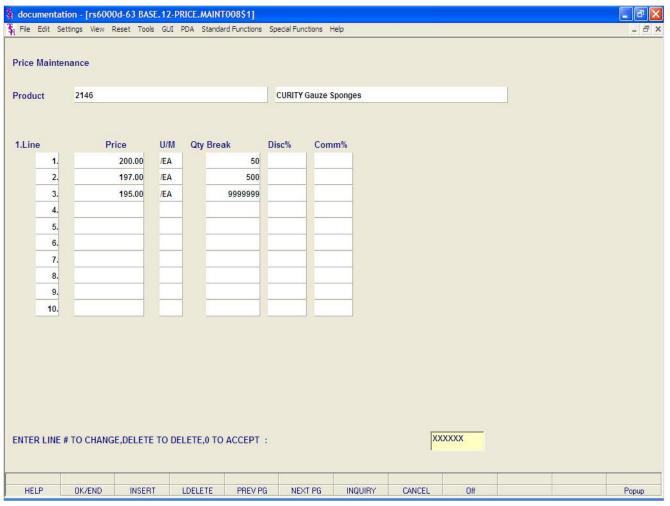
In addition to displaying the range of products available, the lookup inquiry screen provides pricing and inventory availability information, including the customer purchase history (if Parameter is set).

When the product is found, the operator can select the product by double clicking on the product or by highlighting the product followed by clicking on the 'OK' button.

Product Number

Enter a valid product number for manual input of product.

Notes:



routine.
In addition to displaying the range of products available
the lookup inquiry screen provides pricing and inventory
availability information, including the customer purchase
history (if Parameter is set)

Enter part of the product number to initiate the lookup

When the product is found, the operator can select the product by double clicking on the product or by highlighting the product followed by clicking on the 'OK' button.

Product Number

Pricing Customer Lookup

Product Lookup continued

Partial Entry

Enter a valid product number for manual input of product.

Notes:



Parameter File

Parameter File Settings

- Should you take the lowest Contract Price?
- If using Cost+ for pricing what type of Cost Source should be used?
- Option to update Price.1 file

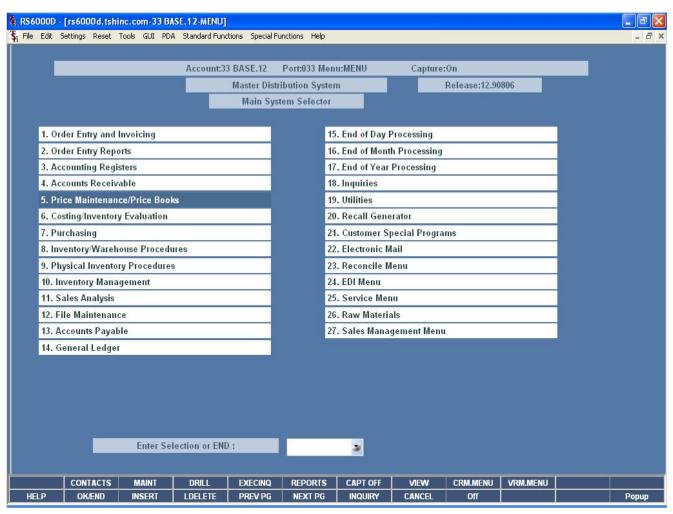
26

Notes:

Parameter File Settings

- 51. CONTRACT.SELECT When selecting Contracts:
 - M = Take Contract with best margin
 - P = Take Contract with lowest price
 - F = Take First Contract in list
- 65. COST.SRC.PRICING Cost Source for Cost + Pricing
 - 1 = Standard Cost PM(5)
 - 2 = Last Cost Paid PM(6)
 - 3 = Show Cost PM(84)
 - 4 = Contract Cost
- This is used for cost plus pricing in Customer/Product Class Price Matrix and Customer Class/Product Class Price Matrix (Price.2 & Price.3)
- 66. QB.PRC.METH Qty Break Pricing Method
 - 1 = Highest Qty displays with Price
 - 2 = Lowest Qty displays with Price
- 67. NON.REBATED.DAYS Number of Days to save NON.REBATED file records when purge is run in Accounts Receivable End of Month.
- 81. CREATE.CONTRACT.OE Number of days contract is to be active
- 103. PRO.FORMA.PRICE.UPD Option to update Price.1 file from Pro-Forma's
 - 0 = Do not update
 - 1 = Update Price.1 in Entry/Maintenance
 - 2 = Update in Pro-Forma conversion
- 105. PUB.COST.SRC Published Rebate Cost Source
 - 1 = Standard Cost PM(5)
 - 2 = Last Cost Paid PM(6)
 - 3 = Average Cost PM(55)
- This is the cost used compared to the Contact Cost to calculate rebate.
- 117. CONTRACT.VEND Enter Y to force Pricing to check Vend# against the VENDOR.PRODUCT file when choosing contracts. Enter N or "" to not check for Vend#.

26



Main System Selector

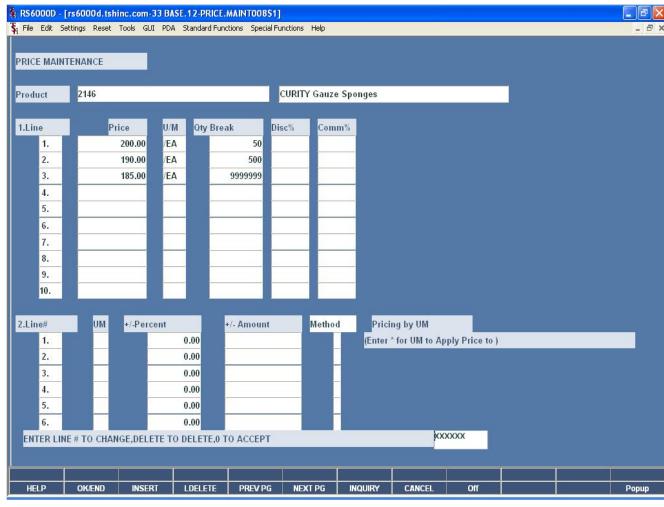
From the main system selector go into Price
Maintenance/Price Books

Notes:			

RS6000D - [rs6000d.tshinc.com-33 BASE.12-PRICE.BOOK.MENU]									
File Edit Settings Reset Tools GUI PDA Standard Functions Special	Functions Help						_ a ×		
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Current Price Changes		В	atch Pr	ice Char	nges				
1. Product File Price Maintenance		14. Batch Pric	e Changes-by	/ Product Clas	s				
2. Contract Menu		15. Batch Pric	e Changes-by	/ Vendor					
3. Special File Price Maintenance									
4. Copy Special Price Maintenance									
5. Customer/Product Class Price Matrix		F	Price Bo	oks					
6. Customer Class/Product Class Price Matrix				NAME OF THE OWNER O		-			
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8. Product FilePrice/Discounts Listing		19. Customer/Prod Class Matrix Listing				<u> </u>			
9. Update Product File with New Prices		20. Cust Class/Prod Class Matrix Listing							
10. Update Special Price File New Prices		21. Special Price File Listing							
11. Update Vendor Products with New Costs		22. Special Price Expiration Listing							
12. Special File Price Maintenance		23. Update PR	02 02 AT			_			
13. Special File Price Listing		24. Cost Chan	ge Notificatio	n Report		9			
France College									
Enter Selection or END :		3							
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HELP OKÆND INSERT LDELETE PREVPG	NEXT PG	INQUIRY	CANCEL	Off			Popup		

Notes:

Price Book Maintenance and Listings Menu



Notes:

Pricing Training Guide

Product File Price Maintenance

This program allows entry and maintenance of the price, discount, and commission fields stored in the Product Master file. Another option that is available is to enter and maintain pricing by unit of measure.

This maintenance also facilitates the entry of quantity break fields optionally used in order entry. The quantity ordered is compared with the "Qty Break" fields. When the quantity ordered is less than or equal to the quantity amount stored in the file, the price, discount and commission for that level is used.

Product - At the product number prompt you can enter the product number, enter partial item number to initiate the lookup routine, click on the 'INQUIRY' icon or press the 'F7' function key which opens the pop-up inquiry box to search for the product.

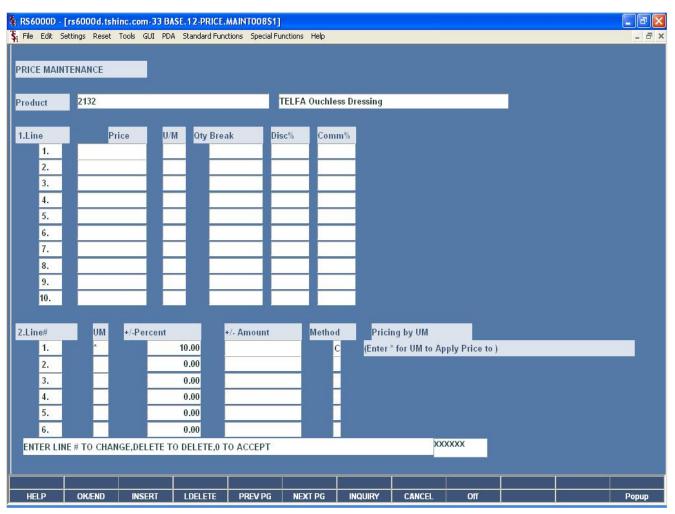
Price - Enter the price.

U/M – Unit of measure will display.

Qty Break - Enter the quantity break amount.

Disc% - Enter the discount percentage.

Comm% - Enter the commission percentage.



Notes:	

Product File Price Maintenance

Pricing by Unit of Measure

UM – Enter the unit of measure, or "*" to apply the pricing to all units of measure.

+/- Percent – The percent added or subtracted from the cost when determining the price. A negative number must be preceded with a "-" sign. Do not use a "+" sign for positive numbers.

+/- Amount Method – The dollar amount to add or subtract from the cost when determining the price. A negative amount must be preceded with a "-" sign. Do not use a "+" sign with positive amounts.

Method - There are three possible methods: C,D or G. Options C and G use the cost in determining price. Option D uses the list Price to determine actual price.

C = Cost plus dollar amount entered

D = Discount percent of List Price

G = Gross Margin; Cost plus gross margin percent.

Example: Price = Cost / (1 - entered percent)

If percent entered is 20, the cost \$10.00

the calculation is:

If percent entered is 20, the cost \$10.00

the calculation is:

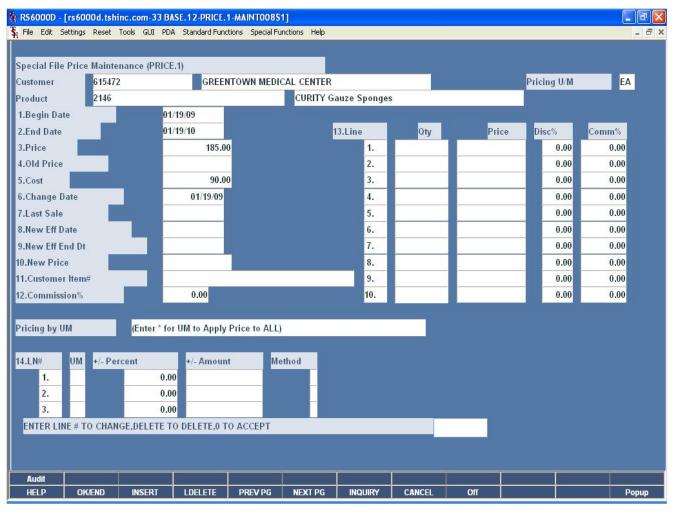
Price = 10.00 / (1 - .20)

Price = 10.00 / (.80)

Price = 12.50

Enter Line # to Change, Delete to Delete, 0 to Accent:

Enter "0" and hit <ENTER>. You may also click on the "OK/END" button or hit the "F2" function key to accept the record.



Notes:				

Special File Price Maintenance

This file is intended to serve the needs of customers whose pricing policies require the ability to specify a specific price to a specific customer. This would be the case where a specific price has to be guaranteed on a contract basis.

A record may be created on a customer by customer basis, or on a contract basis. Using the contract method, the system allows several customers to share the same set contract prices, as might be the case for an association or governmental agency. The contract number would be stored in the customer master file.

Customer # - At the customer number prompt you can enter the customer number, enter the partial customer number to initiate the lookup routine, click on the 'INQUIRY' icon or press the 'F7' function key which opens the pop-up inquiry box to search for the customer.

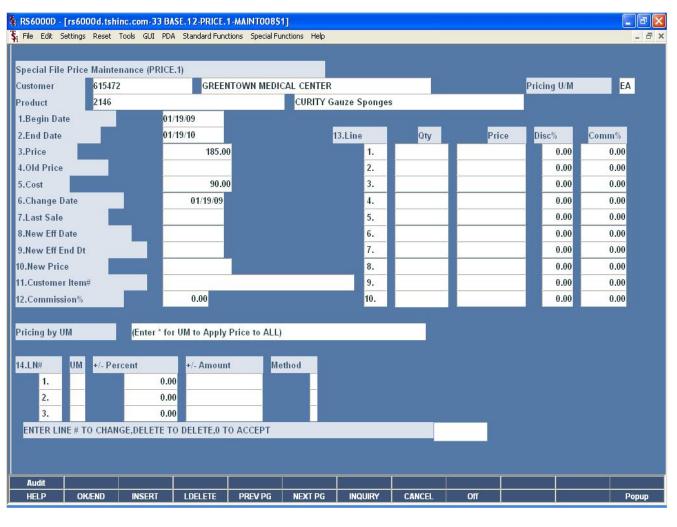
Product - At the product number prompt you can enter the product number, enter partial item number to initiate the lookup routine, click on the 'INQUIRY' icon or press the 'F7' function key which opens the pop-up inquiry box to search for the product.

Begin Date — Enter the date the contract for special pricing is to begin.

End Date - Enter the date you want the special pricing for this customer to end.

Price - Enter the product selling price, range 0 to 99999.99.

Old Price - Displays the previous price.



Special File Price Maintenance

Cost – Displays the current cost.

Change Date –Displays the date the price was last changed.

Last Sale – Displays the date of the last sale.

New Effective Date – This field is used to set up pricing for future dates. You have the capability here to set up new contract pricing for future dates if they are known.

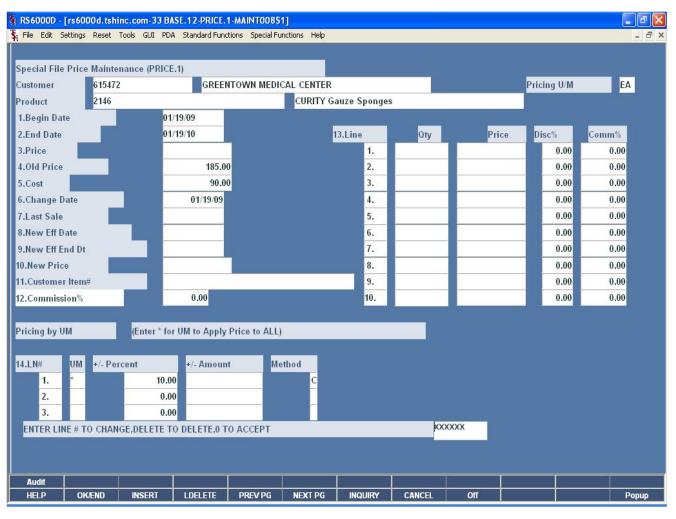
New Effective End Date – Enter the date at which the new price would no longer be effective.

New Price - Enter the new contract price which will take effect on the new contract date, price range 0 to 999999.99.

Customer I tem# - Customer item number.

Commission % - Commission percent, not used with quantity breaks.

Notes:



Notes:			

Special File Price Maintenance

Quantity Breaks Section

Qty – Enter the quantity break amount.

Price – Enter the price.

Disc % - Enter the discount percentage.

Comm % - Enter the commission percentage.

Pricing by Unit of Measure Section

UM – Enter the unit of measure, or "*" to apply the pricing to all units of measure.

+/- Percent Method – The percent added or subtracted from the cost when determining the price. A negative number must be preceded with a "-" sign. Do not use a "+" sign for positive numbers.

+/- Amount Method – The dollar amount to add or subtract from the cost when determining the price. A negative amount must be preceded with a "-" sign. Do not use a "+" sign with positive amounts.

Method - There are three possible methods: C,D or G. Options C and G use the cost in determining price. Option D uses the list Price to determine actual price.

C = Cost plus dollar amount entered

D = Discount percent of List Price

G = Gross Margin; Cost plus gross margin percent.

Example: Price = Cost / (1 - entered percent)

If percent entered is 20, the cost \$10.00

the calculation is:

If percent entered is 20, the cost \$10.00

the calculation is:

Price = 10.00 / (1 - .20)

Price = 10.00 / (.80)

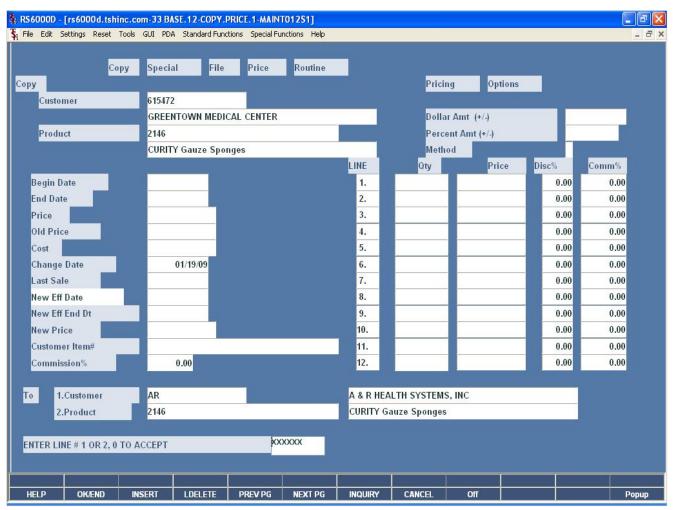
Price = 12.50

Enter Line # to Change, Delete to Delete, 0 to Accept: Enter "0" and hit <ENTER>. You may also click on the "OK/END" button or hit the "F2" function key to accept the record.

When you are completed with all the Special Price records, the system will prompt"

Do you want to update Customer/Product Cross References (Y/N)

Answer "Y" to update the file, then hit <ENTER>.



Notes:	

Copy Special Price Maintenance

This programs allows the operator to copy one customer's special price record to another customer.

From Customer – At the customer number prompt you can enter the customer number, enter the partial customer number to initiate the lookup routine, click on the 'INQUIRY' icon or press the 'F7' function key which opens the pop-up inquiry box to search for the customer.

Product - At the product number prompt you can enter the product number, enter the partial item number to initiate the lookup routine, click on the 'INQUIRY' icon or press the 'F7' function key which opens the pop-up inquiry box to search for the product.

To Customer – Choose the customer record you want to copy the information to. At the customer number prompt you can enter the customer number, enter the partial customer number to initiate the lookup routine, click on the 'INQUIRY' icon or press the 'F7' function key which opens the pop-up inquiry box to search for the customer.

Product —Choose the product record you want to copy the information to. At the product number prompt you can enter the product number, enter partial item number to initiate the lookup routine, click on the 'INQUIRY' icon or press the 'F7' function key which opens the pop-up inquiry box to search for the product.

Enter Line # 1 or 2, 0 to Accept:

Enter line numbers 1 or 2 if any changes are necessary. When completed, use the 'OK/END' function is available by clicking on the 'OK/END' icon, pressing the 'F2' function key, or by typing in the word 'END' and hitting <ENTER>.

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Notes:

Customer/Product Class Price Matrix

The PRICE.2 file is intended to serve the needs of customers whose pricing policies require the ability to specify the Price Class each of their customers fall into on a Product Class basis. This is commonly referred to as "Matrix Pricing".

Another option that is available is to enter and maintain pricing by unit of measure.

Customer # - At the customer number prompt you can enter the customer number, enter the partial customer number to initiate the lookup routine, click on the 'INOUIRY' icon or press the 'F7' function key which opens the pop-up inquiry box to search for the customer.

P/C–UM – Enter the product class, click on the 'INQUIRY' icon or press the 'F7' function key which opens the pop-up inquiry box to search for the product class. The operator may also specify a specific unit of measure. To do this, type in the product class followed by a "-" and the unit of measure. For example, if product class "006" was used, with only unit of measure "EA", it would look like this: "006-EA".

Product Class Description – The product class description is displayed.

PP – Price Pointer. This specifies the basis for the price using the +/- Percent or the +/- Amount.

Enter D for Discount of List Price

C for Markup of Cost

G for Gross Margin

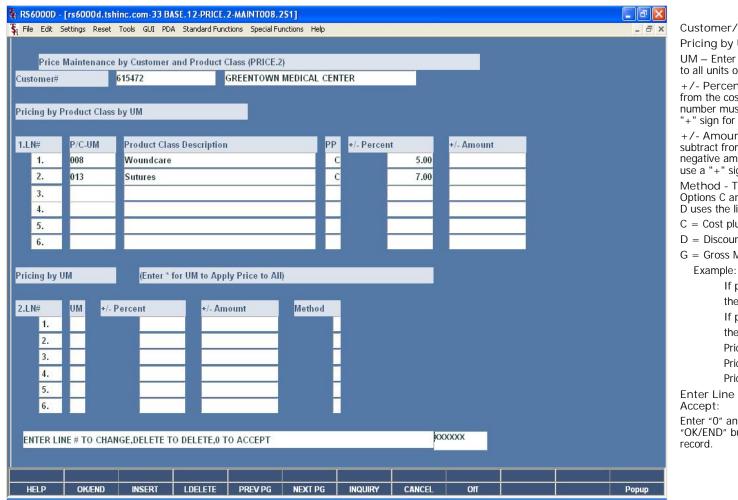
1 for Price Pointer 1

2 for Price Pointer 2

...

20 for Price Pointer 20

- +/- Percent Method The percent added or subtracted from the cost when determining the price. A negative number must be preceded with a "-" sign. Do not use a "+" sign for positive numbers.
- +/- Amount Method The dollar amount to add or subtract from the cost when determining the price. A negative amount must be preceded with a "-" sign. Do not use a "+" sign with positive amounts.



Notes:			

Customer/Product Class Price Matrix

Pricing by Unit of Measure Section

UM – Enter the unit of measure, or "*" to apply the pricing to all units of measure.

- +/- Percent Method The percent added or subtracted from the cost when determining the price. A negative number must be preceded with a "-" sign. Do not use a "+" sign for positive numbers.
- +/- Amount Method The dollar amount to add or subtract from the cost when determining the price. A negative amount must be preceded with a "-" sign. Do not use a "+" sign with positive amounts.

Method - There are three possible methods: C,D or G. Options C and G use the cost in determining price. Option D uses the list Price to determine actual price.

C = Cost plus dollar amount entered

D = Discount percent of List Price

G = Gross Margin; Cost plus gross margin percent.

Example: Price = Cost / (1 - entered percent)

If percent entered is 20, the cost \$10.00

the calculation is:

If percent entered is 20, the cost \$10.00

the calculation is:

Price = 10.00 / (1 - .20)

Price = 10.00 / (.80)

Price = 12.50

Enter Line # to Change, Delete to Delete, 0 to Accept:

Enter "0" and hit <ENTER>. You may also click on the "OK/END" button or hit the "F2" function key to accept the record.

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Notes:			

Customer Class/Product Class Price Matrix

The Customer Class/Product Class Price file is intended to serve the needs of customers whose pricing policies require the ability to specify a price to based on a specific customer class.

Another option that is available is to enter and maintain pricing by unit of measure, based off the customer class entered.

Customer Class — Enter the customer class, click on the 'INQUIRY' icon or press the 'F7' function key which opens the pop-up inquiry box to search for the customer class.

P/C-UM - Enter the product class, click on the 'INQUIRY' icon or press the 'F7' function key which opens the pop-up inquiry box to search for the product class. The operator may also specify a specific unit of measure. To do this, type in the product class followed by a "-" and the unit of measure. For example, if product class "006" was used, with only unit of measure "EA", it would look like this: "006-EA".

Product Class Description – The product class description is displayed.

PP – Price Pointer. This specifies the basis for the price using the +/- Percent or the +/- Amount.

Enter D for Discount of List Price

C for Markup of Cost

G for Gross Margin

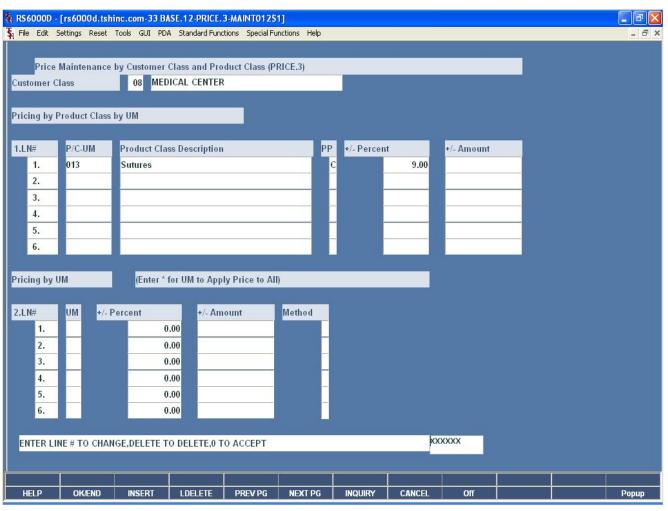
1 for Price Pointer 1

2 for Price Pointer 2

..

20 for Price Pointer 20

- +/- Percent Method The percent added or subtracted from the cost when determining the price. A negative number must be preceded with a "-" sign. Do not use a "+" sign for positive numbers.
- +/- Amount Method The dollar amount to add or subtract from the cost when determining the price. A negative amount must be preceded with a "-" sign. Do not use a "+" sign with positive amounts.



Notes:

Customer Class/Product Class Price Matrix

Pricing by Unit of Measure Section

UM – Enter the unit of measure, or "*" to apply the pricing

to all units of measure.

+/- Percent Method — The percent added or subtracted

+/- Percent Method – The percent added or subtracted from the cost when determining the price. A negative number must be preceded with a "-" sign. Do not use a "+" sign for positive numbers.

+/- Amount Method – The dollar amount to add or subtract from the cost when determining the price. A negative amount must be preceded with a "-" sign. Do not use a "+" sign with positive amounts.

Method - There are three possible methods: C,D or G. Options C and G use the cost in determining price. Option D uses the list Price to determine actual price.

C = Cost plus dollar amount entered

D = Discount percent of List Price

G = Gross Margin; Cost plus gross margin percent.

Example: Price = Cost / (1 - entered percent)

If percent entered is 20, the cost \$10.00

the calculation is:

If percent entered is 20, the cost \$10.00

the calculation is:

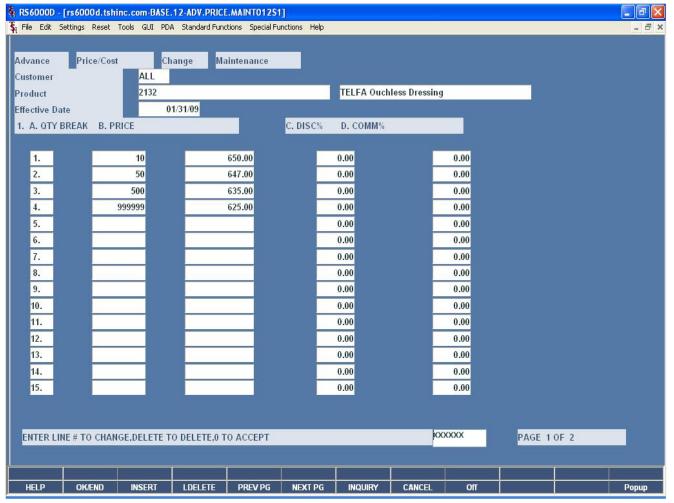
Price = 10.00 / (1 - .20)

Price = 10.00 / (.80)

Price = 12.50

Enter Line # to Change, Delete to Delete, 0 to Accept:

Enter "0" and hit <ENTER>. You may also click on the "OK/END" button or hit the "F2" function key to accept the record.



Product File - Price/Discounts

This price procedure allows entry of price changes to the Product Mast file in advance of their taking effect. The initial prompt is for product number and effective date, since their maybe more than one change, each effective on different dates, per product. If a new maintenance record is being created, the data from the Product Master file will be displayed and changes will be allowed.

Product - At the product number prompt you can enter the product number, enter partial item number to initiate the lookup routine, click on the 'INQUIRY' icon or press the 'F7' function key which opens the pop-up inquiry box to search for the product.

Effective Date – Enter the date the new price should take effect.

Qty Break - Enter the quantity break amount.

Price – Enter the price.

Disc % - Enter the discount percentage.

Comm % - Enter the commission percentage.

Notes:

RS6000D - [rs6000d.tshinc.					
File Edit Settings Reset Tool	ls GUI PDA Standard Functions	special Functions Help			_ a x
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2.Standard Cost 3.Current Cost 4.Show Cost 5.PO Cost	600.00				
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HELP OKÆND	INSERT LDELETE PRI	V PG NEXT PG I	NQUIRY CANCEL	Off	Рорир

Notes:

Product File – Price/Discounts

Standard Cost – The standard cost can be updated.

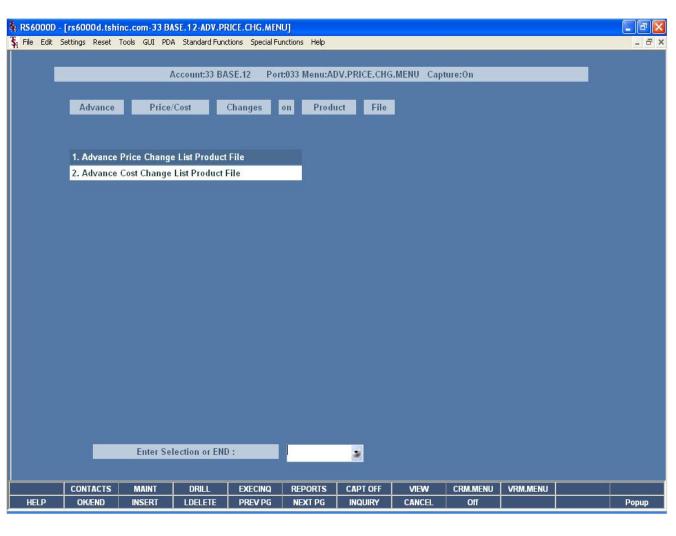
Current Cost – The current cost can be updated.

Show Cost – The show cost can be updated.

PO Cost - The PO cost can be updated.

Enter Line # to Change, Delete to Delete, 0 to Accept:

Enter "0" and hit <ENTER>. You may also click on the "OK/END" button or hit the "F2" function key to accept the record.



Product File--Price/Discounts Listing
This menu will display the options:
Advance Price Change List Product File
Advance Cost Change List Product File

Notes:				

		hinc.com-26 l Tools GUI PDA									
				Advance Pri	ice Change Li	st			Capture:On		
1. Effective D)ate	All				All				<u></u>	
Press < RE	ΓURN> to Pro	ocess Report, I	Line# to Chan	ige, or ABORT	Ţ.			kx	XXXX		
Visit											
UEL D	OKEND	INCEDT	LDELETE	PREV PG	NEXT PG	CAPT OFF	CANCEL	Off			Danier
HELP	OK/END	INSERT	LUELETE	PREVPG	NEXT PG	INQUIRY	CANCEL	Off			Popup

Advance Price Change List Product File

The report will list all of the advance price changes currently on the system, within the selected effective date.

Effective Date — The operator may choose "All Effective Dates", "Range of Effective Dates", or a "Specific Date".

Press < RETURN> to Process Report, Line# to Change, or ABORT:

Hit <ENTER> to run the report. Enter a line number to change the information, or hit 'F8' or click 'CANCEL' to exit.

Notes:

DATE: 19 Jan 2009	ADV	ANCE PRODUCT F	ILE PRICE C	HANGE LISTI	ING			PAG	E: 1	
PRODUCT#	DESCRIPTION	EFF DATE	QUANTITY OLD	BREAKS NEW	OLD	RICES NEW	DISCO	UNTS NEW	COMMIS	SION* NEW
2132	TELFA Ouchless Dress	sin 01/31/09		10	0.00	650.00	0.00	0.00	0.00	0.00
	g			50		647.00		0.00		0.00
				500		635.00 625.00		0.00		0.00
				999999		625.00		0.00		0.00
1 records listed.										

Advance Price Change List Product File This is an example of the report.

Notes:		

		shinc.com-26 F Tools GUI PDA		PROD.COST.Cl tions Special Fu						
					st Change Lis	t			Capture:On	
I. Effective I	Date	All				AII				
Press < RE	TURN> to Pro	ocess Report, I	Line# to Chan	ige, or ABORT	Ţ.			кх	XXXX	
						CAPT OFF				
HELP	OK/END	INSERT	LDELETE	PREV PG	NEXT PG	INQUIRY	CANCEL	Off		Popup

Notes:

Advance Cost Change List Product File

The report will list all of the advance cost changes currently on the system, within the selected effective date.

Effective Date – The operator may choose "All Effective Dates", "Range of Effective Dates", or a "Specific Date".

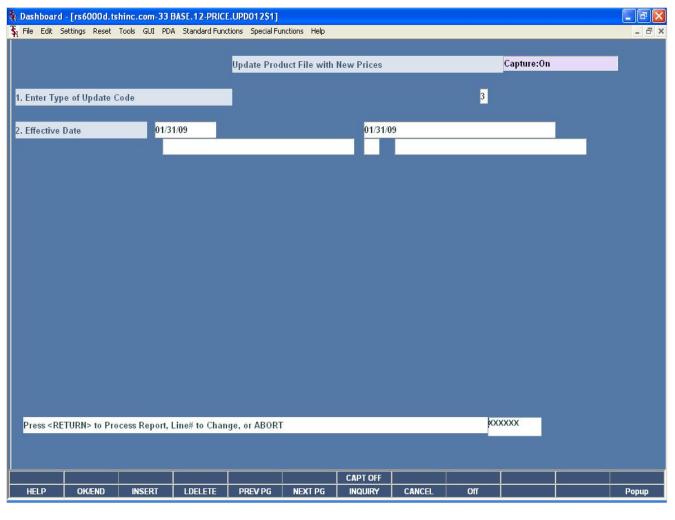
Press < RETURN > to Process Report, Line# to Change, or ABORT:

Hit <ENTER> to run the report. Enter a line number to change the information, or hit 'F8' or click 'CANCEL' to exit.

DATE:20 Jan 2009		ADVANCE PRODUCT B	FILE COOM CO	TWOM LICHAR			PAG	. ,	
	DESCRIPTION		STANDAR	D COST	CURRENT		SHOW		
2132	TELFA Ouchless Dr	ressin 01/31/09	600.00	600.00	0.00	0.00	0.00	0.00	
1 records listed.									

Advance Cost Change List Product File This is an example of the report.

Notes:		



Update Product File with New Prices

This procedure updates the Product Master and Contract Price files from the advance changes based on an entered effective date. The update may be run by Product Master file update, Contract Price file update, or both types of update.

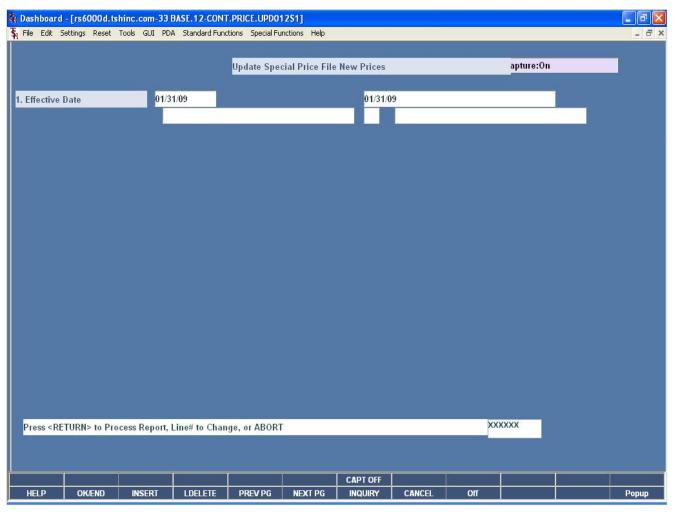
Enter Type of Update Code – The code entered will determine which files will be updated. Enter "1" for the Product File, "2" for the Price.1 file, or "3" for both. Or hit 'F8' or click "CANCEL" to return to the selection menu.

Effective Date - Enter the effective date as MM/DD/YY or 'END' to return to the selection menu. Any records with an effective date less than or equal to the effective date entered will be updated.

Press < RETURN > to Process Report, Line# to Change, or ABORT:

Hit <ENTER> to run the report. Enter a line number to change the information, or hit 'F8' or click 'CANCEL' to exit.

Notes:



Notes:

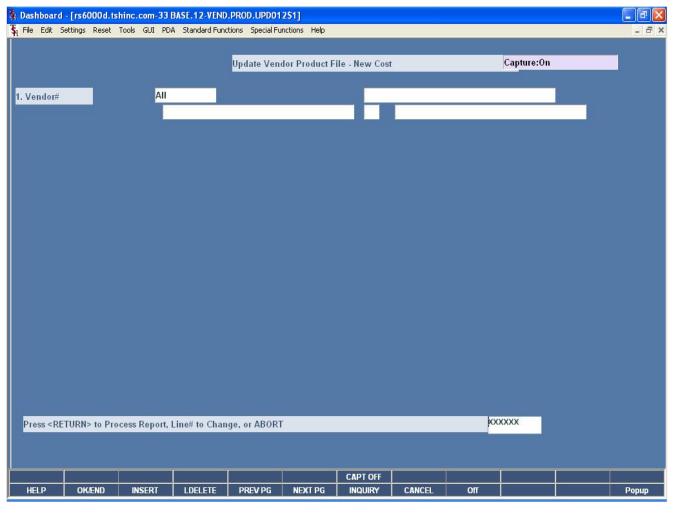
Update Special Price File New Prices

This procedure updates the Price.1 files from the advance changes loaded in the Special Price (Price.1) records, based on an entered effective date.

Effective Date - Enter the effective date as MM/DD/YY or 'END' to return to the selection menu. Any records with an effective date less than or equal to the effective date entered will be updated.

Press < RETURN > to Process Report, Line# to Change, or ABORT:

Hit <ENTER> to run the report. Enter a line number to change the information, or hit 'F8' or click 'CANCEL' to exit.



Update Vendor Products with New Costs

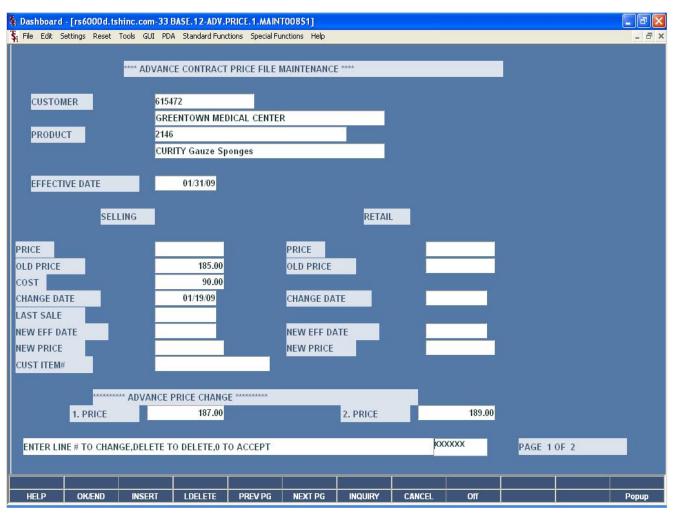
This procedure updates the vendor product records that were entered in the Advanced Price/Cost Change maintenance. This update is based on the vendor(s) selected.

Vendor# - The operator may choose "All Vendors", "Range of Vendors", or a "Vendor".

Press < RETURN> to Process Report, Line# to Change, or ABORT:

Hit <ENTER> to run the report. Enter a line number to change the information, or hit 'F8' or click 'CANCEL' to exit.

Notes:



Notes:				

Special File Price Maintenance (Advance Price Changes)

This procedure allows entry of price changes to the Price.1 file in advance of their taking effect. The customer number, product number as well as effective date are input, since their may be more than one change, each effective on different dates. If a new maintenance record is being created, the data from the Contract Price file will be displayed and changes will be allowed.

Customer – At the customer number prompt you can enter the customer number, enter the partial customer number to initiate the lookup routine, click on the 'INQUIRY' icon or press the 'F7' function key which opens the pop-up inquiry box to search for the customer.

Product — At the product number prompt you can enter the product number, enter partial item number to initiate the lookup routine, click on the 'INQUIRY' icon or press the 'F7' function key which opens the pop-up inquiry box to search for the product.

Effective Date – Enter the effective date as MM/DD/YY or 'END' to return to the selection menu. Any records with an effective date less than or equal to the effective date entered will be updated.

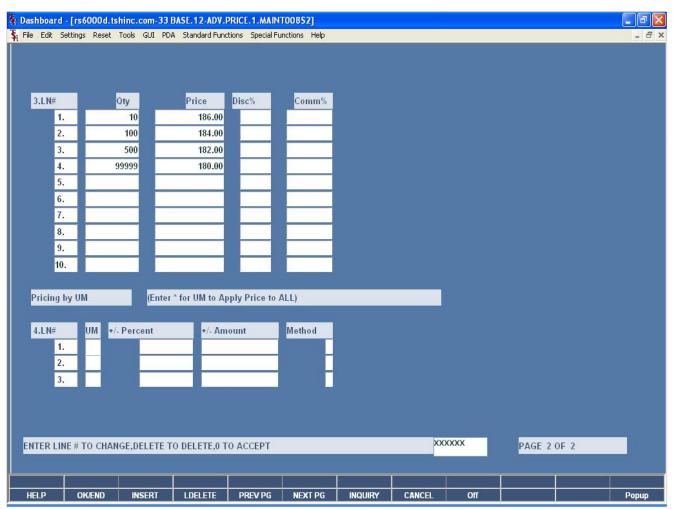
If this is a new price.1 record the following prompt will display after the product number is entered:

999999*99999 NOT ON FILE, CREATE IT (Y/N)

Enter 'Y' to create a new Contract record. Enter 'N' to return to the customer number prompt.

The current selling and retail information will be displayed and the operator will be prompted as follows:

- 1. Price Enter the new selling price.
- 2. Price Enter the new retail price.



Special File Price Maintenance (Advance Price Changes)

MDS also allows advance changes on quantity breaks and pricing by unit of measure.

Quantity Breaks Section

Qty - Enter the quantity break amount.

Price - Enter the price.

Disc % - Enter the discount percentage.

Comm % - Enter the commission percentage.

Pricing by Unit of Measure Section

UM – Enter the unit of measure, or "*" to apply the pricing to all units of measure.

+/- Percent Method – The percent added or subtracted from the cost when determining the price. A negative number must be preceded with a "-" sign. Do not use a "+" sign for positive numbers.

+/- Amount Method – The dollar amount to add or subtract from the cost when determining the price. A negative amount must be preceded with a "-" sign. Do not use a "+" sign with positive amounts.

Method - There are three possible methods: C,D or G. Options C and G use the cost in determining price. Option D uses the list Price to determine actual price.

C = Cost plus dollar amount entered

D = Discount percent of List Price

G = Gross Margin; Cost plus gross margin percent.

Example: Price = Cost / (1 - entered percent)

If percent entered is 20, the cost \$10.00

the calculation is:

If percent entered is 20, the cost \$10.00

the calculation is:

Price = 10.00 / (1 - .20)

Price = 10.00 / (.80)

Price = 12.50

Enter Line # to Change, Delete to Delete, 0 to Accept:

Enter "0" and hit <ENTER>. You may also click on the "OK/END" button or hit the "F2" function key to accept the record.

DATE: 20 Ja	an 2009		ADVANCE	CONTRACT FILE	PRICE CHANG	E LISTING (PRIC	CE.1)	PAGE:	1	
EFF DATE 1	PRODUCT#	DESCRIPTION	9	CUSTOMER ITEM	CUSTOMER#	NAME		NEW PF	ICE OLD PRICE	
01/31/09 2	2146 CURITY Gause	Sponges		615472	GREENTOW	N MEDICAL CE	187.00	0.00		

1 records	listed.									

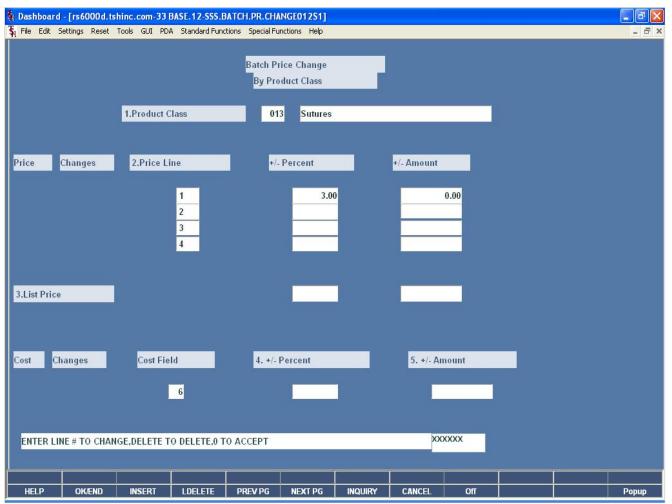
Notes:

Special	File	Price	Listing
Special	1 110	11100	LISTING

This procedure lists the advance special price file records for all products and customers.

Press <RETURN> to Process Report, Line# to Change, or ABORT:

Hit <ENTER> to run the report. Enter a line number to change the information, or hit 'F8' or click 'CANCEL' to exit.



Notes:			

Pricing Training Guide

Batch Price Changes – by Product Class

This process provides for the update of prices for products in specific product classes. The first four price columns and the cost designated in the Parameter file may be maintained. .

Product Class - Enter the product class, click on the 'INQUIRY' icon or press the 'F7' function key which opens the pop-up inquiry box to search for the product class.

Price Changes:

- +/- Percent Enter the percentage increase or decrease for each price pointer. If there is no increase/decrease hit 'ENTER'.
- +/- Amount Enter the amount increase or decrease for each price pointer. If there is no increase/decrease hit 'ENTER'.

List Price:

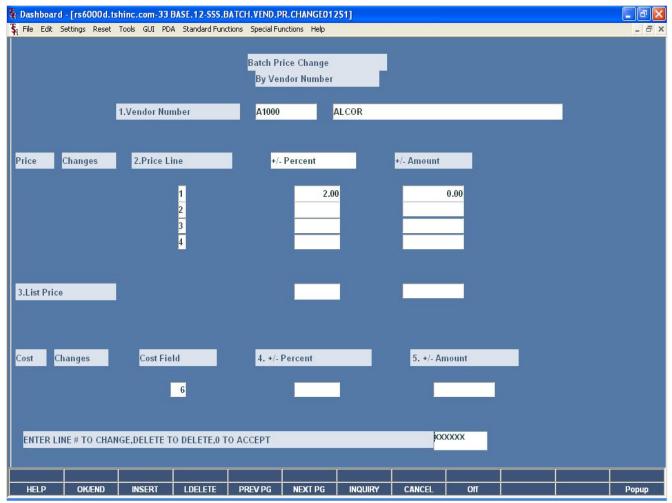
- +/- Percent Enter the percentage increase or decrease for the list price. If there is no increase/decrease hit 'ENTER'.
- +/- Amount Enter the amount increase or decrease for the list price. If there is no increase/decrease hit 'ENTER'.

Cost Changes:

- +/- Percent Enter the percentage increase or decrease for cost. If there is no increase/decrease hit 'ENTER'.
- +/- Amount Enter the amount increase or decrease for cost. If there is no increase/decrease hit 'ENTER'.

Enter Line # to Change, Delete to Delete, 0 to Accept: Enter "0" and hit <ENTER>. You may also click on the "OK/END" button or hit the "F2" function key to accept the record.

52



Notes:				

Pricing Training Guide 53

Batch Price Changes - by Vendor

This process provides for the update of prices for products purchased from specific vendors.

Vendor Number - Enter the vendor number, click on the 'INQUIRY' icon or press the 'F7' function key to search for the vendor.

Price Changes:

- +/- Percent Enter the percentage increase or decrease for each price pointer. If there is no increase/decrease hit 'ENTER'.
- +/- Amount Enter the amount increase or decrease for each price pointer. If there is no increase/decrease hit 'ENTER'.

List Price:

- +/- Percent Enter the percentage increase or decrease for the list price. If there is no increase/decrease hit 'ENTER'.
- +/- Amount Enter the amount increase or decrease for the list price. If there is no increase/decrease hit 'ENTER'.

Cost Changes:

- +/- Percent Enter the percentage increase or decrease for cost. If there is no increase/decrease hit 'ENTER'.
- +/- Amount Enter the amount increase or decrease for cost. If there is no increase/decrease hit 'ENTER'.

Enter Line # to Change, Delete to Delete, 0 to Accept: Enter "0" and hit <ENTER>. You may also click on the "OK/END" button or hit the "F2" function key to accept the record.

20 Jan 2009		* * *	*	PRICE	B C	0	K	* * * *					PAG	E: 1	
PRODUCT NUMBER & DESCRIPTION	MARGINE	MARGIN													COST
PRODUCT CLASS: 001	DEFAULT PRODUCT CLASS	5													
AAI00-100			00.0			0.				0.			.00		84.3
*SYS NEUROSTIM CMPCT NRVE	0.00	0.00)	0.00	0.	00		0.00	0	.00		0.00		0.00	
AAI00-106				0.0								0.			
*SET.BALL.ELECTRODE.W/MAL				0.00											
AAI00-107P	0.0	00 0	0.00	0.0	10	0.	00	0.0	00	0.	00	0.	.00	0.0	13.8
*LEAD.W/ALLIG.CLIP.54IN	0.00	0.00)	0.00	0.	00		0.00	0	.00		0.00		0.00	
AAI00-109	0.0	00 0	00.0		10	0.	00	0.0	00	0.	00	0.	.00		
*CASE	0.00	0.00)	0.00	0.	00		0.00	0	.00		0.00		0.00	
AAI00-110P				0.0				0.0				0.			
*LEAD.EXT.W/M-F.ENDS.54IN	0.00	0.00)	0.00	0.	00		0.00	0	.00		0.00		0.00	
AAI00-111	0.0	00 0	0.00			0.		0.0		0.			00	0.0	4.1
*CLIP.ALLIG.W/INSUL.COOR	0.00	0.00)	0.00	0.	00		0.00	0	.00		0.00		0.00	
ABB5100-0678	0.0	00 0	0.00	0.0	10	0.	00	0.0	00	0.	00	0.	00	0.0	256.0
*USE-ABB51100678	0.00	0.00	9	0.00	0.	00		0.00	0	.00		0.00		0.00	
ABB5100-1608	0.0	00 0	0.00	0.0		0.			00	0.	00		.00		256.0
*USE-ABB51101608	0.00	0.00)	0.00	0.	00		0.00	0	.00		0.00		0.00	
ABB5100-2258		00 0						0.0						0.0	256.0
*USE-ABB51102258	0.00	0.00)	0.00	0.	00		0.00	0	.00		0.00		0.00	
ABB5100-2268	0.0					0.							00	0.0	256.0
*USE-ABB51102268	0.00	0.00	0	0.00	0.	00		0.00	0	.00		0.00		0.00	
ABB5100-2448	0.0	00 0	0.00	0.0	10	0.	00	0.0	00	0.	00	0.	00	0.0	256.0
*USE-ABB51102448	0.00	0.00)	0.00	0.	00		0.00	0	.00		0.00		0.00	
ABB5100-2748	0.0		0.00			0.				0.	00		00		256.0
*USE-ABB51102748	0.00	0.00)	0.00	0.	00		0.00	0	.00		0.00		0.00	
ABB51000268	0.0		0.00			0.						0.			
*USE ABB51100268	0.00	0.00)	0.00	0.	00		0.00	0	.00		0.00		0.00	

Notes:		

Entire Price Book (Cost Book)

This report lists all products sorted by product class. The first eight prices from the Product Master file, the cost designated in the Parameter file, and the gross margin percent are listed.

Press < RETURN > to Process Report, Line# to Change, or ABORT:

Hit <ENTER> to run the report. Enter a line number to change the information, or hit 'F8' or click 'CANCEL' to exit.

		B O O K * * * *		
	DESCRIPTION	PRICE	COST MAR	RGIN%
PRODUCT CLASS:	001 SUTURES WOUND ST	RIPS		
1285B SUTURE 5-0 BLAC	v	0.000	40.330	0.00
1294B SUTURE NYLON 3-		0.000	40.220	0.00
1652-G		0.000	73.270	0.00
SUTURE 5-0 CRMI 1667-G		0.000	62.020	0.00
SUTURE ETHILON 1698-G		0.000	66.370	0.00
SUTURE ETHILON 1855-G	PS-2 6-0	0.000	81.360	0.00
SUTURE 5-0 MONO 1856-G		0.000	78.120	0.00
SUTURE ETHILON 1916-G	PC-1 6-0	0.000	81.440	0.00
SUTURE 6-0 GUT	PC-1			
3996 STAPLER VISTA 6	/BX WIDE	0.000	99.000	0.00
635-G SUTURE CH-GUT F	'S-2 4-0	0.000	38.670	0.00
636-G SUTURE CH-GUT F	'S-2 3-0	0.000	38.670	0.00
6502-BLK-5.3x7. Panacea Collect		0.000	100.000	0.00
661-G SUTURE ETHILON		0.000	30.710	0.00
662-G		0.000	29.890	0.00
SUTURE ETHILON 663-G		0.000	30.070	0.00
SUTURE ETHILON 687-G		0.000	75.140	0.00
SUTURE CHR GUT 689-G	5-0 P-3 18	0.000	63.130	0.00
SUTURE 6-0 CLEA 690-G	R MONO P-1	0.000	66.550	0.00
SUTURE 5-0 ETHI 691-G	LON P-3	0.000	65.140	0.00
SUTURE 4-0 ETHI	LON P-3			
697-G SUTURE ETHILON	P-1 6-0	0.000	66.370	0.00
698-G SUTURE ETHILON	P-3 5-0	0.000	66.370	0.00
699-G SUTURE ETHILON	P-3 4-0	0.000	66.370	0.00
793-G		0.000	196.570	0.00

Selective Price Book (Column)

This report is identical to the entire price book listing with the exception that you are prompted for a price column, and only that column is printed on the report.

Enter the column you wish to print - Enter the column (price pointer), from 1-8, that should appear on the report.

Press < RETURN> to Process Report, Line# to Change, or ABORT:

Hit <ENTER> to run the report. Enter a line number to change the information, or hit 'F8' or click 'CANCEL' to exit.

Notes:			

🦆 Dashboard - [rs6000d.tshinc.com-33 BASE.12-Pi								
💃 File Edit Settings Reset Tools GUI PDA Standard	functions Special Fu	nctions Help						_ ♂ ×
	Price Book I	For A Custome	er .			Capture:Or	1	
1. Enter Company Number					01			
2. Enter a Customer Number					6154	72		
3. Prod Class All 4. Should Cost appear on Price Book (Y/N)					Y			
5. Vendor# All								
Press < RETURN> to Process Report, Line# to Cl	nange, or ABORT				kx	XXXX		
					·			
			CAPT OFF					2010000
HELP OKÆND INSERT LDELETE	PREV PG	NEXT PG	INQUIRY	CANCEL	Off			Popup

Price Book for a Customer

This report lists all products sorted by product class.

Enter Company Number - The operator may choose "All Companies", "Range of Companies", or a "Company".

Enter a Customer Number - The operator may choose "All Customers", "Range of Customers", or a "Customer".

Prod Class - The operator may choose "All Product Classes", "Range of Product Classes", or a "Product Class".

Should Cost appear on Price Book (Y/N) -Enter 'Y' to print the cost on the Price Book or 'N' to not print the cost on the Price Book.

Vendor - The operator may choose "All Vendors", "Range of Vendors", or a "Vendor".

Press < RETURN> to Process Report, Line# to Change, or ABORT:

Hit <ENTER> to run the report. Enter a line number to change the information, or hit 'F8' or click 'CANCEL' to exit.

Notes:

0 Jan 2009	* * * * PRICE BOO The Systems House, All Vendors		14			
STOMER: 615472		06 JOHN TOMKINS				
345 THOME	MEDICAL CENTER					
RED BANK						
RODUCT NUMBER	DESCRIPTION1	DESCRIPTION2	PRICE/UM	COST	MARGIN*	
EST11	TEST CATALOG/PM		15.00/EA	8.00/EA	46.67	
EST111121	TEST					
EST2	0.00/EA 5.00/EA TEST MULT UNIT MSR	0.00	147.40/EA	33.08/EA	77.56	
ST3	TEST MOLT UNIT MSK		147.40/EA	5.00/VL	96.61	
ST4	TEST4		147.40/EA	5.50/EA	96.27	
ST5	TEST5		147.40/EA	5.00/EA	96.61	
ST66	TEST					
	10.00/BX 5.00/BX	50.00				
EST9	TEST	REBATE	10.00/EA	5.00/EA	50.00	
ST99	TEST PRODUCT 99		147.40/EA	35.00/EA	76.26	
STBAR	TEST		13.00/BX	14.00/BX	-7.69	
STCOST STCOSTCAT	TEST COST CAT		15.01/EA 15.02/EA	2.00/EA 2.54/EA	86.68 83.09	
ESTLOT	TEST COST CAT		147.40/EA	50.00/EA	66.08	
ESTLOT1	TEST LOT 1		147.40/EA	45.00/EA	69.47	
ESTLOT2	TEST LOT 2		147.40/EA	80.00/EA	45.73	
ESTLOT5	LOT ITEM		147.40/EA	5.00/EA	96.61	
ESTLOT6	TEST LOT		147.40/EA	5.00/EA	96.61	
ISSPAPER	TISSUE PAPER		147.40/EA	5.00/EA	96.61	
JE9 DM/123	TEST TOMS' ALPHANUMERIC PROD		5.00/EA 5.00/EA	1.00/EA 1.00/EA	80.00	
M/ABC	TOMS ALPHA ALPHA TEST		5.00/EA	1.00/EA	80.00	
OM10	TOM 10		10.00/EA	9.00/EA	10.00	
DM4	TOMS TEST PROD 4		524.52/EA	100.00/EA	80.94	
OM7	TOMS SEVEN PRODUCT		12.70/EA	5.00/EA	60.63	
DM9	TOM'S NUMBER 9 PRODUCT		12.00/EA	10.00/EA	16.67	
MBO	TOM'S BACKORDER PROD		15.00/EA	12.00/EA	20.00	
OMC	TOM'S C PRODUCT		15.00/C	5.00/C	99.67	
OMC2 OMCCOST	TOM'S C2 PRODUCT TOM'S COST PRODUCT		9.64/C 6.10/EA	2.68/C 15.00/EA	99.72	
MCONT	TOM'S CONTRACT PRODUCT		0.10/201	13.00,11	213.30	
OMDISC	25.00/EA 5.00/EA TOMS DISCONTINUED PRODUCT	2ND LINE OF DESCRIPTION	5.00/EA	2.00/EA	60.00	
MF	TOM'S FOREIGN PRODUCT	AND DIRE OF DESCRIPTION	10.00/EA	8.00/EA	20.00	
MFUT	TOM'S FUTURE PRODUCT		7.20/EA	1.00/EA	86.11	
DMK1	TOM'S KIT PROD 1		5.00/EA	1.00/EA	80.00	
DMK2	TOM'S KIT PROD 2		5.00/EA	1.00/EA	80.00	
DMK3	TOMK3		5.00/EA	1.00/EA	80.00	
OMKIT	TOM KIT		0.00/EA	1.00/EA	0.00	
OMKIT2	TOM'S 2ND KIT TOMKIT 3		5.00/EA 5.00/EA	1.00/EA 1.00/EA	80.00	

Price Book for a Customer
This is an example of the report.

Notes:			

	PAGE	1	PRICE FILE	LISTING			DA	TE 14:59:14 01/20/09		
	CUST #	CUSTOMER NAME	CUST. NO	PROD.CLS PR	ICE.PTR CE	TS.ADD	PER.ADD	PROD.CLS PRICE.PTR CENTS.ADD	PER ADD	
	CITIMAR	GUTTENBURG MUN HOSPITAL	100497	001	c	0.00	0.500	0.00	0.000	
		KESSLER REHAB GROUP	100197	013		0.00				
				013	C					
	SJU	ST. JOHN'S UNIVERSITY	100600			0.00				
	UMC	UNIVERSITY MEDICAL CENTER	100139			0.00	0.000	0.00	0.000	
1										

Customer/Product Class Matrix Listing
This report lists the price matrix stored in the Price.2 file by
customer.

Press < RETURN > to Process Report, Line# to Change, or ABORT:

Hit <ENTER> to run the report. Enter a line number to change the information, or hit 'F8' or click 'CANCEL' to exit.

Notes:

The Systems House, Inc. 08/06/15 Customer Class/Product Class Matrix Listing This report lists the price matrix stored in the Price.3 file by customer. PAGE 1 PRICE FILE LISTING DATE 15:02:04 01/20/09 PROD.CLS PRICE.PTR CENTS.ADD PER.ADD PROD.CLS PRICE.PTR CENTS.ADD PER.ADD Press < RETURN > to Process Report, Line# to C 0.00 0.300 02 C 0.00 0.300 003 C 0.00 0.250 04 C 0.00 0.400 Change, or ABORT: Hit <ENTER> to run the report. Enter a line number to change the information, or hit 'F8' or click 'CANCEL' to exit.

Notes:		

PAGE 1 **			E FILE LISTING ************************************	DATE 20 Jan 2009
A. PROD. DESC	SELL UM		E DT.PRC.CEG LST SALE NEW I	ATE NEW PRICE CUST ITEM#
056405 BAND AID SPOTS 7/8"		2.099 BX	06/04/03	0.00 1
057202 BAND AID ELAST 1" 1	BX LOO/BOX	3.499 BX	06/04/03	0.00 2
1075737 BAND AID BUGS&DAFFY	BX 100/B	5.000 BX	06/04/03	0.00 4
1307538 BAND AID SPOTS SNOO		4.500 BX	06/04/03	0.00 5
GL241 TUBEGAUSE SS 1P 5/8	BX 3" 50YD	6.350 BX	06/04/03	0.00 6
GLVE650132 GLOVE NS LITX MD PWD	BX DRFREE	5.308 BX	09/08/08	0.00 3

Special Price File Listing	
This report lists the information stored in the Price.1	file.

Customer — The operator may choose "All Customers", "Range of Customers", or a "Customer".

Press < RETURN > to Process Report, Line# to Change, or ABORT:

Hit <ENTER> to run the report. Enter a line number to change the information, or hit 'F8' or click 'CANCEL' to exit.

Notes:

PAGE 1 *******	****** SPECIAL PRIC	E FILE EXPIRATION LISTING **	****** DATE 20 Jan 2009		
	PREPARED FOR	: Kessler Kessler Rehab Grou	P		
A. PROD. DESC	SELL PRI	CE PRICE DT.PRC.CEG LST SALE UM	NEW DATE NEW PRICE CUST IT	EM# EXPIRE DATE	
BD329466 29GX1/2 ULTRA FINE	BX 34.5	85 BX 01/20/09	0.00	01/01/10	
GLVE650132 GLOVE NS LTX MD PWI	BX 5.3	08 BX 09/08/08	0.00 3	12/31/04	

Special	Price	Expiration	Listin
Special	1 1100		LISTIII

This report will list each of the entered customers price.1 records, within the ending data range entered.

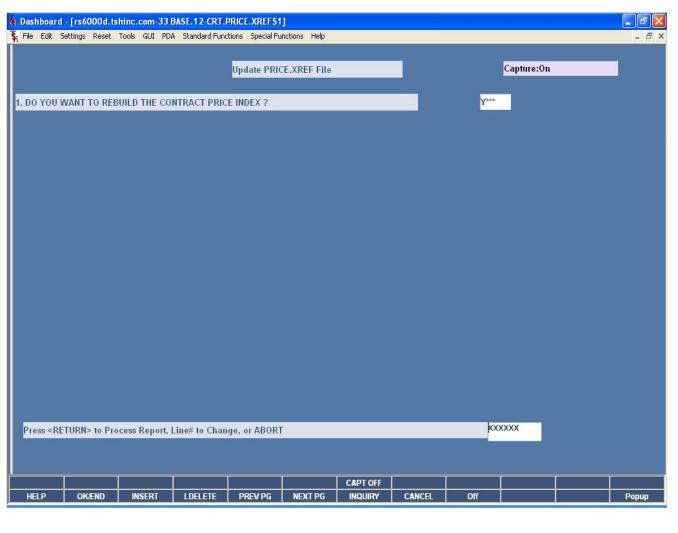
Customer - The operator may choose "All Customers", "Range of Customers", or a "Customer".

Date - The operator may choose "All Dates", "Range of Dates", or a "Date". This date is the last date used for selecting the ending date in the price.1 records.

Press < RETURN> to Process Report, Line# to Change, or ABORT:

Hit <ENTER> to run the report. Enter a line number to change the information, or hit 'F8' or click 'CANCEL' to exit.

Notes:			



Update PRICE.XREF File

This process creates the Cross Reference file (price.xref) which is used to run the Price.1 file listing.

DO YOU WANT TO REBUILD CONTRACT PRICE INDEX FILE BY CUSTOMER < Y/N>: Answer "Y***" to rebuild, or "N" to exit.

Press < RETURN > to Process Report, Line# to Change, or ABORT:

Hit <ENTER> to run the report. Enter a line number to change the information, or hit 'F8' or click 'CANCEL' to exit.

Notes:

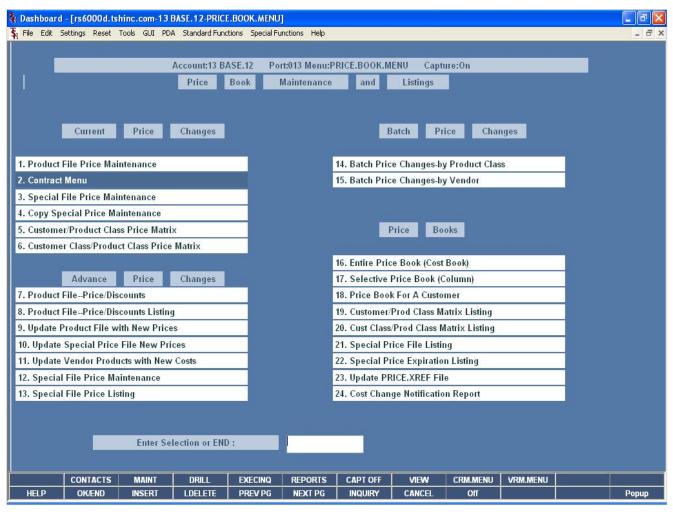
15:22	:13 20 JAN 2009			PRICE CHANG	E NOTIFICATIO	N REPORT			age 1	
Custo			Product Number	Description		Old Cost	Old Price	New	Suggested Price	Exp. Date
\$JU \$JU \$JU	ST. JOH	N'S UNIVERSIT N'S UNIVERSIT N'S UNIVERSIT	ARWKCF14	BATTERY J CEL CARPET FRESH CUP, PAPER 40	14 05	3.350 17.760	5.154 27.323 2.492	0.000 0.000 0.000	0.000 0.000 0.000	

Cost Change Notification Report
This report lists the price.1 records whose costs have
changed.

Customer - The operator may choose "All Customers", "Range of Customers", or a "Customer".

Product - The operator may choose "All Products", "Range of Products", or a "Product".

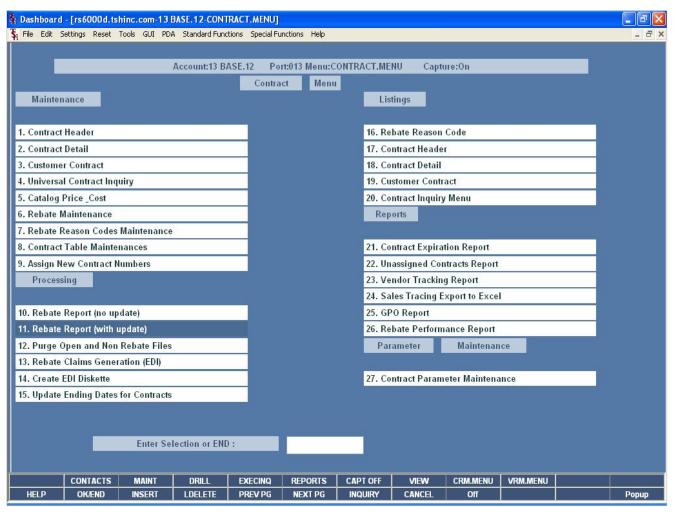
Notes:



Contract Menu

Contract menu is located on the Price Book Maintenance and Listing's menu

Notes:

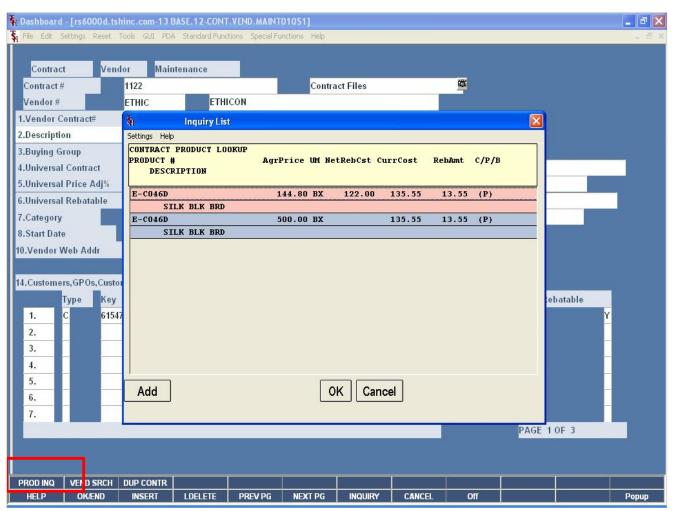


Contract Menu

Overview

The contract menu is divided into 5 sections: Maintenance, Processing, Listings, Reports, and Parameter Maintenance. These sections will be discussed on the following slides.

Notes:



Contract Header Function Keys

Product Inquiry

The top row of function keys are specific to the Contract Vendor Maintenance .

PROD INQ - MDS provides the ability to see all products assigned to a specific contract. By clicking on the 'PROD INQ' icon or pressing the <Shift>+'F1" function key, will display all products on the contract.

Information in Inquiry Results:

Product# - The product number is listed.

Description – The first line of the product description is listed

Agr Price – The agrees upon price is listed, along with its' unit of measure.

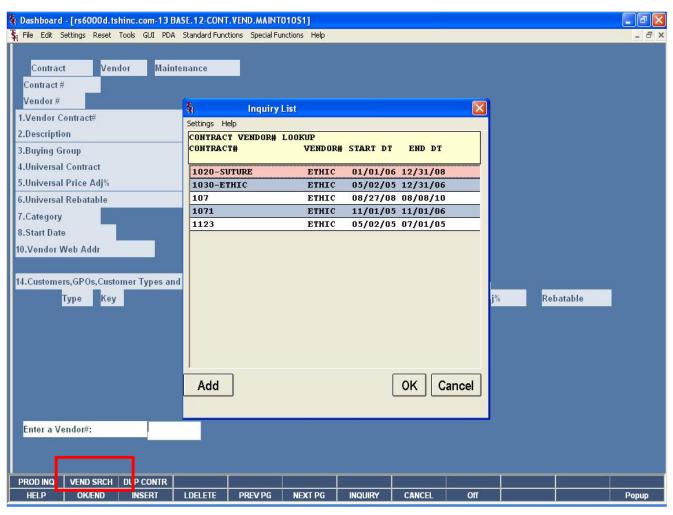
NetRebCst - The net rebate cost is displayed.

CurrCost - The current cost is displayed.

RebAmt – The rebate amount is displayed.

C/P/B – This flag is to show whether the item is a catalog item, product master item, or both.

Notes:



Contract	Hooder	Function	Varia
COMBACT	HEAGE	FILITICATION	$K \mapsto V$

Vendor Search

The top row of function keys are specific to the Contract Vendor Maintenance.

VEND SRCH — To find all contracts associated to a specific vendor, click on the icon 'VEND SRCH' or press the <Shift>+'F2' function key. To initiate the lookup routine, click on the 'INQUIRY' icon or press the 'F7' function key which opens the pop-up inquiry box to search for the vendor.

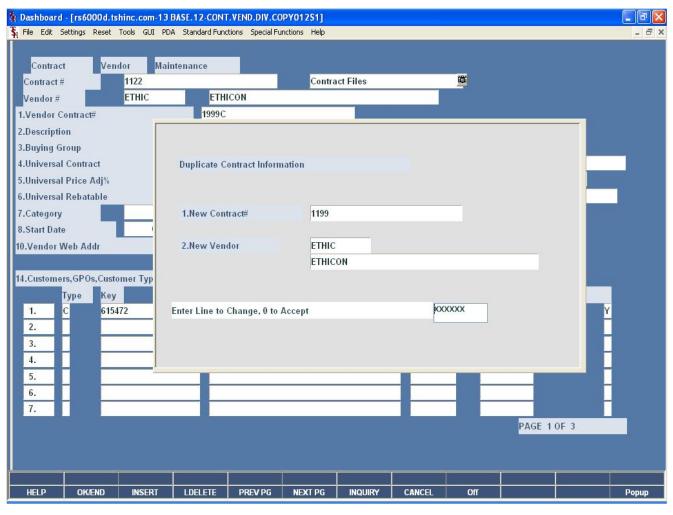
Contract# - The contract number is displayed.

Vendor# - The vendor number is displayed.

Start Dt – The contract start date is displayed.

End Dt – The contract ending date is displayed.

Notes:



Notes:

Contract Header Function Keys

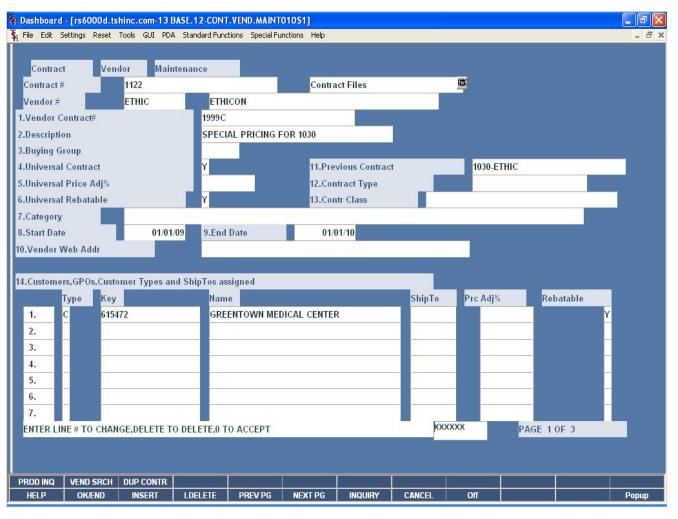
Duplicate Contract

This function allows the operator to copy the currently displayed contract to a new contract. Note: The Contract Header AND Contract Detail are BOTH copied in this process.

Duplicate Contract Information

New Contract# - Enter the new contract number.

New Vendor — Enter the vendor number for the new contract. The operator may lookup the vendor number. To initiate the lookup routine, click on the 'INQUIRY' icon or press the 'F7' function key which opens the pop-up inquiry box to search for the vendor.



Notes:

Contract Header

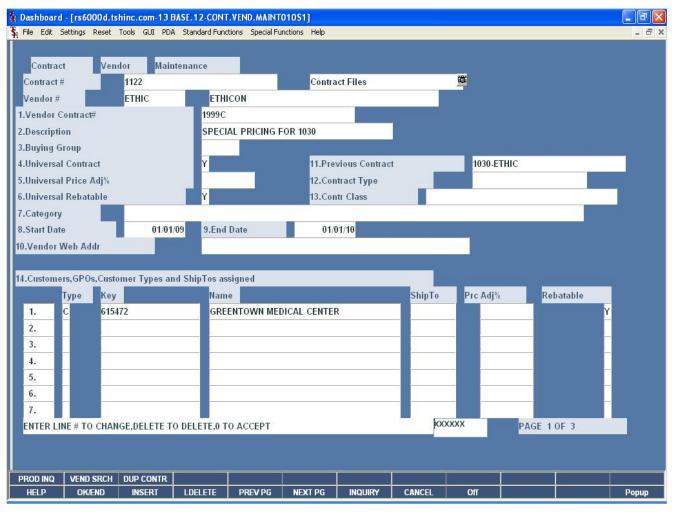
MDS calculates the customers contract price as well as the net rebate cost online through out the system.

Overview

This program allows the MDS customer the ability to setup their own contract numbers to be used to track the rebate system. This maintenance allows you to establish meaningful contract numbers to reduce the overhead in running and maintaining the system. Multiple vendors can have the same contract numbers.

Contract# - Enter the contract number, up to 20 characters. This is a required field and the entry will be used to track rebates through the system. Multiple vendors can have the same contract numbers. To initiate the lookup routine, click on the 'INQUIRY' icon or press the 'F7' function key.

Vendor# - Enter the vendor number. At the vendor number prompt you can enter the vendor number, enter the partial vendor number to initiate the lookup routine, click on the 'INQUIRY' icon or press the 'F7' function key which opens the pop-up inquiry box to search for the vendor.



Notes:

Contract Header

If this is a new contract, you will be prompted:

XXXX*XXXX NOT ON FILE, CREATE IT (Y/N)

Enter 'Y' to create the new contract.

Vendor Contract# - This field is used to identify the contract number assigned by the vendor.

Description – Enter a description of the contract, up to 25 characters. This field is required and will be used throughout the system, and will be used in the reports to define the contract.

Buying Group – If this contract is associated with a buying group, enter the buying group number. This will be used in grouping rebate detail on some reporting.

Universal Contract – If this contract applies to all customers, enter 'Y', if not, enter 'N'.

Universal Price Adj% - If this is a Universal Contract, then the Universal Price Adjustment Percent will apply to all customers.

Universal Rebatable – If this contract is a Universal Contract, then if 'Y' is entered, it will be rebatable. Otherwise, it is 'N' for non-rebatable.

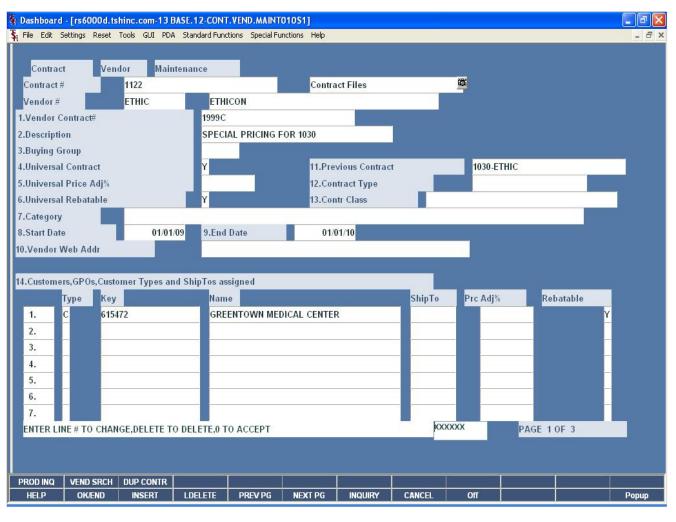
Category - Enter the contract category, up to 20 characters.

Start Date – Enter the beginning date for the contract. When on this field, you can click on the drop down arrow to display the calendar pop-up box and simply click on the specific date.

End Date - Enter the ending date for the contract. When on this field, you can click on the drop down arrow to display the calendar pop-up box and simply click on the specific date.

Vendor Web Addr – Enter the Vendor's Web Address.

Previous Contract – Enter the previous contract number, if applicable.



Notes:

Contract Header

Contract Type – Enter the contract type code. You may also click on the down arrow next to the Contract Type field, click on the 'INQUIRY' icon, or hit the 'F7' function key to display a list of all contract types. To choose a contract type code, just double click on the correct contract type code.

Contr Class – Enter the contract class code. You may also click on the down arrow next to the Contact Class field, click on the 'INQUIRY' icon, or hit the 'F7' function key to display a list of all contract class codes. To choose a contract class code, just double click on the correct contract class code.

Customer, GPOs, Customer Types and ShipTos Assigned to this Contract - If this contract is not setup as a Universal Contract, you may assign this contract to specific customers here.

Type - Enter the type of organization you want to assign to this contract :

C = Customer

T = Customer Type

G = GPO

S = Ship To

Key – Enter the key to assign to this Contract based on the type :

If Type is C - Enter Customer number – the Inquiry function is available for customers. To initiate the Inquiry routine, you may select the 'F7' function key, click on the 'INQUIRY' icon, or click on the down arrow next to the field

If Type is T - Enter Customer Type

If Type is G - Enter GPO

If Type is S - Enter Customer number for ShipTo

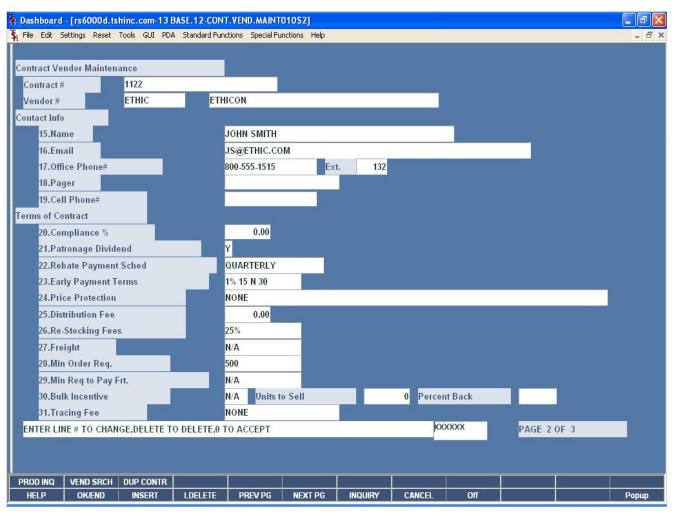
Name – The customer name is displayed.

ShipTo – If the type selected is Shipto, then the shipto is selected here. The operator can click on the 'INQUIRY' icon, or hit the 'F7' function key to display a list of shipto numbers.

Price Adj $\%\,$ - Enter the price adjustment percentage, if applicable.

Rebatable – If this contract is rebatable, enter 'Y'. Otherwise, it is 'N' for non-rebatable.

You will then be advanced to the second page of the maintenance.



Notes:		

Contract Header

The contract and vendor number are carried over from the first screen.

Contact Info

Name – Enter the contact name.

Email - Enter the email address.

Office Phone# - Enter the contact's office phone number and extension

Pager – Enter the contact's pager number.

Cell Phone# - Enter the contact's cell phone number.

Terms of Contract

Compliance % - Enter the compliance percentage.

Patronage Dividend – Enter 'Y' for a patronage dividend, or 'N' or none.

Rebate Payment Sched – Enter the rebate payment schedule option: N/A, MONTHLY, QUANTERLY, ANNUALLY, or SEMI-ANNUALLY.

Early Payment Terms – Enter the early payment terms, up to 10 characters.

Price Protection – Enter the price protection, up to 50 characters.

Distribution Fee – Enter the distribution fee, if any.

Re-Stocking Fees – Enter the restocking fee, up to 10 characters.

Freight – Enter the freight, up to 10 characters.

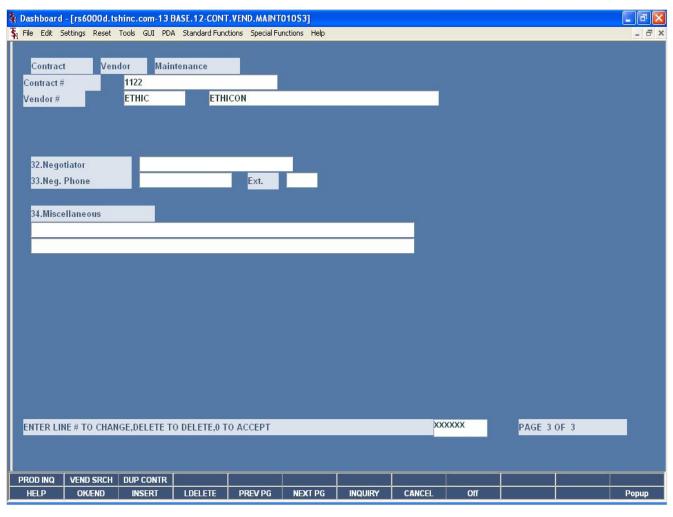
Min Order Req. – Enter the minimum order requirement, up to 10 characters.

Min Req to Pay Frt. – Enter the minimum required to pay freight, up to 10 characters.

Bulk Buy Incentive – Enter the bulk buy incentive: Y, N, or N/A.

Tracing Fee – Enter the tracing fee, if applicable.

You will then be advanced to the third page of the maintenance.



Contract Header

The contract and vendor number are carried over from the first screen.

Negotiator – The negotiator's name.

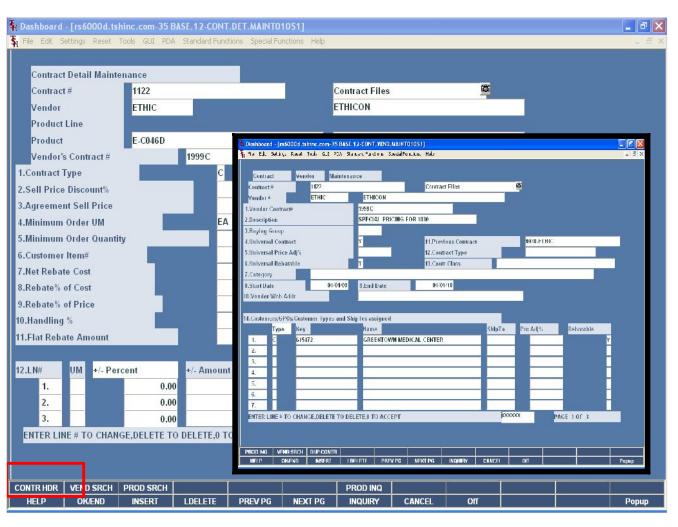
Neg. Phone — The negotiator's phone number and extension.

Miscellaneous – You may enter and miscellaneous comments regarding this contract.

Enter Line # to Change, Delete to Delete, 0 to Accept:

Enter "0" and hit <ENTER>. You may also click on the "OK/END" button or hit the "F2" function key to accept the record.

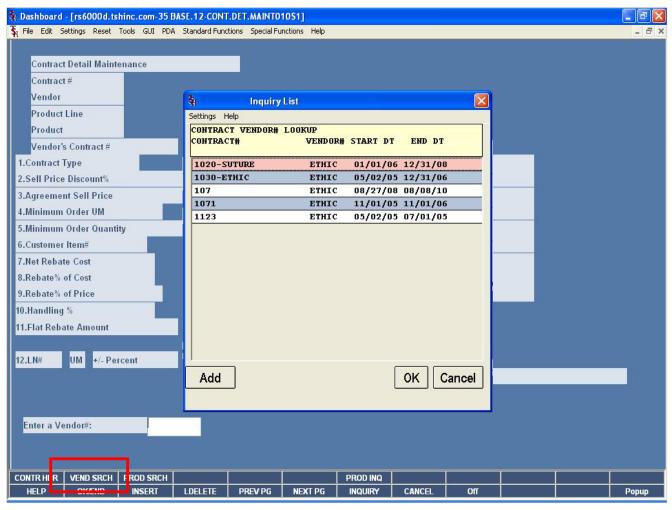
Notes:



Contract Detail Function Keys
Contract Header

CONTR HDR — Once the contract detail is displayed, the operator can access the Contract Header by clicking on the 'CONTR HDR' icon or pressing the <code><Shift>+'F1'</code> function key.

Notes:



Contract Detail Function Keys Vendor Search

VEND SRCH — To find all contracts associated to a specific vendor, click on the icon 'VEND SRCH' or press the <Shift>+'F2' function key. To initiate the lookup routine, click on the 'INQUIRY' icon or press the 'F7' function key which opens the pop-up inquiry box to search for the vendor.

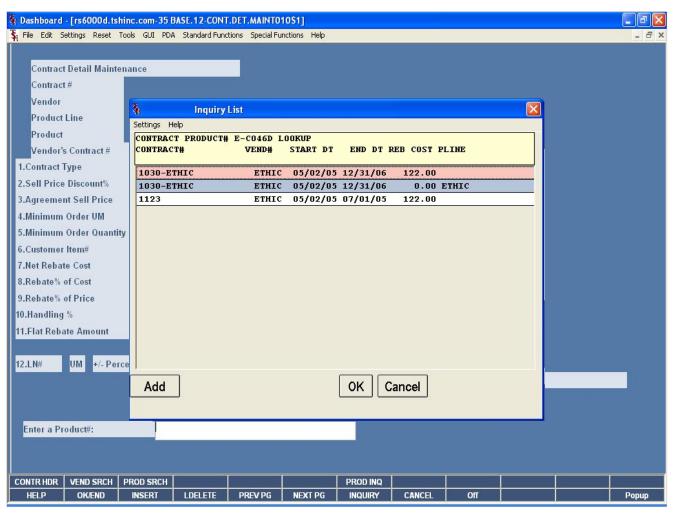
Contract# - The contract number is displayed.

Vendor# - The vendor number is displayed.

Start Dt – The contract start date is displayed.

End Dt – The contract ending date is displayed.

Notes:



Contract Detail Function Keys
Product Search

PROD SRCH - MDS provides the ability to see all contracts assigned to a specific product. Clicking on the 'PROD SRCH' icon or pressing the <Shift>+'F1" function key, will display all products on a contract.

Information in Inquiry Results:

Contract# - The contract number is listed.

Vendor# - The vendor number is listed.

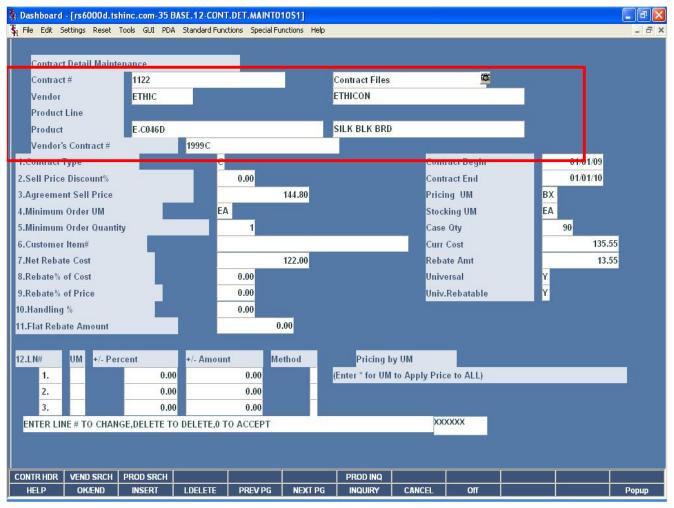
Start Dt – The contract start date is displayed.

End Dt – The contract ending date is displayed.

Reb Cost - The rebate code is displayed

PLINE – The product line is displayed.

Notes:



notes:		

Contract Detail

This maintenance is designed to ease the volume of both the number of contracts as well as the maintenance to update them. This allows the user to set up contracts by vendor, by vendor and product line, or by vendor and product.

Contract # — Enter the contract number. You may also click on the down arrow next to the field, click on the "INQUIRY" button, or hit 'F7' function key, to display all contracts on the system.

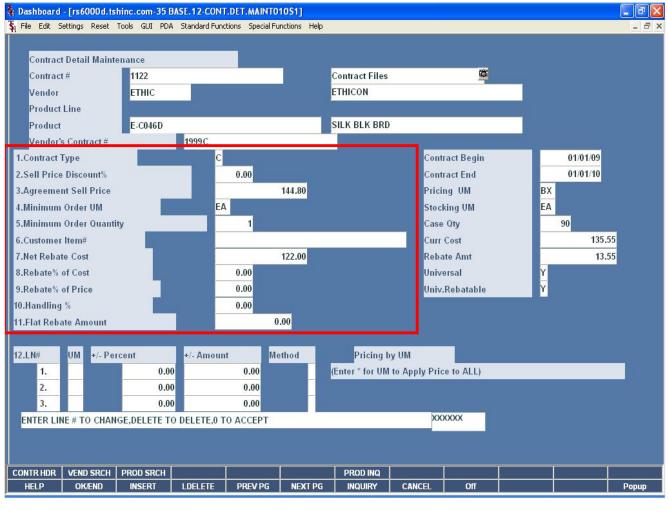
Vendor — Enter the vendor number. You may also click on the down arrow next to the field, click on the "INQUIRY" button, or hit 'F7' function key, to initiate the lookup routine.

Product Line – Enter the product line, if applicable.

Product — Enter the product number, if applicable. At the product number prompt you can enter the product number, click on the drop down arrow, enter the partial item number to initiate the lookup routine, click on the 'INQUIRY' icon or press the 'F7' function key which opens the pop-up inquiry box to search for the product.

Vendor's Contract # - This field is required and is used to identify the contract number assigned by the vendor. This field is 15 alpha numeric characters and will be used on all rebate reporting supplied to the vendor.

If this is a new contract, the system will prompt: 100*BD**101125 not on file, Create it (Y/N) Enter 'Y' to create the contract and hit <ENTER>.



Notes:

Contract Detail

Contract Type – 'C'- Current Catalog Price/Cost Basis, 'P' - Previous Catalog Price/Cost Basis, 'S' - Second Previous Catalog Price/Cost Basis, 'L' - List Price / Current Cost Basis.

Sell Price Discount% - This field can be used if the contract is setup at either the vendor or product line level. This field is used to determine the price paid by the customer. The sell price discount percentage is applied to the catalog price pointed to by the contract type field

Agreement Sell Price –The actual sell price to the customer.

Minimum Order UM —This field is optional and if entered will set a minimum ordering unit of measure to qualify for this contract.

Minimum Order Quantity – This field is optiona, and if entered will set a minimum ordering quantity to qualify for this contract.

Customer I tem# -This field is optional, and if entered the system will build an additional product lookup for this contract and item number on-line. Once entered the customers item number can be used to place orders. Entry only allowed if a product number was entered as part of the contract detail key.

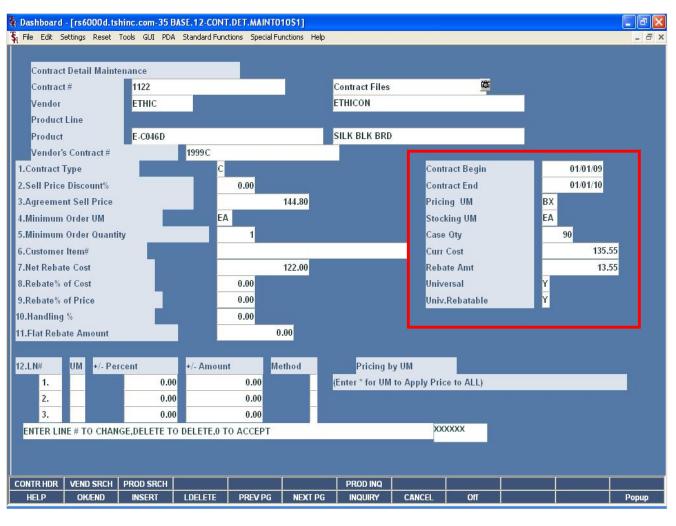
Net Rebate Cost - The cost net of rebate.

Rebate% of Cost – This field is used for a percent of catalog cost. (Catalog Cost * % entered = Rebate Cost)

Rebate% of Price – This field is used for a percent of catalog price. (Catalog Price * % entered = Rebate Cost).

Handling % - This is a optional field, and if entered is used as an additional level of rebate cost adjustment. The percentage entered is applied to the cost calculated on one of the above fields. An example is if your net rebate cost is 20% off of current catalog price, plus 5% for handling.

Flat Rebate Amount – Enter the exact amount of the rebate. Use this option when the rebate is for a flat amount and is not based on the price. For example, the contract calls for a \$2.00 rebate on all widgets. Using this field caused the Rebate system to ignore the Rebate cost when calculating Rebate amounts.



Notes:

Pricing Training Guide

Contract Detail

Displayed on right

Contract Begin Date – The beginning date for the contract, this is entered on the Contract Header screen.

Contract End Date – The beginning date for the contract, this is entered on the Contract Header screen.

Pricing UM – The pricing unit of measure is displayed from the product master file.

Stocking UM – The stocking unit of measure is displayed from the product master file.

Case Qty — The case quantity is displayed from the product master file.

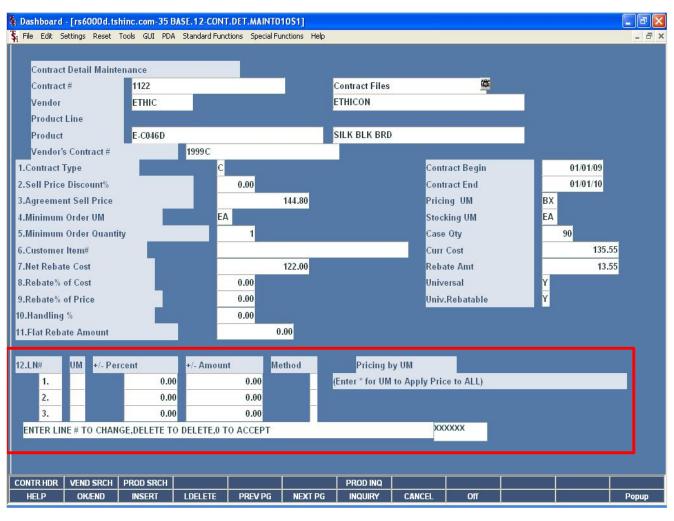
 \mbox{Curr} \mbox{Cost} — The current cost is displayed from the vendor product file.

Rebate Amt – The calculated rebate amount.

Universal – If the contract is Universal, a 'Y' is displayed.

Universal Rebate – If the contract is flagged and Universal Rebatable, a 'Y' is displayed.

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Notes:

Contract Detail

Pricing by Unit of Measure Section

The data entered here affects the price the customer is charged. If the method chosen is "C" for cost, then the amount is calculated from the current cost, not the rebate cost.

UM – Enter the unit of measure, or "*" to apply the pricing to all units of measure.

+/- Percent Method – The percent added or subtracted from the cost when determining the price. A negative number must be preceded with a "-" sign. Do not use a "+" sign for positive numbers.

+/- Amount Method – The dollar amount to add or subtract from the cost when determining the price. A negative amount must be preceded with a "-" sign. Do not use a "+" sign with positive amounts.

Method - There are three possible methods: C,D or G. Options C and G use the cost in determining price. Option D uses the list Price to determine actual price.

C = Cost plus dollar amount entered

D = Discount percent of List Price

G = Gross Margin; Cost plus gross margin percent.

Example: Price = Cost / (1 - entered percent)

If percent entered is 20, the cost \$10.00

the calculation is:

If percent entered is 20, the cost \$10.00

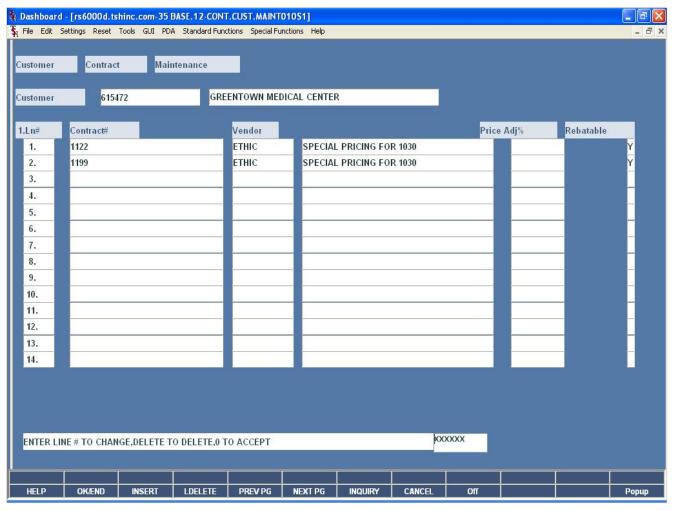
the calculation is:

Price = 10.00 / (1 - .20)

Price = 10.00 / (.80)

Price = 12.50

Enter Line # to Change, Delete to Delete, 0 to Accept: Enter "0" and hit <ENTER>. You may also click on the "OK/END" button or hit the "F2" function key to accept the record.



Notes:				

Customer Contract Maintenance

This program is used to link the customer to various contracts. Customer's can also be assigned to a contract through the Contract Header Maintenance screen.

Customer - At the customer number prompt you can enter the customer number, enter the beginning customer number to initiate the lookup routine, click on the 'INQUIRY' icon or press the 'F7' function key which opens the pop-up inquiry box to search for the customer.

Line# - The line number the contract is associated with.

Contract# - Enter the contract number to attach to this customer. You may click on the 'INQUIRY' icon or press the 'F7' function key to display a list of all contracts on the system.

Vendor – Enter the vendor number for this contract. You may click on the 'INQUIRY' icon or press the 'F7' function key to initiate to lookup routine.

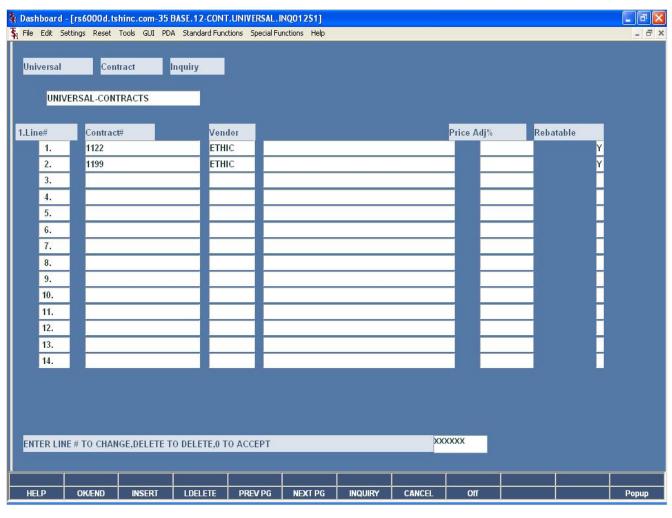
Description – The description will display from the contract detail file.

Price Adj% - This field is optional and is used to adjust the price given to the customer when this contract is used. The entry represents percentage increase or decrease.

Rebatable – This field is used to tell the system if this customer contract combination is rebatable from the vendor. This would be set to an 'N' if the contract setup is for pricing only.

Enter Line # to Change, Delete to Delete, 0 to Accept:

Enter "0" and hit <ENTER>. You may also click on the "OK/END" button or hit the "F2" function key to accept the record.



Universal Contract Inquiry

This inquiry will display all universal contracts that are setup on your system

Line# - The line number the contract is associated with.

Contract# - The universal contract number

Vendor – The vendor for which the universal contract is associated with.

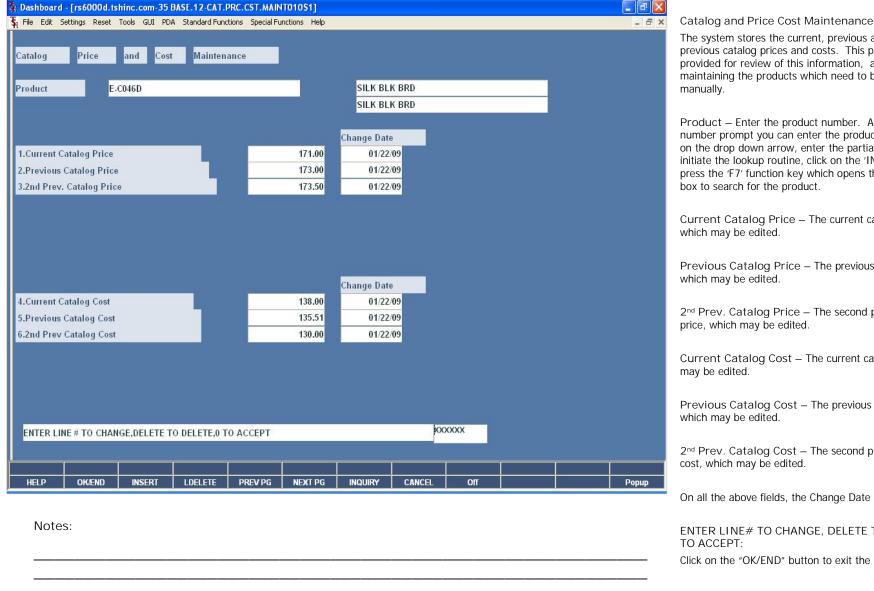
Price Adj% - The value displayed represents percentage increase or decrease of the price.

Rebatable – This field is used to tell the system if this customer contract combination is rebatable from the vendor. This would be set to an 'N' if the contract setup is for pricing only.

ENTER LINE# TO CHANGE, DELETE TO DELETE, O TO ACCEPT:

Click on the "OK/END" button to exit the inquiry.

Notes:



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The system stores the current, previous and second previous catalog prices and costs. This program is provided for review of this information, as well as maintaining the products which need to be updated

Product – Enter the product number. At the product number prompt you can enter the product number, click on the drop down arrow, enter the partial item number to initiate the lookup routine, click on the 'INQUIRY' icon or press the 'F7' function key which opens the pop-up inquiry

Current Catalog Price – The current catalog price,

Previous Catalog Price - The previous catalog price,

2nd Prev. Catalog Price – The second previous catalog

Current Catalog Cost – The current catalog cost, which

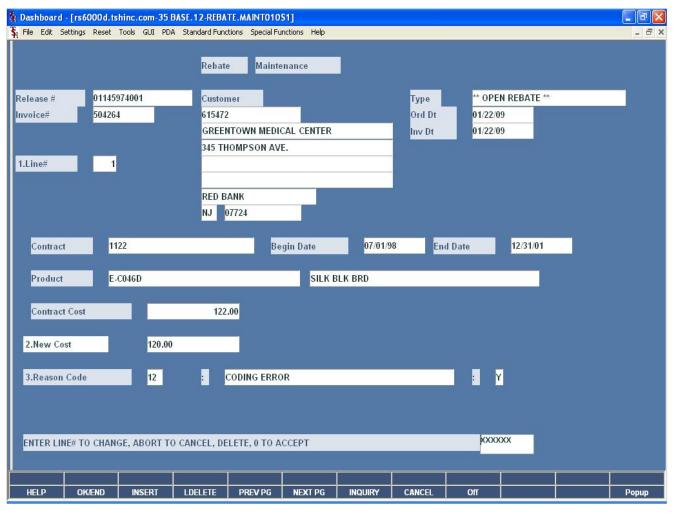
Previous Catalog Cost – The previous catalog cost,

2nd Prev. Catalog Cost – The second previous catalog

On all the above fields, the Change Date is displayed.

ENTER LINE# TO CHANGE, DELETE TO DELETE, 0

Click on the "OK/END" button to exit the maintenance.



Notes:

Rebate Maintenance

This program is used to correct an incorrect contract cost on a release. This program must be ran before the rebate update is ran.

Release # - Enter the release number that you wish to change.

Invoice # - The invoice number is displayed.

Customer – The customer number, name, and address are displayed.

Type – The type of rebate is displayed.

Ord Dt – The order date is displayed.

Inv Dt – The invoice date is displayed.

Line# - Enter the line number on the release you wish to add or change.

Contract – The contract number is displayed.

Begin Date – The contract's beginning date is displayed.

End Date – The contract's ending date is displayed.

Product – The product number, of the line number entered, will display from the release record, along with the product description.

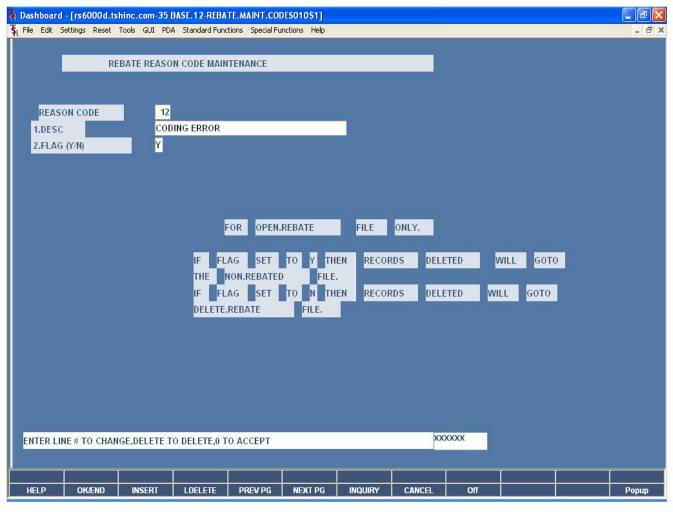
 $\label{eq:contract} \mbox{Contract Cost} - \mbox{The contract cost on the rebate will display}.$

New Cost – Enter the new rebate cost to override current cost for rebates.

Reason Code — Enter the reason code for the change or delete. You may also click on the drop down arrow to select the reason code, click on the "INQUIRY" button, or hit the 'F7' function key to display the valid reason codes.

Enter Line # to Change, Delete to Delete, 0 to Accept:

Enter "0" and hit <ENTER>. You may also click on the "OK/END" button or hit the "F2" function key to accept the record.



Rebate Reason (Code Maintenance
-----------------	------------------

This program is used in in conjunction with the rebate maintenance program.

Reason Code – Enter a 2 digit reason code. You may also click on the drop down arrow to select the reason code, click on the "INQUIRY" button, or hit the 'F7' function key to display the valid reason codes.

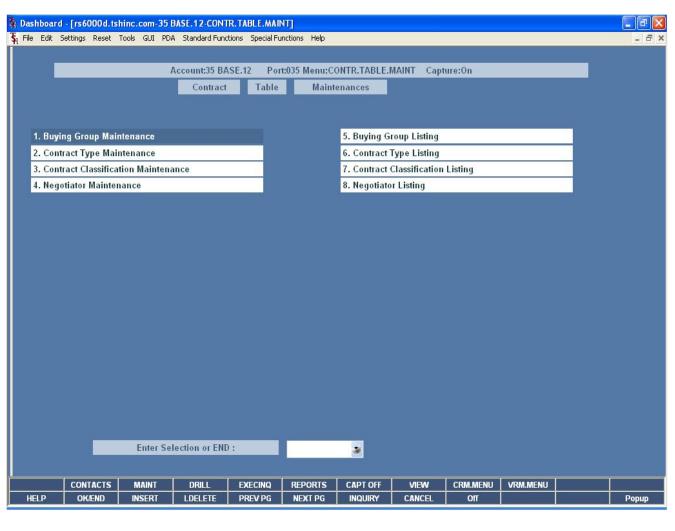
Desc – Enter a description for the rebate reason code.

Flag (Y/N) – If the flag is set to 'Y', then records deleted will go to the non.rebate file. If the flag is set to 'N', then records deleted will go to the delete.rebate file.

Enter Line # to Change, Delete to Delete, 0 to Accept:

Enter "0" and hit <ENTER>. You may also click on the "OK/END" button or hit the "F2" function key to accept the record.

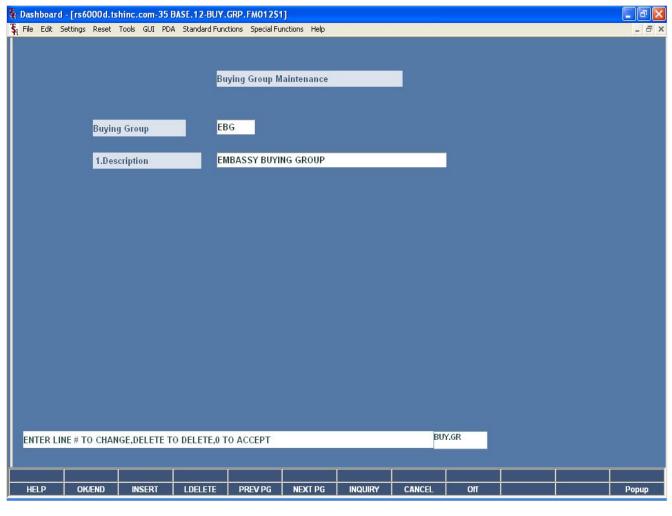
Notes:



Notes:

Contract Table Maintenance

The contract table maintenance provides additional maintenance setups for contracts. The maintenance screens are on the left hand side and the file listings are on the right. These maintenances are optional.



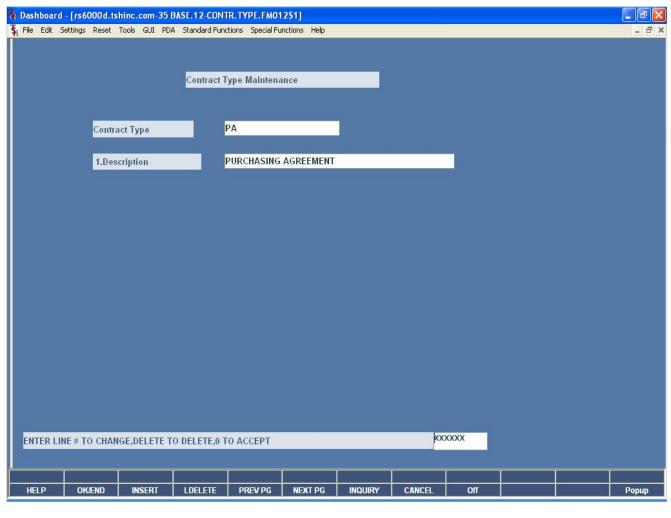
Buying Group Maintenance

The Buying Group Maintenance program allows the user to add buying groups to assign to contracts. If buying groups are entered on contracts, they will be used in grouping rebate detail on some reporting.

Enter Line # to Change, Delete to Delete, 0 to Accept:

Enter "0" and hit <ENTER>. You may also click on the "OK/END" button or hit the "F2" function key to accept the record.

Notes:



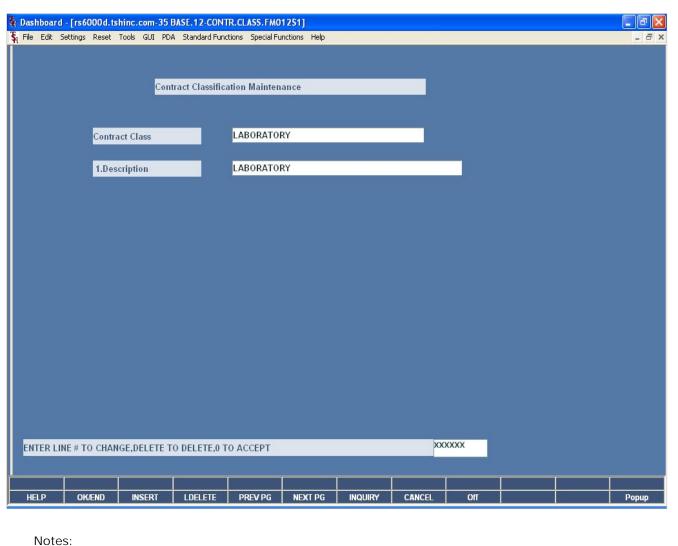
Contract Type Maintenance

The Contract Type Maintenance program allows the user to add contract types to contracts.

Enter Line # to Change, Delete to Delete, 0 to Accept:

Enter "0" and hit <ENTER>. You may also click on the "OK/END" button or hit the "F2" function key to accept the record.

Notes:

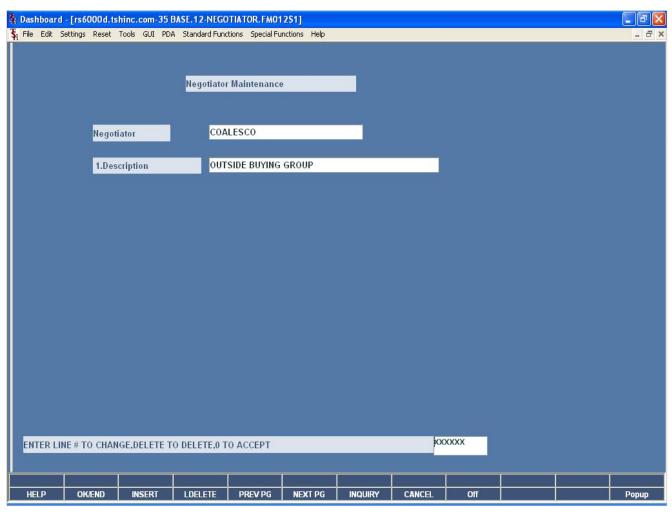


Contract Classification Maintenance

The Contract Classification Maintenance program allows the user to add contract classifications to contracts.

Enter Line # to Change, Delete to Delete, 0 to Accept:

Enter "0" and hit <ENTER>. You may also click on the "OK/END" button or hit the "F2" function key to accept the record.



Negotiator Maintenance

The Negotiator Maintenance program allows the user to add negotiators to contracts.

Enter Line # to Change, Delete to Delete, 0 to Accept:

Enter "0" and hit <ENTER>. You may also click on the "OK/END" button or hit the "F2" function key to accept the record.

Notes:

PAGE 1 **SOCING GROUP FILE LITTING** DATE 03:31:35pm 22 Peak 2009 CODE. SEC	
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Buying Group Listing

This reports lists all buying groups in the system.

Press < RETURN > to Process Report, Line# to Change, or ABORT:

Hit <ENTER> to run the report. Enter a line number to change the information, or hit 'F8' or click 'CANCEL' to exit.

Notes:

PAGE 1 **CON	TRACT TYPE FILE LISTING** DATE 03:31:56pm 22 Jan 2009
CODE	DESC
CODE	usst
DUAL	DUAL
LIMITED	LIMITED
PA	PURCHASING AGREEMENT
SOLE	SOLE
4 records liste	ed.

Contract Type Listing

This report lists all contract types in the system.

Press < RETURN > to Process Report, Line# to Change, or ABORT:

Hit <ENTER> to run the report. Enter a line number to change the information, or hit 'F8' or click 'CANCEL' to exit.

Notes:

The Systems House, Inc. 08/06/15 Contract Classification Listing This report lists all contract classification records in the PAGE 1 **CONTRACT CLASSIFICATION FILE LISTING** DATE 03:31:58pm 22 Jan 2009 system. CODE...... DESC..... Press < RETURN > to Process Report, Line# to LABORATORY LABORATORY Change, or ABORT: 2 records listed. Hit <ENTER> to run the report. Enter a line number to change the information, or hit 'F8' or click 'CANCEL' to exit.

Notes:			

	PAGE 1 **CONTRACT CI	ASSIFICATION FILE LISTING** DATE 03:31:58pm 22 Jan 2009	Negotiator Listing This report lists all negotiators in the system.
	CODE. LABORATORY NEED-SURG 2 records listed.	DESCLABORATORY MED-SURG	Press <return> to Process Report, Line# to Change, or ABORT: Hit <enter> to run the report. Enter a line number to change the information, or hit 'F8' or click 'CANCEL' to exit.</enter></return>
Notes:			

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rocess Contract# Change (Y/N/E	ND):	XXXXX					
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Notes:							
-						 	

Assign New Contract Numbers

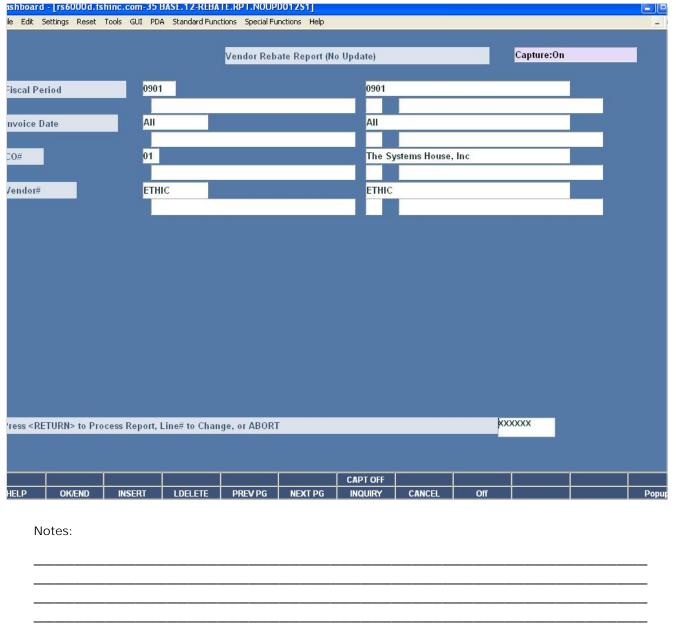
This maintenance allows the operator to copy an existing contract to a new contract number.

Current Contract# - Enter the current contract number.

New Contract# - Enter the new contract number.

Process Contract# Change (Y/N/END):

Enter 'Y' to create the new contract, or 'N' to not create the new contract. The operator may also enter 'END' to exit from the maintenance screen.



Rebate Report (no update)

This report is used to send the vendor a list of all open rebates. It checks the Non.Rebated file for rebates and updates the Open.Rebate file and Sales files.

Fiscal Period – Enter the fiscal period, input as 'YYMM'.

Invoice Date - The operator may choose "All Invoice Dates", "Range of Invoice Dates", or an "Invoice Date".

CO# - Enter the company number. The operator can also click on the 'INQUIRY' icon or press the 'F7' function key.

Vendor# - The operator may choose "All Vendors", "Range of Vendors", or a "Vendor".

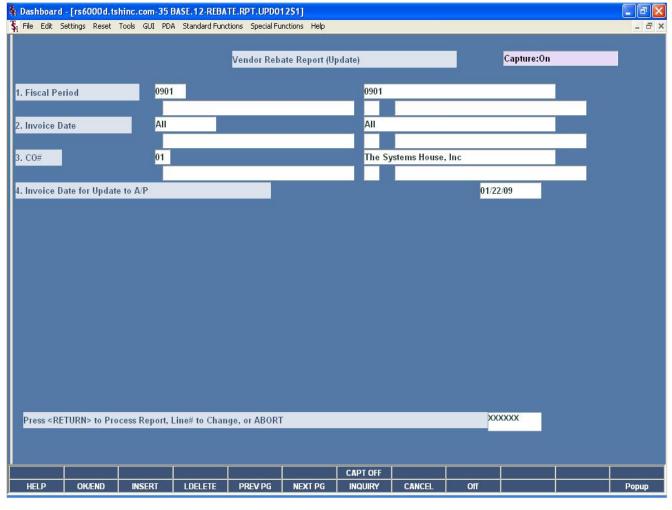
Press < RETURN> to Process Report, Line# to Change, or ABORT:

Hit <ENTER> to run the report. Enter a line number to change the information, or hit 'F8' or click 'CANCEL' to exit.

3M COMPANY REBATE REQUEST --PAGE 1 SEP 2003 TSH Medical Company 1033 ROUTE 46 CLIFTON, NJ-07013 QTY UM UN. PRICE EXT. PRICE INV. TOTAL INVOICE INV DATE SHIP-TO INVOICE CONTRACT DIFFER-PRODUCT# TOTAL CONTRACT: EP70102 HP70102 BEGIN DATE: 06/01/01 END DATE: 12/30/03 NYU NEW YORK UNIVERSITY RM 220 SSB 2540 NEW YORK CITY , NY 82002 SCOTCHCAST 2" WEITE 10/BX 318.88 01519265 09/11/03 NEW YORK UNIVERSITY SCOTCHCAST 5" WHITE 10/BX 51.080 153.24 82005 3 BX 01519265 09/11/03 NEW YORK UNIVERSITY 43.28 82004 SCOTCHCAST 4" WHITE 10/BX 41.490 82.98 203 SCOTCHCAST 3" WHITE 10/BX 203.69 01519266 09/11/03 NEW YORK UNIVERSITY 35.16 10.55 82003 01519266 09/11/03 NEW YORK UNIVERSITY 82002 SCOTCHCAST 2" WHITE 10/BX 01519266 09/11/03 NEW YORK UNIVERSITY 1 BX 25.550 25.55 21.66 18.41 3.25 3.25 UES UNIVERSAL HOSPITAL SERVIC 2415 HEINE ROAD BRONX 10021 SCOTCHCAST 5" WHITE 10/BX 82005 153.24 277.55 01519267 09/11/03 UNIVERSAL HOSPITAL SER 43.28 82002 SCOTCHCAST 2" WHITE 10/BX 2 BX 25.550 01519267 09/11/03 UNIVERSAL HOSPITAL SER 21.66 18.41 3.25 6.50 51.10 SCOTCECAST 4" WEITE 10/BX 82004 41.490 41.49 SCOTCHCAST 3" WHITE 10/BX 1 BX 01519267 09/11/03 UNIVERSAL HOSPITAL SER 35.16 5.27 82003 01519267 09/11/03 UNIVERSAL HOSPITAL SER 26.88 4.03 31.720 31.72 82002 SCOTCHCAST 2" WHITE 10/BX 379.71 01519268 09/11/03 UNIVERSAL HOSPITAL SER 21.66 6.50 25.550 51.10 18.41 3.25 SCOTCHCAST 3" WHITE 10/BX 82003 31.720 31.72 SCOTCHCAST 4" WHITE 10/BX 01519268 09/11/03 UNIVERSAL BOSPITAL SER 26.88 4.03 82004 01519268 09/11/03 UNIVERSAL HOSPITAL SER 35.16 5.27 41.490 41.49 SCOTCHCAST 5" WEITE 10/BX 01519268 09/11/03 UNIVERSAL HOSPITAL SER 43.28 5 BY 51.080 255.40 32.46 REBATE NUMBER: 1,116.39 141.92 VENDOR TOTAL: MMM 1,116.39 141.92 COMPANY TOTAL: 01

Rebate Report (no update)
Report Results

Notes:		



Rebate Report (with update)

This report is used to send the vendor a list of all open rebates. It checks the Non.Rebated file for rebates and updates the Open.Rebate file and Sales files. The system will automatically update the accounts payable with a debit in the amount of the rebate report total for each vendor. The invoice number on accounts payable will be rebate and rebate number.

Fiscal Period – Enter the fiscal period, input as 'YYMM'.

Invoice Date - The operator may choose "All Invoice Dates", "Range of Invoice Dates", or an "Invoice Date".

CO# - Enter the company number. The operator can also click on the 'INQUIRY' icon or press the 'F7' function key.

Invoice date for Update to A/P: Enter the an invoice date that will update to the AP vouchers that are created.

Press < RETURN > to Process Report, Line# to Change, or ABORT:

Hit <ENTER> to run the report. Enter a line number to change the information, or hit 'F8' or click 'CANCEL' to exit.

Notes:

3M COMPANY REBATE REQUEST --PAGE 1 SEP 2003 TSH Medical Company 1033 ROUTE 46 CLIFTON, NJ-07013 PRODUCT# QTY UM UN. PRICE EXT. PRICE INV. TOTAL INVOICE INV DATE SHIP-TO INVOICE CONTRACT DIFFER-TOTAL CONTRACT: EP70102 HP70102 BEGIN DATE: 06/01/01 END DATE: 12/30/03 NYU NEW YORK UNIVERSITY RM 220 SSB 2540 NEW YORK CITY , NY 82002 SCOTCHCAST 2" WHITE 10/BX 318.88 01519265 09/11/03 NEW YORK UNIVERSITY SCOTCHCAST 5" WHITE 10/BX 51.080 153.24 82005 RM 220 SSB 2540 43.28 36.79 6.49 19.48 SCOTCHCAST 4" WHITE 10/BX 41.490 82.98 203.69 01519266 09/11/03 NEW YORK UNIVERSITY 82004 2 BX 41.490 82.98 203 SCOTCHCAST 3" WHITE 10/BX 35.16 29.89 10.55 5.27 82003 31.720 95.16 SCOTCHCAST 2" WHITE 10/BX 3 BX RM 220 SSB 2540 26.88 22.85 4.03 12.10 82002 NEW YORK C NY 10016 UNIVERSAL HOSPITAL SERVIC 2415 HEINE ROAD BRONX 10021 UHS SCOTCECAST 5" WHITE 10/BX 51.080 153.24 277.55 01519267 09/11/03 UNIVERSAL HOSPITAL SER 82005 3 BX 43.28 36.79 6.49 19.48 SCOTCHCAST 2" WHITE 10/BX 82002 25.550 51.10 SCOTCHCAST 4" WHITE 10/BX 2 BX 2415 HEINE ROAD 3.25 6.50 82004 41.490 41.49 SCOTCHCAST 3" WHITE 10/BX 31.720 31.72 5.27 35.16 29.89 5.27 82003 1 BX 26.88 22.85 4.03 4.03 NY 10021 BRONX 82002 SCOTCHCAST 2" WHITE 10/BX 25.550 51.10 379.71 01519268 09/11/03 UNIVERSAL BOSPITAL SER SCOTCECAST 3" WHITE 10/BX 21.66 6.50 2 BX 18.41 3.25 82003 31.720 31.72 SCOTCECAST 4" WEITE 10/BX 4.03 4.03 82004 41.490 41.49 35.16 5.27 5.27 82005 SCOTCHCAST 5" WHITE 10/BX 5 BX 51.080 255.40 43.28 36.79 6.49 32.46 NY 10021 REBATE NUMBER: 01000002 1,116.39 141.92

Rebate Report (with update)
This is an example of the report.

Notes:		

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0.02.10				<u> </u>		!	
Notes:							
Notes:							

Purge Open and Non Rebate Files

This program will delete the open.rebate records and non.rebated records with the inputted invoice date.

Invoice Date - The operator may choose "All Invoice Dates", "Range of Invoice Dates", or an "Invoice Date".

Press < RETURN > to Process Report, Line# to Change, or ABORT:

Hit <ENTER> to run the report. Enter a line number to change the information, or hit 'F8' or click 'CANCEL' to exit.

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Notes:

Rebate Claims Generation (EDI)

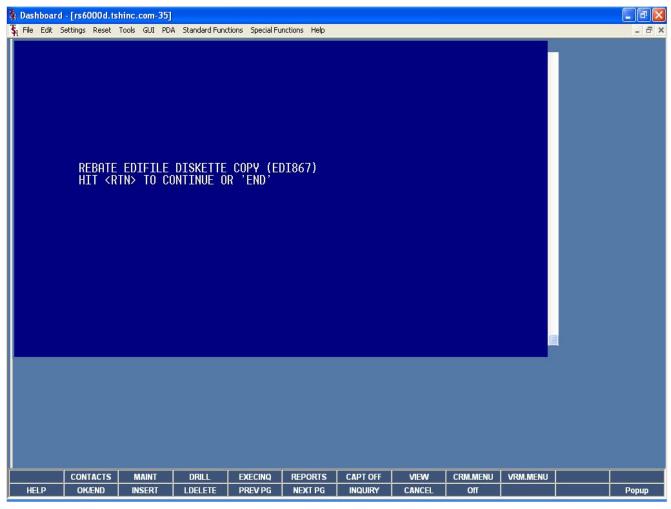
This program selects the detail rebate information to be loaded during the creation of the EDI diskette.

Fiscal Period – Enter the fiscal period, input as 'YYMM'.

Vendor# - The operator may choose "All Vendors", "Range of Vendors", or a "Vendor".

Press < RETURN > to Process Report, Line# to Change, or ABORT:

Hit <ENTER> to run the report. Enter a line number to change the information, or hit 'F8' or click 'CANCEL' to exit.



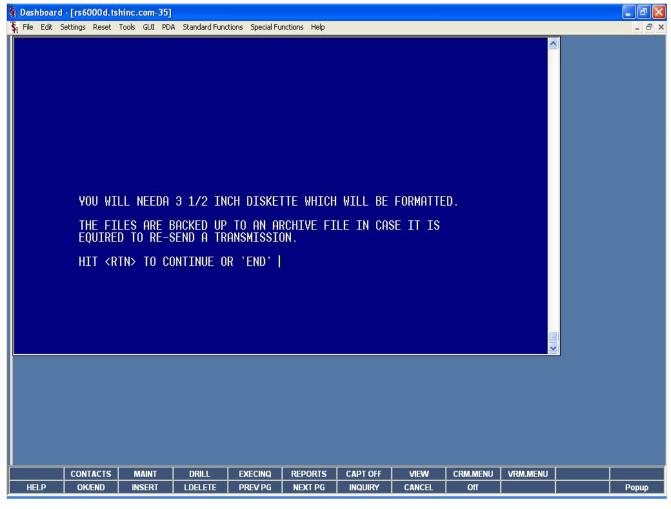
Create	FDI	Diskette

This program copies the EDI867 files to diskette.

REBATE EDIFILE DISKETTE COPY (EDI867) HIT <RTN > TO CONTINUE OR 'END'

Hit <ENTER> to continue.

Notes:



Create EDI	Diskettes
Continued	

YOU WILL NEED A 3 ½ INCH DISKETTE WHICH WILL BE FORMATTED.

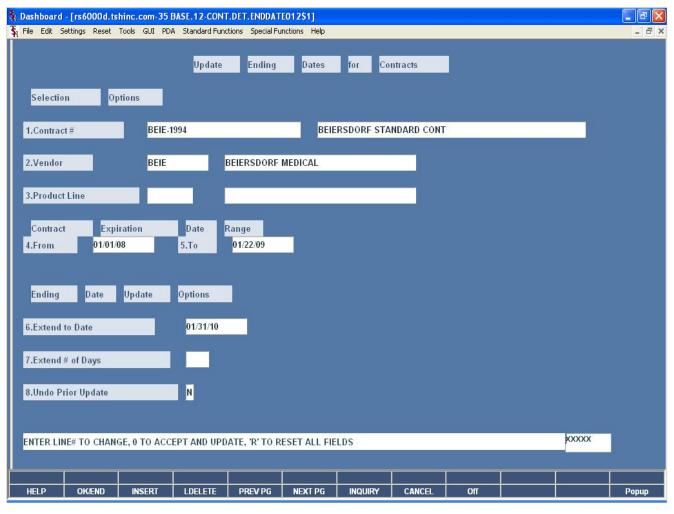
THE FILES ARE BACKED UP TO AN ARCHIVE FILE IN CASE IT IS

REQUIRED TO RE-SEND A TRANSMISSION.

HIT <RTN> TO CONTINUE OR 'END'

Hit 'ENTER' to continue or 'END' to return to the menu.

Notes:



Notes:			
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Update Ending Dates for Contracts

This program allows the operator to extend the ending dates for contracts.

Contract# - Enter the contract number. The operator may also click on the drop down arrow to select a contract, click on the "INQUIRY" button, or hit the 'F7' function key to display the contracts on the system.

Vendor — Enter the vendor number. You may also click on the down arrow next to the field, click on the "INQUIRY" button, or hit 'F7' function key, to initiate the lookup routine.

Product Line – Enter the product line, if applicable.

Contract Expiration Date Range

From - Enter the beginning date to use for selecting contracts that expire.

To - Enter the ending date to use for selecting contracts that expire.

Ending Date Update Options

Extend to Date - Enter a new Expiration Date value to use for all selected contracts to be updated. Do not enter a date value if you chose to extend selected contracts by a specified number of days.

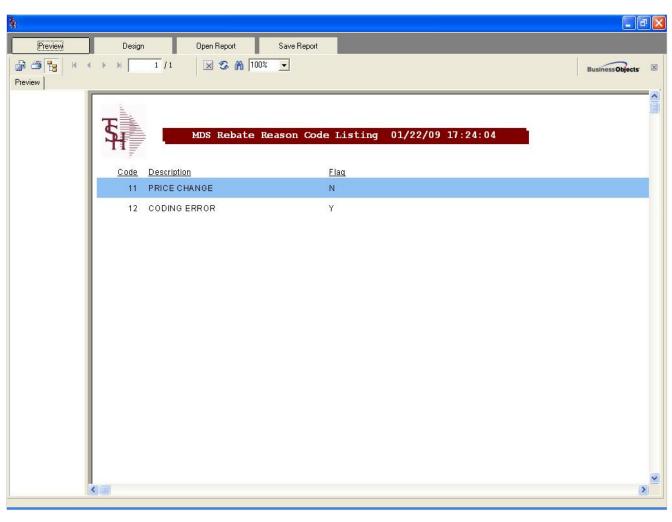
Extend # of Days - Enter the Number of Days you wish to extend the expiration date for all selected contracts. Do not enter a value if you chose to enter a new expiration date for all selected contracts.

Undo Prior Update - Enter a value of 'Y' if you wish to undo a prior update for selected contracts. The prior expiration date will

be restored for each contract. Do not enter values for Extend Date and Extend Number of Days when you enter 'Y' for the Undo option.

Enter Line # to Change, Delete to Delete, 0 to Accept:

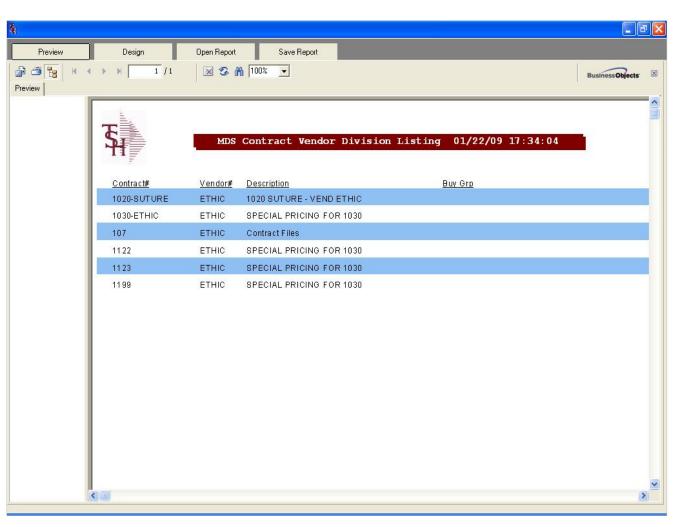
Enter "0" and hit <ENTER>. You may also click on the "OK/END" button or hit the "F2" function key to accept the record.



Rebate Reason Code Listing

The program prints a listing of all rebate maintenance reason codes.

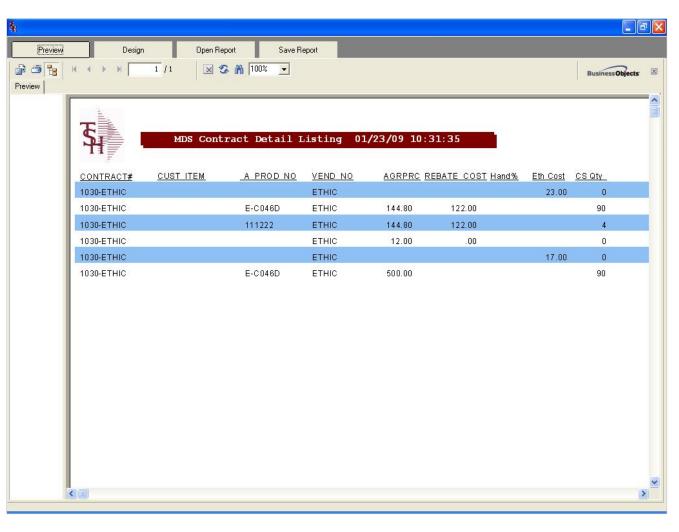
Notes:				



Contract Header Listing

This report is a listing of all the contract header records on the system.

Notes:				



Contract Detail Listing

This report is a listing of all the contract detail records on the system.

Notes:		

NI - + - -

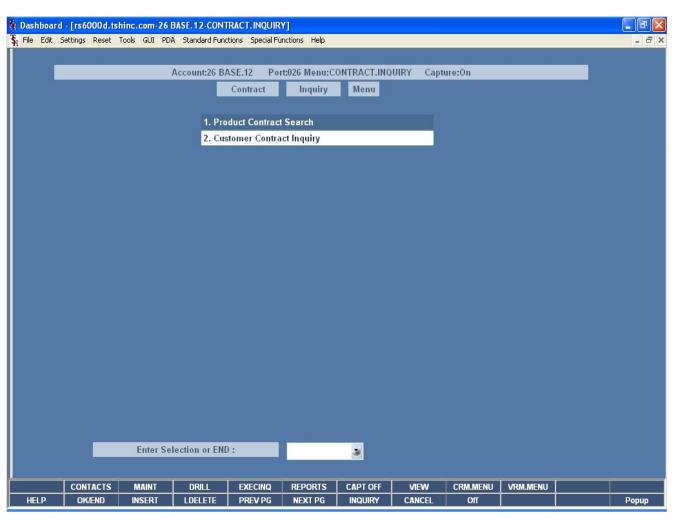
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Notes:		

Pricing Training Guide

Customer Contract

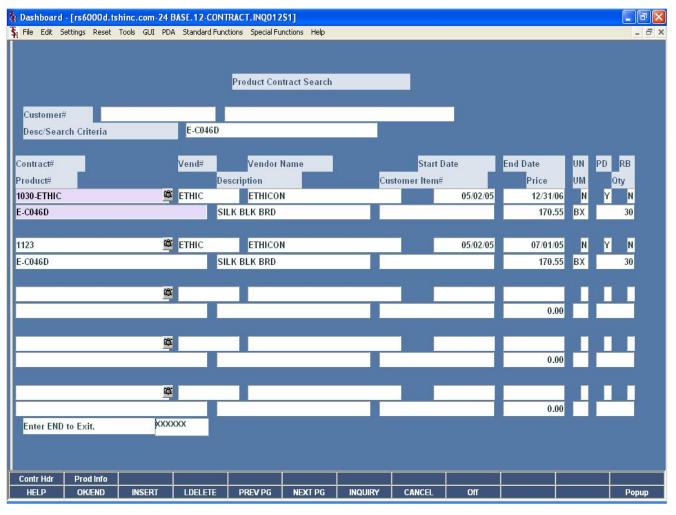
This report provides a listing of the contracts assigned to a customer.



Contract Inquiry Menu

This inquiry menu provides the operator a search tool to find the information related to a contract.

Notes:



Notes:

Product Contract Search

This inquiry will display the contract and product #'s for a customer (if entered) for any products selected from the search.

Customer - At the customer number prompt you can enter the customer number, enter the beginning customer number to initiate the lookup routine, click on the 'INQUIRY' icon or press the 'F7' function key which opens the pop-up inquiry box to search for the customer. You may also hit <ENTER> to not enter a customer.

Desc/Search Criteria - Enter part of a description to search. The 'INQUIRY' button or pressing the 'F7' function key will initiate the standard product search.

Contract# - The contract number is displayed.

Product# - The product number is displayed.

 $\label{eq:description} \mbox{Description} - \mbox{The product number description is displayed.}$

Vend# - The vendor number is displayed.

Vendor Name – The vendor name is displayed.

Customer I tem# - The customer item number is displayed.

Start Date – The starting date of the contract is displayed.

End Date – The ending date of the contract is displayed.

 $\mbox{UN} - \mbox{Universal}$ contract flag. $\mbox{'Y'}$ if Universal, 'N' if not is displayed.

PD – Patronage dividend. 'Y' if there is a patronage dividend, or 'N' if not is displayed.

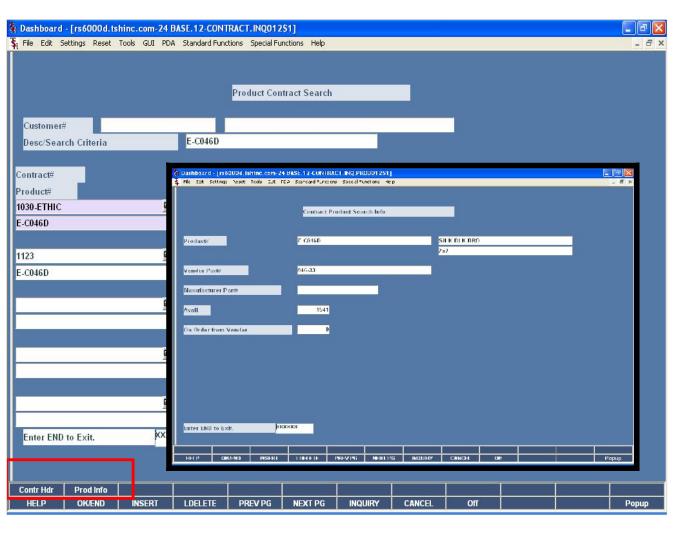
 $RB-Rebatable \ flag. \ 'Y' \ if rebatable, or 'N' \ if not is displayed.$

Price – The price on contract is displayed, along with the unit of measure.

Qty - The stocking quantity.

Enter END to Exit:

Enter 'END' to Exit, the operator may also click on the 'CANCEL' button or press the 'F7' function key to return to the Product Contract Search screen.



Product Contract Search Function Keys

CONTR HDR — Once the search results are displayed. Highlight the contract and click on the 'CONTR HDR" button or press the <Shift>+'F1' function key to access the Contract Vendor Header screen.

PROD INFO - Once the search results are displayed. Highlight the contract and click on the 'PROD INFO' button or press the <Shift>+'F2' function key to access the Contract Product Search Info screen.

At the prompt line, click on the contract# field to display the Contract Header screen or click on the product# field to display Contract Product Search Info screen.

Contract Product Search Info screen

Product# - The product number is displayed.

Vendor Part# - The vendor part number is displayed.

Manufacturer's Part # - The manufacturer's part number is displayed.

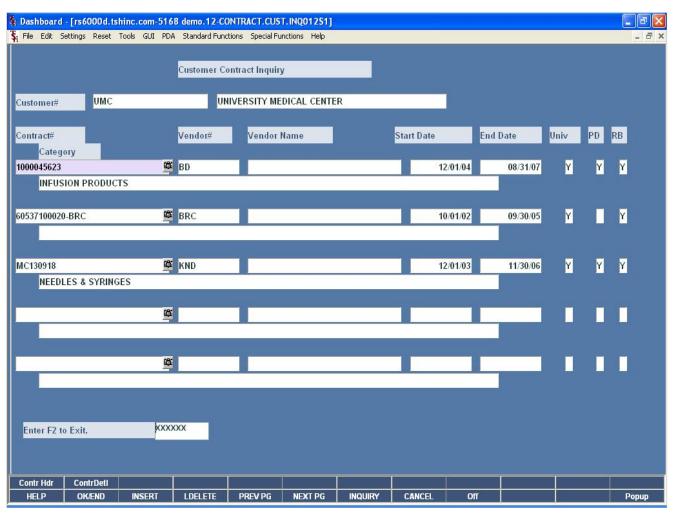
Avail – The quantity available is displayed.

On Order from Vendor – The quantity currently on order from the vendor is displayed.

Enter END to Exit:

Enter 'END' to Exit, the operator may also click on the 'CANCEL' button or press the 'F7' function key to return to the Product Contract Search screen.

Notes:		



Notes:				

Customer Contract Inquiry

This inquiry will display the contract numbers for a customer (if entered).

Customer - At the customer number prompt you can enter the customer number, enter the beginning customer number to initiate the lookup routine, click on the 'INQUIRY' icon or press the 'F7' function key which opens the pop-up inquiry box to search for the customer. You may also hit <ENTER> to not enter a customer.

Contract# - The contract number is displayed.

Category - The category is displayed.

Vendor# - The vendor number is displayed.

Vendor Name – The vendor name is displayed.

Start Date – The starting date for the contract is displayed.

End Date – The ending date for the contract is displayed.

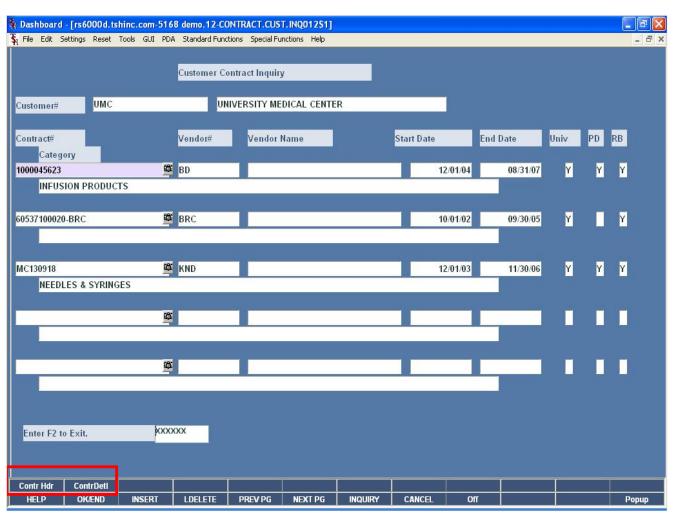
Univ-Universal contract flag. $\,^{\prime}Y^{\prime}$ if Universal, $^{\prime}N^{\prime}$ if not is displayed.

PD – Patronage dividend. 'Y' if there is a patronage dividend, or 'N' if not is displayed.

 $RB-Rebatable \ flag. \ \ 'Y'$ if rebatable, or 'N' if not is displayed.

Enter END to Exit:

Enter 'END' to Exit, the operator may also click on the 'CANCEL' button or press the 'F7' function key to return to the Product Contract Search screen.

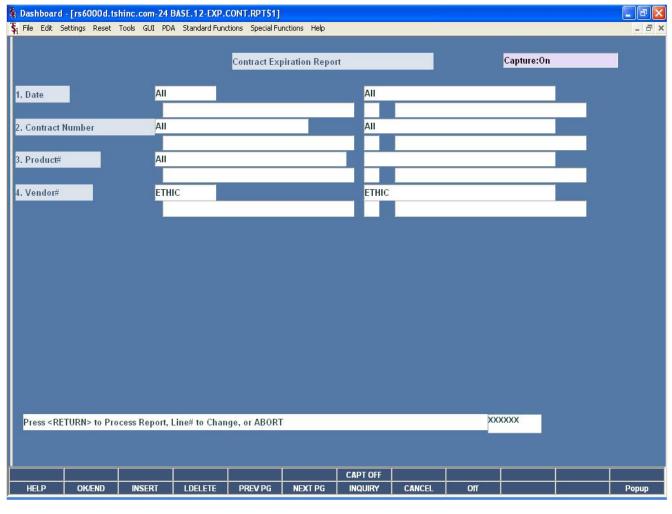


Customer Contract Inquiry Function Keys

CONTR HDR — Once the search results are displayed, highlight the contract and click on the 'CONTR HDR" button or press the <Shift>+'F1' function key to access the Contract Vendor Header screen.

CONTR DETL — Once the search results are displayed, highlight the contract and click on the 'CONTR DETL' button or press <Shift>+'F2' function key to access the Contract Detail Maintenance screen.

Notes:



Contract Expiration Report

This report will list all of the contracts that expire within the criteria used below.

Date - The operator may choose "All Dates", "Range of Dates", or a "Date".

 ${\tt Contract\#-The\ operator\ may\ choose\ "All\ Contract\ Numbers",\ "Range\ of\ Contract\ Numbers",\ or\ a\ "Contract\ Number".}$

Product# - The operator may choose "All Products", "Range of Products", or a "Product".

Vendor# - The operator may choose "All Vendors", "Range of Vendors", or a "Vendor".

Press < RETURN> to Process Report, Line# to Change, or ABORT:

Hit <ENTER> to run the report. Enter a line number to change the information, or hit 'F8' or click 'CANCEL' to exit.

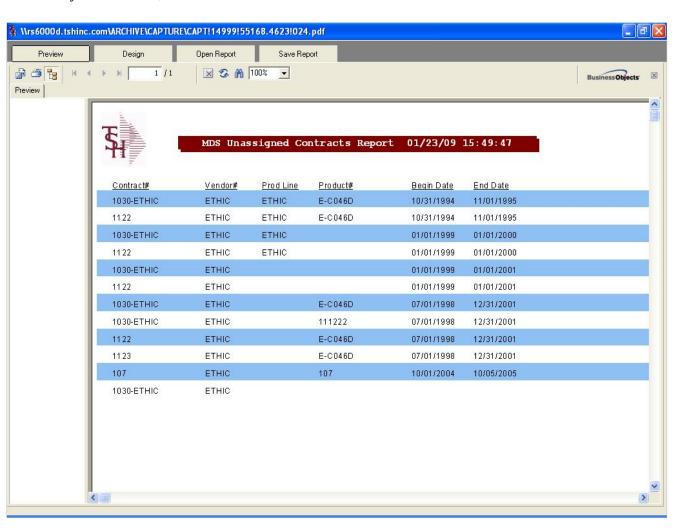
Notes:

23 Jan 2009	EXPIRING CONTR		PAGE 1		
CONTRACT	VENDOR PLINE	PRODUCT NUMBER	EXP.DATE CUSTOMER	NAME	

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			KESSLER UES	KESSLER REHAB GROUP UNIVERSAL HOSPITAL SERVIC	
E000600	40000	00000	NYU	NEW YORK UNIVERSITY	
HP70102	1001	82002	******	************************	
			KESSLER	KESSLER REHAB GROUP	
			UES	UNIVERSAL HOSPITAL SERVIC	
		1771	NYU	NEW YORK UNIVERSITY	
HP70102	1001	82003	********	***************************************	
			KESSLER UES	KESSLER REHAB GROUP UNIVERSAL HOSPITAL SERVIC	
			NYU	NEW YORK UNIVERSITY	
HP70102	1001	82004	******	***********	
			KESSLER		
			UES	KESSLER REHAB GROUP UNIVERSAL HOSPITAL SERVIC	
			NYU	NEW YORK UNIVERSITY	
HP70102	1221	82005	*******	***************************************	
			KESSLER	KESSLER REHAB GROUP	
			UES	UNIVERSAL HOSPITAL SERVIC	
HP70102	1221	82003Y	NYU	NEW YORK UNIVERSITY	
HP70102	PERM	82003Y	*********	***************************************	

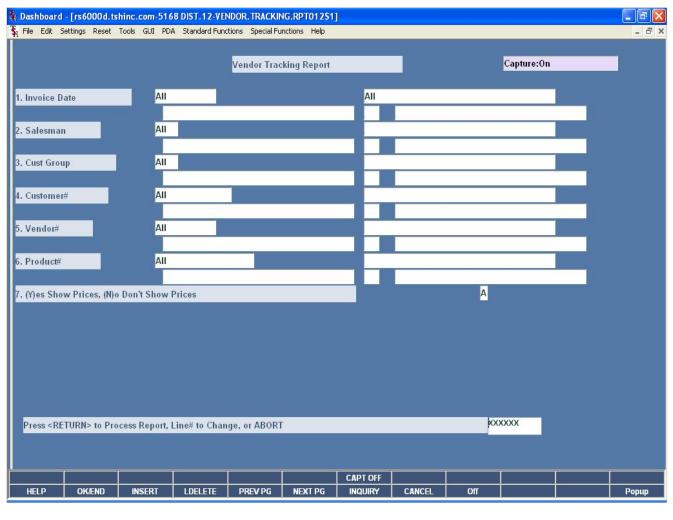
Contract Expiration Report
This is an example of the report.

Notes:		



Unassigned Contracts Report
This report will list all of the contracts that are not assigned to customers.

Notes:		



Vendor Tracking Report

This report tracks all purchases of items on contract within the criteria chosen.

Invoice Date - The operator may choose "All Invoice Dates", "Range of Invoice Dates", or an "Invoice Date".

Salesman – The operator may choose 'All Salesman', 'Range of Salesman', or a 'Salesman'.

Cust Group – The operator may choose 'All Customer Groups', 'Range of Customer Groups', or a 'Customer Group'.

Customer – The operator may choose 'All Customers', 'Range of Customers', or a 'Customer'.

Vendor# - The operator may choose "All Vendors", "Range of Vendors", or a "Vendor".

Product# - The operator may choose "All Products", "Range of Products", or a "Product".

(Y)es Show Prices, (N)o Don't Show Prices – Choose 'Y' to show prices or 'N' to not show prices.

Press < RETURN> to Process Report, Line# to Change, or ABORT:

Hit <ENTER> to run the report. Enter a line number to change the information, or hit 'F8' or click 'CANCEL' to exit.

Notes:		

11/23/	09 1	6:00:1	,					VENDOR TRACKING	KEPURT						PAGE
LS# C	001	SY FER	rig				DAS	E RANGE: All Invoic	e Date:	=					
RDER	REL	INV#	PO	NUMBER INV	DATE	LN#	PROD NUMBER	& DESCRIPTION	,	VENDOR	UM	QTY ORDER	QTY	PRICE	EXT
*** 0	USTO	MER: M	ARCOW	MICHAEL	MARCO	WITE	MD 43	60 KENNEDY BLVD BR	OOKLYN	NY 10023		Orabba	Juli		PAZOE
40557	001	51799	4 0	08/	27/03	4	NS9675	SAFETY GOGGLES 920	561	SENECA MEDICAL INC	EA	3	3	3.500	10.50
40557	001	51799	4 0	08/	27/03	5	NS0576	GOWNS, BARRIER SUR	G X-L	ABCO DEALERS INC	EA	5	5	9.850	49.25
40449	001	51786	9 0	08/	25/03	1	01209	TRIPLE ANITHIOTIC	OINTH A	ABCO DEALERS INC	BX	1	1	11.950	11.95
40449	001	51786	9 0	08/	25/03	2	62115	HEMOCCULT DEVELOPE	R 15M	TROY BIOLOGICAL INC	VL	6	6	4.950	29.70
40449	001	51786	9 0	08/	25/03	3	C29600	ALCOHOL PAD LGE NS	100/	ABCO DEALERS INC	BX	1	1	2.850	2.85
40449	001	51786	9 0	08/	25/03	4	NS3746450	AMMONIA INHALENTS		TOWNCREST PHARMACY	BX	1	1	3.330	3.33
		51784	3.5				309585			MEDICAL PRODUCTS INC	BX	100	10776	12.050	36.15
		51784					516937	SYRINGE ONLY 6CC		MEDICAL PRODUCTS INC	BX			12.525	12.53
40414	001	51784	4 0	08/	25/03	3	371111			MEDICAL PRODUCTS INC	BX			32.550	65.10
		51784					699-G	SUTURE ETHILON P-3			BX			82.750	248.25
40414	001	51784	4 0	08/	25/03	5	663-G	SUTURE ETHILON FS-	1 3-0 2	ABCO DEALERS INC	BX	A 100	7	41.250	82.50
40414	001	51784	4 0	08/	25/03	6	305145	NEEDLE 23G1 HYPO 1	00/B0 1	MEDICAL PRODUCTS INC	BX	2	2	10.150	20.30
40414	001	51784	4 0	08/	25/03	7	305175	19GX1.5IN PRECISIO	NGLID 1	MEDICAL PRODUCTS INC	BX	1	1	10.150	10.15
40414	001	51784	4 0	08/	25/03	8	305156	19 Gx1 PRECISIONGL	IDE I	MEDICAL PRODUCTS INC	BX	1	1	10.150	10.15
40414	001	51784	4 0	08/	25/03	9	611696	DRAPE STRL 18X26 N	/F 50 2	ABCO DEALERS INC	BX	2	2	19.750	39.50
40414	001	51784	4 0	08/	25/03	10	7824	GLOVE SURG SE 7 LT	X 50P	ANSELL PERRY	BX	1	1	39.500	39.50
40414	001	51784	4 0	08/	25/03	11	7826	GLOVE SURG SE 8 LT	X 50P	ANSELL PERRY	BX	1	1	39.500	39.50
40414	001	51784	4 0	08/	25/03	12	52434	SPECULA 4 MM DISP	1000/	ABCO DEALERS INC	PK	2	2	31.780	63.56
40414	001	51784	4 0	08/	25/03	13	82330	VAGINAL SPECULA DS	P MD	COOPER SURGICAL	PK	1	1	8.200	8.20
40212	001	51754	7 0	08/	19/03	1	REPAIR	REPAIRS WALL TRANS	FORME I	LOCAL-QUICK-CASH-ETC	EA	1	1	32.500	32.50
39924	002	51728	2 0	08/	16/03	1	NSS42450	SWABSTIX BENEOIN (76812	SENECA MEDICAL INC	BX	1	1	13.500	13.50
		51728					NS305468	SHARPS CONT BD GUA			CS	1	1	24.940	24.94
39924	001	51707	1 0	08/	11/03	1	05031-101	THERM PROBE COVER	SURET I	ABCO DEALERS INC	BX	4	4	12.000	48.00
39924	001	51707	1 0	08/	11/03	2	908112	GAUSE PAD STRL 2X2	100/	ABCO DEALERS INC	BX	2	2	8.500	17.00
39924	001	51707	1 0	08/	11/03	3	908115	GAUSE PAD STRL 4X4	100/	ABCO DEALERS INC	BX	2	2	16.950	33.90
39924	001	51707	1 0	08/	11/03	4	B73715K	WASTE CAN LINER 30	X36 2 1	BAKER PAPER COMPANY I	N CS	1	1	19.950	19.95
39924	001	51707	1 0	08/	11/03	5	G3900R	INF. WASTE BAG 33X4	0 100 1	BAKER PAPER COMPANY I	N CS	1	1	45.950	45.95
39924	001	51707	1 0	08/	11/03	6	8513-1	SHARPS CONT 20/CS		SENECA MEDICAL INC	EA	5	5	6.070	30.35
38820	001	51604	0 0	07/	19/03	1	nsdesk	USED DESK, 1-DRAWE	R GRA	LOCAL-QUICK-CASE-ETC	EA	1	1	25.000	25.00
39107	001	51608	5 0	07/	19/03	1	REPAIR	REPAIRS FREIGHT FO	R TRN	LOCAL-QUICK-CASE-ETC	EA	1	1	12.500	12.50
38819	002	51587	7 0	07/	15/03	1	S41125	PVP SWAB STIX 3'S	50/PK	ABCO DEALERS INC	BX	1	1	8.950	8.95
38819	001	51571	9 0	07/	12/03	1	580320	GOWN EXAM 30X42 DS	P 50/	ABCO DEALERS INC	CS	1	1	25.950	25.95
38819	001	51571	9 0		12/03		1307538	BAND AID SPOTS SNO			BX		3	4.500	13.50
38819	001	51571	9 0	07/	12/03	3	583212	TABLE PAPER 21" SM	12/C	ABCO DEALERS INC	CS	2	2	47.250	94.50

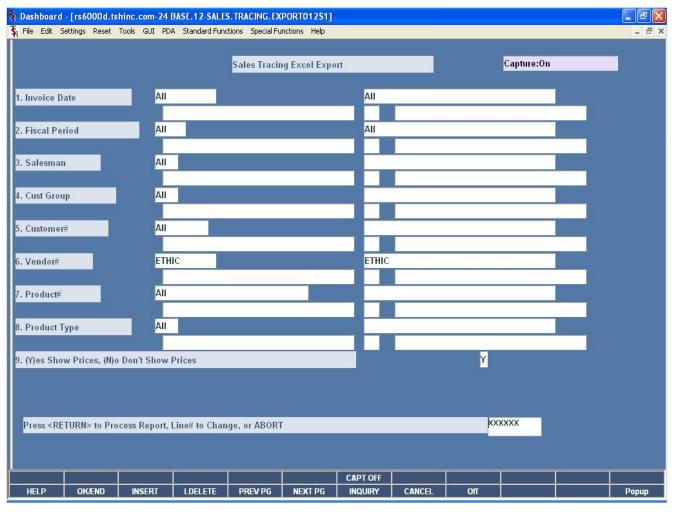
Notes:			

Vendor Tracking Report

This report tracks all purchases of items on contract within the criteria chosen.

Press <RETURN> to Process Report, Line# to Change, or ABORT:

Hit <ENTER> to run the report. Enter a line number to change the information, or hit 'F8' or click 'CANCEL' to exit.



Notes:			
	 	 	 _
	 	 	 _

Sales Tracing Export to Excel

This report tracks all purchases of items on contract within the criteria chosen, in an Excel spreadsheet.

Invoice Date - The operator may choose "All Invoice Dates", "Range of Invoice Dates", 'Multiple Invoice Dates' or an "Invoice Date".

Salesman – The operator may choose 'All Salesman', 'Range of Salesman', 'Multiple Salesman' or a 'Salesman'.

Cust Group – The operator may choose 'All Customer Groups', 'Range of Customer Groups', 'Multiple Customer Groups' or a 'Customer Group'.

Customer – The operator may choose 'All Customers', 'Range of Customers', 'Multiple Customers' or a 'Customer'.

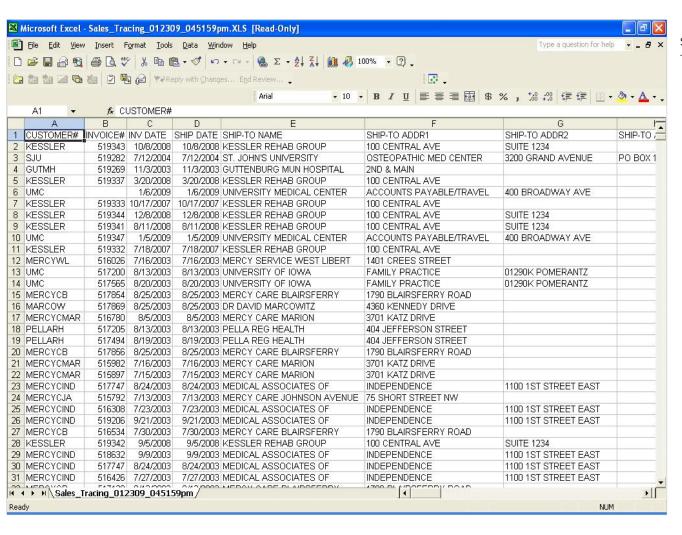
Vendor# - The operator may choose "All Vendors", "Range of Vendors", 'Multiple Vendors' or a "Vendor".

Product# - The operator may choose "All Products", "Range of Products", 'Multiple Products' or a "Product".

(Y)es Show Prices, (N)o Don't Show Prices – Choose 'Y' to show prices or 'N' to not show prices.

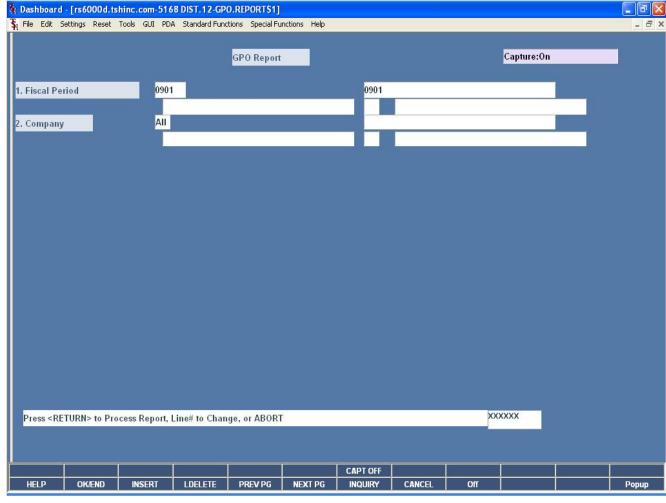
Press < RETURN> to Process Report, Line# to Change, or ABORT:

Hit <ENTER> to run the report. Enter a line number to change the information, or hit 'F8' or click 'CANCEL' to exit.



Sales Tracing Export to Excel This is an example of the report.

Notes:		



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Notes:					

Pricing Training Guide

GPO Report

This report shows the total sales for each customer in a buying group, for the fiscal period and company specified. The report provides a grand total for each buying group.

Fiscal Period – Enter the fiscal period, input as 'YYMM'.

Company - The operator may choose 'All Company's', 'Range of Company's', or a 'Company'.

Press < RETURN> to Process Report, Line# to Change, or ABORT:

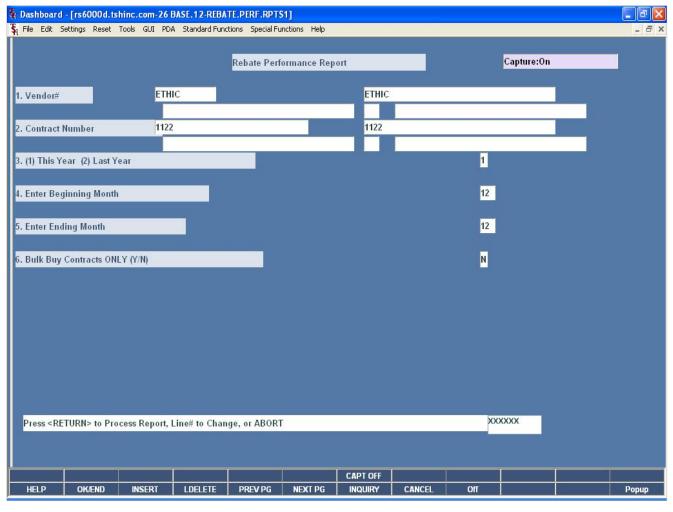
Hit <ENTER> to run the report. Enter a line number to change the information, or hit 'F8' or click 'CANCEL' to exit.

GPO Report by Customer	for Period 0812				
All Companies					
Buying Group: 112313 Me	edical Supply Cooperative	PAGE 1			
A. CUST.NO CUST.NAM	E Sales I	Dollars			
1050 G&A MEDI	CAL GROUP	596.44			
		298.22			
Total 112313 Medical S	Supply Cooperative	894.66			
		894.66			
2 records listed.					
z records risted.					

GPO Report

This is an example of the report.

Notes:



Rebate Performance Report

This report gives the terms of the contract along with each item on the contract. Detailed rebate information for the items associated with the contract are listed.

Vendor# - At the vendor number prompt you can enter the vendor number, enter the beginning vendor number to initiate the lookup routine, click on the 'INQUIRY' icon or press the 'F7' function key which opens the pop-up inquiry box to search for the vendor.

Contract# - The operator may choose "All Contract Numbers", "Range of Contract Numbers", or a "Contract Number".

(1)This Year (2) Last Year - Select either '1' for this year quantity sold or '2' for last year quantity sold.

Enter Beginning Month – Enter the beginning month to include on the report, valid ranges are: 01-12.

Enter Ending Month – Enter the ending month to include on the report, valid ranges are: 01-12.

Bulk Buy Contracts ONLY (Y/N) – Enter 'Y' for only bulk buy contracts, else enter 'N'.

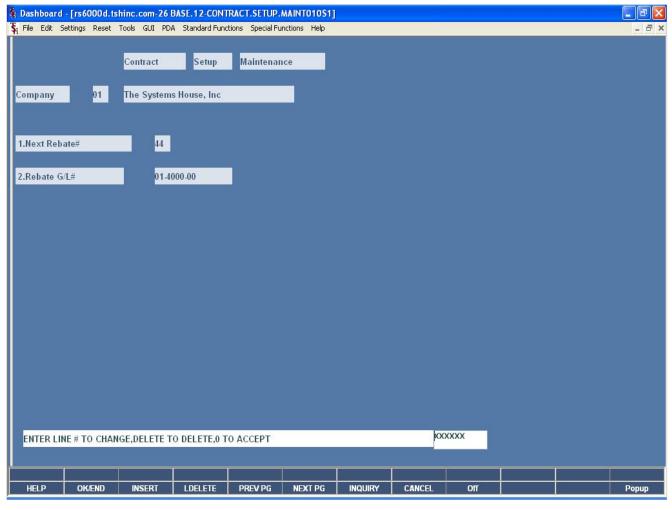
Press < RETURN > to Process Report, Line# to Change, or ABORT:

Hit <ENTER> to run the report. Enter a line number to change the information, or hit 'F8' or click 'CANCEL' to exit.

VENDOR#: ETHIC ETHIC CONTRACT#: 1122 TERMS of CONTRACT: COMPLIANCE %	CON SPECIAL PRICING F			12				
TERMS of CONTRACT: COMPLIANCE %								
COMPLIANCE &	SPECIAL PRICING F	OR 1	030					
	Y							
PATRONAGE DIVIDEND REBATE PAYMENT SCHED								
EARLY PAYMENT TERMS								
PRICE PROTECTION DISTRIBUTION FEE	NONE							
RE-STOCKING FEES	25%							
FREIGHT	N/A							
MIN ORDER REQ.	500							
BULK INCENTIVE	N/A							
UNITS TO SELL PERCENT BACK								
TRACING FEE	NONE							
ITEMNO	DESCRIPTION	UM	COST		QTY FOR QTY INCENTIVE REMAINING	DOE BYCK	DOLLARS	
TEMNU	DESCRIPTION	OPI	CUST	SUL	INCENTIVE REPRESENTATIONS	PCT DACK	DODLARS	
			133.47	0				
E-C046D E-C053D	SILK BLK BRD SILK BLK BRD		4.07	180				
			127.89	0				
			135.67	0				
			137.33	0				
			137.33	0				
	MONOCRYL* VD MONO	EA	81.82	0				
			161.24	0				
			159.55	0				
	TEMP CARDIAC PACING WIRE			0				
	CARDIAC PACING WIRE			0				
E-TPW60	TEMP CARDIAC PACING WIRE	EA	295.44	0				
	TEMP CARDIAC PACING WIRE			0				
			68.50	0				
			71.20	0				
	ASSORTED TYPE SUTURE KIT			0				
SOTORE-RII	ADDORED TIPE SUIVE ATT	Zan.	12.00					
POTALS FOR CONTRACT: 112	2			180				

Rebate Performance Report
This is an example of the report.

Notes:			



Contract Parameter Maintenance

This program is used in order to post rebates to the General Ledger.

Company - At the company number prompt you can enter the company number, click on the 'INQUIRY' icon or press the 'F7' function key which opens the pop-up inquiry box to search for the company.

Next Rebate# - Enter the beginning rebate number, which is used for rebate reports and rebate number assignment.

Rebate G/L# - Enter the rebate general ledger number, which is used to update the rebates to the general ledger.

Enter Line # to Change, Delete to Delete, 0 to Accept:

Enter "0" and hit <ENTER>. You may also click on the "OK/END" button or hit the "F2" function key to accept the record.

Notes: